

# BUSINESS

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## Law on cards to fine errant Citi awards shrimp hatcheries

JASIM UDDIN KHAN

The government is set to introduce a law for shrimp hatcheries, incorporating for the first time a provision of financial penalty for failure to keep shrimp products free from

As per the proposed law, if any hatchery owner is found guilty of using material that is not allowed to apply in the hatcheries, he/she will be fined from Tk 25,000 to Tk 1 lakh,

The frozen foods sector has long been struggling to ensure germs free consignments for international buyers. In most cases, origins of these germs are detected at hatchery level.

"The law will help reduce the presence of harmful germs at hatching level. Presence of hazardous germs is a serious concern for one of the largest export items in the country," said P Datta, joint secretary (Fisheries) to fisheries ministry.

Application of the law will help the industry improve significantly, he hoped.

Under the law, the hatchery owners will have to obtain licence from authorities to run their businesses and the government inspectors will be authorised to inspect at anytime.

The owners must disclose the crustaceans and molluscs. names and sources of the materials they use in their hatcheries.

Artificial breeding, along with

India to meet

wheat output

highergrowth trajectory," Pawarsaid.

nation, floated a global tender last

November to purchase 350,000

used to feed its hungry poor and

deals for 1.3 million tonnes last

It had earlier clinched import

keep market prices under control.

year to build up buffer stock.

India, once a wheat surplus

target

AFP, New Delhi

headded.



A file photo shows shrimps at a farm. The government is going to introduce a law for shrimp hatcheries with a provision of financial penalty for failure to keep the shrimp products free from germs.

tanks for breeding, maturation, hatching and hybridisation will be subject to regular inspections.

The inspectors will also collect any hatchery and its infrastructure and inspect samples of cartilaginous and bony fishes, shrimps,

> Abul Bashar, executive director of Bangladesh Frozen Foods Exporters Association, said the

component of the industry.

The proposed law has been sent to the Law Commission for voting and the government may approve it at the Council of Advisers meet- Union standards regarding the

Bangladesh earned US\$ 515 countries.

industry has been demanding a million in 2006-07 fiscal from law, as such, for a long time, as shrimp export and has set a target hatchery sector is an important of \$ 600 million for the current fiscal.

> The industry is facing manifold challenges, one of which is to comply with European export of frozen foods to EU

### ADB admits problems over lending to poor nations

AFP, Manila

India, the world's second largest wheat producer, expects to meet The Asian Development Bank the production target of 75.5 miladmitted in an internal study lion tonnes this season and has no immediate plans for any more imports, a minister said Friday. "I am confident that in the next two months we should be able to all their goals.

harvest over 75 million tonnes" for The release of the study comes study said. after reports that disillusioned the year to March 2008, Agriculture Minister Sharad Pawar told a busimajor donor nations such as the US ness leaders' conference. and Britain want big changes at the No fresh imports of wheat were Manila-based international lender. being considered, at least for now,

The study said the administration of some 5.4 billion dollars However, India's national governworth of cheap loans approved ment and states need to draw up a between 2001 and 2004 was "less "roadmap for taking agricultural than efficient," adding that "effecgrowth and farmers' welfare to a tiveness" declined over the period.

The report assessed the result of loans extended by the bank's Asian Development Fund, which accounts for a quarter of the bank's tonnes to replenish buffer stocks total lending.

members contribute to the fund, which charges little or no interest on the loans it extends to poor

projects.

Conflicting demands from donors and recipient governments led to less of the loans going to released Friday that some of its projects like health, agriculture last few years had failed to achieve UN's Millennium Development Goals for poverty reduction, the

The study also criticised the bank's reliance on consultants "who often lack authority" rather than on staff to oversee projects.

It added that efficiency had improved since 2005, which should ensure some seven billion dollars of cheap loans allotted for 2005-2008 are "likely sustainable in terms of effective poverty reduction."

But it urged the bank to avoid "congestion" in its operations because supervision and resources may be spread too thinly.

"Some country programs Thursday. The bank's wealthy Western spread resources thinly, and the operations in some sectors have little critical mass," it said.

The study said the bank had to nations for a range of development be willing to suspend the disburse-

sufficient progress. It said the bank should work loans to poor countries over the and microfinance that promote the with the IMF and the World Bank

"to require that all developing member countries, within five years, have a legal framework regarding public debt" in a bid to ensure it is kept under control.

ment of loans if reforms, like

improving governance in develop-

ing member nations, failed to make

The bank said it revised the Asian Development Fund's focus in 2006 to devote more support to agriculture, social infrastructure and transport and communications.

