



Arif Khan, managing director of IDLC Finance Ltd, and Masud Uddin Chowdhury, acting president of Baridhara Cosmopolitan Club Ltd, exchange the signed documents of a deal. The club mandated IDLC Finance as their corporate adviser and arranger for raising Tk 50 crore through sale of its corporate and permanent memberships. A total of 240 memberships will be up for sale through IDLC.

# With Whole Foods, Amazon on collision course with Wal-Mart

REUTERS, Chicago/San Francisco

When Wal-Mart Stores Inc bought online retailer Jet.com for \$3 billion last year, it marked a crucial moment - the world's largest brick-and-mortar retailer, after years of ceding e-commerce leadership to arch rival Amazon, intended to compete.

On Friday, Amazon.com Inc countered. With its \$14 billion purchase of grocery chain Whole Foods Market Inc, the largest e-commerce company announced its intention to take on Wal-Mart in the brick-and-mortar world.

The two deals make it clear that the lines that divided traditional retail from e-commerce are disappearing and sector dominance will no longer be bound by e-commerce or brick-and-mortar, but by who is better at both.

Amazon's purchase of Whole Foods also brings disruption to the \$700 billion U.S. grocery sector, a traditional area of retailing that stands on the precipice of a ferocious price war. German discounters Aldi and Lidl are battling Wal-Mart, which controls 22 percent of the U.S. grocery market, with each vying to undercut whatever price the others offer.

The stakes are highest for Wal-Mart.

Amazon's move aims at the heart of the Bentonville, Arkansas-based retail giant's business - groceries, which account for 56 percent of Wal-Mart's \$486 billion in revenue for the year ending Jan. 31. With the deal, Whole Foods' more than 460 stores become a test bed with which Amazon can learn how to compete with Wal-Mart's 4,700 stores with a large grocery offering that are also within 10 miles (16 km) of 90 percent of the U.S. population.

Amazon is expected to lower Whole Foods' notoriously high prices, enabling it to pursue Wal-Mart's customers. The push comes as Wal-Mart is headed in the opposite direction - going after Amazon's higher-income shoppers with a recent string of acquisitions of online brands such as Moosejaw and Modcloth and on Friday, menswear e-tailer Bonobos.

Wal-Mart may be ready. In preparation for the grocery price war, Wal-Mart in recent months has cut grocery prices, improved fresh food and meat offerings, modernized shelving and lighting in its grocery aisles, and expanded its online grocery pickup service.

Marc Lore, the Jet.com founder who now runs Wal-Mart's e-commerce business after selling a startup to Amazon, told Reuters in an interview

that Amazon's move does not change Wal-Mart's game plan. "We're playing offense," he said.

Wal-Mart is offering curbside pickup of online grocery purchases at 700 locations, with 300 more planned by year end. It also is testing same-day fresh and frozen home delivery from 10 of its stores. "We see an opportunity to do a lot more of that," Lore said.

Roger Davidson, who oversaw Wal-Mart's global food procurement and now is president of Oakton Advisory Group, said the deal will reduce Wal-Mart's brick-and-mortar advantage.

"I think this acquisition is a concern," he said. Some industry observers say Amazon will find it difficult to use Whole Foods to pull away Wal-Mart shoppers because the two stores appeal to different customers.

But Michelle Grant, head of retailing at market research firm Euromonitor, said Amazon could use an obscure part of the Whole Foods portfolio - Whole Foods 365 - to lure Wal-Mart shoppers. Whole Foods 365 offers private-label goods and lower prices than typical Whole Foods stores, and is targeted at younger, value-conscious shoppers. Amazon could provide the financial capital and tactical ability to build that into something big.

# China-backed AIIB touts growth, sustainability

REUTERS, Jeju, South Korea

Leaders of the China-backed Asian Infrastructure Investment Bank touted its growing membership and commitment to sustainable development at its annual meeting, even as environmental groups were disappointed by its openness to investing in coal projects.

