



BBS Cables Ltd.

Registered & Corporate Address: Configure Bapari Tower (3rd Floor), Ga-64 Middle Badda, Dhaka-1212, Bangladesh Tel: 02-9859915-17, 02-9850771, Fax: 02-9850772, E-mail: info@bbscables.com.bd, Web: www.bbscables.com.bd

Amount, type and offering price of the securities on a per unit and aggregate basis of securities being issued; Public issue of 20,000,000 (two crore) ordinary shares of Tk. 10.00 each at par of totaling Tk.200,000,000.00 (twenty crore).

Issue Manager(s):

Opening date of subscription: May 23, 2017

Closing date of subscription (Cut-off-date): June 04, 2017

Amount in Taka



Banco Finance And Investment Limited

Full-Fledged Merchant Bank Baitul View Tower (11th Floor), 56/1, Purana Paltan, Dhaka-1000

Phone: 02-57164192, 02-57164075, Fax: 02-57164033 E-mail: banco.bd@gmail.com; Website: www.bfilbd.org

ICB Capital Management Limited (A SUBSIDIARY OF ICB)

Green City Edge (5th & 6th Floor), 89, Kakrail, Dhaka-1000.

Phone: 02-8300555, 02-8300367, Fax: 02-8300396, E-mail: icmlbd@gmail.com, Web: www.icbcml.com.bd

Underwriter(s):

AIBL Capital Management Limited

Peoples Insurance Bhaban (7th Floor) 36, Dilkusha C/A, Dhaka-1000 Tel: 02-9551962, 02-7123255-7, Fax: 02-9575379, E-mail: cml@al-arafahbank.com, www.al-arafahbank.com

fax numbers and contact persons of the issuer, issue manager(s) and underwriter(s);

ICB Capital Management Limited

Green City Edge (5th & 6th Floor), 89, Kakrail, Dhaka - 1000. Tel: 02-8300555, 02-8300367, Fax: 02-8300396 E-mail: icmlbd@gmail.com, Website: www.icml.com.bd

Southeast Bank Capital Services Ltd Eunoos Center (Level 9), 52-53 Dilkusha C/A, Dhaka-1000

Tel: 02-9574171-75, Fax: 02-9574169

E-mail: mbw@southeastbank.com.bd, Website: www.southeastbank.com.bd

Name(s) and address (es), telephone numbers, web addresses, e-mails,

Name & Address				
Issuer Company:	VI.			
BBS Cables Ltd. Registered & Corporate Address: Configure Bapari Tower (3rd Floor), Ga-64 Middle Badda, Dhaka-1212, Bangladesh	Engr. Abu Noman Howlader Managing Director	Tel: 02-9859915-17, 02-9850771 Fax: 02-9850772 Email: info@bbscables.com.bd Website: www.bbscables.com.bd		
Issue Manager(s):	VY-	NY.		
Banco Finance And Investment Limited Baitul View Tower (11 th Floor) 56/1, Purana Paltan, Dhaka-1000	Mohammad Hamdul Islam Managing Director & CEO	Tel: 02-57164192, 02-57164075 Fax: 02-57164033 E-mail: banco.bd@gmail.com Website: www.bfilbd.org		
ICB Capital Management Limited Green City Edge (5 th & 6 th Floor) 89, Kakrail, Dhaka-1000, Bangladesh	Md. Shohel Rahman Deputy General Manager	Tel: 02-8300555, 02-8300367 Fax: 02-8300396 E-mail: icmlbd@gmail.com Website: www.icml.com.bd		
Underwriter(s):	- 23	74		
AIBL Capital Management Limited Peoples Insurance Bhaban (7 th Floor) 36, Dilkusha C/A, Dhaka-1000	Muhammad Husain Ahmad Faruqi Chief Executive Officer (CC)	Tel: 02-9551962,02-7123255-7 Fax: 02-9575379 E-mail: cml@al-arafahbank.com Website: www.al-arafahbank.com		
ICB Capital Management Limited Green City Edge (5 th & 6 th Floor) 89, Kakrail, Dhaka-1000, Bangladesh	Md. Shohel Rahman Deputy General Manager	Tel: 02-8300555, 02-8300367 Fax: 02-8300396 E-mail: icmlbd@gmail.com Website: www.icml.com.bd		
Southeast Bank Capital Services Ltd Eunoos Center (Level 9) 52-53 Dilkusha C/A, Dhaka-1000.	Md. Homayun Kabir, ACS Company Secretary	Tel: 02-9574171-75 Fax: 02-9574169 E-mail: mbw@southeastbank.com.bd Website: www.southeastbank.com.bd		

Availability of Prospectus;

The Prospectus and abridged version of prospectus in hard and soft forms of BBS Cables Ltd. shall be obtained from the following address

Name & Address	Contact Person	Telephone & Fax Number, Web Address & E-mail		
Issuer Company	Ï			
BBS Cables Ltd. Registered & Corporate Address: Configure Bapari Tower (3 rd Floor), Ga-64 Middle Badda, Dhaka-1212, Bangladesh	Engr. Abu Noman Howlader Managing Director	Tel: 02-9859915-17, 02-9850771 Fax: 02-9850772 Email: info@bbscables.com.bd Website: www.bbscables.com.bd		
Issue Manager(s)	7.0			
Banco Finance And Investment Limited Baitul View Tower (11 th Floor) 56/1, Purana Paltan, Dhaka-1000	Mohammad Hamdul Islam Managing Director & CEO	Tel: 02-57164192, 02-57164075 Fax: 02-57164033 E-mail: banco.bd@gmail.com Website: www.bfilbd.org		
ICB Capital Management Limited Green City Edge (5 th & 6 th Floor) 89, Kakrail, Dhaka-1000, Bangladesh	Md. Shohel Rahman Deputy General Manager	Tel: 02-8300555, 02-8300367 Fax: 02-8300396 E-mail: icmlbd@gmail.com Website: www.icml.com.bd		
Stock Exchange(s)	HŽ.	Dis-		
Dhaka Stock Exchange Limited 9/F, Motijheel C/A, Dhaka-1000	Afzalur Rahman Manager	Tel: 02-9564601, 02-9576210-18 Fax: 02-9564727, 02-9569755 E-mail: reasearch@dsebd.org Web: www.dsebd.org		
Chittagong Stock Exchange Limited CSE Building, 1080, Sk. Mujib Road Agrabad C/A Chittagong-4000 Dhaka Liaison Office: Eunoos Trade Center (Level-15) 52-53 Dilkusha C/A, Dhaka-1000	Mohammad Jabed Sarwar Assistant Manager	Tel: 31-714632-3, 02-9513911-15 Fax: 31-714101, 02-9513906 E-mail: jabed@cse.com.bd Web: www.cse.com.bd		

Prospectus would also be available on the web sites of BSEC (www.sec.gov.bd) (www.secbd.org) at the Public Reference Room of the Bangladesh Securities and Exchange Commission (BSEC) for reading and studying.

