

Abridged Version of Prospectus



Beacon Pharmaceuticals Limited

153-154 Tejaon I/A, Dhaka- 1208, Tel. 9888176, 8822543; Fax-88028829314; Email: beacon@beacon-pharma.com, Website: www.beacon-pharma.com

Public Offer for 3,00,00,000 ordinary shares of Tk. 10.00 each at par totaling Tk. 30,00,00,000.00

Subscription for general public:

Opening date:
June 20, 2010

Closing date:
June 24, 2010

Issue Manager



ICB CAPITAL MANAGEMENT LIMITED
BDBL Bhaban (14th Floor) 8, Rajuk Avenue, Dhaka-1000.
Phone: 7160326-27, Website: icbcm.com.bd

Subscription for NRB applicants:

Opening date:
June 20, 2010

Closing date:
July 03, 2010

Co-Issue Manager



JANATA BANK LIMITED
110, Motijheel C/A, Dhaka-1000.
Phone: 9564825, 7176421 Website: www.janatabank-bd.com

"CONSENT OF THE SECURITIES AND EXCHANGE COMMISSION HAS BEEN OBTAINED TO THE ISSUE/OFFER OF THESE SECURITIES UNDER THE SECURITIES AND EXCHANGE ORDINANCE, 1969, AND THE SECURITIES AND EXCHANGE COMMISSION (PUBLIC ISSUE) RULES, 2006. IT MUST BE DISTINCTLY UNDERSTOOD THAT IN GIVING THIS CONSENT THE COMMISSION DOES NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE ISSUER COMPANY, ANY OF ITS PROJECTS OR THE ISSUE PRICE OF ITS SECURITIES OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS MADE OR OPINION EXPRESSED WITH REGARD TO THEM. SUCH RESPONSIBILITY LIES WITH THE ISSUER, ITS DIRECTORS, CHIEF EXECUTIVE OFFICER/ CHIEF FINANCIAL OFFICER, ISSUE MANAGER, UNDERWRITER AND/OR AUDITOR."

Auditor's information

Name	Address	Telephone
M.A. Malek Siddique Wali & Co. Chartered Accountants	9-G, Motijheel C/A, Dhaka-1000.	02-9560919

Use of IPO Proceeds

Use of IPO Proceeds	Loan Amount (Tk.)
IPO Proceeds	300,000,000
Less: IPO expenses (approx.)	16,033,500
Net IPO Proceeds	283,966,500
Working Capital Requirement	283,966,500

Beacon Pharmaceuticals Limited – Company Profile

Beacon Pharmaceuticals Limited (BPL) is a public limited company, which was incorporated in Bangladesh on 12 September 2001 as private limited company with the Registrar of Joint Stock Companies and Firms, Dhaka, Bangladesh under the Companies Act 1994 with a mission to improve the quality of human life by providing innovating pharmaceutical products through continuous research and development and by ensuring stakeholders satisfaction. The company went into commercial operation on 01 September 2006 by using its two or three product lines. The status of the company was covered from Private Limited to Public Limited Company on 25th February 2008. The register office of the Company is situated at 153-154 Tejaon Industrial Area, Dhaka-1208 and the factory is located at Kathali, Bhaluka, Mymensingh.

Nature of business

The Company is engaged in manufacturing and marketing of pharmaceuticals finished Formulation Products and life saving Intravenous (I.V) Fluids, hi-tech lyophilized anticancer drugs, Active Pharmaceutical Ingredients (APIs), Bio-tech products & Genetic Engineering products which it sells in the local markets. The Company also provides contract manufacturing and tool manufacturing services.

