Enact an Islamic **BANKING COMPANIES ACT** IMMEDIATELY

In conversation with Sohail R K Hussain, Managing Director, Bank Asia

Bank Asia always strives to provide quality customer services at all levels. We have already submitted an application to the Bangladesh Bank (BB) for opening 10 new **Islamic windows** and one fullfledged Islamic **Banking Branch.**

TDS: What is the current state of Islamic banking in Bangladesh?

Sohail R K Hussain (SRKH): Islamic banking has become progressively popular in Bangladesh over the past few decades, and it now plays a significant role in the country's financial system. Bangladesh has a large Muslim population, and Islamic banking provides a way for these individuals to conduct financial transactions that comply with Islamic principles.

At present, 10 full-fledged Islamic banks are providing services through their 1,687 branches, 1,011 subbranches, and 4,172 agent banking outlets in the country. Additionally, about 30 conventional banks are conducting Islamic banking activities through 33 branches and 688 windows. The market share of Islamic banks in the total banking industry stood at 26.23 percent in terms of deposits and 28.24 percent in terms of investments, while their total asset share is 23.65 percent.

TDS: What types of Shariahcompliant services does your bank offer?

SRKH: In accordance with the principles of Shari'ah, or as per the Shariah-approved modes, Bank Asia Islamic banking offers Shari'ahcompliant liability services, such as Al-Wadeeah Current Account (AWCA), Mudaraba Savings Account (MSA), Smart Junior Saver, Mudaraba Special Notice Deposit Account Fund Transfer, ATM Booth, and Hajj



(MSNDA), Mudaraba Term Deposit Account (MTDA), Corporate Term Deposit Account (CTDA), Mudaraba Monthly Profit Paying Deposit (MMPPDA), Mudaraba Scheme DPS (MDPS), Mudaraba Haj Savings Scheme (MHSS), Cash Waqf, etc.

Our Shari'ah-compliant asset services include Bai Murabaha under Shirkatul Melk (HPSM), Ijara (Leasing), Bai Salam, Istisna, Musharaka, etc. Other services include

Services, among others.

TDS: What challenges does Islamic banking currently face that need to be addressed?

SRKH: Despite the immense opportunities, the Islamic banking and finance industry in Bangladesh continues to face key structural Muajjal (BMM), Bai Murabaha Post impediments. These include the Import (MPI), Bai Murabaha Import absence of an Islamic Banking Act, Bills (MIB), Bai Muajjal, Hire Purchase a lack of Sukuk and other Shari'ahcompliant investment options, gaps

subjects related to Islamic finance branches as per BRPD Circular No. 30. in the curriculum even at university levels, a lack of syndication efforts to finance public projects in a Shari'ah-compliant completely manner, insufficient budgets for research and development to come up with innovative products, the absence way of life that embraces all the beauty of an Islamic money market, and the implementation of a comprehensive way, Islami Bank is moving forward by Shari'ah governance framework that requires updating.

TDS: Do you have any plans to add more features to the Islamic banking channel in your bank to enhance customer service?

SRKH: Bank Asia always strives to provide quality customer services

TDS: Please share your suggestions for strengthening the Islamic banking sector in Bangladesh.

SRKH: Just as Islam has been established as a universally acceptable and perfection of the world, in the same facing all contemporary challenges.

With some groundbreaking plans, we can take Islamic banking to the pinnacle of success in our beloved Bangladesh. Here are some of my suggestions: urgently enact an Islamic Banking Companies Act, diversify investment avenues, enhance human capital development, standardize at all levels. We have already Shari'ah rulings, modernize the

> **Urgently enact an Islamic Banking** Companies Act, diversify investment avenues, enhance human capital development, standardize Shari'ah rulings, modernize the regulatory framework and improve governance and transparency.

submitted an application to the regulatory Bangladesh Bank (BB) for opening governance in human capital development, a 10 new Islamic windows and one promote Musharaka, Mudaraba, Continuous lack of unified Shari'ah rulings, the full-fledged Islamic Banking Branch. encourage collaborative initiatives, absence of apex training bodies to To ensure high-quality services for conduct regular risk assessments, Debit Card, Export & Import, Foreign continuously train professionals, the our Islamic banking customers, we engage in socially responsible finance, Exchange Products, Bill Collection, absence of a secondary securitization are redesigning the Islamic Banking and raise awareness of Islamic market, the non-incorporation of services desk in all our conventional

framework, improve and transparency, financial inclusion. banking.



VFΔR	ASSETS	DEPOSITS	INVESTMÊN'
2021	+24%	+12%	+6%
2022	+28%	+21%	-9%
2023	+10%	+12%	+33%

INVESTMENT PRODUCTS

- Bai Murabaha
- **Bai Muajjal >>**
- Hire Purchase under Shirkatul Melk
- (HPSM)
- Ijara (Leasing) **Bai Salam**
- **>>** Istisna
- Musharaka
- Mudaraba

LAST 3 MONTHS' **HISTORICAL RATE**

Month **Rate (%)** 8.55 July, 2024 August, 2024 8.32 September, 2024 | 8.11

SERVICE COVERAGE

Five (5) Islamic Windows along with all conventional Branches serving as Islamic Banking Service Desk.

DEPOSIT PRODUCTS (in Million)

333.71

Others

18231.92 ⁻

Large Industries

4.49

Agriculture

1128.68

Consumer Financing

997.5

506.36

Medium Industries

- Al-Wadiah Current Account Mudaraba Savings Account
- Smart Junior Saver Account
- Mudaraba Special Notice Deposit Account
- Mudaraba Term Deposit Account
- Corporate Term Deposit Account
- Mudaraba Monthly Profit Paying Deposit Scheme
- Mudaraba DPS
- Mudaraba Haj Savings Scheme
- Cash Waqf

DEPOSIT PROFIT RATE

PRODUCT	TENURE	RECENT RATES (JUN-SEP 2024)		
Mudaraba Term Deposit Account	1 month - 5 years	4.50% - 8.55%, varies by tenure		
Corporate Term Deposit Account	3 months - 1 year	7.75% - 8.55%, depends on amount		
MMPPDS	1 - 5 years	7.66% - 8.55%		
Mudaraba Deposit Pension Scheme	3 - 12 years	7.66% - 8.08%		
Mudaraba Hajj Savings Scheme	1 - 10 years	8.11% - 8.55%		
Mudaraba Savings Account	Regular accounts	4.05% - 4.28%		
Smart Junior Saver	School banking	4.50% - 4.75%		

FUND IN SHARIAH BANKING Initial portfolio: Current portfolio:

BDT 380.47 Million (2009)

BDT 39694.05 Million (as of September 30, 2024)

UNIQUE FEATURES

Profit are given on daily basis No online service charge

Combination of client friendly deposit products

No early adjustment fee in investment operations

No compound profit in investment operations

STRENGTHS

- Strong Shari`ah compliance across all segments
- Enriched Shari'ah Supervisory Committee with qualified & experienced Faqih members
- Robust Shari`ah governance in Islamic Banking operations
- Experienced officials with expertise in Islamic Banking
- Membership in different Islamic financial bodies including AAOIFI, CSBIB, IBCF
- Unique profit distribution system





Smart Junior Saver for youth Salamah Suborno for Women Special products for SME Finance

- Salamah Sristi
- Salamah Sofol
- Salamah Somridhi