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TECHSUMMIT

SAP Summit '08

A ray of light for SMEs

IMRUL KAYES CHOWDHURY, back from Mumbai, India

THE commercial and entertainment centre of India, Mumbai, became more vibrant as the 5th summit of SAP India kicked off on June 4. Headquartered in Germany, SAP (Systems Applications and Products) is one of the world's largest software providers for independent businesses.

The three-day long seminar, which mainly emphasized SMEs (Small and Medium Entrepreneurs), was attended by over 3,500 participants consisting of corporate policymakers, analysts, SAP professionals, businessmen, technologists, SAP partners, IT journalists and potential clients.

During the opening press briefing, it was informed that the revenue earned by SAP India has doubled within the last year and that it is now leading in providing business solutions to various organisations. Moreover, there are more than 65,000 job opportunities for SAP professionals worldwide and the demand is growing day by day. Keeping this in mind, SAP has opened 50 elearning centres in India alone.

To run businesses smoothly and to take them to profitable levels, there is no alternative to well-designed automated infrastructure. SAP with its software solutions helps its customers to automate their organisational infrastructure in every aspect to enable the company to run hiccup free.

Ranjan Das, president and *CEO of SAP for Indian Subcontinent, informed that the demand for SAP solutions is growing day by day in corporate enterprises and SMEs in Bangladesh. In fact, some business organisations in Bangladesh are already using SAP solutions.

Deb Deep Sengupta, vice president, SME, SAP India, added that the firm has already signed contracts with around 15 business organisations in Bangladesh. SAP India professionals will be providing these organisations with SAP solutions. It was also revealed that SAP is considering the opening of training and education centres in Bangladesh.

Currently, SAP is offering SMEs with three packages - SAP Business One, SAP Business ByDesign and SAP All-in-One. Following are brief outlines of each:

SAP Business One

Designed exclusively for small businesses, the SAP Business One application manages the entire business from financials and sales to customer relationship management and operations.

SAP Business One eliminates redundant data entries and errors by seamlessly integrating the entire business through a







SAP partners Siemens, IBM, top, and Satyam, bottom-left, explaining various SAP services at their stalls at the summit. Ranjan Das, president and CEO, SAP Indian Sub Continent(L) and Bill McDermott, president and CEO, SAP Americas and Asis Pacific Japan at a press briefing.

single application.

With Microsoft Excelbased drill-down reports, employees can navigate through a complete set of business data to get the information they need instantly, remotely over the web.

With built-in customer relationship management functionality, companies can expand online sales and provide better customer service using webbased e-commerce and customer self-service.

the right priorities. Workflowbased alerts enable employees to respond to the most important business events as they occur, freeing them up from constantly reacting to day-to-day issues.

approach and more than 350 easily configure, customise, and extend the system to meet spe-

suited to service, wholesale,

retail, or light manufacturing companies with 10 to 100 employees and fewer than 30 professional users.

SAP Business By Design

Designed specifically for midsize whether working in the office or companies like the professional services firm, the SAP Business ByDesign solution is a complete, adaptable, on-demand business solution with broad support for cross-industry processes. Because business users can configure SAP Business ByDesign without relying on SAP Business One helps expensive IT resources, the employees proactively focus on application supports rapid changes and growth while providing a predictable cost of ownership.

The software centralises business data across all departments and business processes, provid-The innovative, model-driven ing managers with insight into real-time data via dashboards solutions from independent delivered to a work centre taisoftware vendors allow users to lored to the individual's job responsibilities.

Companies can automate cific business and industry core business processes and adapt or extend them across SAP Business One is ideally their entire ecosystem on the fly using everyday business lan-

guage. If the company expands globally, the solution offers builtin support for regulatory compliance for countries around the world.

SAP Business ByDesign features ready-to-use functionality and built-in service and support. Customer service functionality is automated through a global backbone, providing midsize companies with expert remote customer support that maximises productivity, minimises IT costs, and most importantly, keeps customers happy.

SAP Business All-in-One SAP Business All-in-One solutions leverage SAP Best Practices offerings to provide midsize companies with deep industry-

specific functionality. Built on the proven SAP ERP application, SAP Business All-in-One solutions also meet the needs of midsize companies that require adaptation and customisation of complex business processes as their business changes and grows.

SAP Business All-in-One provides visibility into all aspects of business operations and per-

formance. With the ability to manipulate, analyse, and visualise business data through Microsoft Excel, along with direct access to reports, managers get the real-time information they need to stay on track.

Leveraging SAP ERP and the SAP NetWeaver platform, roles and processes can be configured to align with changing organisational needs.