Bankers to the issue

Investment Corporation of Bangladesh Head Office, Dhaka Local Office, Nayapattan, Dhaka Chittagong Branch, Chittagong Rajshahi Branch, Rajshahi Sylhet Branch, Sylhet Bogra Branch, Bogra Khulna Branch, Khulna Barisal Branch, Barisal	Mirpur Branch, Dhaka Z.H. Sikder M.C. Branch, Dhaka Islampur Branch, Dhaka Utara Branch, Dhaka North Brook Hall Br, Dhaka Lake Circus Br, Kalabagan, Dhaka Mohammadpur Branch, Dhaka Pragati Sarani, Br. Dhaka Faridpur Branch, Faridpur Jatrabari Branch, Dhaka Gazipur Branch, Gazipur Savar Bazar Branch, Dhaka Narayanganj Br, Narayanganj Feni Branch, Feni Sylhet Branch, Sylhet Khatungong Br, Chittagong Jubilee Road Br, Chittagong Kawranbazar Branch, Dhaka New Market Branch, Dhaka VIP Road Branch, Dhaka Islampur Branch, Dhaka Barisal Branch, Barisal Tongi Branch, Gazipur Tanbazar Branch, Narayanganj Comilla Branch, Comilla Agrabad Branch, Chittagong Jubilee Road Branch, Chittagong Khatungong Branch, Chittagong Bandar Bazar Branch, Sylhet Zinda Bazar Branch, Sylhet Bogra Branch, Bogra Rajshahi Branch, Rajshahi Khulna Branch, Khulna	Kakrail Branch, Dhaka Progati Sharani Branch, Dhaka Elephant Road Br., Dhaka Jatrabari Branch, Dhaka Nowabgonj Branch, Dhaka Bangshal Branch, Dhaka Ganakbari (EPZ) Br., Savar, Dhaka Imanganj Branch, Dhaka Narayanganj Branch, Narayanganj Joypara Branch, Dohar, Dhaka Khatungong Br, Chittagong Agrabad Branch, Chittagong CDA Avenue Branch, Chittagong Nanupur Bazar Br., Chittagong Jubilee Road Br., Chittagong Cox's Bazar Br., Cox's Bazar Chandraganj Branch, Lakshmipur Chowmuhani Branch, Noakhali Feni Branch, Feni Dagon Bhuiyan Branch, Feni Raipur Branch, Lakshmipur Sylhet Branch, Sylhet Islampur Branch, Sylhet Sherpur Branch, Moulvi Bazar Bogra Branch, Bogra Jessore Branch, Jessore Sirajgonj Branch, Sirajgonj Sadar
The City Bank Limited B.B. Avenue Branch, Dhaka Dhaka Chamber Branch, Dhaka Dhanmondi Branch, Dhaka Foreign Exchange Br, Dhaka Imanganj Branch, Dhaka Johnson Road Branch, Dhaka Kawranbazar Branch, Dhaka New Market Branch, Dhaka VIP Road Branch, Dhaka Islampur Branch, Dhaka Barisal Branch, Barisal Tongi Branch, Gazipur Tanbazar Branch, Narayanganj Comilla Branch, Comilla Agrabad Branch, Chittagong Jubilee Road Branch, Chittagong Khatungong Branch, Chittagong Bandar Bazar Branch, Sylhet Zinda Bazar Branch, Sylhet Bogra Branch, Bogra Rajshahi Branch, Rajshahi Khulna Branch, Khulna	Trust Bank Limited Principal Branch, Dhaka SKB Branch, Motijheel, Dhaka Agrabad Branch, Chittagong Dhanmondi Branch, Dhaka Gulshan Corporate Br., Dhaka Dilkusha Corporate Br., Dhaka Millennium Corporate Br., Dhaka Utara Corporate Branch, Dhaka Mirpur Branch, Dhaka Karwan Bazar Branch, Dhaka Narayanganj Branch, Narayanganj Shahjalal Uposohar Br., Sylhet Kafun Branch, Dhaka Naval Base Branch, Chittagong Jubilee Road Branch, Chittagong Feni Branch, Feni Khulna Branch, Khulna Sylhet Corporate Br., Sylhet Khatungong Br., Chittagong CDA Avenue Br., Chittagong	Bank Asia Limited