Concerns about the bank have prompted Britain to withdraw a commitment to provide more funds because of a "lack of significant progress on the reform agenda," the Financial Times newspaper reported on

Twenty-eight member countries can receive loans from the fund. Pakistan, Bangladesh, Vietnam, Afghanistan, Indonesia and Sri Lanka are the main borrowers.

today

The names of the winners of Citi Microentrepreneurship Awards (CMA) 2007 in four categories will be announced today, says a press

The categories are 'Best Microentrepreneur of the Year' Best Woman Microentrepreneur of the Year', 'Best Innovative Microentrepreneur of the Year' and Best Microfinance Institution (MFI) of the Year'.

The main objective of this award is to promote the unsung heroes from the toiling masses of the country who have literally graduated from microcredit takers into microentrepreneurs, contributing to the economic growth of Bangladesh.

This award managed by Shakti Foundation for Disadvantaged Women (SFDW) and Citibank, N.A. Bangladesh has been a special effort to contribute to improved micro level practices and to reinforce an enabling environment for tri sector partnerships between business, NGOs and the government on developing micro enter-

#### Nepal set to launch biggest IPO in its history

ANN/ THE KATHMANDU POST

Nepal Telecom (NT), the largest telecom operator in Nepal, is set to launch the country's biggest initial public offering (IPO) from next Wednesday to sell 15 million unit shares--a 10 per cent stake--that would raise at least 9 billion rupees (US\$126.61 million).

The minimum price of each share of the state-owned telecom company is fixed at 600 rupees (\$8.44--that is, face value of 100 rupees each and a premium of 500 rupees per share) for public bidding. Its offering will last for 35

An official at NT said an individual or organisation is allowed to buy maximum 5,000 shares. The shares will be allotted to applicants who quote the highest price, he

Its rational price is considered to be in the range of 627 rupees to 836 rupees (\$8.82-\$11.76) per share, while calculated on the basis of price-to-earning (P/E) ratio, the most common parameter for analysing stocks. This range of NT's share price will result in P/E ratio of 15-20, which market analysts termed an appropriate ratio for a Nepalese company to reflect justifiable price of its shares.

The P/E ratio tells how much a share costs relative to a company's performance. The higher the ratio, the more overvalued its stock, and stronger the argument that it would not do any good for investors to quote still higher prices.

### slightly in 2007

Tea output misses target

IQBAL SIDDIQUEE, Sylhet

The country's tea production missed the target slightly in 2007 as the output of the crop reached 56 million kg against the target of 60

Tea garden sources said fertiliser supply crisis during the peak season was behind the production shortage.

Md Shahjahan, manager of state-run Somonbhag Tea Estate, said most tea producing regions had better rains last year compared to the previous year.

Moreover, the distribution of rainfall was also good during the tea season in 2007 and the gardens experienced favourable temperature and sunshine, which are very important factors for the sensitive crop, Shahjahan added.

But the delayed supply of fertiliser to the gardens was a major setback, said an official of a private garden.

Fertilisation is a regular practice for tea gardeners but the fertilisation was inadequate last year due to fertiliser crisis, the official added.

Tea Production Trend

Year	10	Production in kg
2007	48	56 million
2006	-	53.27 million
2005	60	60.14 million
2004	10	55.62 million
2003	P	58.29 million

But in north Sylhet valley, where some 20 tea gardens are located, the situation was a little different. Zafar Ullah Hali, manager of Malnichhera Tea Estate, said tea gardens in the valley suffered bad weather besides the fertiliser crisis.

There was no rainfall in the valley in March-April period, playing havoc with the crop, he added.

Anwar Hossain, acting manager of Luckatoora Tea Estate in Sylhet, also blamed less rainfalls and fertiliser crisis for the production shortage.

behind the year's target.

In 2005, the country's tea production hit 60.14 million kg, thanks to favourable weather condition. In 2004, tea production was 55.62 million kg, while in 2003 it was 58.29 million kg.

Bangladesh has 160 tea estates, which produce 55 million kg to 60 million kg tea annually. Roughly two thirds of the produce is consumed locally, while the rest of the amount is exported.

According to the Export Promotion Bureau (EPB), In 2006, Bangladesh's total tea Bangladesh earned US \$ 6.94 milproduction stood at 53.27 million lion from tea export in 2006-07 kg, which was about 7 million kg fiscal year.

#### **Dhaka International Trade Fair**

### Private land phone firms get good responses

STAR BUSINESS REPORT

Private land phone operators are receiving good responses from visitors at the annual Dhaka International Trade Fair (DITF).

