



UTTARA MOTORS

M Rezwan Khan, vice-chancellor of the United International University, and Matiur Rahman, chairman of the Uttara Group of Companies, pose at Uttara Motors Scholarship award ceremony at the university in Dhaka. Uttara Motors, an enterprise of the group, gave the scholarship to the students of the university.

China's Silk Road dealmakers eye financial firms

REUTERS, Hong Kong

After ports and industrial parks, the dealmakers leading China's trillion-dollar push to build a modern Silk Road are turning to the financial sector, targeting Europe's banks, insurers and asset managers to tap funds and expertise.

Last week, sources familiar with the matter said two of China's most acquisitive conglomerates, HNA Group and Anbang Insurance Group, had separately considered bidding for the German insurer Allianz SE.

Neither of the two made an offer, but the talks marked a new level of ambition for China: Allianz is a German stalwart, a pillar for local pensions and a global powerhouse with 1.9 trillion euros (\$2.3 trillion) of assets under management.

HNA already owns a stake of just under 10 percent in Deutsche Bank.

Bankers, lawyers and company executives say more financial deals will come, led by state behemoths such as China Life and China Everbright, as well as private firms including Legend Holdings and China Minsheng Financial.

"The message from the regulators is clear - they want these companies to go out and get access to large amount of funds and expertise," said a financial M&A adviser at a global bank, who works with Chinese regulators and companies.

"They would look very favourably at transactions that have some links to the Belt and Road programme, because the country needs to boost its financial muscle," the banker said. But Beijing "will ensure the excesses of the past couple of years do not happen again."

The banker, who declined to be named as he was not allowed to speak to the media, said his firm was currently working on several "mid-sized to large" foreign financial takeover deals.

After a deal spree that saw Chinese conglomerates spend billions on everything from landmark property to soccer clubs in a debt-fuelled M&A drive over the past two years, Beijing has sought to rein in some of the excesses.

But Belt and Road deals have been an exception in the crackdown this year - including, most recently, financial deals. China's outbound M&A volume targeting financials has reached nearly \$9 billion as of last week this year, not far from \$12 billion in all of 2016, according to Thomson Reuters data. If exceeded, it would be the second best year for such deals since at least the global financial crisis in 2008.

The share of financial transactions in overall outbound deal volume has also risen to 8.2 percent this year, higher than 5.7 percent in the same period last year, while industrial deals, typically the biggest sector for outbound M&A, fell by a third.

Earlier this month, Legend - the top shareholder in the computer maker Lenovo - agreed to buy a 90 percent stake in Banque Internationale a Luxembourg (BIL) for \$1.8 billion.

The deal, Legend said, was linked to the Belt and Road initiative, President Xi Jinping's policy of building a modern Silk Road to expand global trade and influence.

"Our overseas investments will continue to focus on the opportunities that are provided by the Belt and Road national policy," the company

said, in a statement to Reuters, adding it would "actively invest" in other areas of financial services, including insurance, securities and financial technology.

It gave no details, but bankers said Legend has been eyeing banks and insurers in Southeast Asia, Europe and Hong Kong, using its healthy balance sheet and the halo effect of Belt and Road-linked initiatives.

Better financial expertise and depth will help China secure contract guarantees, financing and better insurance.

"We need those overseas financing institutions - buying them can expand our bank assets and boost foreign firms' participation in our projects abroad," said Huo Jianguo, vice-chairman of the China Society for WTO Studies, under the Ministry of Commerce.

"China is having a hard time attracting international institutions to get involved" in Belt and Road projects, Huo said. "If that persists it will become an one-man show, which is not sustainable."

Besides Legend, others eyeing the sector include the insurer China Life, China Minsheng Financial, China Everbright Ltd, part of the state-owned China Everbright Group, and Haitong International Securities.

They are mainly scouting for investment and acquisition targets in Europe and Asia, said bankers and lawyers.

Chinese companies will not be expanding into the financial services sector at will, of course. Acquisitions of stakes in foreign banks - never mind full ownership - are already closely monitored by overseas regulators.

Galaxy Note 8 pre-orders highest among Note series: Samsung

REUTERS, Seoul

Samsung Electronics Co Ltd on Tuesday said pre-orders for its Galaxy Note 8 premium smartphone have hit the highest-ever for the Note series, beating its predecessor Note 7 over five days by about 2.5 times.

Samsung is banking on the device to protect its market dominance as it competes with Apple Inc's latest iPhones. Note 8 sales begin in the United States, South Korea and elsewhere on Friday.

Pre-orders reached about 650,000 Note 8 handsets over five days from about 40 countries, making the initial response "very encouraging," DJ Koh, president of Samsung Electronics' mobile communications business, said at a media event.

