PERSONAL FINANCE WISDOMS



OVERALL FINANCIAL

welfare of customers



MOHAMMAD MASOOM

Managing Director & CEO, Citizens Bank

Being a new bank in a stiffly underpinning that we always competitive market scenario, we focused on launching individual deposit accounts with competitive rates of return for our savings account holders. In accordance with our institutionally ingrained objective to ensure the overall financial welfare of our most valued clients across different segments, we have formulated a good array of financial products. The prominent ones are as follows:

Deposit Products: i) Citizens Mashik Ay Songsthan, ii) Citizens Arthik Utkorsota, iii) Citizens Millionaire, iv) Citizens School Savers and v) Citizens Nirapod Orjon (for senior citizens)

Loan Products: i) Citizens Abason, ii) Citizens Dream Drive, iii) Citizens Ettayadi and iv) Citizens Lifestyle

Apart from these, additional financial welfare-oriented products are available based on feedback reports.

Citizens Bank does not prefer to be a conventional lender; rather, we prioritize providing financial solutions by extending credit facilities and customizing Besides, we have already launched the requirements of clients value-added products targeting across different segments. Our bank incorporates the tagline "Today, Tomorrow, Together,"

remain beside our clients during both their good and bad days. We we have attached importance always extend assistance to bail to becoming one of the most our borrowing customers out of financial debacles, provided that ensuring adequate convergence they are not willful defaulters.

We intend to get involved with the customer's business plan as part of our effort to materialize

> Our bank incorporates the tagline "Today, Tomorrow, Together,' underpinning that we always remain beside our clients.

their dreams by creating affordability without burdening them with debt, whether for their business or personal loans, such as when buying their dream home. senior citizens and are planning to roll out retirement benefit-

maximize their financial benefits.

From the very inception, acceptable tech-savvy banks by between finance and technology, i.e., fintech. Keeping this objective in view, we have IT-enabled the following range of services, which we launched from the very first day of our commercial operations. The prominent ones include:

•e-KYC account opening through web and Android mobile

•Internet Banking & Mobile Apps "Citizens Fast" with the following value-added services: Fund Transfer, BEFTN, RTGS, NPSB, Wallet Fund Transfer (bKash, Nagad, Rocket, etc.), FDR & Scheme Account Opening, Mobile Top-Up, Positive Pay Instruction, Stop Payment Request, etc.

•Deployment of 24/7 call center services

•SMS alert services

•ATM/CRM transactions and other services

We are also committed to adopting even more sophisticated IT-enabled services as part of our sincerest efforts to be at the oriented deposit products to forefront of financial technology.

FROM URGENT needs to future stability



KAZI AHSAN KHALIL

Managing Director & CEO, Meghna Bank

Meghna Bank offers a wide financing and auto financing range of deposit and investment solutions, all competitively priced products that cater to both and customizable to suit our conventional and Islamic banking customers' requirements. customers. For our conventional savings accounts, we have several specialized options. The Sreyoshi addresses Savings Account is an insurancespecifically for women. We also customers in managing their offer the Platinum Savers Savings Account, which provides high interest rates and is insurancebacked as well. For younger customers aged 18 to 25, we have the Youngster Plus Savings Account, which features daily interest payments and half-yearly interest payouts. Additionally, there is the Fifty Plus Savings Account, tailored for customers over 50, offering daily interest with

monthly payouts. Furthermore, since 2021, we have expanded into Islamic banking with our Al-Mustaqueem Meghna Islamic Banking division. We offer an array of Shariahcompliant deposit products, such debt through tailored solutions as the Mudarabah Monthly Profit and personalized guidance. This Deposit Scheme and various includes our bail-out and debt specialized savings accounts management plans, which are tailored to specific needs, including designed to help customers regain the Mudarabah Hajj Savings control of their finances. Account and the Mudarabah Cash Waqf Deposit Account. Our Islamic established partnerships with

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Our focus is on providing comprehensive support that both immediate challenges financial and account designed long-term stability. We assist

> Our focus is on providing comprehensive support that addresses both immediate financial challenges and long-term stability.

For homebuyers, we have investment options include home major real estate developers banking services.

across the country, allowing us to provide streamlined mortgage options. Our pre-approved home loan service helps avoid delays in the approval process, and we offer longer tenors to ensure that monthly payments align comfortably with our customers' incomes.

In terms of retirement planning, we offer various deposit products designed to provide assured monthly income, contributing to our customers' financial stability. Our Deposit Pension Schemes (DPS) are particularly beneficial, allowing for systematic savings that yield attractive interest rates. Upon maturity, customers can reinvest their accumulated funds into other investment options, such as fixed deposits or Monthly Income Schemes, tailored to their individual financial goals.

One of our key initiatives to enhance the digital banking experience is "Meghna Pay," our Mobile Financial Services (MFS) offering, which allows us to reach even the most remote areas of the country. This digital wallet empowers marginalized communities to manage their financial transactions effectively, fostering financial literacy and providing access to essential

মার্কেন্টাইল ব্যাংক পিএলসি.

Mercantile Bank PLC.