"We are receiving very enthusiastic visitors everyday at the fair and we sell at least 50 phones everyday," an official of Dhaka Telephone Company Ltd, a PSTN (public switched telephone network) operator, said yesterday.

Officials of RanksTel, the largest private PSTN operator in the country with over one lakh subscribers, are also happy with sales at the fair.

"We sell between 30 and 50 units every day from the fair," said Javed Parvez, executive (sales) of Ranks Telecom Limited.

The officials of the private land phone operators at the DITF said growth is increasing now. The subscription base of the private land phones reached around near 2 lakhin 2007.

In recent days, the private land phone companies have started growing to challenge the state-run Bangladesh Telegraph and Telephone Board (BTTB) that has over 10 lakh land phone customers across the country.

In the face of the growing com-

র্গাংক সটেত pay দেশের টাক

The photo shows RanksTel stall at Dhaka International Trade Fair yesterday. Private land phone operators are receiving good responses from visitors at the annual event.

petitions, the BTTB reduced phone connection fees twice in the last 18 months.

At present, 5 private companies offer land phone services across the country.

of Bangladesh government, which mainly aims to showcase local products to foreign buyers. The Ministry of Commerce and Export Promotion Bureau (EPB) are jointly organising the fair at Sher-e-Bangla Nagar in the city.

This year a total of 395 organisations, including 15 from seven ated in follow-up business.

foreign countries, are taking part in the fair. The foreign participants include firms from India, Pakistan, Singapore, Thailand, USA, UK, Japan and Turkey. Entry fee of the fair has been fixed

The DITF is a yearly programme at Tk 10 for each adult and Tk 5 for children. The fair will remain open from 10am to 9pm on weekdays and from 10am to 10pm on holidays. Organisers expected the partici-

pating companies would get Tk 50 crore worth of spot orders from the show from local and foreign traders with a further Tk 500 crore gener-

### State of Bangladesh economy in FY2007-08 (I)

### A review of first six months by Centre for Policy Dialogue

First six months of FY2007-08 (henceforth FY08) have passed. During this period, the economy faced two successive floods in rehabilitation efforts. August and September, devastatincreased prices of essential commodities. These have raised concerns as to whether the macroeconomic targets set for FY08 could be achieved. The present review sector, and the real sector.

Expenditure: During July- crore during July-October of FY08, FY08, total credit disbursement November of FY08, revenue earn- against Tk 163.51 crore during the stood at Tk 1,869.3 crore (6.6 per- total amount of LCs for import of capitalisation rose to 742.2 billion ings by NBR had 22.4 percent same period of FY07.

challenge.

cyclone, a review and restructuring of the ADP would be required, and funds need to be diverted towards

review analyses the performance of because of high government farms, were severely affected. the public finance and monetary expenditure for post-Sidr rehabili-Public Finance and Monetary success was achieved in mobilising Sidr affected areas, the government Revenue Earnings and financing amounted to Tk 1,642.74 credit. During July-November of

growth while collection of income Monetary sector: At the end of months of FY07). The government months. Import of industrial raw to 315.4 billion on 30 December tax registered 44.0 percent growth. October 2007, money supply (in needs to focus on mobilizing more materials and machinery for 2006) taking the market Introduction of the universal self- terms of M3) posted 13.23 percent funds for agricultural credit, particassessment system has played a growth. Reserve money registered ularly for the upcoming boro sea- registered positive growth during percent. Entrance of the Grameer positive role in this context. a marginal rise of 5.68 percent and son. Revenue expenditure (July-August excess liquidity of the scheduled of FY08) had higher growth (30.7 banks was almost steady. Total levels of production in the domesper cent) than the targeted growth outstanding domestic credit to the tic market, rising prices in the (15.6 percent). So, mobilising private sector posted a moderate international markets and supply were reluctant to make new inthestockmarket. additional revenue will be a key growth (16.84 percent) on a point- disruption were the major instigat- investment. Annual Development term loans targeting industrial trend. Import of foodgrains has eign investment posted a rise by 2007 (-12.1 percent), mainly due to Programme (ADP): During July- sector registered a positive growth failed to meet the gap in view of the 11.1 percent during July-October the fall of RMG exports. In view of October of FY08, ADP expenditure during July-September 2007. Taka requirement and the production 2007, but FDI experienced a fall of the set export targets for wover (Tk 3,042 crore) was 11 percent of appreciated by 1.85 percent against loss caused by flood and Sidr, even -4.0 percent. Portfolio investment (19.1 percent) and knit (20.0 per the annual target. In view of the US dollar in November 2007, though it was notably higher in experienced a substantial rise. A cent) products for FY08, export of

