### **HEAD OF MARKETING**

The incumbent will be responsible for establishing and achieving the marketing objectives of organization's products and services in line with its growth vision. S/he will plan and mobilize resources to facilitate the activities of the managers and monitor progress to ensure that objectives are being achieved as planned. S/he will work closely with the Sales Department to establish key sales targets and strategies, monitor and review performance of both the marketing and sales team, undertake field visits and provide timely support for achievement of the targets.

### Qualification and Experience:

An MBA or a Master's degree in marketing from a well-reputed university.

meaningfully contribute to the efforts to reach the organization's goal.

- Minimum 8 10 years of experience in marketing management with at least five years in a lead position having supervised other marketing management staff.
- · Strong in strategic thinking, analytical and budgeting skills, excellent written and verbal proficiency in English and good working knowledge of MS Office.
- Good knowledge of both urban and rural markets of Bangladesh through own field experience.
- Some knowledge of healthcare business in the country and National Health Policy.
- Age between 35 42 years.

Prospective candidates may apply in strict confidence with detailed CV and two copies of recent passport size color photographs by June 28, 2005 to the "The Advertiser" C/o, The Daily Star, Karwan Bazar, Dhaka, Box No. A-132.

Please mark the position applied for, on the top of the envelope.



## VACANCY ANNOUNCEMENT

IUCN -The World Conservation Union was founded in 1948 and brings together 77 States, 114 government agencies, and 800-plus NGOs. More than 10,000 internationally-recognized scientists and experts from more than 180 countries volunteer their services to its six global commissions. Its 1000 staff members in offices around the world are working on some 500 projects. Its mission is to influence, encourage and assist societies throughout the world to conserve the integrity and diversity of nature and to ensure that any use of natural resources is equitable and ecologically sustainable.

The IUCN Bangladesh Country Office is looking for suitable individual in the following position. The position is on a contract basis for an initial period of two years with the possibility for extension.

## Manager Finance

The position reports to the Country Representative, IUCN Bangladesh, the Manager Finance will be responsible for the following:

- To implement the accounting system and ensure compliance with internationally accepted accounting principles, legal and statutory requirements and IUCN policy.
- Comply with the regional reporting requirements in the prescribed manner.
- · Assist in the planning, coordination and review of the budgeting process budgetary control process for the formulation of IUCN-BD Annual Budget.
- To assist in establishing and implementing an adequate internal control environment by reviewing and improving existing financial and administrative controls to ensure the provision of accurate and timely financial information, protection of assets and adherence to policies, procedures rules and regulations of internal and external authorities including internal and external audits

## Requirements:

- CA/CMA course completed will be preferred, with at least 5 years relevant experience in a
- Computer literate (knowledge of SUN Accounts an asset).
- Effective supervision and coaching capabilities.
- Ability to produce financial statements and to prepare analytical and financial information.
  - Excellent command of the English language.

## **Administrative Officer**

Degree in Management, Business Administration, or related discipline. Strong negotiation and communication skills both oral and written. Excellent advocacy skills, influencing, listening and problem solving ability innovative, creative and pragmatic in dealing with administrative issues. Extensive knowledge and experience in all aspects of administration, including procurement and logistics support. Ability to lead and work as a team, in a multicultural environment. Ability to adopt change. Knowledge of Bangladesh Laws will be an advantage and 4-5 years in a similar capacity with experience in all aspects of the administration function.

Ideal candidates, for the above positions, should be of unquestionable integrity, have fluency in English and computer literacy, and a demonstrable ability to execute fast in a high pressure environment.

Interested candidates should send applications by post with their CVs, expected salary, names of two references, and a cover letter explaining their interest in the position by June 20, 2005 to: The Country Representative, IUCN-The World Conservation Union, Bangladesh Country Office, House 11, Road 138, Gulshan 1, Dhaka -1212. Title of the position should be mark in the top of the envelope.

