# SAARC body suggests regional power grid

A two-day meeting of SAARC Technical Committee on Energy concluded here yesterday recommending a regional power grid connecting Bangladesh, Bhutan, India and Nepal

In this regard, the SAARC energy experts recommended identifying commercially viable electricity flows from generating stations to load centres.

Further discussion among the countries to evolve a suitable arrangement for power sharing will

"All the SAARC countries are hungry for energy.... We are ready to extend our cooperation in the power sector in the region," said State Minister for Power Iqbal Hasan Mahmud while addressing the concluding session.

Although SAARC was initiated in meeting is being held after 25 years, lobal said in a tone of self-criticism adding, "In reality we could not achieve our goals in SAARC.'

"This (setting up power grid) should be a common issue and linked with other energy sector and other issues of interest," said Bangladesh's State Minister for Energy and Mineral Resources AKM Mosharraf Hossain.

He added they would have to plan out how to minimise the cost of power for the consumers through ctended cooperation among the SAARC countries

Mosharraf Hossain told the function that the Bangladesh government had already taken various steps for using environmentfriendly energy like CNG and LPG. "But regionally, there is a need for

cooperation in other areas, such as reducing trade gap between India and Bangladesh," ' he mentioned.

Citing success of rural electrification system in Bangladesh, he hoped that the concept would be extended to other SAARC countries. The SAARC Technical Committee on Energy put this issue for future areas of discussion.

The two-day brainstorming began here Sunday focussing energy cooperation, environmentfriendly energy, a regional power grid and cooperation regarding

The technical committee agreed on exchange of energy information among the SAARC countries and finalised the format. Membernations will report as per format by December 2002 and SAARC Secretariat will compile and finalise the database by February 2003.

And the compiled energy data will be circulated among the member-states and put on website. The SAARC Secretariat will make relevant analysis on the data and disseminate these to the members, according to the recommendations of the Technical Committee.

About environment-friendly energy, the SAARC experts recommended that all sources of environment-friendly energy (hydro, natural gas, wind energy, solar energy etc) in the region need to be exploited to their full potential.

Positive experience of India, Pakistan and Sri Lanka regarding introduction of environment-friendly energy like CNG, LPG, cleaner motor fuel may be shared by other countries of the region and SAARC Secretariat will develop specific projects on these two items

## Tea exporters now eye locals

### High production cost cuts competitive edge in global market

NURUL ALAM, Chittagong

Bangladesh tea, battling for survival, has turned its eye to home market against the backdrop of its dwindling export market, sources

"If we want to survive in tea business, we have no alternative but to depend on home market as our export of tea has gone down," chairman of Tea Traders' Association of Bangladesh Feroz Ahmed said.

"As our cost of production is very high, our tea faces difficulties to compete in the global market," Feroz Ahmed said adding, "as a result, our tea export has dropped in recent years.'

"Foreign buyers are taking less interest to purchase Bangladeshi tea due to its high price in the auction market here," Feroz said.

"On the other hand, our internal buyers are offering better price in the auction, forcing the foreign buyers to stay on sideline," he

"Some of the companies, selling packet tea in the internal market, have also become active in the auction to buy tea for their purpose," he also added.

"But we need to reduce our production cost by raising the yield, in a bid to boost tea export with a competitive price in the global market," Feroz further said. Market sources said that

Bangladesh tea was facing a tough competition with Kenya, Sri Lanka and India in case of price and quality

Earlier, Bangladesh tea was exported to 25 countries of the world. But now only few countries including Afghanistan, CIS and Pakistan are taking interest to buy tea from Bangladesh, sources

Pakistani buyers became

active recently in the auction which is held in the port city every week, after the issuance of SRO by their government allowing duty free access of Bangladesh tea as per bilateral agreement, market

sources said. Before the issuance of SRO Pakistani buyers were almost shy to buy Bangladesh tea, the sources informed.

As a result, Bangladeshi tea growers depend mostly on the home market, sources informed.

According to official reports, in the year 2001 Bangladesh exported only 12.9 million kg of tea out of its total output of 54.5 million kg which showed that lion portion of the tea produced in the country's 156 gardens, was sold in the internal market

In the year 2000, Bangladesh exported 18 million kg of tea out of its total output of 52.6 million kg,

official reports said

In the first 8 months till August of the current year (2002), Bangladesh tea export stood at only 7.2 million kg out of the total output of 28.5 million kg during this period, the reports added.

Ten years ago, Bangladesh used to export about 30 million kg tea annually, concerned sources

The export market of Bangladesh tea started to shrink after the disintegration of Soviet

union and gulf war, sources said. Meanwhile, the companies and packaging firms, which are in the race to capture internal market, started massive campaign through advertisements both in electronic and print media.