The AIIB, which has 80 member countries, was set up to help meet the estimated \$26 trillion need for infrastructure spending in Asia through 2030, while also demonstrating that a China-led institution can meet international standards for best practice.

The United States and Japan, both members of the Manila-based Asian Development Bank (ADB), have not joined the AIIB.

The AIIB has pledged to use its investments to help members fulfill their commitments to the Paris climate accord, which the United States is withdrawing from under President Donald Trump.

"We will not consider proposals if we are concerned about the environmental and reputational impact," AIIB president Jin Lique, a former vice president at the ADB, said Friday at the opening ceremony.

But the bank did get pushback from environmental groups about its commitment to being green, with several NGOs saying they were disappointed the bank's new energy industry strategy, adopted

Thursday, left the door open for coal sector investment.

"I have a hard time reconciling in the energy strategy a statement that says up front the purpose of the energy strategy is to help countries meet their commitments under the Paris agreement, with 'we're going to finance coal projects'," said Andrew Deutz of the Nature Conservancy.

Jin said that after many rounds of discussion on the bank's energy policy, "this is the best we can achieve", adding there are now new coal projects in its pipeline of investments.

Other groups saw improvement over the last year in how the bank engages with NGOs.

"We thought this was a really interesting opportunity to see if this new institution can foster a race to the top in terms of creating strong sustainable credit practices, or foster a race to the bottom," said Katherine Lu of Friends of the Earth.

"I think the jury is still out," she said.

The AIIB, China's first effort to launch a multilateral development organization, has been careful publicly to put distance between itself and Chinese government policy as it looks to placate concerns it will be a tool of Beijing's foreign policy.

AIIB president Jin said "there's been some confusion" about the relationship between AIIB and China's huge "Belt and Road" infrastructure development and foreign policy initiative.



South Korean President Moon Jae-in delivers a speech during an opening ceremony for second annual meeting of Asian Infrastructure Investment Bank (AIIB), in Jeju, South Korea on June 16.