Only short-listed candidates will be notified IUCN is an equal opportunity employer

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As per the Circular from the Commissioner, LTU, NBR dated 11/06/2005, relevant to SRO 159-Legal/2005/450/VAT dated 09/06/2005 on the National Budget 2005-2006, received by AKTEL on 12/06/2005, the Government has imposed 35% Supplementary Duty and 15% VAT amounting to Tk. 1200 on each new mobile telephone connection to be sold, and made it collectible with effect from 09/06/05. In order to comply with this new regulation, AKTEL Management is obliged to inform our valued customers that all new connection to be sold from AKTEL Customer Care Centers will have an additional Tk. 1200 charged with the regular SIM Card price.

If there is any subsequent alternative decision taken by the Government regarding this tax, the net amount will be reimbursed to relevant customers in the form of equivalent talk time.

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## **CAREER OPPORTUNITY**

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Manager Finance & Accounts: The Incumbent should be a CMA/CA (Inter)/MBA major in Finance or Accounts with good academic background, having 5 years of experience in any reputable organization under corporate management. He/She should be well conversant in operating accounting software independently, aged between 30 - 35 years.

Attractive remuneration package shall be offered based on his/her competence and experience.

Please send a detail Resume, a copy of passport size photograph together with details of present salary & benefits latest by 25 June 2005 to General Manager, BRAC CONCORD Lands Limited, Concord Tower, 113 Kazi Nazrul Islam Avenue, Dhaka-1217. Strict confidentiality will be maintained.

## **CAREER OPPORTUNITY**



With Concern Bangladesh

Concern is an international development agency with operations in 29 countries in Asia, Africa, Latin America and Eastern Europe and head office in Dublin, Ireland.

Concern Bangladesh has for over thirty years been committed to working with, and for, the country's poorest people. In recent years Concern has strategically moved away from direct implementation of programmes and service delivery and more towards facilitation of partners. Concern is now inviting applications from person who are confident to take over the following positions.

Child Survival Programme (CSP) of Concern Bangladesh is a partnership programme with municipalities in northern districts of Bangladesh which aims to improve the management and technical capacity of municipalities to deliver good quality services, particularly on child survival interventions through facilitation and mentoring. All position will be based at Northern Regional Program.

## PROJECT MANAGER.

The Project Manager will be responsible for representation, implementation and monitoring of the project in the assigned municipality Requirements:

- · Masters in social science / Medical graduate with minimum 2-3 years experience in working with health
- Has experience of working in partnership programmes with government or local government.

## RESEARCH OFFICER

The position requires to provide health management information system support for partners; management of database; facilitate progress tracking and action, action and operations research and population surveys. The Research Officer, while based at Regional office at Rangpur, is expected to visit projects at regular interval as per project needs.

- Masters in Social science/Statistics or Public Health with 2-3 years working experience of monitoring and evaluation of health programmes.
- Skilled in qualitative and quantitative research methodologies
- · Familiarity with Operations Research.
- Demonstrated documentation skill.

The Field Trainer is responsible for the development of management and ensure technical capacity of respective municipality cabinet, health supervisors; support municipality cabinet to mobilize the community for creating the demand for MCH and FP services as well as locally monitor, report & oversee BCC & HMIS activities. Field trainer is based at respective Municipality office.

- Graduate with at least 2 years of working experience at field level with maternal and child health related
- Experience in training facilitation and of working in partnership
- with government/local government.

We offer excellent working environment with a competitive salary and a challenging career progression opportunity for the high potentials.

If you are interested to have a challenging career with Concern, please send your resume, copy of a recent passport size photograph and names and addresses of two referees by 25 June 2005 to: Human Resources Department, Concern Bangladesh, G.P.O. Box. # 650, Dhaka-1000. Please mark the envelopes with the position applied for. Any sort of persuasion will be treated negatively. Due to the volume of applications, only candidates under positive consideration will be informed of the outcome

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services on Customs & VAT in this Centre.

Anandadhara, House # 29/A, Road# 11, Dhanmondi, Dhaka-1205
Tel:8110128, 9131959. Fax: 880-2-81101128, Email: cttr@dhaka.net

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