Name of the credit rating Company (if any) along with rating assigned with date of validity; Not applicable for us.

Names of the valuer, if any and the auditors;

Vauler: N/A

Net proceeds from Initial Public O

Auditor:		
Name & Address	Contact Person	Telephone & Fax Number, E-mail, Web Address
AHMED ZAKER & CO. Chartered Accountants (A Member Firm of Morison KSi) Green City Edge (Level-10) 89 Kakrail Dhaka-1000 Bangladesh	Md. Ahmed Zaker FCA Partner AHMED ZAKER & CO.	Tel: 02-8300504-8 Fax: 02-8300509 E-mail: azcbangladesh@gmail.com Website: www.ahmed-zaker.com

A person interested to get a prospectus may obtain from the issuer and the issue managers. "If you have any guery about this document, you may consult the issuer, issue manager(s) and

"CONSENT OF THE BANGLADESH SECURITIES AND EXCHANGE COMMISSION HAS BEEN OBTAINED TO THE ISSUE/OFFER OF THESE SECURITIES UNDER THE SECURITIES AND EXCHANGE ORDINANCE, 1969, AND THE BANGLADESH SECURITIES AND EXCHANGE COMMISSION (PUBLIC ISSUE) RULES, 2015. IT MUST BE DISTINCTLY UNDERSTOOD THAT IN GIVING THIS CONSENT THE COMMISSION DOES NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE ISSUER COMPANY, ANY OF ITS PROJECTS OR THE ISSUE PRICE OF ITS SECURITIES OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS MADE OR OPINION EXPRESSED WITH REGARD TO THEM. SUCH RESPONSIBILITY LIES WITH THE ISSUER, ITS DIRECTORS, CHIEF EXECUTIVE OFFICER, MANAGING DIRECTOR, CHIEF FINANCIAL OFFICER, COMPANY SECRETARY, ISSUE MANAGER, ISSUE MANAGER'S CHIEF EXECUTIVE OFFICER, UNDERWRITERS, AUDITORS(S), VALUER AND/OR CREDIT RATING COMPANY (IF ANY)."

"পুঁজিবাজারে বিনিয়োগ ঝুঁকিপূর্ণ, জেনে ও রুঝে বিনিয়োগ করুন।"

"Investment in capital market involves certain degree of risks. The investors are required to read the prospectus and risk factors carefully, assess their own financial conditions and risk taking ability before making their investment decisions."

Summary of use of proceeds of the offer;

Sources of Fund:	A) 250	420
Issue size (Number of share to be issued)	Issue price (Amount in BDT)	(Amount in BDT
20,000,000 Shares	Tk. 10.00	200,000,000
Less: IPO Expenses		17,390,000
Net IPO Proceeds		182,610,000

	Use of the net proceeds from the IPO:
)ffe	ring (IPO) will be used for building & other civil works, acquisition of plant and
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Particulars	Required Amount (BDT)
Partial Loan Pay off (IDLC Finance Limited, Gulshan Branch, Dhaka)	40,000,000
Acquisition of Plant & Machinery	98,000,000
Building & Other Civil Works	44,610,000
Total	182,610,000

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Brief corporate directory of the issuer;						
Particulars	Description					
Name of the Issuer	BBS CABLES LTD.					
Logo	SBBS CABLES.					
Date of Incorporation	April 12, 2009 vide registration no.C-76109					
Commercial Operation	April 02, 2011					
Converted into a public limited Company	January 31, 2015					
Authorized Capital	Tk.3,000,000,000 divided into 300,000,000 Ordinary Shares of Tk.10 each					
Paid up Capital	Tk.1,000,000,000 divided into 100,000,000 Ordinary Shares of Tk.10 each					
Board of Directors	8 Directors					
Registered Office	Configure Bapari Tower (3rd Floor), Ga-64, Middle Badda, Dhaka-1212, Bangladesh					
Factory/Plant Address	Jaina Bazar, Telehate, Sreepur, Gazipur, Bangladesh					
Telephone Number	+88 02 9859915-17, 9850771					
Fax Number	+88 02 9850772					
Website	www.bbscables.com.bd					
E-mail Address	info@bbscables.com.bd					
Auditor	Ahmed Zaker & Co. Chartered Accountants (A Member Firm of Morison Ksi) Green City Edge (Level-10), 89, Kakrail, Dhaka-1000, Bangladesh					
Manager(s) to the Issue	Banco Finance And Investment Limited Baitul View Tower (11 th Floor), 56/1, Purana Paltan, Dhaka-1000					
	ICB Capital Management Limited Green City Edge (5 th & 6 th Floor); 89, Kakrail, Dhaka-1000, Bangladesh					
Bank & NBFI of the Company	United Commercial Bank Limited, LankaBangla Finance Limited, United Leasing Co. Ltd., IIDFC, IPDC Finance Ltd. & Mutual Trust Bank Ltd.					
Bank of the Company for IPO	Social Islami Bank Limited, Gulshan Branch, Dhaka					
Legal Advisor	Mohammad Jahirul Islam Khan					
Tax Consultant	Sajal Kumar Bose					
C C 0 C II 0 C	Hall of					

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		Location of the project	
Particulars	Location		

Jaina Bazar, Dhaka Mymensingh Highway, Telehate, Sreepur, Gazipur, Bangladesh

Principal products or services of the issuer;

Company Secretary & Compliance Officer Md. Nazmul Hasan CS

Factory/Plant Address

SI. No.	Product Name	SI. No.	Product Name	SI. No.	Product Name
1	Aluminum Cables	7	Submersible Cables	13	Rubber Cables
2	Silicon Cables	8	Flexible Cables	14	Welding Cables
3	Power Cables	9	Tele-communication Cables	15	Automobiles Cables
4	Railway Signaling Cables	10	Copper Cables	16	Coaxial Cables
5	Jelly-filled Cables	11	Optical Fiber Cables	17	Fire Resistance Cable
6	FRLS Cables	12	HR-FRLS Cables		

Names of associates, subsidiary/related and holding of Issuer Company; There is no Associates, Subsidiary/Related holding Company of BBS Cables Ltd.

