BUSINESS

India's IT sector confident to ride out global slowdown

AFP, Mumbai

India's top technology and outsourcing body said it is confia stronger rupee and a global economic slowdown as it wrapped up blessing.

its annual meeting here. India's flagship outsourcing industry is grappling with a rupee that rose 12 percent last year -lowering the local equivalent of every dollar earned -- and a potential recession in its main market, the United States.

"The demand we still feel is due to cost pressures. strong," NASSCOM president Som Mittal said Friday in the nation's financial capital Mumbai, where the three-day meeting drew IT players from India and around the

The sector expects to meet or even exceed its software export target of 60 billion dollars and overall software and services revenue goal of 73-75 billion dollars by 2010, Mittal said in an interview.

Toshiba plans

Japan's Toshiba, which has led the

HD DVD video disks format, plans

to withdraw from the business as it

is losing the battle against rival

Sony's Blu-ray format, a report said

stage of deciding the pullout, pub-

lic broadcaster NHK said without

retailer Wal-Mart on Friday drove

another nail into the coffin of HD

DVDs by announcing it would shift

to exclusively selling movies on

machines off store shelves and

cease production and research for

lions of yen (several hundred mil-

lions dollars) if the company

দরপত্রের নাম

দরপত্র বিজ্ঞপ্তি নং ও তারিখ

উপজেলার নাম

কাজের সংক্ষিপ্ত বিবরণ

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দরপত্র দলিল বিক্রয়ের সর্বশেষ তারিখ

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দরপত্র খোলার তারিখ ও সময়

विरम्य निर्प्रमनावनी

decides on the pullout, it said.

Losses could reach tens of bil-

future models, NHK said.

Toshiba would take HD DVD

The company is in the final

The report came after top US

to pull out of

HD DVD

business

AFP, Tokyo

Saturday.

Blu-ray.

कः नः

naming sources.

India's IT sector with its skilled, low-cost work force that has planted the country on the global dentit can ride out the challenge of crossed that the international slowdown will turn out to be a

> It is hoping the financial turmoil in the US and elsewhere could drive businesses to farm out more ware, sector taking 61 percent of its work to cheaper Indian firms even exports. as they pare overall technology

Mittal said past slowdowns had 2004. led companies to outsource more

He said the rupee's rapid appreciation against the dollar and pressure on talent availability -- a fierce war for talent has driven up wages and staff turnover -- had opt

However, India's IT's sector, which accounts for 5.5 percent of Mittal said.

JAPAN BANGLADESH

pressure on margins.

And an ageing population in the West is creating new demands for outsourcing services, which will business map, is keeping its fingers continue to drive demand even in a slowdown, he added.

The industry has been seeking to diversify its markets to offset its reliance on the US, which remains the largest outlet for India's soft-

Europe-bound exports, however, have climbed 55 percent since

Britain now accounts for 18 percent of India's software services market and continental Europe takes 12 percent.

The IT sector is also looking at activities at 524 billion dollars. India's burgeoning domestic market fuelled by economic growth of around nine percent.

Revenues from the domestic IT this market, the report said. market, including hardware, are just 1.2 a decade ago, has shown dollars in the year ending March sustained ability to take out costs, 31, 2008, up 43 percent from the previous year.

erem

Grameenphone Ltd has recently signed an agreement with Japan-Bangladesh Friendship Hospital. Under the

deal, the mobile phone operator's 'xplore' subscribers will enjoy 35-50 percent discount on selected health

screening packages at the hospital. Riaz M Zaman, additional general manager (Marketing) of Grameenphone,

বাংলাদেশ পল্লী উনুয়ণ বোর্ডের ৩৩টি জেলার ৩৬টি উপজেলা পল্লী ভবন মেরামত ও ৩টি উপজেলায় বৈঠকখানা নির্মাণ কাজ

বাংলাদেশ পল্লী উনুয়ণ বোর্ডের ৩৩টি জেলার ৩৬টি উপজেলা পল্লী ভবন মেরামত ও ৩টি উপজেলায় বৈঠকখানা নির্মাণ কাজ

জেলার নাম

উপজেলার নাম

দরপত্র

মোঃ ছালামত উল্যাহ

যুগাপরিচালক (নির্মাণ)

বাপউবো, ঢাকা

and Mahbubul Alam, director (Administration) of the hospital, signed the deal.

বাংলাদেশ পল্লী উনুয়ন বোর্ড

পল্লী ভবন (৫ম তলা)

৫, কাওরান বাজর বা/এ, ঢাকা

উন্মুক্ত দরপত্র আহ্বান বিজ্ঞপ্তি

বিআরডিবি'র আওতাধীন পল্লী প্রগতি প্রকল্পের অর্থায়নে (জিওবি)।

वाभडेदा/निर्माण- ১१/৯१, जातिय ১०/०२/२००५३१।

কাজের

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Indian IT and business process outsourcing (BPO) revenues are seen growing by over 33 percent to reach 64 billion dollars in the current financial year.

"We always looked outward -now there are also many domestic opportunities," said Mittal.