SAP Business All-in-One solutions are easily extensible through microvertical applications built by SAP partners, and through integration with thirdparty applications.

SAP Business All-in-One offers a simplified work environment with a user-friendly interface and rolebased navigation that provides employees with easy access to the information they need. Through integration with Microsoft Excel, SAP Business All-in-One solutions offer an intuitive approach to analytics that improves the use of data for ad hoc reporting and visualisation thereby helping employees make better-informed business decisions and execute activities quickly.

With industry best practices and deployment tools to guide implementation from SAP, along with sales, services, and qualified solutions from SAP's authorised partners, midsize companies achieve time to value faster typically implementing the solution in anywhere from two to four months.

SAP Business All-in-One is especially suited to companies with high transaction volume, demanding financial reporting structures, distributed operations, and the need to meet strin gent regulatory requirements.

Author of bestseller book Blue-Print to a Billion, David Thomson, who was present at the summit, told reporters how some companies turned into billion-dollar business organisations with the use of technology. He said that it can't be said specifically how much time it could take a certain company to become a billion-dollar business, but if a company goes on the right path with appropriate technological support, it will certainly end up as a billiondollar business at some time. For example, it took 19 months for Google to become a billiondollar business but for Cisco Networksittook7wholeyears.

At the concluding note SAP officials said that they are now focusing on developing countries and encouraging small and medium entrepreneurs to work with them. With SAP services, SMEs and corporate organisations in Bangladesh could lower costs, increase overall productivity, maintain and protect their competitive edge and position themselves well into the race for money.

For the businessmen in Bangladesh, this sure means good

TECHNEWS

Robotics

City IT 2008 - a technological extravaganza

EDWARD APURBA SINGHA

NY IT fair opens vast portals to new technol-L ogies and good business and City IT 2008 strived to achieve no less than that. It is a grand occasion to exhibit and, many people come to this fair sell computer accessories not just for the technology savvy.

Organised on the massive space of BCS Computer City, it provides a great platform for vendors to showcase their tech-related products with attractive discount offers. This year, the exhibition was held between May 24 and May 30.

The big chunk of the visitors was teenagers who came with a passion to explore new technologies. Their common interests included portable devices such as MP3 players, flash drives, webcams, headsets, etc. Others looked for newer alternatives to upgrade their PC experience.

Corporate users came to this fair mostly to discover advanced technological solutions to increase productivity and reduce operational costs. They are the prime punters of high-end printers, scanners, photocopiers and LCD monitors. Educational software for children were also available.

Mustafa Zabbar, president of Bangladesh Computer Samity (BCS), told StarTech, "Until recently the total market for hardware products was about Tk 700 crore and that of software products and services amounted to about Tk 200 crore. Compared to our population this market is not inspiring."

"In other countries, the government is the largest consumer of IT products, but the picture is totally different in Bangladesh. If our government starts digitising its ministry related work, it will definitely create a huge surge in demand for IT products", he said.

"It has been observed that every IT fair has some positive impact on IT products sales. But special initiative is essential to organise this kind of fair outside the city. Moreover, organisers can arrange this kind of fair at a specific period of the year. Apart from product selling, it should also be a

platform for displaying highend technology to our curious

IT lovers", Zabbar added. Imran, a computer-science student of American International University, Bangladesh (AIUB), said, "I've seen that with great enthusiasm; however, compared to people's interest, companies have not been able to exhibit newer exciting technologies. Time is a crucial factor in this regard. I hope next time I'll find more

innovative solutions." told StarTech, "No doubt, this is a good initiative. However, there is a lack of international companies, with whom, as a businessman, I would love to work. City IT's organising committee may take initiative

generally love to explore digital cameras. It offered special prices for cameras. In addition, it also exhibited different printers with discount prices.

United Computer Centre displayed Transcend memory modules with a capacity of up to 4GB. They also exhibited Transcend portable hard drives with memory capacities of 250 GB and 160 GB at Tk 12,500 and Tk9,500 respectively.

Daffodil Computers brought Rafiq, an IT entrepreneur, HP colour laser printer, photo scanner etc. In addition, the company also offered special package for its own brand PC with discount of up to Tk 2,000, one-year free home service, versatile player etc.



on this front"

A number of companies used the fair as an opportunity to introduce their new products. Speed Technology displayed a 32 GB PQI flash drive at Tk 12,500. They also offered the Altech Lansing mobile speaker at Tk 1,500. This lightweight gadget incorporates features such as surround sound, Nokia ExpressMusic compatibility, long battery life, shock resistance etc.

