



Ericsson is shaping the future of Mobile and Broadband Internet Communications through its continuous technology leadership. Providing innovative solutions in more than 140 countries, Ericsson is helping to create the most powerful communication companies in the world. We are now looking for new team members to join us in this challenging and exciting endeavour. Are you up to the challenge?

Solution Engineer (Core/Radio/Transmission/Value Added Service)

Required to work on technical solution within GSM/GPRS/EDGE systems, supporting the Technical Solutions Manager in the Core-Three team for Ericsson projects in Bangladesh. Responsibilities include: providing technical support to the team during marketing, sales, negotiations and implementation, creating business opportunities for future and existing products.

- University Degree or its equivalent in Computer/Electrical/Electronics or Telecommunication Engineering from top ranking local or foreign universities.
- Minimum 2-3 years experience in relevant area.
- Strong knowledge in telecommunication is essential.
- Strong knowledge in GSM/Transmission is a plus point.
- Good command in English.
- Process oriented presentation skills as a team worker is an advantage.

System Marketing Executive/Engineer

Responsibility includes sales of Core/Radio/Transmission/Service Layer Solutions through a consultative approach, focusing on customer needs, involving one or set of product areas for the customer. In this role you will support and report to the Key Account Manager who is fully responsible for customer. Provide response to request for information and proposals. Prepare and administer highly technical and commercial tenders, continuously stay updated with customer prospects and leads in the market, establish internal contacts within our group. Together with corporate account team agree on appropriate strategy and timing for marketing and sales efforts.

- The Candidate should have a University Degree in Electrical/Electronics/Computer/Telecommunication Engineering and/or a good degree in Business Administration.
- The candidate must have 2-3 years proven skill in performing above/similar functions.
- The candidate must have excellent spoken and written communication skill in English.
- Able to work fast pace in the demanding and challenging environment with a multicultural team and deal with customer with confidence and diplomacy.
- Additional experience from sales of high-tech products and/or service is an added advantage.

Business Development Executive

Find and develop business opportunities with the customer and with third parties, mainly focused on marketing and business propositions of the customer in order to trace and create opportunities for our customer in a pre-sales phase of the sales process. Analysis the strategy, financial position and wanted market position of the customer in Bangladesh.

Build a relationship on management levels within the customer (marketing) organization and relevant third parties. In order to build a long-term relation, have to focus on marketing and business in a broad perspective leading to a good understanding of the customer behavior, market trends and demands, new ideas and concrete opportunities, finally leading to full customer satisfaction.

- University Degree in Engineering or MBA from reputed local or foreign universities.
- Excellent command in English.
- At least 2-3 years of proven experience in telecom or other reputed multinational in a similar role.

Trainee Engineer (Marketing/Solution/Local Support)

Fresh Electrical/Electronics/Telecommunication/Computer Engineering graduates from reputed local or foreign universities are encouraged to apply for these challenging positions. Bright career prospects including intensive training in mobile telecommunication will be offered to the young graduates. Excellent compensation package and benefits will be offered to deserving candidates.

Applicants should be self motivated individuals having strong leadership, negotiation, communications and interpersonal skills and able to speak and write in English at an internationally acceptable level. Willing to be a team player with strong customer focus.

Please submit your complete resume with a recent photograph to P.O. Box No. 9095, Banani-1213, Dhaka latest by 31 December 2005. Please mention the name of the position on the top of the envelop. Or mail it to human.resource@ericsson.com. Only short listed candidates will be notified.



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