**গণপ্রজাতন্ত্রী বাংলাদেশ সরকার**  
 বাংলাদেশ পুলিশ, কমান্ড্যান্ট এর কার্যালয়  
 ডিটেকটিভ ট্রেনিং স্কুল, সিআইডি, ঢাকা

**উন্মুক্ত দরপত্র বিজ্ঞপ্তি**

১. মন্ত্রণালয়	স্বরাষ্ট্র মন্ত্রণালয়।		
২. এজেন্সি	বাংলাদেশ পুলিশ।		
৩. সংগ্রহকারী সত্তার নাম	কমান্ড্যান্ট (অতিরিক্ত ডিআইজি), ডিটিএস, বাংলাদেশ পুলিশ, সিআইডি, ঢাকা।		
৪. বিজ্ঞপ্তির উদ্দেশ্য	দরপত্র	মালামাল	
৫. দরপত্রের স্মারক নম্বর	ডিটিএস/৩৫-২০১৭/১০৯০		
৬. তারিখ	১৭-০৬-২০১৭খ্রিঃ		
<b>প্রধান তথ্যঃ</b>			
৭. সংগ্রহের পদ্ধতি	এনসিটি (স্থানীয়)	উন্মুক্ত	
<b>বাজেট তথ্যঃ</b>			
৮. বাজেট ও অর্ধের উৎস	রাজস্ব বাজেট (জিওবি)।		
<b>বিশেষ তথ্যঃ</b>			
৯. টেন্ডার প্যাকেজ নং	ডিটিএস/৩৫-২০১৭/০১		
১০. টেন্ডার প্যাকেজ নাম	বিবিধ মালামাল, কম্পিউটার ও অফিস সামগ্রী, কম্পিউটার যন্ত্রাংশ, প্রশিক্ষণ সামগ্রী।		
১১. টেন্ডার প্রকাশের তারিখ	১৮-০৬-২০১৭খ্রিঃ।		
১২. টেন্ডার ডকুমেন্ট বিক্রয়ের শেষ তারিখ	২০-০৭-২০১৭খ্রিঃ।		
১৩. টেন্ডার গ্রহণের শেষ তারিখ ও সময়	তারিখঃ	সময়ঃ	
	২৪-০৭-২০১৭খ্রিঃ	১২.০০	
১৪. টেন্ডার খোলার তারিখ ও সময়	তারিখঃ	সময়ঃ	
	২৪-০৭-২০১৭খ্রিঃ	১২.৩০	
	প্রয়োজ্য নয়		
১৫. অফিসের নাম ও ঠিকানা	ঠিকানাঃ		
	০১) বিশেষ পুলিশ সুপার (প্রশাসন), বাংলাদেশ পুলিশ, সিআইডি, ঢাকা।		
	০২) বিশেষ পুলিশ সুপার (প্রশাসন), বাংলাদেশ পুলিশ, এসবি, ঢাকা।		
	০৩) সহকারী পুলিশ সুপার (প্রশাসন), ডিটেকটিভ ট্রেনিং স্কুল, সিআইডি, ঢাকা।		
	(অফিস চলাকালীন সময় নির্ধারিত দরপত্র মূল্য নগদে পরিশোধের মাধ্যমে দরপত্র ক্রয় করা যাবে)।		
	ডিটেকটিভ ট্রেনিং স্কুল এর ভবন, সিআইডি, রাজারবাগ, ঢাকা-১২১৭।		
	ডিটেকটিভ ট্রেনিং স্কুল এর ভবন, সিআইডি, রাজারবাগ, ঢাকা-১২১৭।		
<b>দরদাতার জন্য তথ্যঃ</b>			
১৬. দরদাতার যোগ্যতা	বেধ ট্রেড লাইসেন্সধারী, আর্থিক স্বচ্ছলতা, আয়কর দাতা, চুক্তি সম্পাদনের সামর্থ, দক্ষ কর্মী ও সরঞ্জামাদি সম্বলিত, ব্যাংক হতে ডেউলিয়া ঘোষিত নয় এমন দরদাতা এবং অন্যান্য শর্তাবলী টেন্ডার ডকুমেন্ট মোতাবেক।		
১৭. মালামাল ও কাজের বিস্তারিত বিবরণ	বিবিধ মালামাল, কম্পিউটার ও অফিস সামগ্রী, কম্পিউটার যন্ত্রাংশ প্রশিক্ষণ সামগ্রী।		
১৮. টেন্ডার ডকুমেন্টের মূল্য ও ধরণ	৫০০/- (পাঁচশ টাকা) নগদ মূল্য ক্রয় করা যাবে (অফেরতযোগ্য)।		
১৯. নিরপত্তা জামানতের ধরণ	বাংলাদেশ ব্যাংকের তফসিলভুক্ত যে কোন বাণিজ্যিক ব্যাংক হতে জারিকৃত অপরিবর্তনীয় ব্যাংক ড্রাফট/পে-অর্ডার/ব্যাংক গ্যারান্টি।		
<b>লট তথ্যঃ</b>			
২০. লট-এর পরিচিতি	সরবরাহ ও কাজের স্থান	নিরাপত্তা জামানতের পরিমাণ	সরবরাহ কাজ সম্পন্ন করার সময়
লট নং-০১ বিবিধ মালামাল	ডিটেকটিভ ট্রেনিং স্কুল এর ভবন, সিআইডি, রাজারবাগ, ঢাকা-১২১৭	১,০০,০০০/-	২০১৭-২০১৮ অর্থ সন পর্যন্ত
লট নং-০২ কম্পিউটার ও অফিস সামগ্রী	ঐ	২৫,০০০/-	ঐ
লট নং-০৩ কম্পিউটার যন্ত্রাংশ	ঐ	২৫,০০০/-	ঐ
লট নং-০৪ প্রশিক্ষণ সামগ্রী	ঐ	১,০০,০০০/-	ঐ
<b>সংগ্রহকারী সত্তা বিবরণীঃ</b>			
২১. দরপত্র আহ্বানকারী অফিসারের নাম	মোঃ শাহাদাত হোসেন, বিপিএম।		
২২. দরপত্র আহ্বানকারী অফিসারের পদবী	কমান্ড্যান্ট (অতিরিক্ত ডিআইজি)।		
২৩. দরপত্র আহ্বানকারী অফিসারের ঠিকানা	ডিটেকটিভ ট্রেনিং স্কুল, বাংলাদেশ পুলিশ, সিআইডি, ঢাকা।		
২৪. দরপত্র আহ্বানকারী অফিসারের ফোন, ফ্যাক্স ও ই-মেইল	ফোনঃ ৯৩৩৯৮৭৪	ফ্যাক্স নংঃ ৯৩৫৮৩৬৫	ই-মেইলঃ comdts@police.govt.bd
২৫. মন্তব্যঃ	কর্তৃপক্ষ কোন কারণ দর্শানো ব্যতিরেকে যে কোন/সকল দরপত্র গ্রহণ বা বাতিল করার ক্ষমতা সংরক্ষণ করেন।		