Comparative financial statements and NAV, EPS, and financial ratios for the last five years or from commercial operation, which is shorter;

Auditors' Report under section 135(1) and paragraph 24(1) of Part -II of Third Schedule of the Companies Act, 1994 for the period from 01 July, 2011 to 30 June, 2016 As required under Section-135(I), Para 24(I), of Part-II of Schedule III to the Companies Act 1994, management of BBS Cables Ltd. has

prepared the following statements of its stand alone and consolidated assets and liabilities and profit and loss accounts for the year ended 30 June, 2016, 2015, 2014, 2013 & 2012 and submitted those to us for working and issuance of our confirmation thereon. We, as the auditors of the Company, having examined the stand alone financial statements of the Company for the year ended 30 June, 2016, 2015, 2014, 2013 & 2012, hereby confirm that the following information has been correctly extracted from those audited financial statements. Financial statements for the year ended 30 June, 2013, 2014, 2015 & 2016 were audited by us. Financial statements for the year ended 30 June, 2012 was audited by A. Hoque & Co.; Chartered Accountants. In pursuance of section 135(1) under paragraph 24(1) of part Il of the Third schedule of the Companies Act 1994 our report is as under:

A. Statement of Assets and Liabilities:

			as at		
	30-06-2016	30-06-2015 Restated	30-06-2014	30-06-2013	30-06-2012
ASSETS					•
Non-Current Assets Property, Plant & Equipment Un-Allocated Revenue Expenditure	1,153,018,012	770,664,881	707,879,372	659,902,702 10,242,914	583,285,708 12,803,643
Total Non-Current Assets	1,153,018,012	770,664,881	707,879,372	670,145,616	596,089,351
Current Assets Inventories Advances, Deposits & Pre-payments Accounts Receivables Cash & Bank Balances	925,754,761 923,158,205 941,038,067 538,518,005	796,013,144 552,562,774 797,493,127 285,886,841	695,513,145 443,924,264 590,498,930 105,059,689	608,692,253 357,012,539 490,863,667 87,258,907	600,683,842 132,314,795 229,719,208 28,543,962
Total Current Assets	3,328,469,038	2,431,955,886	1,834,996,028	1,543,827,366	991,261,807
TOTAL ASSETS	4,481,487,050	3,202,620,767	2,542,875,400	2,213,972,982	1,587,351,158
Shareholders' Equity Share Capital Share Money Deposit Retained Earnings	1,000,000,000	100,000,000	50,000,000 100,000,000 230,807,524	50,000,000 100,000,000 109,155,902	50,000,000 50,000,000 61,698,458
Total Shareholders' Equity	1,687,064,190	540,979,537	380,807,524	259,155,902	161,698,458
Non-Current Liabilities Long Term Loan Deferred Tax Liabilities	361,997,950 96,597,587	352,770,813 72,284,843	511,626,649 64,727,475	375,139,140 55,513,857	381,515,174
Total Non-Current Liabilities	458,595,537	425,055,656	576,354,124	430,652,997	381,515,174
Current Liabilities Short Term Loan Long Term Loan-Current Portion Sundry Creditors Liabilities For Expenses Provision for Income Tax WPPF	1,580,344,761 191,537,450 102,305,488 16,486,167 424,353,657 20,799,800	1,569,149,677 158,282,029 200,805,347 13,553,788 278,755,059 16,039,674	1,111,040,428 126,503,279 152,816,348 9,596,182 175,690,958 10,066,557	891,848,655 125,083,494 393,509,677 8,497,198 105,225,059	818,901,248 117,030,928 57,956,938 6,806,134 43,442,278
Total Current Liabilities	2,335,827,323	2,236,585,574	1,585,713,752	1,524,164,083	1,044,137,526
Total Liabilities	2,794,422,860	2,661,641,230	2,162,067,876	1,954,817,080	1,425,652,700
TOTAL EQUITY & LIABILITIES	4,481,487,050	3,202,620,767	2,542,875,400	2,213,972,982	1,587,351,158
Net Asset Value per Share (NAVPS)	16.87	54.10	76.16	51.83	32.34
Net Asset Value per Share (NAVPS) (Restated)	16.87	54.10	56.16	31.83	22.34
. Statement of Operating Results:		32.0	- 41		

		1	or the year ended	k .	
	30-06-2016	30-06-2015 Restated	30-06-2014	30-06-2013	30-06-2012
Net Turnover	2,586,928,680	2,268,705,465	1,870,678,476	1,499,124,750	1,014,665,526
Cost of Goods Sales	1,697,886,961)	(1,490,270,881)	(1,278,201,142)	(1,022,705,872)	(655,676,863)
Gross Profit/(Loss)	889,041,719	778,434,584	592,477,334	476,418,878	358,988,663
Operating Expenses	(208,792,108)	(176,307,430)	(152,405,150)	(103,236,448)	(108,334,229)
Administrative Expenses	(62,913,322)	(59,225,229)	(62,288,539)	(39,117,747)	(45,207,701)
Selling & Distribution Expenses	(145,878,786)	(117,082,201)	(90,116,611)	(64,118,701)	(63,126,528)
Operating Income	680,249,611	602,127,154	440,072,184	373,182,430	250,654,434
Other Income	8,378,277	3,910,824	2,436,020	1,142,593	1,165,589
Financial Expenses	(251,832,093)	(269,204,822)	(231,110,508)	(209,570,941)	(136,940,174)
Net Profit/(Loss) before WPPF	436,795,795	336,833,156	211,397,696	164,754,082	114,879,849
Contribution to WPPF	(20,799,800)	(16,039,674)	(10,066,557)	40.000.0000.000	F2-2/24/2022/2023
Net Profit/(Loss) before Tax	415,995,995	320,793,482	201,331,139	164,754,082	114,879,849
Income Tax Expenses	(169,911,341)	(119,835,087)	(79,679,517)	(75,059,587)	(43,079,943)
Current Tax	(145,598,598)	(112,277,719)	(70,465,899)	(61,782,781)	(43,079,943)
Deferred Tax	(24,312,744)	(7,557,368)	(9,213,618)	(13,276,806)	*
Net Profit/(Loss) after Tax	246,084,653	200,958,395	121,651,622	89,694,495	71,799,906
Earnings per Share (EPS)	2.46	2.01	1.22	0.90	0.72
Dividend The Company's data relating to divident	d is as under.	0020	5537	2224	242000