Principal Office Branch, Dhaka MCB Dilkusha Branch, Dhaka Corporate Branch, Dhaka Scotia Br., Kawran Bazar, Dhaka Gulshan Branch, Dhaka MCB Banani Branch, Dhaka Utara Branch, Dhaka Miford Branch, Dhaka North South Road Branch, Dhaka Dhanmondi Branch, Dhaka Bashundhara Branch, Dhaka Sylhet Main Branch, Sylhet Sylhet Uposohar Branch, Sylhet Agrabad Branch, Chittagong Khatungong Br, Chittagong MCB Sik. Mujib Road Branch, Ctg. CDA Avenue Br, Chittagong Baddarhat Branch, Chittagong Station Road Branch, Chittagong Rajshahi Branch, Rajshahi Khulna Branch, Khulna Mohakali Branch, Dhaka Mirpur Branch, Dhaka Bogra Branch, Bogra Jessore Branch, Jessore Anderkilla Branch, Chittagong Santinagar Branch, Dhaka
Jamuna Bank Limited Mohakali Branch, Dhaka Sonargon Road Branch, Dhaka Moulvibazar Branch, Dhaka Dilkusha Branch, Dhaka Motijheel Branch, Dhaka Shantiganj Branch, Dhaka Gulshan Branch, Dhaka Dhanmondi Branch, Dhaka Naya Bazar Islami Banking Br., Dhaka Foreign Exchange Branch, Dhaka Dhaka Branch, Dhaka Banani Branch, Dhaka Malibagh Branch, Dhaka Mirpur Branch, Dhaka Utara Branch, Dhaka Christia Market Br., New Market, Dhaka Ashulia Branch, Dhaka Narayanganj Br, Narayanganj Agrabad Branch, Chittagong Khatungong Branch, Chittagong Jubilee Rd Islami Banking Br, Chittagong Bahaddarhat Branch, Chittagong Kadamtili Branch, Chittagong Anderkilla Branch, Chittagong Sylhet Branch, Sylhet Bogra Branch, Bogra Rajshahi Branch, Rajshahi Dinajpur Branch, Dinajpur Kustia Branch, Kustia Comilla Branch, Comilla	Southeast Bank Ltd. Principal Branch, Dhaka Corporate Branch, Dhaka Imanganj Branch, Dhaka Dhanmondi Branch, Dhaka Mouchak Branch, Dhaka Bandar Bazar Branch, Sylhet Agrabad Branch, Chittagong Khatungong Br, Chittagong Chowmuhani Br., (Rural), Noakhali Banani Branch, Dhaka Motijheel Branch, Dhaka Karwan Bazar Branch, Dhaka Lalidighir Branch, Sylhet Shahjalal Uposohar Br., Sylhet Chhagalnaiya Branch, Feni	Shahjalal Islami Bank Ltd. Dhaka Main Br., Dilkusha, Dhaka Miford Br., Miford Road, Dhaka Dhanmondi Br., Dhaka Gulshan Br., Gulshan, Dhaka Foreign Ex. Br., Motijheel, Dhaka Kawran Bazar Br., Dhaka Utara Br., Dhaka Bangshal Br., Bangshal, Dhaka Satmasjid Rd Br., Dhanmondi, Dhaka Banani Br., Banani, Dhaka Motijheel Br., Motijheel, Dhaka Mirpur Br., Mirpur-10, Dhaka Bijoyagar Br., Kakrail, Dhaka Savar Br., Savar, Dhaka Joydebpur Chowrasta Br., Gazipur Narayanganj Branch, Narayanganj Beani Bazar Branch, Sylhet Sylhet Branch, Sylhet Agrabad Branch, Chittagong Khatungong Br, Chittagong Jubilee Road Br, Chittagong Khulna Branch, Khulna Muradpur Br, Chittagong
National Bank Limited Anderkilla Branch, Chittagong Agrabad Branch, Chittagong Bangshal Road Branch, Dhaka Babubazar Branch, Dhaka Banani Branch, Dhaka Dilkusha Branch, Dhaka Elephant Road Branch, Dhaka Foreign Exchange Br, Dhaka Gulshan Branch, Dhaka Imanganj Branch, Dhaka Dhanmondi Branch, Dhaka Kawran Bazar Branch, Dhaka Motijheel Branch, Dhaka Mohakali Branch, Dhaka Malibagh Branch, Dhaka		