মোঃ শাহাদাত হোসেন, বিপিএম-সেবা  
 কমান্ড্যান্ট (অতিরিক্ত ডিআইজি)  
 বাংলাদেশ পুলিশ  
 ডিটেকটিভ ট্রেনিং স্কুল, সিআইডি, ঢাকা  
 ফোন নম্বরঃ ৯৩৩৯৮৭৪

জিডি-১২৮৮

## New Zealand optimistic about free trade deal with US

REUTERS, Sydney

The United States has indicated it is open to a free trade agreement (FTA) with New Zealand, New Zealand's trade minister said on Sunday.

Todd McClay visited Washington for high-level trade talks with the administration of US President Donald Trump this week, meeting with Commerce Secretary Wilbur Ross, newly appointed US Trade Representative Robert Lighthizer and other advisors to the president.

"I've welcomed their interest in an FTA as a demonstration of the good shape our trading relationship is in," McClay said in a statement.

McClay said his center right government wants free-trade agreements to cover 90 percent of goods exported by 2030, up from just over half currently, and the US will be an important part of achieving that.

Two-way trade between the two countries reached \$16 billion in 2016, making the United States New Zealand's third-largest individual trading partner, according to New Zealand's ministry of foreign affairs and trade. New Zealand's \$180 billion economy depends on exports, and the country lobbied hard in favor of the Trans-Pacific Partnership trade deal.

Alongside Japan and Australia, New Zealand is trying to negotiate a deal with the 11 remaining countries of the TPP after the United States withdrew.

Government of the People's Republic of Bangladesh  
 Skills and Training Enhancement Project (STEP)  
 Directorate of Technical Education (DTE)  
 Ministry of Education  
 F-4/B, Agargaon, Sher-e-Banglanagar, Dhaka-1207

Request for Expression of Interest (REOI) for Conducting Satisfaction Survey (Student, Faculty and Employer's) for IDG recipient institutions (Package No. SAF-47)

Memo. No.: STEP/Procurement/11.37 (Satisfaction Survey)/2016 - 5529 Date: 13/6/2017