Stock Dividend (Bonus shares) - % D. BBS Cables Ltd. (hereinafter referred to as "the Company") was incorporated on 12 April, 2009 vide registration no.C-76109/09 as a private limited company in Bangladesh under the Companies Act, 1994. It has started its commercial production on 02 April,

E. The Statement of Assets and Liabilities (Statement of Financial Position) as at 30 June, 2016, 2015, 2014, 2013 and 2012 of the Company has been duly certified by us;

2011. On 31 January, 2015 the Company converted itself as a Public Limited Company under the Companies Act, 1994;

F. We also certify the Statement of Operating Results (Statement of Profit or Loss and Other Comprehensive Income) for the year ended 30 June, 2016, 2015, 2014, 2013 and 2012 of the Company; G. Net Assets Value Per Share (NAVPS) has been restated for the year ended 30 June, 2014, 2013, 2012 of the Company without

considering Share Money Deposits as Equity; H. The Company has no subsidiaries; No proceeds or part of proceeds of the issue of shares were applied directly or indirectly by the Company in the purchase of any

J. The Company did not prepare any financial statements for any year subsequent to 30 June, 2016;

K. Figures related to previous years have been rearranged wherever considered necessary.

Place: Dhaka Date: January 25, 2017

Place: Dhaka

Date: January 25, 2017

d machinery,

Cash Dividend - %

Ahmed Zaker & Co. Chartered Accountants

Auditors' Certificate regarding calculation of EPS and Ratios We have examined the following earnings per share (EPS) and other ratios of BBS Cables Ltd. for the years ended 30 June, 2016,

2015, 2014, 2013 and 2012 which have been prepared by the management of the Company and provided to us. The preparation of the EPS and the other ratios is the responsibility of the Company's management. Our responsibility is to review them and certify as to whether they have been properly prepared using stated principle on the basis of audited financial statements for the years ended 30 June, 2016, 2015, 2014, 2013 and 2012. Based on the review, we certify that the Company has properly prepared the following EPS and other ratios using stated principles on the basis of audited financial statements. Ratios pertinent to the prospectus are as specified in rule 4 (1) (d) / Appexure D of the Securities and Exchange Commission (Public Issue) Rules 2015:

