DHAKA FRIDAY MAY 7, 2010

0.59%

5,618.42

0.65%

10,634.68

0.59%

3.27%

0.72%

2,839.65

4.11%

2,739.70

Sell Tk

90.81

106.70

\$1,178.50

(per ounce)

\$80.05

(per barrel)

(Midday Trade)

10,695.69

16,987.53

Stocks

Asian Markets

DGEN

CSCX

MUMBAI

TOKYO

SINGAPORE

SHANGHAI

Currencies

EUR 86.74

102.38

SOURCE: STANDARD CHARTERED BANK

Oil

News in Brief

BB moves to

prices

12 percent.

during Ramadan.

fruits and sugar.

"rational level".

AFP, Athens

calm Ramadan

STAR BUSINESS REPORT

Bangladesh Bank has

directed all commercial

banks to keep the import

finance interest rate for

essential items, including

edible oil, at a maximum of

to keep prices under control

The directive was meant

In a circular yesterday, BB

said it fixed the interest rate

to ensure an adequate sup-

ply of essential commodi-

ties, including gram, lentil,

pulse, onion, spices, date,

The central bank also

advised the banks to fix

charge/fees/commission on

import of these items at

The Greek parliament

Thursday approved a draco-

nian austerity drive

demanded by Athens'

eurozone partners and the

IMF in return for a massive

110-billion-euro bailout to

backing for the package of

spending cuts and tax hikes

with 172 votes in favour out

of 296 lawmakers present, as

thousands of demonstrators

protested outside.

The government won

avert financial meltdown.

Greek austerity

plan approved

Commodities

Biman gets lifeline from banks

Two aircraft to join the national airline fleet next year

STAR BUSINESS REPORT

Local banks have come up to lend in foreign currency for the first time to the national airline.

For this, 10 banks have inked a \$114.49 million (about Tk 791 crore) syndicated loan agreement with Biman Bangladesh Airlines to facilitate pre-delivery payment (PDP) for collecting two new aircraft next year.

The induction of these two into its fleet is part of collecting 10 aircraft at a cost of \$1.3 billion from Boeing. The two Boeing 777-300 ER planes are expected to be delivered by October 2011.

Eastern Bank Managing Director and Chief Executive Officer Ali Reza Iftekhar handed over the deal documents to Biman's Managing Director and Chief Executive Officer Muhammad Zakiul Islam at a function in Dhaka yesterday.

Led by Eastern Bank, the other participating banks in the syndication are AB Bank, BRAC Bank, Dhaka Bank, IFIC Bank, Mutual Trust Bank, National Bank, Prime Bank, The City Bank and Premier Bank. Terming the deal 'a landmark',

the bankers pointed out that the loan, arranged through their offshore banking units, would help save as much as \$7 million of Biman, which will require repaying the money to the lender banks in a two-year time at an interest below 5 percent.

The move is also seen as an eyeopener for the local entrepreneurs to reduce dependence on foreign banks and financial institutions for such loans.

"It indicates that our banking sector has indeed come of age," Atiur Rahman, governor of Bangladesh



Civil Aviation and Tourism Minister GM Quader, Bangladesh Bank Governor Atiur Rahman and US Ambassador in Bangladesh James F Moriarty pose with the top executives of the banks that provided a \$114.49 million syndicated loan for Biman, at a ceremony in Dhaka yesterday.

Loan amount: \$114.49 million

Biman to spend the money to

buy two Boeing 777-300 ER

Aircraft to be delivered in 2011

10 local banks finance the

Interest rate below 5 percent

Two-year repayment tenure

Biman officials said the pur-

chase of these new aircraft would

facilitate replacement of its aging

planes in phases as well as help

improve regularity schedules and

ensure timely departure, needed

KEY FACTS

aircraft

purchase

Bank, told the deal handover ceremony at Purbani Hotel.

The central bank chief suggested the national airline raise its overall efficiency, apart from financial governance capability, to make the PDP in time and respond to the confidence shown by the local banks. Civil Aviation and Tourism

Minister GM Quader, US Ambassador James F Moriarty, Chairman of Biman Board Air Marshal Jamal Uddin Ahmed and Chairman of Eastern Bank Mohammad Noor Ali also spoke on the occasion, also attended by representatives from US plane maker Boeing.