The device succeeds the short-lived Note 7, whose battery fires resulted in

Samsung pulling the device from the market after just a couple of months at a cost of billions of dollars.

Its reputation tarnished, the world's biggest smartphone maker by market share nevertheless decided to retain the Note brand after a survey showed 85 percent of 5,000 Galaxy Note users expressed brand loyalty, Koh said.

The Note 8's US price of \$930 to \$960, including dialling and data plans, begins an era of premium-priced handsets which analysts expect to be joined by \$1,000-plus iPhones.

Apple is widely expected to unveil a special edition iPhone commemorating 10 years of the handset, equipped with edge-to-edge screen and augmented reality, that will compete with the Note 8 for pre-holiday season sales in Western markets.

In China, the Note 8 is tasked with reviving fortunes in the world's biggest

smartphone market where local handset makers such as Huawei Technologies Co Ltd, Oppo, Vivo and Xiaomi Inc reduced Samsung's market share to 3 percent in April-June, showed data from Counterpoint Research.

Koh said it will take time to recover in China but expects changes this year such as appointing a new mobile chief restructuring and focusing on key buyers to be effective.

Koh also said Samsung hopes to showcase a foldable handset next year but that technological hurdles must be overcome before a decision can be made.

"We are digging thoroughly into several issues we must overcome, as we don't want to just make a few, sell a few and be done. We want to hear that Samsung made a very good product."

Invitation for Tenders

BANGLADESH PUBLIC ADMINISTRATION TRAINING CENTRE			
1	Ministry/Division	Ministry of Public Administration	
2	Agency	Bangladesh Public Administration Training Centre (BPATC)	
3	Procuring Entity Name	Project Director, Capacity Enhancement of the Core Courses of BPATC Project	
4	Procuring Entity Code	Not used at present	
5	Procuring Entity District	Dhaka	
6	Invitation for	Tender	Goods
7	Invitation Ref No	05.01.2672.247.99.013.17.42	
8	Date	13/09/2017	
KEY INFORMATION			
9	Procurement Method	NCT	Open
FUNDING INFORMATION			
10	Budget and Source of Funds	Development Budget	Grant
11	Development Partners (if applicable)	Debt Relief Assistance-Counterpart Fund(DRGA-CF), Govt. of Japan	
PARTICULAR INFORMATION			
12	Project / Programme Code (if applicable)	5001	
13	Project / Programme Name (if applicable)	Capacity Enhancement of the Core Courses of BPATC	
14	Tender Package No.	(a) GD-17 (b) GD-20 (c) GD-19 (d) GD-03	
15	Tender Package Name	(a) Supply of PA Sytem for Classroom (b) Supply of UPS for Computer Lab (c) Supply of Air Conditioner for Computer Lab (d) Supply of Air Conditioner for Course Office and Clinic	
		Date	
16	Tender Publication Date	14/09/2017	
17	Tender Last Selling Date	27/09/2017	
		Date	Time
18	Tender Closing Date and Time	28/09/2017	02.00 pm
19	Tender Opening Date and Time	28/09/2017	02.30 pm
20	Name & Address of the office(s)	Address	
	- Selling Tender Document (Principal)	Office of the Project Director, Capacity Enhancement of the Core Courses of BPATC Project, BPATC, Savar, Dhaka-1343. International Training Complex (ITC), Ground Floor, Room No.#102.	
NO CONDITIONS APPLY FOR SALE, PURCHASE OR DISTRIBUTION OF TENDER DOCUMENTS			
	- Receiving Tender Document	Office of the Project Director, Capacity Enhancement of the Core Courses of BPATC Project, BPATC, Savar, Dhaka-1343. International Training Complex (ITC), Ground Floor, Room No.#102.	
	- Opening Tender Document	Office of the Project Director, Capacity Enhancement of the Core Courses of BPATC Project, BPATC, Savar, Dhaka-1343. International Training Complex (ITC), Ground Floor, Room No.#102.	
21	Place / Date / Time of	Office of the Project Director, Capacity Enhancement of the Core Courses of BPATC Project, BPATC, Savar, Dhaka-1343. International Training Complex (ITC), Ground Floor, Room No.#102.	
	Pre-Tender Meeting (Optional)	Date	Time
		N/A	N/A
22	Brief Eligibility and Qualification of Tenderer	For Package GD-17: PA Sytem for Classroom For Package GD-20: Online and Offline UPS for Computer Lab For Package GD-19: Ceiling Suspended split type Air-Conditioner For Package GD-03: Ceiling Suspended split type Air-Conditioner	
23	Brief Description of Goods	For Package GD-17: PA Sytem for Classroom For Package GD-20: Online and Offline UPS for Computer Lab For Package GD-19: Ceiling Suspended split type Air-Conditioner For Package GD-03: Ceiling Suspended split type Air-Conditioner	
24	Brief Description of Related Services	For Package GD-17: PA Sytem for Classroom For Package GD-20: Online and Offline UPS for Computer Lab For Package GD-19: Ceiling Suspended split type Air-Conditioner For Package GD-03: Ceiling Suspended split type Air-Conditioner	
25	Price of Tender Document (Tk)		
	Lot No	Identification of Lot	Location
			Tender Document Price
			Tender Security Amount (Tk)
			Completion Time in Weeks / Months
26	1	Supply of PA Sytem for Classroom	BPATC, Savar, Dhaka
			2,500/-
			80,000/-
			4 weeks
27	2	Supply of UPS for Computer Lab	BPATC, Savar, Dhaka
			2,500/-
			95,000/-
			4 weeks
28	3	Supply of Air Conditioner for Computer Lab	BPATC, Savar, Dhaka
			1,500/-
			30,000/-
			4 weeks
29	4	Supply of Air Conditioner for Course Office and Clinic	BPATC, Savar, Dhaka
			3,000/-
			1,10,000/-
			4 weeks
30	Name of Official Inviting Tender		
	Md. Zaydul Hoque Molla ndc		
31	Designation of Official Inviting Tender		
	Project Director		
32	Address of Official Inviting Tender		
	Office of the Project Director, Capacity Enhancement of the Core Courses of BPATC Project, BPATC, Savar, Dhaka-1343. International Training Complex (ITC), Ground Floor, Room No.#102		
33	Contact details of Official Inviting Tender		
	Telephone:	Fax:	Email:
	02-7744822	02-7745029	cecbatproject@gmail.com
The Procuring Entity reserves the right to reject all Tenders or annul the Tender proceedings			