The sector is also eyeing remote infrastructure management services "as the next big opportunity" after the success of BPO, he said.

By managing infrastructure from a remote location, companies can cut costs by 40 to 60 percent, said a new report by Nasscom and McKinsey, which estimated potential annual revenues from such

So far, companies in low-cost locations like India have captured just six to seven billion dollars of | Economics.

India is "well positioned to gross domestic product, up from estimated to reach 23.2 billion capture a disproportionate share of this growth by 2013 -- that is about 13 to 15 billion (dollars)," said McKinsey partner Vivek Pandit.

grameenphone

Dollar slips . economic data

AFP, New York

The dollar traded mostly lower Friday as traders soft US economic data and mulled generally downbeat comments a day earlier by Federal Reserve chief Ben Bernanke.

The euro was quoted at 1.4683 dollars at 2200 GMT after 1.4637 late Thursday in New York.

The dollar meanwhile fetched 107.72 yen, down from 107.85 on Thursday.

Dollar sentiment was dampened as a closely watched consumer sentiment index fell to a 16yearlow.

"With house prices plummeting, employment falling, stock markets in turmoil and gasoline prices still above 3.0 dollars a gallon, it is little wonder that consumers are unhappy," said Paul Ashworth, US economist at Capital

"But the extent of the decline this month suggests that a degree of panic has now set in -- this is bad, very bad," he added.

The markets also reacted to news of a tepid 0.1 percent rise in US industrial production in January, and a regional manufacturing index from the New York Federal Reserve at minus 11.7, the first negative reading since 2005.

The dollar started the day on a weak note, triggered by Bernanke's assessment of the US economy on Thursday.

Bernanke told a Senate committee there were strong "downside risks" to US economic growth and that the Fed was ready to respond as necessary, a hint that dollarnegative lower interest rates might be on the way.

Bernanke focused on the risk that tighter credit conditions and deteriorating consumer spending could slow the US economy further," said Patrick Fearon at AG Edwards.

"Bernanke said that he expected the economy to start doing better by the second half of 2008, which we have argued should be positive for the dollar. Nevertheless, the market is focused on the negative aspects of Bernanke's testimony, and the dollar remains under pressure today."

In late New York trade, the dollar stood at 1.0927 Swiss francs after 1.0979 Thursday. The pound was at 1.9612 dollars

from 1.9682.

Oil prices surge

AFP, London

PHOTO: GRAMEENPHONE

কাজের

Oil prices rose sharply this week back towards 100 dollars as the market focused on supply disruptions rather than forecasts of weaker energy demand resulting from a US economic slowdown.

Elsewhere, platinum struck a fresh record high above 2,000 dollars an ounce as power shortages continued to hamper production in South Africa. OIL: The price of crude oil rose

as global supply concerns were stoked by persistent fears over problems in Nigeria and Venezuela.

New York crude broke through 96 dollars per barrel on Friday for the first time since January 9. Oil began rising at the start of

the week after Venezuelan President Hugo Chavez threatened to halt oil deliveries to the United States.

The market bounced even higher after Venezuela's state petroleum company PDVSA suspended oil supplies to ExxonMobil in retaliation for the US energy giant's effort to freeze billions of dollars in global PDVSA assets.

The move came after ExxonMobil, the world's biggest energy company, secured international court orders freezing up to 12 billion dollars in PDVSA assets in a dispute over its operations in Venezuela.

"The ongoing saga between Venezuela and Exxon continued to support oil prices," said Sucden analyst Nimit Khamar.

"This situation has increased the geopolitical risk premium and reminded the market that there are plenty of ongoing factors that could trigger a sharp spike higher."

In Nigeria, meanwhile, ongoing unrest rekindled market worries over production from Africa's largest crude oil producer. Instability and violence resulted in Nigeria's oil output being slashed by a quarter in 2007.

Geopolitical concerns in major producer countries offset a gloomy warning from US Federal Reserve chairman Ben Bernanke, who predicted "a period of sluggish growth" ahead for the energyhungry US economy.

Despite this week's bounce higher for prices, the International Energy Agency has forecast that the world oil market could be set for a lengthy slowdown after striking a record high 100.09 dollars at the start of January.

Meanwhile, the OPEC cartel lowered its projections for growth of oil demand this year in response to a slowdown in world economic momentum.



IPDC (Industrial Promotion and Development Company) of Bangladesh Limited organised a function to launch auto loan services on Friday in Dhaka. Among others, Mominul Islam, managing director of IPDC, and Abdul Hamid Sharif, secretary general of BARVIDA (Bangladesh Reconditioned Vehicles Importers and Dealers Association), are seen at the function.

Canada's fur trade route leads to Russia, China

AFP, Montreal

For 400 years, Canada sold most of fur coats, but labor costs are much its wild animal pelts to Europe but now Russia and China have wealth of fur fashionistas.

out any doubt is Russia, and the second biggest is China," said James Gibb, spokesman for the Fur major fur importers marks an Harvesters Auction (FHA), a fur auction house in North Bay, Ontario.

have been North America and

producers of wild animal furs in the world, followed by the United States, Canada and Scandinavia.