Auditor's report under Section-135 (1) and para-24 (1) of Part-II of Schedule-III of companies Act 1994

We, as the auditors having examined the Financial Statements of Beacon Pharmaceuticals Limited for the year ended 30 June 2009, 2008, 2007, 2006 and 2005 and in pursuance of Section-135 (1) and Para-24 (1) of Part-II of Schedule-III of the Companies Act 1994 report that:

A) The statement of assets and liabilities of the company was as under

Particulars	For the year ended			
	30-Jun-09 Taka	30-Jun-08 Taka	30-Jun-07 Taka	30-Jun-06 Taka
Assets				
Non-Current Assets				
Property, Plant & Equipment	2,569,574,880	1,907,794,099	1,752,104,409	1,527,645,876
Less: Accumulated depreciation	51,770,227	34,903,293	19,381,563	—
Total long term assets	2,517,804,653	1,872,890,806	1,732,722,846	1,527,645,876
Current assets				
Inventories	414,390,734	220,247,894	70,261,182	2,205,310
Accounts receivables	27,406,826	23,958,317	6,990,891	—
Loans, advance & deposits	10,929,280	6,430,959	9,333,561	9,450,889
Cash & bank balances	5,772,633	27,681,552	1,421,572	3,836,989
Total current assets	458,499,473	278,319,722	88,007,206	15,493,188
Less: Current liabilities and provisions				
Short term Borrowings	567,076,684	391,282,929	306,452,245	174,743,846
Accounts payables	12,933,529	15,286,708	5,412,181	8,771,340
Tax payables	459,099	443,419	383,354	4,000
Accrued expenses	8,652,670	7,233,972	3,919,730	2,665,790
Total current liabilities and provisions	589,121,982	414,247,028	316,167,510	186,184,976
Net working capital	(130,622,509)	(135,928,306)	(228,160,304)	(170,691,788)
Net assets	2,387,182,144	1,736,962,500	1,504,562,542	1,356,954,088
Financed by				
Long term borrowings	1,424,148,921	1,194,489,473	945,047,923	756,954,088
liability for EWF	295,320	152,429	11,701	—
Total long term liabilities	1,424,444,241	1,194,641,902	945,059,624	756,954,088
Shareholders' equity				
Share capital	600,000,000	600,000,000	600,000,000	600,000,000
Revaluation reserve	401,943,872	—	—	—
Retain earnings	(39,205,969)	(57,679,402)	(40,497,082)	—
Total shareholders equity	962,737,903	542,320,598	559,502,918	600,000,000
Total long term liabilities & equity	2,387,182,144	1,736,962,500	1,504,562,542	1,356,954,088

B) The statement of operating results of the company was as follow

Particulars	For the year ended		
	30-Jun-09 Taka	30-Jun-08 Taka	30-Jun-07 Taka
Turnover	350,808,145	227,819,297	65,740,979
Cost of sales	(164,914,909)	(119,403,592)	(35,262,332)
Gross profit	185,893,236	108,415,705	30,478,647
Administrative Expenses	(14,806,995)	(11,512,814)	(8,457,092)
Selling, Marketing & Distribution Expenses	(70,863,859)	(58,584,300)	(20,804,392)
Net profit before financial expenses	100,222,382	38,318,591	1,217,163
Financial expenses	(81,896,647)	(55,500,911)	(41,714,245)
Net profit after financial expenses	18,325,735	(17,182,320)	(40,497,082)
Net profit before taxation	18,325,735	(17,182,320)	(40,497,082)
Income Tax	—	—	—
Net profit after Taxation	18,325,735	(17,182,320)	(40,497,082)

