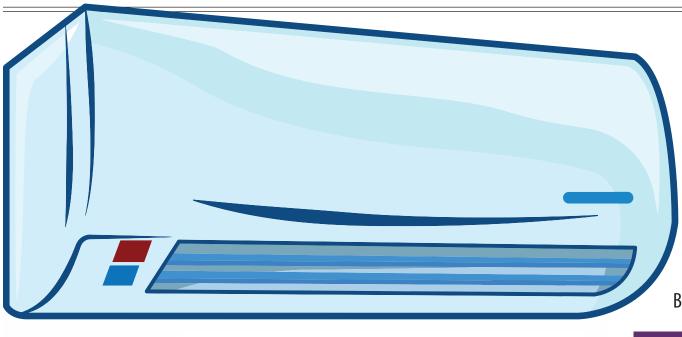
## COOL CHOICE



#### MHM FAIROZ

Managing Director & CEO, Singer Bangladesh Limited



#### FROMPAGEJ1

# UNLOCK AMAZING DISCOUNT DEALS

Prioritizing customer convenience, AC companies are providing discounts ranging from 5% to 15%, ensuring affordability and satisfaction for their clientele.

Gree	5%
Jamuna	15%
Singer	12%
Transcom	10%
Walton	10%

## NA

Singer's enticing offer, 'Singer Marhaba Istanbul, featuring a 4-day, 3-night couple's trip to Istanbul, is still available. As part of the campaign, fortunate customers who purchase any product, including an AC, from a Singer outlet, dealer outlet, or www. singerbd.com stand a chance to win a trip to Istanbul, Turkey, along with guaranteed

#### **Nonstop Millionaire**

Walton's 'Nonstop Millionaire' offer, part of the nationwide ongoing 'Walton Digital Campaign Season-20' unveiled during Eidul-Fitr, is still ongoing. This exciting offer presents customers with the opportunity to win cash up to Tk. 10 lakh. The promotion has garnered widespread acclaim, particularly among first-time AC buyers. On May 8, one of the buyers received 1 million Taka upon purchasing a listed Walton electronic product under this offer.

"To avail of the 'Nonstop Millionaire' offer, customers have to register digitally. Through a computer-generated process, an SMS is sent to the customer, informing them of what they have won. The reason behind naming the campaign 'Walton Digital Campaign' is that Walton aims to create a strong database of their customers to provide a smooth after-sales service experience," said Augustin Sujan Barai, Assistant Director at Walton.

#### Scratch and win at the AC fair

Transcom Digital's 'AC Fair' presents an opportunity for customers to win prizes, ranging from a minimum of 1000 taka to a 100% free AC, through their scratch and win promotion. This deal is only accessible at all physical stores, where customers are invited to select one scratch card from a selection of six. "Notably, the success stories are already rolling in,

with two lucky winners having secured Transtec ACs completely free of charge," shared a knowledgeable representative from Transcom Digital. The fair, which commenced last month, promises to keep the excitement going until May 30, ensuring ample time for customers to benefit from this offer.

### CASHBACK

discounts.

AC companies entice their customers with cashback incentives to encourage purchases. This summer, Samsung is offering a tempting array of cashback deals, extending up to BDT 8,000, on their most innovative AC products.

### Stepup ACs empower you to control the features from anywhere through a smart app and Wi-Fi

Ton	MRP	Cashback	Price after cashba
<b>1.0</b> Ton	86,900	6,000	80,900
<b>1.5</b> Ton	109,900	6,000	103,900
<b>2.0</b> Ton	122,900	7,000	115,900

### Besides smart control akin to Stepup, Wind-Free ACs optimize smoother and healthier air inside your home

Ton	MRP	Cashback	Price after cash
<b>1.0</b> T	on 89,900	5,000	84,900
<b>1.5</b> T	on 114,900	7,000	107,900
<b>2.0</b> T	on 128,900	8,000	120,900



## Pay on your terms

Companies often provide installment options for purchasing ACs. While this facility is typically available throughout the year, its popularity surges during the festive season when expenses tend to rise.

Samsung provides both
EMI and installment facilities,
which can be availed through
their authorized dealers such as
Electra and Transom. The offers
vary based on the distributor.
Most brands offer EMI facilities
through credit cards. Transcom
provides the flexibility of 0% EMI
with an extended period of 36
months on selected brands.

When purchasing Gree products, consumers have the opportunity to transact through various showrooms, display centers, partners, and dealers, using cash or monthly installments ranging from three to 18 months. This can be facilitated with credit and debit

cards from about 35 banks.
"Usually, such EMI options for
ACs offer flexible payment plans
that allow customers to spread
the cost of their AC purchase over
several months, making it more
manageable and affordable,"
said Sanjana Mahmud, Assistant
Manager-Product at Singer
Bangladesh Ltd.

Walton does not impose any extra charges if the payment is settled within the 12-month period with a down payment of 30%. Additionally, Walton provides special benefits to its customers under the "Hire Purchase and Family Protection Policy" when purchasing from Walton Plaza in installments by paying a down payment.

Transcom and Singer offer Shohoj Kisti for individuals without a credit card. With installment payments spanning from 3 to 12 months, individuals can purchase various electronic products, including ACs.

### BUY ONI INF

Alongside personalized shopping experiences and round-the-clock availability, the additional discounts offered by online stores are enhancing purchase convenience and catering to the needs of modern consumers.

"The online deals, which include discounts, free shipping, and exclusive offers, aspire not only to incentivize but also to encourage online purchases," said Sanjana Mahmud, Assistant Manager-Product at Singer Bangladesh Ltd.

Check the websites of the AC companies to know about their latest online deals.

# Our ACs create AHEALTHY ENVIRONMENT

When it comes to reliability, Singer plays a progressive role in the consumer mindset with our diverse product ranges catering to different consumer segments, assuring quality and durability. Considering the scorching temperatures in Bangladesh, we promise the following to our valuable customers:

We have introduced R32 gas in our new range of air conditioners through our "Green Inverter" technology, which protects the ozone layer and ensures maximum cooling capacity while saving up to 60% energy.

Our 4-in-1 filter and HEPA filter provide maximum purified air by trapping very small particles, including dust, pollen, mold spores, and even some bacteria and viruses. This helps create a healthy environment for those with allergies, asthma, or other respiratory conditions, as well as for newborns.

Our Singer AC range includes both inverter

We have incorporated userfriendly features such as fast cooling, zone follow, self-clean, and 4D auto swing, ensuring maximum cooling coverage and comfort for our customers.

and non-inverter models at affordable price points. We also offer various payment options, including easy installment plans.

We provide a 5-year compressor warranty and a 3-year service warranty to guarantee hassle-free after-sales service. Additionally, we have a dedicated 24/7 customer care service with a toll-free number: 0800-0016482.

Furthermore, every year we run a "Free Cleaning Service" campaign for customers who have purchased any brand of AC from either Singer showrooms or dealer points.