Boeing's eight other aircraft are expected to join the Biman fleet in phases in years between 2013 and 2019.

to lure travellers.

"Biman started its operation with only one aircraft. This is for the first time, we're going for big purchase," said Civil Aviation and Tourism Minister GM Quader.

He said Biman lags behind various global airlines in terms of fleet. To help the national flag carrier represent Bangladesh abroad, the government took the bold decision to support Biman in procuring new aircraft, the minister added.

As per the aircraft purchase venture, Biman has already paid Boeing \$11.96 million for buying the planes.

"PDP is the third payment to Boeing after MoU and definitive purchase agreement of down payment. There are many more to follow," said the chairman of Biman's Board of Directors.

Hospital bed makers coming of age

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REFAYET ULLAH MIRDHA

Mushrooming modern hospitals that provide the latest in treatments have helped propel the local high-tech hospital bed sector forward. The sub-sector of medical equipment industry also dem-

onstrates bright export prospects.

Previously, Bangladesh was dependent on import of all medical equipment. But in recent time, some companies are making hospital beds as demand soars.

Industry insiders at the 3rd Meditex Bangladesh 2010 and

the 2nd Pharma Bangladesh Expo 2010 said the country is exporting such hospital beds. The two international fairs are showcasing medical equipment and devices, surgical instruments, health care

and hospital equipment, and the products, services and equipment of pharmaceutical sector. Local and international medical equipment manufacturers and suppliers are participating in the four-day exhibi-

tions that began on Wednesday at Bangabandhu International Conference Centre in Dhaka. A sales executive of Navana Furniture, a major player in the

hospital bed industry, at the fair said local makers supply a substantial number of high-tech hydraulic ICU hospital beds.

The growth in sales of the steel-made hospital beds with modern features is also good, the executive said. "In 2009, we sold at least 50 hydraulic hospital beds." He

said the company exports beds to India. An ICU hydraulic hospital bed was selling at Tk 1 lakh,

said Chanchal Biswas, a sales executive of Navana Furniture Ltd, adding that his company also makes several other products under its medical furniture unit. Sabbir Hasan Nasir, chief executive of Otobi Group,

another major player, said the domestic market size of the hospital bed industry is Tk 30 crore a year. Of the total demand, local makers account for 50 percent, he said. Calling upon the government to increase duties on

imports of such hospital beds, Nasir said in fiscal 2009-10 the government reduced duties to 27.35 percent from 28.82 percent in fiscal 2008-09. "We will soon be able to grab 80 percent of the total mar-

ket if the government increases the duties," he said.

The exhibitors at the fair said Bangladesh is still fully dependent on imports for surgical and other small instruments, as the country cannot make these.

Bangladesh has bright prospect for supplying surgical and other medical equipment as the market is growing with the establishment of modern hospitals, said Luke Zhou, a sales engineer of China-based Contec Medical Systems.

"The prices of Chinese medical equipment are lower than those of other countries," said Masud Hasan of Pantech Enterprise, an importer and supplier of medical and scientific equipment and appliances.

Debate heats up on duty-free access to US

US envoy's comments draw flak from economists and business leaders at MCCI seminar

STAR BUSINESS REPORT

Business leaders, economists and politicians yesterday disagreed with US Ambassador James F Moriarty as he said Bangladesh's exports to his country will not increase even if it allows duty-free market access for Bangladeshi products.

"Taxes for Bangladesh's exports are actually paid by the US consumers, not by the Bangladeshi manufacturers, for which the existing taxes are not hindering Bangladesh's exports," the ambassador said. He said Bangladesh is competing with big play-

ers such as India and China in US apparel market, and so it does not deserve any special treatment as enjoyed by some African countries. The envoy made the comments when Centre for

Policy Dialogue (CPD) Chairman Rehman Sobhan said the US is 'creating trade distortion' by providing special facility to some selective countries.

They were speaking at a seminar on 'US-Bangladesh Trade and Economic Cooperation' organised by Metropolitan Chamber of Commerce and Industry (MCCI) at its conference room at Motijheel in Dhaka.