C) The statement of cash flows of the company was as under

Particulars	For the year ended		
	30-Jun-09 Taka	30-Jun-08 Taka	30-Jun-07 Taka
a) Cash flow from operating activities:			
Collection against sales	347,359,636	210,851,871	58,750,088
Payments to creditors	(292,842,000)	(206,275,158)	(73,830,895)
Other operating expenses	(135,700,701)	(104,300,968)	(45,381,102)
Payment to others	(4,498,321)	2,902,602	2,278,335
Interest paid	(65,348,484)	(42,216,658)	—
Net cash generated from operating activities	(151,029,870)	(139,038,311)	(58,183,574)
b) Cash flow from investing activities:			
Acquisition of property, plant & equipment	(110,755,744)	(24,616,053)	(107,938,851)
Disposal of property, plant & equipment	—	—	—
Net cash generated from investing activities	(110,755,744)	(24,616,053)	(107,938,851)
c) Cash flow from financing activities:			
Long term loan received	64,177,824	129,235,041	71,940,615
Long term loan refund	—	(11,054,663)	—
Short term loan received	217,626,972	110,770,791	122,310,487
Short term loan refund	(41,928,101)	(39,036,825)	(30,544,094)
Net cash generated from financing activities	239,876,695	189,914,344	163,707,008
d) Net cash increase/decrease(a+b+c)	(21,908,919)	(26,590,980)	(2,415,417)
e) Cash & cash equivalents - opening	27,681,552	1,421,572	3,836,989
f) Cash & cash equivalents - closing (d+e)	5,772,633	27,681,552	1,421,572
D. Earning Per Share:	0.31	-0.286	-0.625
E. Dividend Declared			
The Company has not declared any dividend in the earlier year			
F. Subsidiary Company			
The Company has no subsidiary company as on the Balance Sheet date.			
G. Proceeds of the issue of shares			
Proceeds or any part thereof of the issue of shares were applied directly by the Company in the purchase of any business.			
H. Preparation of accounts after 30 June 2009			
The Company did not prepare any accounts for any period subsequent to 30 June 2009.			
I. Non-recurring nature of income			
In the statement of operating results of the Company for different years, non-recurring nature of income had been included in Non-operating income.			

Dhaka, 27 October 2009

Sd/-

M.A. Malek Siddiqui Wali & Co.

Chartered Accountants

Auditors certificate regarding calculation of EPS and other ratios

We have examined the following earning per share (EPS) and other ratios of Beacon Pharmaceuticals Limited for the year ended 30 June 2009, 2008, 2007, 2006 and 2005, which have been produced by the management of the company to us. The preparation of the EPS and other ratios is the responsibility of the company's management. Our responsibility is to review them and certify as to whether they have been properly prepared using acceptable principles on the basis of the audited financial statements for the years ended 30 June 2009, 2008, 2007, 2006 and 2005.

Based on review, we certify that the company has properly prepared the following EPS and other ratios using acceptable principles on the basis of audited financial statements for the years ended 30 June 2009, 2008, 2007, 2006 and 2005.

Ratios	For the year ended				
	30-Jun-09	30-Jun-08	30-Jun-07	30-Jun-06	30-Jun-05
Liquidity ratios					
Current ratio	0.778	0.672	0.278	1.35	26.44
Quick (Acid Test) ratio	0.075	0.140	0.056	1.16	26.44
Times interest earned ratio	1.224	0.690	0.101	N/A	N/A
Debt to equity ratio	2.068	2.924	2.237	N/A	N/A
Operating Ratio					
Accounts receivable turnover ratio	1.591	1.738	1.789	N/A	N/A
Inventory turnover ratio	0.520	0.822	1.003	N/A	N/A
Asset turnover ratio	0.137	0.115	0.039	N/A	N/A
Profitability ratios					
Gross profit margin	0.530	0.476	0.464	N/A	N/A
Operating profit margin	0.286	0.168	0.064	N/A	N/A
Net profit margin	0.053	(0.075)	(0.571)	N/A	N/A
Return on Assets (ROA)	0.007	(0.009)	(0.024)	N/A	N/A
Return on Equity (ROE)	0.019	(0.032)	(0.067)	N/A	N/A
Earnings Per Share (Taka)	0.310	(0.286)	(0.625)	N/A	N/A

Liquidity Ratios

Current ratio

Quick (Acid Test) ratio

Times interest earned ratio

Debt to equity ratio

Accounts receivable turnover ratio

Inventory turnover ratio

Asset turnover ratio

Gross profit margin

Operating profit margin

Net profit margin

Return on Assets (ROA)