



Selim RF Hussain, managing director of Brac Bank, poses with the bank's managers and executives at its "Branch Managers Convention-2018" at Brac CDM in Savar recently.



Rahel Ahmed, CEO of Prime Bank, and Mirza Salman Ispahani, chairman of MM Ispahani Ltd, exchange documents after signing a deal recently. The bank will provide structured solutions to support MM Ispahani Limited's sales proceeds collection.



Hasne Alam, deputy managing director of Islami Bank Bangladesh Limited (IBBL), and Azizunnesa Huq, executive director of Tradeassets, a blockchain powered e-marketplace, exchange documents after signing a deal at Islami Bank Tower in Dhaka yesterday. The bank will be able to use web-based platform of Tradeassets for making foreign trade related transactions with different banks and fund managers. Md Mahub ul Alam, CEO of the bank, was present.

Shut out of China, US coal exporters find favour in India, for now

REUTERS, Launceston, Australia
US coal exporters have effectively lost a promising market in China since the imposition of tariffs as part of the ongoing trade dispute, but so far they have managed to find other buyers in Asia, chiefly India.

China imposed a 25 percent tariff on imports of US coal in August as part of its retaliation against tariffs on its exports implemented by the administration of President Donald Trump.

Vessel-tracking and port data compiled by Refinitiv show that no coal from the United States was discharged in China in October, while two cargoes totalling 212,000 tonnes are being unloaded this month.

However, both the cargoes being unloaded in November left the United States before the tariffs took effect on Aug. 23. While China isn't the most important Asian buyer for US coal, it had been growing in importance until this year.

In the first 10 months of 2018, China imported 3.2 million tonnes of US coal, which was down from 5.1 million for the same period last year.

Much of the coal China buys from the United States is higher value coking coal, used in steel making, and it usually is at least double the price of thermal coal, used for power generation.

The loss of the China market hasn't been a devastating blow to US coal exporters, as they have so far been able to find other buyers in Asia.

India imported 13.5 million tonnes of coal from the United States in the first 10 months of the year, according to Refinitiv data, up 36

percent from the 9.9 million tonnes in the same period in 2017.

Japan, Asia's third-biggest coal importer behind China and India, bought 7.1 million tonnes from the United States in the January to October period, up from 6.2 million tonnes in the same period last year.

Overall, Asia's imports from the United States were 28.2 million tonnes in the first 10 months of the year, up 2.9 percent from the 25.3 million in the same period last year.

That doesn't sound like a poor outcome for US coal exporters, but the data doesn't reflect whether it has been relatively easy for US coal miners to sell their product in Asia, or whether they have been offering discounts in order to stay competitive with the region's powerhouse export-

ers, Australia and Indonesia.

Since China stopped providing detailed customs data earlier this year, it's been difficult to work out how much the country is paying for various coal imports by country of origin.

However, data on the website of the US Energy Information Administration shows that the average price of coking coal exports to China in the second quarter of this year was \$129.96 a short tonne, equivalent to about \$142.96 a metric tonne.

For India, the price for US coking coal exports was about \$147.72 a metric tonne in the April to June period. For the same quarter, the price of coking coal futures on the Singapore Exchange, which are based on the Steel Index price for Australian cargoes, was between \$182 and \$200 a tonne.



A worker walks past coal piles at a coal coking plant in Yuncheng, China.

Strengthen local agency before Accord departs

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"I highly appreciate, with all other institutions in Bangladesh, the efforts of Amfori and the Bay of Bengal Innovation Council. You are making a demand quite rightly, we appreciate it," said Rizvi regarding the Accord's tenure extension.

"I honestly welcome the demand they have made for labour safety, workers' ability to unionise and seek higher wages. We are ourselves committed. We are signatory to the various ILO conventions," he said.

"The pressure that they put on us was to expedite the realisation of our own goals. It was our own goals." Inclusive workforce means that we have to include the mentally and physically challenged people in the workforce," said Saiful Islam, president of the Leathergoods and Footwear Manufacturers & Exporters Association of Bangladesh.

He suggested that the government allow private operators instead of bureaucrats to manage the Chattogram port to make its operations more efficient.

He said if the port could be run efficiently, the country's GDP would increase by one percentage point in over a year.

The arrival of new entrepreneurs in the garment sector is decreasing for stringent compliance and for the necessity of investing large amounts of money, said Faruque Hassan, vice-president of the Bangladesh Garment Manufacturers and Exporters Association.

"Previously, an entrepreneur could start a business with a little amount of money, but now it is not possible. However, it is a matter of great pleasure that the new generation has been joining their ancestral business and growing," Hassan said.

He said the Accord should leave the country as it has already completed its job. Hassan also said automation may not take over as early as predicted by some quarters in the Bangladesh garment sector.

Automation is expensive and it will take a lot of time to automate the sector. Even if automation comes into practice, there is little possibility of workers losing their jobs as predicted, he said.

"The image and perception of Bangladesh is often reduced to poverty, low payments and substandard workplace safety," said Seidl of the Bay of Bengal Innovation Council.

"But Bangladesh is becoming a middle income country and very often stakeholders abroad are not aware of the progress and achievements the young country has made," he said.

Debashish Kumar Saha, executive director of Fakir Apparels Limited, and Zahidullah, head of sustainability at DBL Group, also spoke.