Government of the People's Republic of Bangladesh
Chittagong City Corporation
Anderkilla, Chittagong
www.ccc.org.bd

"শেখ হাসিনার দর্শন
সব মানুষের উন্নয়ন"

"ময়লা আবর্জনা নালা
নর্দমায় ফেলবেন না"

Memo No: ৯৮৭/সিসক/প্র:প্র:ভা/ই-১০/১-৯/১৭ Dated: ১১/০৯/১৭

e-Tender Notice-CE/ADP/PD/03/2017-18

This is an online tender where only e-Tender will be accepted in the National e-GP Portal and no offline/hard copies will be accepted. To submit e-Tender, registration in the National e-GP System Portal (<http://www.eprocure.gov.bd>) is required. The fees for downloading the e-Tender documents of following packages from the National e-GP System Portal have to be deposited online through any registered bank branches up to particular date specified on tender notice.

Sl No.	Package No.	Name of works	Tender ID	Last date & time of selling documents	Last date & time of submission documents
1	DRFD/CCC/W-43/L-02	Construction of Drain Abdul Aziz Road Azadi Office Back Side Boddua Mandir Road and Sarowardi Road at 32 Anderkilla Ward.	118720	09-10-2017 13:00	09-10-2017 15:00
2	DRFD/CCC/W-28/L-01	Construction of R/W of Dirja Khal Omar Ali Matobbar Road to Paharttay Poll at 6 No. Ward	118721	09-10-2017 13:00	09-10-2017 15:10
3	DRFD/CCC/W-24	Development of Strand Road and Abdul Khaleq Road at 38 No. Ward	118722	09-10-2017 13:00	09-10-2017 15:20
4	DRFD/CCC/W-06	Development of Mohammedpur Area Road Ch. 0-00 to 0-610km Rowfobad Paharika Housing Society Road Lane By Lane Road Ch. 0-00 to 0-457km Bayzid Thana Road 0-00 to 0-603km	118723	09-10-2017 13:00	09-10-2017 15:30
5	DRFD/CCC/W-15/L-04	Development of Sheikh Mujib Road Ch. 0-00 to 0-710km Construction of Box Culvert at D.T. Road Nasir Khan Chara	118724	09-10-2017 13:00	09-10-2017 15:40

Further information and guidelines are available in the National e-GP System Portal and from e-GP help desk (<http://www.helpdesk.eprocure.gov.bd>).

Engr. Rafiqul Islam
Project Director & Chief Engineer
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Anderkilla, Chittagong

12-09-2017
(Md. Zaydul Hoque Molla ndc)
MDS (Project) &
Project Director

CCC/PRD/262/17
GD-1853