Index IT Limited unveiled three types of PCs - professional PC at Tk 18,900, gaming PC at Tk 24,900, performance PC at Tk 30, 900 and business PCatTk36,900.

J.A.N Associates displayed various printers and digital cameras. The firm said people tors.

The City IT organising committee staged different events such as quizzes, game shows and fashion shows in which visitors gladly participated and won attractive prizes. Cultural programmes featuring celebrities and tech professionals were also held at the central stage.

Apart from the exhibition and entertainment programmes, several sessions were organised to discuss contemporary issues such as call centre, e-commerce, national fibre optic communication etc.

Overall, City IT attracted quite a huge turnover of visi-

IIUC IT fest starts

STARTECH DESK

ten-day IT festival began in the city on June 10 A aiming at converting individual knowledge into a combined power by exchanging views and ideas to cope with the modern technology.

The computer club of the International Islamic University Chittagong (IIUC), Dhaka campus organised the festival on information and technology at the campus premises.

HUC Vice-chancellor Prof M Mahbub Ullah inaugurated the festival as chief guest, while former secretary Shah Abdul

Hannan and Prof Md Haider Ali, and engineering department at Dhaka University, were present as special guests.

IIUC Associate Prof Mohammed Shamsul Alam, also convenor of the festival, presented the welcome speech at the inaugural ceremony.

such will help boost the capacity of the university students to compete with the modern technology.

Referring to the emergence of Information and Communication Technology (ICT) society, Prof Md Haider Ali asked beheld tomorrow.

the authorities to arrange more chairman of computer science seminars and workshops across the country to acquire more efficiency in this sector. IIUC, Dhaka campus

arranges IT festival every year starting in 2004 and this is the fifth consecutive programme, which is expected to finish with gaining some new ideas He hoped that IT festivals as and inspirations.

The festival consisting of contests on math, puzzle, quiz, software development, hardware design and intra-university programming contest will end on June 21. A seminar on broadband communications will also

settings ousted and the sound is

as good as any other Nokia handset has to offer. Videos are

also played through WMP and

have quick options to make it

full screen, which turns the

The HP iPAQ 512 has a 1.3 MP

camera. Its quality is really poor

video to landscape mode.



TECHREVIEW

Meet the HP iPaq voice messenger

STARTECH DESK

HE HP iPaq 512 Voice Messenger was put into test by StarTech. It features advanced voicecommand functions and the new Windows Mobile 6 operating system with enhanced email functions and Office Mobile tools. The smart phone also has a compact design, Wi-Fi and Bluetooth, a 1.3megapixel camera, and VoIP capabilities.

After the test the verdict is that HP iPaq 512 Voice Messenger offers outstanding voicecommand features as well as the enhanced productivity tools of Windows Mobile 6. Specs: OS provided: Microsoft ations along with running

Windows Mobile 6.0; Installed RAM: 64 MB; Processor: Texas Instruments 200 MHzOMAP850 Price range: Taka 14,000.

HPiPaq512Voice Messenger Get to know the first Windows Mobile 6 smart phone, and it comes from none other than HP. It's a very good choice for mobile professionals who want



and occasionally work on documents while on the road. It has a 200MHz processor which manages to handle the phone opersoftware side-by-side.

The phone has 64 MB RAM, out of which 20 MB is taken the other programs to utilize: There is 128 MB of internal

roughly a little over 40 MB for applications also available. memory as well out of which of your choice. just about 65 MB is available to Multi Media install programs and store data. The phone comes bundled Media Player with all of its with the PC.

to keep on top of their e-mail with the following software -Mobile Office, Word Mobile, Excel Mobile, and PowerPoint Mobile. For internet surfing there is IE provided. You can use Windows Live login to access all the Windows Live features. MSN Messenger, Internet sharing, e-Certificates, Tasks, Calaway by the OS; that leaves endar, Calculator are the other

WF-FE OF

Text Messages (1)

Profile: Normal

No upcoming appointments.

The phone has Java MIDP 2.0, so you can install software

and feels like it's there just for namesake. Internet Calling: Not Available *** The camera takes decent pictures in bright light conditions. The camera has a maxi-Start Shortests mum resolution of 1280 x 1240 pixels, and offers 4x digital Connectivity The iPAQ 512 has a good list of

Camera

12:39 Pt

connectivity options. The phone offers simple GPRS connectivity, and even Wi-Fi; EDGE as well as GPRS being Class 10, and Wi-Fi is an 802.11 b/g. As far as device connectivity

goes, the iPAQ 512 has a Bluetooth v1.2 module. There is no Infra-red port and the miniUSB port is a 1.1 as well. The phone uses Windows The iPAQ 512 has Windows ActiveSync to communicate