Besides, bill boards also have been set up at different places of the city with lucid slogans to encourage the people for buying

#### Exim Bank to launch MasterCard

Export Import (Exim) Bank of Bangladesh Ltd is going to launch MasterCard credit card soon, says a

Exim Bank yesterday signed MasterCard credit card co-branding agreement to this effect with Prime

Exim Bank Managing Director Mohammed Lakiotullah and Prime Bank Ltd Managing Director Shah Mohammed Nurul Alam signed the agreement on behalf of their organi-

Prime Bank Chairman Kazi Sirajul Islam MP, SVP Abdul Wali, EXIM Bank Acting Chairman Mohammed Abdullah, Advisor Alamgir Kabir and DMD Muhammed Mubarak Hussein were present at occasion.

#### AkTel's Eid package

AkTel mobile phone company has announced Eid Bonus Package for

its customers, says a press release. The offer includes special price. Eid gifts and exemption of rental charge for three months for mobile to mobile subscribers. But, this offer. is not valid for Chittagong zone

Barisal, Mymensing and Tangail will be brought under AkTel's network very soon, according to the

AkTel is also offering many value added services like call forwarding, call waiting, itemised bill, voice mail service and short message service.

At present, AkTel's subscriber

#### Rahimafrooz's new IPS

Rahimafrooz has introduced an economy range IPS, says a press

The two new IPSs of 400VA and 600VA are prices are Tk 12,900 and Tk 16.900 respectively.

Rahimafrooz IPS is available at its retail outlets in Dhaka, Chittagong,

#### Workshop on ADB project under forest deptt ends

BSS, Dhaka

A two-day workshop on "Financial Accounts Audit and Internal Control of ADB Aided Project under Forest Department" concluded in the city

Anwar Faruque, chief conservator of forests, presided over the first session of the workshop organised jointly by Asian Development Bank, Foreign Aided Project Audit Directorate (FAPAD) and Bangladesh Forest Department.

Motahar Hossain, director general of (FAPAD), Shah Mohammad Aminul Haque and Wahida Hamid, directors, and Siddigur Rahman, auditor of FAPAD, spoke at the second session of the workshop presided over by Iklil Mondol, project director, forestry sector project.

The speakers stressed on discipline in financial management, accounts and audit of the foreign aided projects.

They also emphasised proper utilisation of foreign aid.



Nurul Alam sign MasterCard credit card co-branding agreement in the city yesterday.

## Pak central bank cuts key interest rate by 2.5pc

Pakistan's central bank cut its key interest rate at the weekend prompting a surge in the stock market Monday, dealers said.

The central State Bank of Pakistan has announced a reduction in its discount rate -- the lending rate for commercial and retail banks -- from 9.0 to 7.5 percent effective Monday, as it attempts to bring commercial rates down to single

The cut was the fifth in 15 months, the most recent being in January when rates were cut from 10.0 percent to 9.0 percent. The discount rate has now declined by almost half since July 2001, when it was 14.0 percent

"Our foreign exchange reserves gave us the confidence to lower the discount rate, which in turn will spur economic activity due to an expected increase in credit takeoff." central bank head of research

Mohammad Mansoor Ali told AFP. Pakistan's foreign exchange reserves have ballooned from 3.2 billion dollars in July 2001 to a current 8.6 billion dollars.

The cut was also prompted by lower rates on the international market. Ali added. Analysts said the move was

expected to have a positive impact on the economy

"With the cut in interest rates the financial costs of companies will correspondingly come down, thus improving their profitability," Iffad

Tax revamp to boost Indian

economic reform: Minister

Zahri, analyst at IP Securities, told

"Secondly, many companies, especially textiles, will opt for expansion programs due to cheaper loan availability, which will spur economic activity.'

The benchmark Karachi Stock Exchange KSE-100 index rose 1.3 percent Monday mainly in response to the cut, analysts said

The KSE-100 index climbed 28.49 points to close at 2,300.09.

"Investors' sentiment generally remained positive over the State Bank's move, which will have an effect on lending rates as well as corporate profitability," head of research at Khadim Ali Shah Bukhari Securities, Arshad Arif, told

#### On Line Courier Service launched On Line Courier Service (Pvt) Ltd was launched in the city on Sunday,

says a press release. Principal Asadul Habib Dulu, deputy minister for communications, attended the inaugural ceremony as chief guest. M A Hashem Raju, chairman of the company, presided over the function held a the VIP Lounge of Jatiya Press

Shahjahan Chowdhury, MP, was the special guest on the occasion.

Speaking at the launching ceremony, the deputy minister hopes that the new company will maintain international standard in providing courier service.