against Euro and Indian Rupee. Real Sector

in FY08 is likely to be 1.2 to 2.0

Budget Deficit: Planned budget million metric tons (4.4 percent to ing cyclone Sidr in November and deficit in FY08 is very high (5.6 7.4 percent) lower than actual percent of the GDP, against 3.7 production of FY07. It is mainly due percent of FY07). Government to the damage by flood and Sidr borrowing from domestic sources and partly due to lack of fertilizer increased significantly by 33.3 availability. Estimated loss of livepercent, mostly from the banking stock sector, affected by Sidr is assesses the performance of major sources. Government borrowing is about Tk 132.26 crore. Coastal decisions of shutting down 4 state- nisms that inhibit FDI. The pro-

tation. Notably, commendable tural rehabilitation in flood and the jute sector have raised lot of energy. foreign resources. Net foreign disbursed substantial amount of cent higher than comparable machineries declined in following on 30 December 2007 (compare

to-point basis. Disbursement of ing forces behind high inflationary

year (143,000 mt). Increased price at the international level, and Agriculture: Foodgrain production export restriction imposed by some countries limited imports by Bangladesh.

> not able to overcome the decline in growth rates during the first half of FY08 because of negative production growth in jute, cotton, RMG and leather sectors. Government's concerns.

import of capital goods and others 749.22 points (41.1 percent) durin have increased by 14 percent, but July-December 2007. Marke miscellaneous industries had capitalisation to GDP ratio to 15. July-October 2007. This perhaps Phone in the stock market woul Price Level and Inflation: Low indicates that business activities encourage other large-scale com picked up in terms of current panies, especially foreign owned production but entrepreneurs companies, to off-load their share

consecutive floods and the though it rapidly depreciated FY08 (726,000 mt) than that of last sharp decline in investment regis- these two sectors will need to

tration indicates that foreign investors have been losing interest to consider Bangladesh as a possible destination. In order to establish confidence of foreign inves-Industry: Industrial sector was tors, the government should come up with decisions regarding the pending major investment proposals, and also look into the constraints both in terms of infrastructure and regulatory mechamacroeconomic indicators. The expected to surpass the target fisheries, particularly the shrimp owned jute mills and retrenchment posed coal policy, if approved of 14,000 workers along with other without delay, could develop this In view of large scale agricul- measures in view of restructuring potentially important source of

Capital Market: DSE's all price During the first quarter of 2008, index recorded an increase b

External Sector: Aggregat Foreign Investment: Total for- export declined in July-Augus percent respectively, during the rest of the year. This will be a difficult task with the sanctions on China being phased out as of 01 cent). January 2008.

A large part of increasing import in recent months is accounted for by the rise in international market prices, and less to rise in volume. Total imports during the July-October period of FY08 posted a

increase by 28.9 percent and 31.2 monetary terms, high growths payments combined with falling were observed for the import of exports might create further presrice (596.8 percent), wheat (88.4 percent) and fertiliser (106.7 per-future.

During July-November of FY08,

sure on the BoP position in the near

Given the challenges lying ahead, the next six months of FY08 remittance sent by migrant work- will be critical for Bangladesh in ers was US\$ 2,806.4 million (21.7 terms of achieving sectoral targets percent higher than comparable as well as maintaining macroecomonths of FY07). While the high nomic balances. The performance flow of workers' remittances is of the economy will also be imporexpected to continue in the coming tant for implementing the election growth rate of 20.0 percent. In months, anticipated higher import plus agenda of the government.

#### Macro-economic performance in FY08 (July-December): A report card

Indicators of Hope	Indicators of Disquiet	
1. Reforms including institutional reforms, establishment of Regulatory Reforms Commission, separation of judiciary, new policies and Acts (Consumer Protection Ordinance 2007, Coal Policy, Right to Information Act)	High Inflation, particularly for food items.  Could potentially undermine macroeconomic stability	
2. Successful relief operations after flood and Sidr	Reduction in agricultural production mainly due to damage by flood and Sidr	
Revenue increase particularly high growth in income tax	Income erosion due to high inflation and loss caused by natural disasters	
4. High foreign exchange reserves	4. Low level of industrial growth	
5. Remittance: all time high, could approach US\$7.0 billion in FY08	5. Depressed investment climate	
6. Improvement in management and operation of Chittagong Port	6. Slow pace of ADP implementation	
7. Buoyancy in the Capital Market	7. Sluggish export growth	
	8. Slow employment creation	