	Name of Ratio	Formula			7		Amount in Tak	a	4		0					
	15625457854586474 (5565434575)		30-06-2016		30-06-	30-06-2015 30-06-2014			30-06	-2013	30-06-2012					
			Calculation	Result %	Calculation	Result %	Calculation	Result %	Calculation	Result %	Calculation	Result 9				
A.	Liquidity Ratios:															
1	Current Ratio	Current Assets	3,328,469,038	Kerkenia.	2,431,955,886	A2023	1,834,996,028	550m-5	1,543,827,366	25983	991,261,807	100				
	SERIENCAMINE.	Current Liability	2,335,827,323	1.42	2,236,585,574	1.09	1,585,713,752	1.16	1,524,164,083	1,044,137,526	0.06					
2	Quick Ratio	Current Assets - Inventory	2,402,714,277		1,635,942,742		1,139,482,883		935,135,113		390 577 965					
i	QUON YORK	Current Liability	2,335,827,323	1.03	2,236,585,574	0.73	1,585,713,752	0.72	1,524,164,083	0.61	1,044,137,526	0.3				
3	Time Interest Earned	Operating Income	680,249,611	2860	602,127,154	V-0257	440,072,184	0000	373,182,430	57500	250,654,434	200				
	Ratio (Times)	Interest expenses	251,832,093	2.70	269,204,822	2.24	231,110,508	1.90	209,570,941	1.78	136,940,174	1.8				
4	Debt to Equity Ratio	Total Debt (Total Liabilities)	2,794,422,860		2,661,641,230		2,162,067,876		1,954,817,080		1,425,652,700					
27		Total stockholder's equity	1,687,064,190	1.66	540,979,537	4.92	380,807,524	5.68	259,155,902	7.54	161,698,458	8.8				
B.	Operating Ratios:	Total social states of equity	1,001,100		014,014,001			0 79	200,100,002		101,000,100	10.				
1	Accounts Receivable Turnover			7				1				17				
100	Ratio (Times)	Turnover	2,586,928,680		2,268,705,465	1,000	1,870,678,476		1,499,124,750		1,014,665,526					
	riano (minos)	Average Receivables	869,265,597	2.98	693,996,029	3.27	540,681,299	3.46	360,291,438	4.16	114,859,604	8.8				
2	Inventory Turnover Ratio	Cost of goods sold	1,697,886,961		1,490,270,881		1,278,201,142		1,022,705,872		655,676,863	-				
*	(Times)	Average Inventory	860,883,953	1.97	745,763,145	2.00	652,102,699	1.96	604,688,048	1,69	300,341,921	2.1				
3		Turnover	2,586,928,680	0 5000	2,268,705,465	10/52/5	1,870,678,476	Assess	1,499,124,750	100000	1,014,665,526	200				
	Ratio (Times)	Average Fixed Assets	961,841,447	2.69	739,272,127	3.07	683,891,037	2.74	621,594,205	2.41	291,642,854	3.48				
4	Assets Turnover	Turnover	2,586,928,680		2,268,705,465		1,870,678,476	0.79	176 0.79	6 0.70	1,499,124,750		1,014,665,526			
4	Ratio (Times)	Average Total Assets	3,842,053,908	0.67	2,872,748,084	0.79	2,378,424,191				0.79	0.79	0.79	0.79	0.79	1,900,662,070
C.	Profitability Ratios:	riverage total reacts	O/OFE/OOO/SOO	23-002	2,012,110,001	7. 2.00	Elotolate 191	1 25076	Handlanelana	29000	130,010,013	ACX				
1	Gross Margin Ratio	Grass Profit	889,041,719		778,434,584		592,477,334		476,418,878		358,988,663					
17	Gross margin read	Turnover	2,586,928,680	34.37%	2,268,705,465	34.31%	1,870,678,476	31.67%	1,499,124,750 31.78%	1,014,665,526	35.38%					
2	Operating Profit Ratio	Operating Profit	680,249,611	611 26 2060	602,127,154		440,072,184		373,182,430		250,654,434	24 70%				
*	operating Front Natio	Turnover	2,586,928,680		2,268,705,465	26.54%	1,870,678,476	23.52%	1,499,124,750	24.89%	1,014,665,526					
2	Net Profit Ratio	Profit After Tax	000000000000000000000000000000000000000	4990900	The second second	7023625	The second second second	15,848,620	89,694,495	2000000	100000000000000000000000000000000000000	7.08%				
4	Net Piolit Ratio		246,084,653	9.51%	200,958,395	8.86%	121,651,622	6.50%		5.98%	71,799,906					
34	Debum on Assats Datis	Tumover Deeth After Tox	2,586,928,680		2,268,705,465		1,870,678,476		1,499,124,750 89,694,495		1,014,665,526					
4	Return on Assets Ratio	Profit After Tax Total Assets	246,084,653 4,481,487,050	5.49%	200,958,395 3,202,620,767	6.27%	121,651,622 2,542,875,400	4.78%	2,213,972,982	4.05%	71,799,906 1,587,351,158	4.529				
	Debug on Faults Delie	III IDANIESS MUSSE	-	9550898)	and the state of t	7000000	The second secon	(793)	the state of the s	56000	the boliver with the behavior	LEASON OF				
5	Return on Equity Ratio	Profit After Tax	246,084,653	14.59%	200,958,395 37.1	37.15%	121,651,622	31.95%	89,694,495	34.61%	71,799,906	44.409				
	Facility Des Obers (FDO)	Shareholders' Equity	1,687,064,190		540,979,537		380,807,524		259,155,902		161,698,458					
6	Earnings Per Share (EPS)	Profit After Tax	246,084,653	17.34	200,958,395	26.77	121,651,622	24.33	89,694,495	17.94	71,799,906	29.0				
	(Per value Tk. 10)	Weighted Average	44404.704		7.500.040	5,480,51	= F 000 000	Baresto	E 000 000	(20,000)	0.470.000	100000				
4	COCO A Maria	No. of Shares Outstanding	14,191,781	_	7,506,849		5,000,000		5,000,000	_	2,472,600	-				
7	EBITDA Margin	Earnings before Interest Tax, Depreciation and Amortization (EBITDA)	755,604,081	29.21%	662,429,913	29.20%	511,083,831	27.32%	435,637,786	29.06%	349,084,160	34.409				
	200	Turnover	2,586,928,680		2,268,705,465	2000000	1,870,678,476	2000 27700	1,499,124,750		1,014,665,526	2002				
D	Coverage Ratios:	The Confedence of	to-our following for the		tomistoso.		Action to the	A:	totale entropy or co.	***	TO CONTRACT NOT SEEN	311				
1	Debt to Total	Total Debt (Total Liabilities)	2,794,422,860	1022	2,661,641,230	8222	2,162,067,876	1	1,954,817,080	100.00	1,425,652,700	1 22				
	Assets Ratios	Total Asset	4,481,487,050	0.62	3,202,620,767	0.83	2,542,875,400	0.85	2,213,972,982	0.88	1,587,351,158	0.9				
	c e sancement.	10 C-000 III 0							an-version (1910)			1				
2	Debt to Service Coverage	Operating Income	680,249,611		602,127,154		440,072,184		373,182,430		250,654,434					
	Ratio	Total debt service	914,794,538	0.74	814,051,265	0.74	550,640,247	0.80	437,249,734	0.85	403,006,918	0.6				
E.	Cash Flow::											16				
1	Net Operating Cash Flow	Cash Flows from	2000-0000-000-000-0		TOWERS STORY		SANGER CHECK		Massagag vices		02222422					
412	Per Share	Operating Activities	20,914,738	1.47	304,216,930	40.53	39,329,113	7.87	279,030,975	55.81	(508,975,483)	(205.85				
	0.000000	Weighted Average	21277-00	2000	922002200	70.00	350,000,000	10000	(2000)	00.01	00=2004	1,20000				
		Number of Shares	14,191,781		7,506,849		5,000,000		5,000,000		2,472,600					
2	Net Operating Cash Flow Per Share/EPS	Net Operating Cash Flow Per Share	1.47	0.08	40.53	1.51	7.87	0.32	55.81	3.11	(205.85)	(7.09				
	NASSING TER	Earnings Per Share (EPS)	17.34	4.40	26.77	2595	24.33	UNIL	17.94	0.000	29.04	11.00				
											-					

We have examined the calculation of the above ratios of BBS Cables Ltd. for the year ended 30 June 2016, 2015, 2014, 2013 & 2012 and found them correct.

> Ahmed Zaker & Co. Chartered Accountants

Miscellaneous:

ENGR. MOHAMMAD BADRUL HASSAN Chairman, BBS Cables Ltd. (Address: House #170/1, Road #04, Mohammadia Housing Ltd., Mohammadpur, Dhaka-1207) Mohammad Badrul Hassan is a Graduate in Civil Engineering from I.I.T. Kanpur, India and completed Masters in Advanced Engineering Management from BUET. He took various business related professional courses at home and abroad. He was born in 1975 in Noakhali District. He completed SSC from Motijheel Govt. Boys' High School and HSC from Notre Dame College, Dhaka. He started his professional career in 1998 as a Design Engineer in Engineering & Planning Consultancy Ltd. (EPC). In 1999 he joined in BMI Holdings (Pvt.) Ltd. Sri Lanka as a Sales Engineer. In 2001, he joined in Zamil Steel, Saudi Arabia. In 2003, he along with some entrepreneurs established Bangladesh Building Systems Ltd. (BBSL), one of the leading brand in pre-engineered steel buildings. He was the President of Rotary Club of Dhaka Pioneer. In his professional career he visited India, Sri Lanka, Canada, China, Thailand, Malaysia, Australia and Singapore. He is a member of Malaysia Chamber of Commerce in Bangladesh. He is the Managing Director of BBS Developers Ltd. He is also the Director of Bangladesh Building Systems Ltd., BBS Metallurgic Industries Ltd., Helix Wire & Cables Industries Ltd., Xiamen Reflective Insulations Ltd., BBS Distribution Ltd. and BBS Infrastructure Ltd. **ENGR. ABU NOMAN HOWLADER**