Among others present at the ceremony were Zafar Ahmed Chowdhurv, chairman of United Commercial Bank, FBCCI Director Abul Kashem Ahmed, and FBCCI Director Masuda M Rashid

#### **AB Bank** gets ICAB Award-2001

Arab Bangladesh Bank Limited received ICAB National Awards-2001 for 'Best Published Accounts and Reports' at a presentation ceremony held at a city hotel on Sunday organised by the Institute of Chartered Accountants of

Bangladesh, says a press release. Finance and Planning Minister M Saifur Rahman, handed over the prize to Abu Haniff Khan. President and Managing Director of the bank.

AKM Mosharraf Hossain, State Minister for Energy and Mineral Resources, MA Bari, president ICAB, were present among others on the occasion

Arab Bangladesh Bank Ltd also received the ICAB award 2000 last

The managing director the bank recalled that this kind of recognition would increase the competition amongst the listed companies, make them more fair, accountable and transparent of their books of accounts as well as the disclosure of their business position to the gen-

#### **Dnata Cargo** sees rise in volumes

Dnata Cargo registered a record throughut of 167,076 tonnes handled in the first half of the current financial year (April to September 2002), savs a press release.

This represents a 23 per cent increase over the same period last

Exports accounted for 66,945 tonnes and imports for 100,131 tonnes. Transit cargo registered in the half year amounted to 12,320 tonnes, a massive 73.4 per cent increase over last year, caused mainly by a surge in cargo feeder activities from the Indian Subcontinent to Dubai for onward connection to Europe and the USA. That total tonnage figure

includes shipments at the main cargo terminal in Dubai Air Cargo Village and the terminals in the Dubai Airport and Jebel Ali Free Zones, all operated by Dnata Cargo. Emirates SkyCargo took over self-handling at its Dubai hub in April this year. In addition to impressive volume

this year also includes a number of milestones for Dnata Cargo. The first phase of Chameleon, a newgeneration cargo handling system, will be implemented by year's end.

## NBR puts off tender for appointing PSI agents

The National Board of Revenue (NBR) has postponed the tender procedures for appointing preshipment inspection (PSI) agents.

Officials would not elaborate the reason for the NBR action, but said the process will be resumed soon as the tenure of the current PSI agents will expire on February 15, 2003.

The postponement takes place after a last week deferment of the tender process to appoint five PSI agents. Now three PSI agents are

As per main notification of the NBR, the last date for submitting tender documents was November 10. Later, it deferred the date to November 28 and finally postponing it temporarily.



Abu Haniff Khan, president and managing director of AB Bank, receives ICAB Award-2001 from Finance Minister M Saifur Rahman at a function

## US in bid to boost trade with Lanka

Official to visit Colombo this week

A senior US trade official is due to visit Sri Lanka this week to explore the possibility of increasing bilateral trade and investment, the US embassy here said Monday.

The US Deputy Trade Representative, Jon M. Huntsman Jr. is expected to hold talks with a cross section of government and

It said the visit would coincide with the first meeting of the Council on Trade and Investment which is jointly chaired by the office of the US

Lankan Ministry of Commerce. The council was established in July during Prime Minister Ranil Wickremesinghe's visit to

Washington for talks with President

George W. Bush, the embassy said.

The visit comes amid stepped up cooperation between the two countries and strong US support for the island's Norwegian-backed peace bid aimed at ending three decades of ethnic bloodshed.

The US Deputy Secretary of State Richard Armitage who visited here in August said Washington wanted to "re-energise" relations with Colombo.

## DHL to buy Mayne Group Canada

DHL Worldwide Express has announced DHL Canada is purchasing Mayne Group Canada, Inc, a leading Canadian express delivery company, to become the third largest express delivery provider in Canada, says a press release.

The purchase will be made final by January 31, 2003, pending regulatory approvals by the Canadian authorities.

The acquisition of Mayne Group Canada, well-known by their brand name, Mayne Logistics Loomis or "Loomis", will enable DHL to dramatically expand its Canadian domestic market share and improve cross-border service performance with the US.

In addition, the combined strengths of DHL and Loomis will offer customers a complete, 'onestop-shop', domestic and internaLoomis is the Canadian logistics

arm of Mayne Group Limited. "Purchasing Mayne Logistic

Loomis, which has a solid reputation and 100-year history in the region, will significantly enhance DHL's presence in Canada and further our business opportunities in North America," said John Fellows, Chairman and CEO of DHL Worldwide Express Americas

"Mayne Logistics Loomis' strong domestic knowledge and large Canadian customer base are complementary with DHL's international expertise," said DHL Canada President Eric de Maat

DHL and Loomis' combined product offering will include an extensive ground operation and air

#### Bangkok-Ctg Phuket flight from Nov 24

Phuket Air, Thailand's private airline, will start Bangkok-Chittagong flight from November

24, 2002, says a press release In the inaugural flight, Phuket Air has invited about 60 dignitaries to be on board to visit Chittagong. The delegation will comprise top 16 senator from the Thai Parliament, top level business leaders, journalist, media, leaders, other govt and private officials.

