

## STAR BUSINESS REPORT

And the amount of tax receipts will increase to Tk

clean technology and infra-

CERAMICS

The PRI has come up with the recommendation at a time when CO2 emission is growing 9 percent yearly owing to rapid urbanisation and industrialisation, which increases the use of electricity and transport.

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AHSAN HARIB

Retail investors hold only 17.92 percent shares of KPCL which was valued at Tk 712 crore as per yesterday's market value.

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Most banks relied on foreign sources to get their software, increasing chances of the information falling into the hands of hackers, said Yasin Ali, supernumerary professor of the BIBM.

Around Tk 2,035 crore was invested for IT systems in 2017, a majority of it was spent for procuring hardware and software while only 3 percent was spent for training.

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"So, family businesses are very important," he said at a workshop on the topic, organised by PwC Bangladesh at its office yesterday.

Referring to family business survey of PwC, Raju said only 4 percent of the family businesses sustain into the fourth generation.

For the first time Bangladesh has been included in PwC's Family Business Survey for 2018; its last edition came out in 2016.

"We are getting very interesting information from the entrepreneurs. The second generation of some of the families do not want to join the business, while some have no idea on how to run the business, etc."

MUHAMMAD ZAHIDUL ISLAM

Senior executives of mobile operators said they have spent the most on advertising through Facebook in recent times.

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If unscheduled issues are discussed in the meetings, directors don't get the opportunity to know beforehand about the topics. As a result, they cannot give their opinions by assessing various aspects of the issues, a BB notice says.

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# **DHAKA CORPORATE OFFICE NEW ADDRESS**

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The Financial Access Survey (FAS) which was released on Friday, showed the branches of commercial banks per 100,000 adults rose to 8.58 last year

from 8.02 in 2013.

Mobile money agent outlets per 100,000 adults jumped nearly four times to 666.76 from 186.56 during the period.

The FAS collects annual data on indicators tracking access to and use of financial products, such as deposit accounts, loans and insurance policies.

In Bangladesh, automated teller machines per 100,000 adults nearly doubled from 4.81 in 2013 to 8.07 last year. Active mobile money accounts per 1,000 adults saw the biggest jump: it was 44.67 in 2013 and reached 178.15 last year.

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## Branch Manager, Retail Banking (Dhaka and Chattogram Division)

### Prime Responsibilities

- > Achieving retail banking branch and revenue targets
- > Planning, directing and managing branch relationship and sales teams for acquiring businesses
- > Ensuring high quality customer service keeping in mind work-life balance of branch people
- > Leading people in an environment where people and customers both are priority
- > Ensuring prevention of Money Laundering in line with regulatory requirements
- > Managing performance of branch people

## Relationship Manager, Priority Banking/Retail Banking

### Prime Responsibilities

- > Achieving assets and liabilities targets
- > Managing the Relationship Management/Sales Team
- > Identifying opportunities to acquire new customers and explore new business opportunities
- > Ensuring the maximum share of wallet of both new and existing customers
- > Capitalizing on cross-sell opportunities
- > Ensuring service quality, standard set by EBL
- > Ensuring prevention of Money Laundering in line with regulatory requirements

### Qualification & Other Competencies

- > Branch Manager: Minimum eight (8) years of experience in branches of reputed banks/financial institutions; two (2) years of experience in similar role is preferable
- > Relationship Manager; Minimum five (5) years of relevant experience in branches of reputed banks/financial institutions
- > Minimum Graduation from relevant background
- > Experience of working in a centralized process and real time on-line banking environment is preferable
- > Excellent business communication skills with effective sales acumen
- > Leadership qualities to managing, coaching, and mentoring people
- > Geographic mobility and flexibility

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### How to Apply?

Please log on to [www.ebl.com.bd/career](http://www.ebl.com.bd/career) and apply on or before **10 October 2018**

Candidates will be treated strictly on merit. Only short-listed candidates will be communicated and any sort of persuasion will result in disqualification.

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