Name, address and short description of each of the directors;

Managing Director, BBS Cables Ltd. (Address: House #77-B, Road #16, Apartment #3A, Banani, Dhaka-1213) Engr. Abu Noman Howlader, the Managing Director of BBSCL is a Graduate in Mechanical Engineering from BUET. He was born in Bhola District. He completed his SSC from Karimgonj High School, Lalmohon, Bhola and HSC from Rajshahi City College. He started his Professional Career as a Project Engineer (Mechanical) in 1997 in Sinha Textile Group. In 2000 he started exploring new scopes for business with an ambition to be an Industrialist and to be a direct contributor in employment generation. In 2003 his dream came true, he along with some entrepreneurs established Bangladesh Building Systems Ltd. (BBSL), one of the leading brand in pre-engineered steel building in Bangladesh. He is an optimist man, good leader and also a perfectionist. His inner vision, leadership and early adaptability have made BBSL a trusted name in pre-engineered steel building sector in Bangladesh. He is the corporate member of Dhaka Chamber of Commerce & Industry (DCCI), Uttara Club, Bangladesh Electrical Association, Electrical Merchandise & Manufacturing Association. He is also the member of Bangladesh Malaysia Chamber of Commerce & Industry and National Association of Small & Cottage Industries of Bangladesh. He is a regular contributor of many social organizations also. In his professional career he visited India, China, England, Thailand, Hong Kong, Sri Lanka, Australia, KSA and countries. Mr. Noman is also a Managing Director of Bangladesh Building Systems Ltd. (listed Company), BBS Metallurgic Industries Ltd., Helix Wire & Cables Industries Ltd. and Nahee Aluminum Composite Panel Ltd. He is also a Director of Xiamen Reflective Insulations Ltd., BBS Infrastructure Ltd. BBS Distribution Ltd. and BBS Developers Ltd. ENGR. HASAN MORSHED CHOWDHURY

Director, BBS Cables Ltd. (Address: House #4/6, Apartment #A-3, Iqbal Road, Mohammadpur, Dhaka-1207) Hasan Morshed Chowdhury is a Civil Engineer, who completed his graduation from BUET. He was born in Dharmapur under Gaibandha district. He completed SSC from Gobindhaganj Bahumukhi Uchchay Biddalaya and HSC from Tejgaon College, Dhaka. He started his professional career in "Multi-Build" under management of Jonson Control-USA. In his service under Multi-build, he worked in Singapore, Sri Lanka & India. He received training on "Building Management System, Air Conditioning System, Fire Protection System & Safety Issue" in USA. Later, he joined in Zamil Steel Industries Ltd. as a Sales Engineer. For his outstanding sales performance. In 2003, he along with some entrepreneurs established Bangladesh Building Systems Ltd. (BBSL). In his professional career he visited Saudi Arabia, Malaysia, UAE, Egypt, Sri Lanka, Bahrain, Thailand, China, Singapore and Canada. He is the Managing Director of BBS Infrastructure Ltd. He is also the Director of Bangladesh Building Systems Ltd. (listed Company), BBS Metallurgic Industries Ltd., Helix Wire & Cables Industries Ltd., Xiamen Reflective Insulations Ltd., BBS Distribution Ltd. and BBS Developers Ltd. **ENGR. MOHAMMAD RUHUL MAJID**

Director, BBS Cables Ltd. (Address: Plot #271, Flat #7/A, Road # 06, Block-F, Bashundhara R/A. Badda, Dhaka) Mohammad Ruhul Majid is a Civil Engineer, who completed his graduation from BUET in the year 1996. His native village name is Sonua under Bashkahli Thana in Chittagong district. He completed SSC from Dhanmondi Govt. Boys' High School and HSC from Dhaka Residential Model School & College. During his study in BUET, he was awarded "Best Organizer" in 1996. He started his professional career as a site supervisor in "Jamuna Bridge Project" under Hyundai Corporation in 1996. During his service in "Jamuna Bridge Project"; he was awarded in safety matter. He joined in Zamil Steel Industries Ltd. as a Sales Engineer in 1998. In 2003 he along with some entrepreneurs established BBSL. He is a fellow member of IEB (FIEB-9048). He is a regular contributor of many social organizations. In his professional career he visited Saudi Arabia, Egypt, Bahrain, Thailand, China & Singapore. He is also the Director of Bangladesh Building Systems Ltd. (listed Company), BBS Metallurgic Industries Ltd., Helix Wire & Cables Industries Ltd., Xiamen Reflective Insulations Ltd., BBS Developers Ltd., BBS Distribution Ltd. and BBS Infrastructure Ltd. MD. ASHRAF ALI KHAN

Director, BBS Cables Ltd. (Address: House #6/1, Sir Syed Road, Mohammadpur, Dhaka-1207) Md. Ashraf Ali Khan is a Management Graduate from Rajshahi University. He was born in Pakshi under Pabna district. He completed SSC from CPVP High School, Pakshi, Pabna and HSC from Rajshahi Government City College. He started his professional career in Construction Business. Later he involved in Garments and Textile business. In 2003 he along with some entrepreneurs established BBSL. He is the "Vice President" of Ishwardi Janakalyan Samity, Dhaka. He is a regular contributor of many social organizations. In his professional career he visited USA, UK, CANADA, China, Thailand, Malaysia, Singapore and other countries. He is the Managing Director of Total Knit Composite Ltd. He is also the Director of Bangladesh Building Systems Ltd. (listed Company), BBS Metallurgic Industries Ltd., Helix Wire & Cables Industries Ltd., Xiamen Reflective Insulations Ltd. and BBS Developers Ltd. SYED FERDOUS RAIHAN KIRMANY Nominated Director (Representative of Bangladesh Building Systems Ltd.), BBS Cables Ltd.

