#### **MD. SHADMAN SADIKIN**

**Marketing Director** Homecare, Unilever Bangladesh Limited



#### **DR. A. Q. M. MOHIUDDIN Managing Director Radiant Care Limited**



# WE ENSURE HIGH-QUALITY,

Safe, and Effective Products

of laundry products, including soaps, brand caters to different consumer needs. Wheel focuses on freshness and fragrance, while Rin offers two times the brightness. Over the last decade, we have seen a shift in consumer wardrobe bright colors over plain white, which is why Rin focuses on brightness.

removal and is regarded as the gold standard for cleaning clothes. Some while others prefer it for delicate and special occasion garments. Additionally, we have introduced liquid detergents, such as Rin Liquid and Surf Excel Matic Liquid Detergent, which are gaining materials are tested by global safety popularity, especially with the rising use of washing machines. Recent innovations in Plastic sustainability has been a critical our product line include the introduction part of our sustainability agenda, and of liquid detergents, which have become we have been driving this initiative in increasingly popular due to the growth in Bangladesh since 2020. Our approach to washing machine use. Liquid detergents

Our company offers various categories and improved fragrance.

detergent powders, and liquid detergents. research and development to ensure We have three major detergent brands: high-quality, safe, and effective products Wheel, Rin, and Surf Excel. Each that adhere to global safety standards. This commitment to product quality is a key differentiator for Unilever brands.

One of the biggest challenges we face is the rise in counterfeit products that mimic our company's brands. These preferences; consumers are now choosing fake products are sold at significantly lower prices but do not meet hygiene or quality standards, which can Surf Excel specializes in tough stain damage the reputation of the original brands. Additionally, we have been facing challenges related to rising raw consumers use it for regular cleaning, material costs, largely driven by global economic issues such as wars and currency devaluation. These factors have significantly increased production costs.

Our company ensures that all raw and environmental assurance bodies. plastic sustainability is segmented into their better dissolution, reduced residue, collaboration. By changing the design of safer formulations.

our packaging, we have reduced plastic Our company continually works in use by 18% in our operations since 2019. Moreover, whenever we use plastic in our packaging, we strive to choose better options, such as recyclable plastic. We have also started using Post-Consumer Recycled (PCR) plastics in our packaging to enhance circularity.

One of our commitments to enhance plastic sustainability is to collect more plastics than we use. Since 2022, we have been actively collecting plastic in Bangladesh. Our plastic waste management initiative is the largest private-public partnership supporting 2,800 waste workers in Chattogram and managing 10% of the city's mismanaged plastic waste.

While there isn't a specific focus on baby clothes or a large-scale hypoallergenic product line, our company's overall product design caters to various consumer needs, including tough stain removal, while keeping consumer safety as a key concern. Our R&D team is continuously working on product designs that reduce environmental impact. Our company is are easier to use in machines because of three pillars: reduction, circulation, and always looking to innovate with newer,

## COMMITTED TO QUALITY

### in Every Product

Radiant Care is committed to meeting the diverse needs of customers from all walks of life. We have launched our maiden brand, Redy, as a colour guard detergent powder, and we are also developing detergent powders focused on basic cleaning and stain removal. For all these detergent solutions, we are adopting the latest formulations and technologies to enhance our customers' product experience. At Radiant, we pride ourselves on delivering quality in

With Redy detergent powder, we have introduced active colour shield technology with advanced enzymes and bright boosters, setting it apart from the competition. Our active ingredients ensure that colours remain vibrant even after multiple washes, allowing people to enjoy their favourite clothes

As a new entrant to the market, we recognize the intensifying competition with the arrival of several local brands, making it increasingly challenging to secure retail shelf space. Additionally, the economic situation remains unfavourable, with rising commodity prices and a dollar crisis affecting our

Radiant also embraces a philanthropic vision. We are committed to environmental responsibility, which is why we obtained clearance from the Ministry of Environment before beginning production. Our workers follow strict safety protocols to prevent direct contact with chemicals by wearing aprons, masks, gloves, shoes, and head covers at the production site. We are exploring biodegradable paper packaging to be more environmentally friendly, though implementing this change may take time.

Globally, eco-friendly and hypoallergenic products are gaining traction among customers, albeit gradually. We also observe a demand for products that meet multiple needs with a single detergent. Furthermore, liquid detergents and tablets are becoming increasingly popular in other countries. Radiant Care Ltd. is actively monitoring these trends and exploring feasible ways to incorporate this new generation of products into our range.