Tatas to go slow to acquire Jet Airways

REUTERS
Indian conglomerate Tata Sons Ltd will go slow on a deal to buy Jet Airways (India) Ltd after some directors expressed reservations at an inconclusive board meeting last Friday, the Times of India reported on Tuesday.

The directors are asking for more details on the deal at the next board meeting, expected in the third week of December, the paper said, citing people close to the development.

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার	
পরিচালকের কার্যালয়	
সিলেট এম. এ. জি. ওসমানী মেডিকেল কলেজ হাসপাতাল, সিলেট	
দরপত্র বিজ্ঞপ্তি	
১	মন্ত্রণালয়/বিভাগ
২	সম্বাহক/স্বত্বাধিকারীর নাম
৩	অর্থায়নের উৎস
৪	আবহানকৃত দরপত্রের স্মারক ও তারিখ
৫	দরপত্রের নাম/কাজের বিবরণ
৬	সম্বাহক স্বত্বাধিকারীর জেলা
৭	ক্রম প্রক্রিয়া
৮	দরপত্রাদানের যোগ্যতা
৯	দরপত্র তফসিলের মূল্য (অফেরতযোগ্য)
১০	বায়নার টাকা
১১	দরপত্র তফসিল বিক্রয়, দর প্রস্তাব গ্রহণকারী প্রতিষ্ঠানের নাম ও ঠিকানা
১২	দরপত্র তফসিল দাখিলের স্থান
১৩	দরপত্র তফসিল বিক্রয়ের শেষ তারিখ ও সময়
১৪	দরপত্র খোলার দস্তকের নাম ও ঠিকানা
১৫	দরপত্র দাখিলের তারিখ ও সময়
১৬	দরপত্র বাস্তব খোলার তারিখ ও সময়

Bangladesh Technical Education Board
Agargaon, Sher-E-Bangla Nagar
Dhaka-1207.
www.bteb.gov.bd
Ref. No.: 57.17.0000.103.07.045.18/510
Date: 20-11-2018

Tender Notice (OTM)

1	Department of Ministry	Ministry of Education	
2	Procuring Entity Name, District and Code	The Secretary, Bangladesh Technical Education Board, Dhaka-1207. Code-2991.	
3	Tender package No. and goods name	E-18, White Paper, Offset Paper and Aluminum Foil Pack (Envelope)	
4	Method of Procuring	Open Tendering Method (OTM)	
5	Invitation Ref. No.	57.17.0000.103.07.045.18/510	
6	Tender Last selling date and time	05/12/2018 in Office time.	
7	Tender Receiving date and time	06/12/2018 Up to 1:00 P.M.	
8	Tender Opening date and time	06/12/2018, 2:00 P.M. in the Office room of the Secretary in the present of the Tenderer (If anyone is Present)	
9	Place and address of selling Tender document	The Secretary, Bangladesh Technical Education Board, Dhaka	
	Other Places of selling Tender document	Director (Admin), Directorate of Bangladesh Technical Education, Agargaon, Dhaka	
10	Description of the Package (Goods):		
Lot No.	Description of the Goods	Quantity Security of the Tender Working Time	
01	White Paper 23"x 36"- 65 GSM	10,000 Rim 3% of Coated amount	As per Schedule
02	Offset Paper 23"x 36"- 100 gm± 5 (Ja.E. Ma. Tha)	200 Rim 3% of Coated amount	As per Schedule
03	Admit Card (As per sample)	8,00,000 Pcs 3% of Coated amount	As per Schedule
04	Envelope: Aluminum Foil Pack (Size- 12"x 9.10")	2,75,000 Pcs 3% of Coated amount	As per Schedule
05	Envelope: Aluminum Foil Pack (Size- 12"x 16.10")	1,50,000 Pcs 3% of Coated amount	As per Schedule
11	Value of Tender document	2,000/- (Two Thousand) Taka Only	
12	Name of Official Inviting Tender, Designation and Phone	Md. Mahabubur Rahman, Secretary, Phone- 9115428.	
13	The Procuring Entity reserves the right to accept or reject all Tenders without showing any reason		

(Md. Mahabubur Rahman)
Secretary
Bangladesh Technical Education Board, Dhaka
Phone: 9115428 (Office)

Government of the People's Republic of Bangladesh
Ministry of Power, Energy and Mineral Resources
Power Division
Admin-3
Memo No. 27.00.0000.041.07.017.18
Date: 14/11/2018

e-Tender Notice 21/2018-19

e-Tender is invited in the National e-GP System Portal (<http://www.powerdivision.gov.bd>) is for the procurement of

SI No.	Package information	Tender ID	Name of scheme
01	Tender Package G-01	2500817	Procurement of Stationery Goods

This is an online tender, where only e-Tender will be accepted in the National e-GP Portal and no offline/hard copies will be accepted. To submit e-Tender, registration in the National e-GP System Portal (<http://www.powerdivision.gov.bd>) is required. The fees for downloading the e-Tender documents from the National e-GP System Portal have to be deposited online through any registered banks branches up to 5:00pm on 05-12-2018. Further information and guidelines are available in the National e-GP System Portal and from e-GP help desk.

Md Khurshed Alam
Senior Assistant Secretary
Phone: 9570024

GD-2640