The team aims at exploring possibilities to increase business, investment in the port city. Phuket Air expects that the visit by this private level delegation will help greatly boost business.

Phuket Air will take another delegation comprising Bangladeshi lawmakers business leaders, journalist, media, govt and private officials to Thailand on December 12. 2002 in its flight as part of the promotion of trade and tourism

#### Al-Arafah Islami Bank branch managers' confce held

A day-long branch managers' conference of Al-Arafah Islami Bank Ltd was held in the city on Thursday, says a press release

The chairman of the bank Najmul Ahsan Khaled inaugurated the conference as chief quest while Md Yousuf Ali Howlader, managing rector of the bank presided over it.

Head office executives and 40 branch managers were present at Vice Chairman of Board of

Directors of Al-Arafah Islami Bank Ltd Abdul Malek Mollah, member Board of Directors, AZM Shamsul Alam. Khandaker Meibah Uddin Ahmed, Dr. Bahauddin Mohammed Yousuf, Bodiur Rahman Kazi, Abu Kawsar, Sirai-ud-Dowla and Deputy Managing Director MA Samad Sheikh were present.

#### Oil prices firm on ME jitters

The price of oil nudged higher in early trading here on Monday amid nervousness over whether Iraq will impede UN weapons inspections and concerns about recent Israeli-Palestinian violence, traders said.

Reference Brent North Sea crude oil for January delivery rose to 23.58 dollars from 23.35 at the close of trading on Friday.

In New York, the benchmark light sweet crude December contract gained 22 cents on Friday to 25.51 dollars a barrel.

Thomas said that prices were being bolstered by the arrival of United Nations disarmament inspectors in Baghdad on Monday to re-launch the hunt for Iraq's suspected weapons of mass destruction. He said their arrival was bringing

Commerzbank analyst David

into focus the timetable set for Iraq by the UN Security Council after Baghdad accepted resolution 1441 "If the Iraqi regime is not cooper-

ating, it will accelerate the military action," said Thomas.

Baghdad's next deadline is December 8, by when it must make a complete and accurate declaration of its programmes to develop chemical, biological and nuclear weapons, ballistic missiles and other delivery systems.

#### poned by three months plans to Singh said the changes would be Finance Minister Jaswant Singh on carried out after consultations with Monday denied that India's sweepexperts as well as studying the ing economic reforms have stalled, recommendations of a governmentsaying they will be accelerated by a revamp of the country's tax struc-The Indian government needs to improve tax collections to boost Singh told the Economic Times revenue and cut a ballooning budtarget of raising 120 billion rupees

newspaper here that the get deficit which stood at 5.9 perprivatisation of state firms -- the cent of gross domestic product cornerstone of the reforms -- would (GDP) last year, way above the targetted 5.1 percent. continue even though senior mem-India's target is to cut the deficit bers of the ruling federal coalition have called for a review. to 5.3 percent of GDP in the current "If you look at the number of fiscal year, which ends in March

Singh, who was appointed

finance minister just over four

months ago, said the tax reforms

would benefit employment-

generating industries such as

It would also help ailing sectors,

An Indian government panel

earlier this month recommended

wideranging tax reforms including a

reduction in corporate tax rates and

the removal of exemptions to

housing and tourism.

such as textiles and steel.

things that have been done in the Singh said most of the recompast 90 days, you won't sustain the belief that reforms are flagging. For mendations on tax reforms would the first time in 50 years, we have be received by December after put the entire plan for revamping the which his ministry would start fortax system up for public debate," he mulating the policies The finance minister said the

government was committed to privatisation despite senior coalition lies questioning the sell-offs. "The ministry remains fully

commited to it (privatisation). But, simultaneously, Prime Minister Atal Behari Vajpayee is facing the situation of having to take the coalition along with him," he said. These are the demands of

democracy which cannot be abdicated. It is not an impasse." In September, Vajpayee post-

privatise fuel companies Bharat Petroleum Corp. and Hindustan Petroleum Corp. after Defence Minister George Fernandes and Oil Minister Ram Naik expressed opposition to the sell-offs. The delay means that the government is unlikely to achieve its

from the privatisation programme this year. So far it has only raised 50 billion rupees (one billion dollars). Singh said the Indian economy was performing satisfactorily in the face of heavy odds. "There must be recognition that

probably the most adverse set of circumstances that India could have "We had a standoff in the west (with Pakistan), we had the most severe drought in decades, the global upturn that had been expected did not materialise, there are recessionary trends in

Germany, Japan and there are

weak spots in the US recovery," he

the last six months have witnessed

He said the chances of a US attack on Iraq had further added to the worldwide climate of economic