(Address: 1/2, Block-D, Lalmatia, Dhaka) Syed Ferdous Raihan Kirmany was born in 1978 at Dhaka district. He completed his graduation from University of Asia Pacific Bangladesh in B.Sc Engineering (Civil and Environment). He also completed his MBA from American International University in Operational Management. He started his service period from 2003 in Bangladesh Building Systems Ltd as Assistant Sales Manager. He is now doing his service in Bangladesh Building Systems Ltd. as General Manager (Coordination) from 2016 to till now. Mr. Kirmany is the Fellow Member of the Institution of Engineers, Bangladesh (IEB). He has major experiences in some key areas like coordinating, team building, leadership, development strategies and policies, problem solving and rapid decision making, project development and implementation and supply chain management. He also participated in many training programs from Bangladesh Debate Federation, UAP for Environmental Management Systems. MD. SHAFIQUR RAHMAN

Independent Director, BBS Cables Ltd. (Address: Century Tower, Flat # TD-12, 119/1, Baro Maghbazar, Dhaka-1217) Md. Shafiqur Rahman is Accounting graduate from Dhaka University. He was born in Comilla district. Now he is assigned as Managing Director of Social Islami Bank Ltd. from January 2013 to till date. He completed his S.S.C and H.S.C from Comilla Zilla School and Comilla Victoria College respectively. He started his professional service as a Senior Officer (on probation) in Sonali Bank Ltd. from 1977 to 1986. He worked as Principal Officer and Senior Principal Officer, Branch In-charge at Sonali Bank Ltd. from 1986 to 1992. After that he worked as Assistant General Manager in Sonali Bank Ltd. at Foreign Exchange department from 1992 to 1997. He worked as Deputy General Manager and branch in-charge in Sonali Bank Ltd. from 1997 to 2003. After that he worked as General Manager in Agrani Bank Ltd. from 2003 to 2008. He also gathered banking knowledge from different banks like Jamuna Bank Ltd., Southeast Bank Ltd., Islami Bank Ltd. and Agrani Bank Ltd. Therefore, for accelerating his banking knowledge, he started his work with Social Islami Bank Ltd. from November 2012 to till date. He has taken local and foreign training program from different Institutions. The local training program would be Probationary Officer's Foundation Course at Sonlai Bank Staff College, Dhaka, Management Information Systems at Bangladesh Management Development Centre (BMDC), Personal & Interpersonal Dynamics at Bangladesh Institute of Bank Management (BIBM), Intensive TOFEL Course at Notre Dame College, Account & Micro Economics at BIBM. His foreign training program would be International Trade Finance at BHF Bank Germany, Trade Finance & Cash Management in North Asia SCB Singapore, Client Seminar, AMEX Germany, Correspondent Banking Workshop, SCB China, and Client Services, AMEX New York.

SYED MANSUR AHMED, FCA

Independent Director, BBS Cables Ltd. (Address: House # 25, Block # J, Road # 18, Banani, Dhaka-1212) Syed Mansur Ahmed is a Fellow member of the Institute of Chartered Accountants of Bangladesh (ICAB). His membership number is F-087. He is now a Senior Partner of Haque Shah ALam Mansur & Co., Chartered Accountants. He completed graduation from Dhaka University in 1960. He completed the Chartered Accountancy from the Institute of Chartered Accountants of Bangladesh in 1972. He has both consultancy and service experiences. He started his service life in A Qasem & Co. as Audit Assistant as registered CA student from 1960 to 1968. He worked at Eastern Mercantile Insurance Co. Ltd. as Chief Accountant from 1968 to 1972. He worked as Finance Director in Erstwhile Rupsha Life Insurance Corporation from 1972 to 1973. After that he worked at various sectors related his professional qualifications from 1973 to 1982. Therefore he worked as consultant in various organizations like Jibon Bima Corporation, Civil Aviation Authority of Bangladesh, Micro Industries Development Assistance, UNDP, Consumers Co-operative Organization, Engineering Planners & Consultants, Consortium Tree, BETS, Development Planners & Consultant, Aqua-BETS-DPC Consortium and so on. He attended in various training program to enhance his knowledge and skills from Bahrain, Nicosia and Cyprus on asset management, receivable management, inventory management, foreign exchange exposure and translation, cash and fund management, budget, best estimate, budget review and capital budget also. He also worked in Bahrain, Libya and Cyprus.

Public issue application process:

An applicant for public issue of securities shall submit application/buy instruction to the Stockbroker/ Merchant Banker where the
applicant maintains customer account, within the cut-off date (i.e. the subscription closing date), which shall be the 25th (twenty)

fifth) working day from the date of publication of abridged version of prospectus.

The application/buy instruction may be submitted in prescribed paper or electronic form, which shall contain the Customer ID, Name, BO Account Number, Number of Securities applied for, Total Amount and Category of the Applicant. At the same time:

a) Other than non-resident Bangladeshi (NRB) and Foreign applicants shall make the application money and service charge available in respective customer account maintained with the Stockbroker/Merchant Banker. No margin facility, advance or deferred payment is permissible for this purpose. In case the application is made through a margin account, the application money shall be deposited separately and the Stockbroker/Merchant Banker shall keep the amount segregated from the margin account,

which shall be refundable to the applicant, if become unsuccessful. Non-resident Bangladeshi (NRB) and Foreign applicants shall submit bank drafts (FDD), issued in favor of the Issuer for an amount equivalent to the application money, with their application to the concerned Stockbroker/Merchant Banker. A Non-resident Bangladeshi (NRB) and Foreign applicant may also submit a single draft against 02(two) applications made by him/her, i.e. one in his/her own name and the other jointly with another person. The draft (FDD) shall be issued by the Bank where the applicant maintains NITA/Foreign Currency account debiting the same account. No banker shall issue more than two drafts from any NITA/Foreign Currency account for any public issue. At the same time, the applicant shall make the service charge available in

respective customer account maintained with the Stockbroker/Merchant Banker. Step-2 (Intermediary)

3. The Stockbroker/Merchant Banker shall maintain a separate bank account only for this purpose namely "Public Issue Application Account." The Stockbroker/Merchant Banker shall:

a) post the amount separately in the customer account (other than NRB and Foreign applicants), and upon availability of fund, block the amount equivalent to the application money; accumulate all the application/buy instructions received up to the cut-off date, deposit the amount in the "Public Issue Application Account" maintained with its bank within the first banking hour of next working day of the cut-off date. In case of application submitted by the Stock-dealer or the Merchant Banker's own portfolio, the application amount should also be

transferred to the "Public Issue Application Account"; instruct the banker to block the account for an amount equivalent to the aggregate application money and to issue a certificate Banker of the Stockbroker/Merchant Banker shall block the account as requested for, issue a certificate confirming the same and

handover it to the respective Stockbroker/Merchant Banker. For Non-resident Bangladeshi (NRB) and Foreign applicants, the Stockbroker/Merchant Banker shall prepare a list containing the draft information against the respective applicant's particulars.