However Russian trappers are unable to keep up with skyrocketing domestic demand, spurred by the country's nouveaux riches.

Canada is renowned for its fine beaver, lynx, sable, wolf, bear and other pelts.

Trappers here sell their wares coats. directly to buyers from around the world who visit them in the countryside, or travel to auction houses such as FHA and the North American Fur Auctions (NAFA).

North America, shipped to China, where they're made into garments and then exported to North Institute of Canada. America or to Russia. Most of it is

going to Russia," explained Gibb. In Canada, several firms stitch higher than in China.

"China is now a big buyer of touting fur as "eco-friendly" become its biggest markets as their Canadian pelts, but has also booming economies breed a become a major competitor in the fabrication of fur coats," said Alan "Now our biggest market with- Herscovici, president of the Fur Council of Canada.

> The rise of China and Russia as important development in the fur trade, he told AFP.

The fur trade was historically "That is a big shift from 20 years the main focus of relations ago because the big markets would between early French settlers and natives in Canada some 400 years ago. European trappers in search of Russia is one of the principal pelts helped map much of North America. Since the 1980s, animal rights

campaigns helped stem the demand for fur in Western nations, even as haute couture designers in Paris and Milan kept fur in vogue among European society. On runways, fur is again fash-

ionable, at least as an accessory -- a hat or trim -- if not for full-length

"We still see the fashion centrs of Europe -- Paris and Milan -leading world fashions and those designers are still using fur. If they did not use and promote this prod-"The wild pelts are bought in uct in Europe it would not be as fashionable in other markets," said Robert Cahill, director of the Fur

To counter animal rights activ- competitors.

ists' derision of its business, and to try to revive demand for fur in the West, the Canadian fur industry launched an advertising campaign

Proponents of the fur trade argue that wild animal pelts are a renewable resource.

Regulators to tighten up on British supermarkets

AFP, London

The competition watchdog on Friday said it was proposing a series of measures designed to ensure British supermarkets face a real competitive environment.

The Competition Commission (CC) said its proposals were designed to address problems in UK groceries retailing, a giant market worth 120 billion pounds (160 billion euros; 234 billion dol-

In a statement, it said its measures included a competition test' in planning decisions on large grocery stores and measures to prevent exclusivity arrangements and restrictive covenants being used by retailers to restrict entry by



Managing Director of Pubali Bank Ltd Helal Ahmed Chowdhury speaks at a conference of managers of the bank in the capital yesterday. Other senior officials were present.

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From the right: Brian Fulton (Sales Manager, Intermech), Rajeev Dadhee (GM, Intermech), Abdul Wadud (MD, RPGCL), Jan Carlier (VP, Atlas Copco), Norman Cox (Global Maintenance Manager), Horry Julich (Bangladesh Maintenance Manager), Ankur Arora (Sales Engineer, Intermech)

A CNG Seminar was recently held by Intermech from New Zealand, and Manjari Ltd. The seminar was attended by more than 250 delegates from CNG industry, investors, banks and relevant government authorities.

Focus was on technology, safety, reliability and performance of their products. Further, the integration of Intermech in the Atlas Copco Group gives the right platform to develop the service and aftermarket in the Bangladesh market.

Mr. Abdul Wadud, MD of RPGCL was Chief Guest, and congratulated Intermech on their success in providing quality CNG equipment in the Banglaidesh market and on their initiative in providing an informative forum for the benefit of the industry.

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301	। দরপত্র দলিল গ্রহণকারী স্থান (সম্হের) নাম ও ঠিকানা		১। যুগাপরিচালক (নির্মাণ), ৫ম তলা, পল্লী ভবন, ৫নং কাওরান বাজার, ঢাকা। ২। প্রকল্প পরিচালক (পল্লী প্রগতি প্রকল্প) (৬ষ্ঠ তলা), পল্লী ভবন, ৫নং কাওরান বাজার, ঢাকা। ৩। উপ-পরিচালকের কার্যালয়, বিআরডিবি, ৮/সি ইস্টার্ন হাউজিং প্রজেন্ট-২, কল্যাণপুর, ঢাকা। ৪। বিভাগীয় কমিশনারের কার্যালয়, সেগুনবাগিচা, ঢাকা।						
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১২/০৩/২০০৮ইং বিকাল ৫,০০ ঘটিকা পর্যন্ত

১৩/০৩/২০০৮ইং দুপুর ১২.০০ ঘটিকা পর্যন্ত

ক) কর্তৃপক্ষ দরপত্র অনুমোদনের পূর্বে যে কোন দরপত্র গ্রহণ/বাতিলের ক্ষমতা সংরক্ষণ করেন।

খ) দরপত্র সম্পর্কিত সকল কার্যাদি পাবলিক প্রকিউরমেন্ট রেগুলেশন ২০০৩ অনুযায়ী পরিচালিত হবে।

১৩/০৩/২০০৮ইং বিকাল ২,০০ ঘটিকা।