Ministry/Division	Ministry of Education
Agency	Directorate of Technical Education
Procuring Entity Name	Project Director, Skills and Training Enhancement Project (STEP)
Procuring Entity Code	5030
Procuring Entity District	Dhaka
Expression of Interest for Selection of	Consulting Firm
Title of Service	Conducting Satisfaction Survey (Student, Faculty and Employer's) for IDG recipient institutions
EOI Ref. NO.	STEP/Procurement/11.37 (Satisfaction Survey)/2016 - 5529
Date	13/6/2017
Procurement Method	QUALITY-AND COST-BASED SELECTION (QCBS)
Budget and Source of Funds	International Development Association (IDA)
Development Partners	IDA (World Bank)
Project/Program Name	Skills and Training Enhancement Project (STEP)
EOI Closing Date and Time	16/7/2017, 12:00 PM
Project /Program Code	5-2551-5030
Brief Description of the Assignment	The scope of work of the firm shall be, without any loss of generality, the following: Prepare an inception report summarizing the research plan and methodologies; Recruits and trains the enumerators, moderator and other supporting hands; Finalize/reproduction of questionnaires consulting with M & E Team of STEP; Pilot test the questionnaires in a small scale at a nearby polytechnic; Assists STEP in selecting the sample; Contacts all the technologies and employers; Arranges survey locations and dates; Conducts the surveys; Ensures quality of survey; Provides moderators for the FGDs; Enters data and provide cleaned dataset in SPSS, STATA and CSV formats; Summarizes FGD findings; Conducts questionnaire surveys during the FGD sessions; Provides all the logistics required for the surveys and the FGD sessions; Provides STEP a draft report of the survey which will include description of survey procedure and sampling method, summary tables, data tables and analysis, findings of the survey, challenges, recommendations, lesson learned, success stories and so on; Provides final report of the survey incorporating the relevant comments from the stakeholders.
Minimum Eligibility of the Firm	<ul style="list-style-type: none"> <li>The Consultant should have at least 05 years' experience and track records on conducting the similar survey and also have a strong team to carry out the assignment;</li> <li>In case of public or public autonomous or part of a public autonomous institution, proof of legal provisions for carrying out such external surveys and studies needs to be submitted;</li> <li>The Consultant should have experience in designing, developing and implementing surveys in educational institutions including universities, public and private agencies and employers' associations;</li> <li>The Consultant should have experience in designing, developing and implementing at least five large surveys ;</li> <li>The Consultant should have past experience of conducting FGD Survey; and</li> <li>The Consultant has to propose a team of professional researchers and provide proof of availability of key professionals (CVs with signature &amp; date and their confirmation letter) and availability of resources (liquidity, hardware, software and logistics) for conducting such surveys.</li> </ul>
Other Information	<ul style="list-style-type: none"> <li>The no. of working partner in case of Joint venture (if any) not more than 02 (two).</li> <li>The short listed firm will be invited for submission of proposal. The firm will be selected in accordance with procedures set out in the World Bank Guidelines: Selection and Employment of Consultants by World Bank Borrowers, May 2004, revised in October 2006, January 2011 and July 2014.</li> <li>Interested firm(s) should obtain detailed ToR from the website of STEP (www.step-dte.gov.bd) and further information (if required) from the office of the undersigned from 9:00 AM to 3:00 PM (except holidays).</li> <li>Interested firms should provide the necessary documents that will attest that they are qualified to perform the services (conforming the minimum eligibility as mentioned above).</li> <li>Expression of Interest must be delivered on or before 16/7/2017, 12:00 noon either hand delivered or by post to the address below. Please mark clearly on the envelope "Expression of Interest for selection of consulting firm for Conducting Satisfaction Survey (Student, Faculty and Employer's) for IDG recipient institutions (Package no. SAF-47)". In addition, a soft copy in MSWord must also have to be submitted (in CD).</li> </ul>
Name of Official Inviting EOI	A B M Azad
Designation and Address of Official Inviting EOI	Project Director, Skills and Training Enhancement Project (STEP), Directorate of Technical Education, F-4/B, Agargaon, Sher-e-Banglanagar, Dhaka-1207
Contact Details of Official Inviting EOI	Phone: 8181457, Fax 02-9140538, Email: step.dte@gamil.com, Web: www.step-dte.gov.bd
The authority reserves the right to cancel any or all EOIs without assigning any reason whatsoever.	

A B M Azad *ndc*  
 (Joint Secretary)  
 Project Director

GD-1275