"Although the US is promoting the marketdriven international trading system, unfortunately it paves the way for an uneven playing field for Bangladesh by imposing higher taxes on it and allowing some countries duty-free facility," the CPD chairman said.

Mustafizur Rahman, executive director of CPD, a



Centre for Policy Dialogue Chairman Rehman Sobhan, second from right, speaks at a seminar on US-Bangladesh Trade and Economic Cooperation, organised by Metropolitan Chamber of Commerce and Industry (MCCI), in Dhaka yesterday. From right, Prime Minister's Adviser HT Imam, MCCI President M Anis Ud Dowla, Commerce Minister Faruk Khan and US Ambassador in Bangladesh James F Moriarty are also seen.

leading think tank, said such comments by the apparel sector. ambassador are 'disappointing' for Bangladesh's

He said although the average tax regime in the

US is around 2 percent, Bangladeshi products have to pay more than 15 percent tax to enter the US.

MCCI leader CK Hyder said the readymade garment sector of Bangladesh might not emerge without the US market access facility. Jatiya Party (Ershad) lawmaker Barrister Anisul

Islam Mahmud said the manufacturers are the lone sufferers of the taxes as the buyers cut their tax while placing orders to the manufacturers.

He said if Bangladesh's apparel exports costs for the US and European markets are compared, the difference will show who actually pays the tax.

Commerce Minister Faruk Khan, Prime Minister's Adviser HT Imam, Citibank NA Bangladesh CEO Mamun Rashid, former ambassador Ashfaqur Rahman, Chief Executive Officer of Bangladesh Foreign Trade Institute, Dhaka, Mohammad Ali Taslim and Chairman of Tariff Commission Md Mozibur Rahman spoke, among others.

Amir Khasru Mahmud Chowdhury, former commerce minister, M Humayun Kabir, former ambassador to the US, and Zaidi Sattar, chairman of Policy Research Institute, were the panel discussants.

Humayun Kabir said Bangladesh has to pay around 15.5 percent duty for its main export item, apparel, and paid around \$573 million as duty in 2008.

MCCI President M Anis Ud Dowla also spoke.

The US is the largest single market for Bangladesh's exports that fetched \$3.75 billion last year, he added.

ESCAP forecasts 6pc GDP growth

Mirza Aziz says prediction may not come true

STAR BUSINESS REPORT

Bangladesh will post 6 percent economic growth in the current fiscal year, the United Nations' regional development arm predicts in a survey.

The Economic and Social Commission for Asia and the Pacific (ESCAP) linked the growth to a recovery of credit to the private sector, inward remittances and enhanced execution of the government's capital budget.

But a former finance adviser to caretaker government, who presented the survey report at a function in Dhaka yesterday, said this growth would not be achieved due mainly to

an acute energy crisis. "My forecast is that the growth will be 5.5 percent," said Mirza Azizul

Islam. Referring to last fiscal year's 5.9

pinned by buoyant exports, remittances and agriculture, he said the overall export growth was 10.3 percent in 2008-09, which was downbeat until February this year.

Bangladesh will require an average export earning of \$1.8 billion per month from March to June this year to reach last year's export growth, said the former adviser.

He said the highest-ever export earning in a single month was \$1.57 billion in July 2008.

Also, the remittance inflow till March was strong, but it will significantly fall short of previous fiscal year's amount at the end of this year. "To reach 22.4 percent growth of FY09, Bangladesh still requires \$3.4 billion over April-June with an average \$1.2 billion per month, while the highestever remittance was \$1.05 billion in percent growth, which was under- November 2009," he said.

Imports of machinery and raw materials also showed a negative trend till February this year, Mirza Aziz said, adding: "Most importantly the existing capacity cannot be properly utilised because of acute crises of gas and electricity." So, the former adviser felt the

ESCAP prediction of 6 percent growth is "most unlikely".

He, however, said if the energy crisis can be addressed immediately through short-term measures, the growth rate might reach the target.

The ESCAP in its survey titled "ESCAP Economic and Social Survey 2010" also forecast its 54-member economies' growth for fiscal 2009-10.

It said all the countries in the Asia Pacific region are expected to perform better, with the exceptions of Azerbaijan and Afghanistan.



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