



Together we thrive

Bangladesh-China Business Connection



Bangladesh-China Business Connection 2019

Enabling progress through collaboration

China has been Bangladesh's largest trade partner for more than a decade. Bangladesh has received significant amount of funds from China for infrastructure development projects. Currently there are projects worth over USD 10 billion in progress. Moreover, China became the largest investor in the second quarter of 2018. To celebrate the bilateral relationship of these two nations, HSBC hosted Bangladesh – China Business Connection event in March 2019. The event helped to connect successful Bangladeshi and Chinese businesses and institutions with economic, government, industry and financial services experts to advance their commercial strategy.

Keynote speakers explored the opportunity to invest in Bangladesh, as well as market reforms in China and the Belt and Road Initiative, which are accelerating business, trade and investment activity between the two countries.

**Dr. Ahmad Kaikaus**

Senior Secretary, Power Division, Ministry of Power, Energy & Mineral Resources, Government of the People's Republic of Bangladesh

"Bangladesh is going to be a 'Bright Delta' for the global economy. Indeed, HSBC economists predict that by 2030, Bangladesh will be the 26th largest economy globally. To achieve the predicted 82GW of power generation by 2041, Bangladesh needs more than USD180Bn of investment which is around USD9Bn per year."

**Mr. Tipu Munshi, MP**

Honourable Commerce Minister, Government of the People's Republic of Bangladesh

"China has been a trusted partner of Bangladesh for a long time now. Under the leadership of Sheikh Hasina, Honourable Prime Minister of Bangladesh has onboarded into the highway of development and China has been a key partner in this journey. China is expected to invest multibillion dollar in the next 10 to 15 years in Bangladesh's thrust sectors like energy and power, transport and communications, etc."

**Mr. Li Guangjun**

Economic and Commercial Counsellor, Embassy of The People's Republic of China in Bangladesh

"I am confident that the bilateral economic cooperation between Bangladesh and China will be explored in a more extensive way in the future."

**Tim M Evans**

Regional Head of International Countries, Commercial Banking, HSBC, Asia Pacific

"HSBC's extensive global network offers unparalleled access to high-growth markets like Bangladesh. By leveraging our international footprint, we connect businesses to a network covering more than 90% of global GDP, trade and capital flows."

**Francois de Maricourt**

Chief Executive Officer, HSBC Bangladesh

"Bangladesh and China are two of the fastest growing economies in the world with growing bilateral trade that will expand further as China's Belt and Road Initiative takes shape. As the leading international bank, HSBC is uniquely positioned to help our clients increase their trade and investment activity from closer economic ties between the two countries."

**Md Mahbub ur Rahman**

Deputy CEO & Country Head of Wholesale Banking, HSBC Bangladesh

"HSBC Bangladesh is the pioneer in Renminbi transactions in Bangladesh. We are committed to support Chinese businesses to invest and grow in Bangladesh by leveraging our unique global network."

HSBC China Desk

HSBC has set up 25 China desks around the world including Bangladesh. Since 2014 HSBC Bangladesh has a dedicated **China Desk** headed by Nawazesh Zaman Khan. The **China Desk** is committed to ensure all-out support for HSBC's Chinese customers, and to facilitate Chinese investment and business in Bangladesh.

To explore more, please contact: contact@hsbc.com.bd

HSBC Bangladesh has won **"Best Renminbi Bank"** by country category in **The Asset Triple A Treasury, Trade, Supply Chain and Risk Management Awards 2019** for playing an active role in educating and encouraging the use of the Chinese currency among businesses in Bangladesh.

Quotes from our Distinguished Clients



Wu Yuanjian
Executive Director
New Hope Agrotech Bangladesh Ltd.

"HSBC has always been our most important partner, whether in Bangladesh or around the world."



Zhang Lei
Chief Financial Officer
China Petroleum Pipeline Engineering Co. Bangladesh

"We can transfer RMB from China to Bangladesh. They (HSBC) offer CPP a local credit facility to issue bank guarantee. I think we will have a good cooperation in the future. HSBC really helped us a lot to do this project. I am thankful for their support."



Du Bao Hua
Managing Director
VIVO Mobile Company (BD) Ltd.

"As the mother company as well as the VIVO headquarter, we have very big confidence in Bangladesh market."

"HSBC is really professional in foreign trade. Among all the banks that we are cooperating with in Bangladesh we feel HSBC is the best in terms of service."

Building Together for a Brighter Tomorrow

HSBC has one of the most competitive global footprints. With extensive understanding of Bangladesh's regulatory, legal and business environment, to support clients in each market, and with a dedicated China Desk in Bangladesh, HSBC continues to provide complete support with a warm welcome. With rising demands for infrastructure in Bangladesh, HSBC has arranged financing for the Government of Bangladesh and local corporates, among which are 3 power projects.

The event was a big success thanks to our guests, respected speakers and the special guests presenting their insightful thoughts on the business connection between these two nations.

Cultural exchange through art

The event started off with a jazzy rendition of Bangladesh's folk music, followed by a lion dance. The guests were also entertained with a mesmerising Chinese acrobatic performance and a Chinese Lotus dance portrayal of Kazi Nazrul Islam's perception of women in dreams.