The Stockbroker/Merchant Banker shall prepare category wise lists of the applicants containing Customer ID, Name, BO Account Number and Number of Securities applied for, and within 03 (three) working days from the cut-off date, send to the respective Exchange, the lists of applicants in electronic (text format with tilde '~' separator) format, the certificate(s) issued by its banker, the drafts received from Non-resident Bangladeshi (NRB) and Foreign applicants and a copy of the list containing the draft information.

On the next working day, the Exchanges shall provide the Issuer with the information received from the Stockbroker/Merchant Bankers, the draft submitted by Non-resident Bangladeshi (NRB) and Foreign applicants and the list containing the draft information. Exchanges shall verify and preserve the bankers® certificates in their custody.

The application flow instructions shall be received by the Stockbroker/Merchant Bankers up to 6 months from listing of the securities.

8. The application/buy instructions shall be preserved by the Stockbroker/Merchant Bankers up to 6 months from listing of the securities Step-3 (Issuer)

The Issuer shall prepare consolidated list of the applications and send the applicants' BOIDs in electronic (text) format in a CDROM to CDBL for verification. The Issuer shall post the consolidated list of applicants on its website and websites of the Exchanges. CDBL shall verify the BOIDs as to whether the BO accounts of the applicants are active or not. On the next working day, CDBL shall provide the Issuer with an updated database of the applicants containing BO Account Number, Name, Addresses, Parents Name, Joint Account and Bank Account information along with the verification report. After receiving verification report and information from CDBL, the Issuer shall scrutinize the applications, prepare category wise

consolidated lists of valid and invalid applications and submit report of final status of subscription to the Commission and the Exchanges within 10 (ten) working days from the date of receiving information from the Exchanges.

12. The Issuer and the Issue managers shall conduct category wise lottery with the valid applications within 03 (three) working days from the date of reporting to the Commission and the Exchanges, if do not receive any observation from the Commission or the

The Issuer and issue managers shall arrange posting the lottery result on their websites within 06 (six) hours and on the websites
of the Commission and Exchanges within 12 (twelve) hours of lottery.

Within 02 (two) working days of conducting lottery, the Issuer shall

 a) send category wise lists of the successful and unsuccessful applicants in electronic (text format with tilde '~' separator) format to

 b) send category wise lists of unsuccessful applicants who are subject to penal provisions as per conditions of the Consent Letter issued by the Commission in electronic (text format with tilde '~' separator) format to the Commission and Exchanges mentioning the penalty amount against each applicant. c) issue allotment letters in the names of successful applicants in electronic format with digital signatures and send those to

d) send consolidated allotment data (BOID and number of securities) in electronic text format in a CDROM to CDBL to credit the allotted shares to the respective BO accounts.

15. On the next working day, Exchanges shall distribute the information and allotment letters to the Stockbroker/Merchant Bankers concerned in electronic format and instruct them to: a) remit the amount of successful (other than NRB and Foreign) applicants to the Issuer's respective Escrow Account opened for

subscription purpose, and unblock the amount of unsuccessful applicants; send the penalty amount of other than NRB and Foreign applicants who are subject to penal provisions to the Issuer's respective

Escrow Accounts along with a list and unblock the balance application money; 16. On the next working day of receiving the documents from the Exchanges, the Stockbrokers/Merchant Banker shall request its

release the amount blocked for unsuccessful (other than NRB and foreign) applicants;

remit the aggregate amount of successful applicants and the penalty amount of unsuccessful applicants (other than NRB and foreign) who are subject to penal provisions to the respective Escrow accounts of the Issuer opened for subscription purpose. On the next working day of receiving request from the Stockbrokers/Merchant Bankers, their bankers shall unblock the amount blocked in the account(s) and remit the amount as requested for to the Issuer's 'Escrow' account.

Simultaneously, the stockbrokers/Merchant Bankers shall release the application money blocked in the customer accounts; inform the successful applicants about allotment of securities and the unsuccessful applicants about releasing their blocked amounts and send documents to the Exchange evidencing details of the remittances made to the respective 'Escrow' accounts of the Issuer. The unblocked amounts of unsuccessful applicants shall be placed as per their instructions. The Stockbroker/Merchant Banker shall be

entitled to recover the withdrawal charges, if any, from the applicant who wants to withdraw the application money, up to an amount of Tk. 5.00 (five) per withdrawal. All drafts submitted by NRB or Foreign applicants shall be deposited in the Issuer's respective Escrow accounts and refund shall be made by the Issuer by refund warrants through concerned stockbroker or merchant banker or transfer to the applicant's bank account through banking channel within 10 (ten) working days from the date of lottery.

The Issuer, Issue Manager(s), Stockbrokers and Merchant Bankers shall ensure compliance of the above. The bank drafts (FDD) shall be issued considering TT Clean exchange rate of Sonali Bank Ltd. on the date of publication of abridged Amount deposited and blocked in the "Public Issue Application Account" shall not be withdrawn or transferred during the blocking

period. Amount deposited by the applicants shall not be used by the Stockbrokers/Merchant Bankers for any purpose other than

The Issuer shall pay the costs related to data transmission, if claimed by the Exchange concerned up to an amount of Tk.2,00,000.00 (taka two lac) for a public issue.

The Stockbroker/Merchant Bankers shall be entitled to a service charge of Tk.5.00 (taka five) only per application irrespective of the amount or category. The service charge shall be paid by the applicant at the time of submitting application.

The Stockbroker/Merchant Banker shall provide the Issuer with a statement of the remittance and drafts sent.

The Issuer shall accumulate the penalty amount recovered and send it to the Commission through a bank draft/payment order ssued in favor of the Bangladesh Securities and Exchange Commission. The concerned Exchange are authorized to settle any complaints and take necessary actions against any Stockbroker/Merchant Banker in case of violation of any provision of the public issue application process with intimation to the Commission.

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