### The Paily Star

# BUSINESS

# Singapore-US free trade pact nears completion

#### AFP, Singapore

Singapore and the United States hope to conclude "substantively" a free trade agreement (FTA) this week, the city-state's Trade Minister George Yeo said Monday.

"This week, we hope to conclude substantively our FTA with the US," he said in a speech at the American Chamber of Commerce here.

A number of issues, including financial and legal services, are understood to be blocking the conclusion of the deal but the two sides have said the talks are nearing conclusion

Last month, US Ambassador to

Singapore Frank Lavin said he saw a finishing line to the negotiations but did not give a date.

"Some of the remaining issues or some of the stickier ones (are) left but there's been goodwill and professionalism throughout. So I remain optimistic that at some point we are going to get to the finishing line," Lavin said.

"I think both sides have a seriousness of purpose and we make good progress in each round," the ambassador added.

Singapore, a small city-state that largely trade dependent, has is been Southeast Asia's foremost advocate for FTAs.

Singapore Airlines' competitors are

fast catching up and the carrier must

find a way to widen the gap, chair-

man Koh Boon Hwee said in

Singapore Airlines (SIA) also

remarks made public Monday.

It has already signed free trade deals with New Zealand, Japan, the European Free Trade Area and

Australia and is negotiating accords with Canada and Mexico. But the biggest prize will be an

accord with the United States, the world's biggest economy and the number one buyer of Singaporemade goods.

The US accounted for 22.3 per cent of Singapore's key non-oil domestic exports (NODX) worth 96.7 billion Singapore dollars (54.3 billion US) in 2001, making it the number one destination for NODX, a crucial health barometer of the island's economy.

Koh outlined three key chal-

"First, our competitors are catch-

While we continue to lead the

lenges facing the airline in the long

ing up. The gap between SIA and

other airlines is narrower today than

competition in many areas, they are

not far behind. The gap is closing

and we must find a way to open it up

tion of seats which can be converted

Koh said he hoped the introduc-

10 years ago," he said.

again," he said.

In his speech Yeo said "all these agreements are win-win arrangements for the parties involved."

The FTAs have not only strengthened Singapore's position as a hub for manufacturing and services but also allows the island-republic to help "clear the minefields" for other Southeast Asian countries to jump into the free trade bandwagon, he said.

The Association of Southeast Asian Nations, which covers Singapore and nine other states has started laying the foundations for possible free trade pacts with China and Japan as well as India

The second challenge was the

"We must do all we can to ensure

Singapore Airlines must also

rise of other airports to rival Changi

that Changi maintains its premier

prepare for the introduction of low-

cost airlines in the region, he said,

citing the impact of no-frills airlines

Ryan Air and Easyjet on major

ahead.

as a regional hub.

position," he said.

European carriers

## **Emirates first half** profits surge 140pc

#### AFP, Dubai

Selling

TT/OD

59.6500

61.1472

95 7025

34 2689

0.5048

41.5853

6.6551

38.3725

7.6560

34 0779

16 3739

16.0328

48.245

The high-flying Emirates airline group of Dubai announced Monday a 140 per cent surge in half-yearly profits to 404.2 million dirhams (110 million dollars).

The results for the six months to September 30 compared with 168.2 million dirhams (45.7 million dollars) for the corresponding period of 2001

Operating revenue reached 4.3 billion dirhams (1.17 billion dollars), representing growth of 27 per cent compared to 3.4 billion dirhams (926 million dollars) in 2001.

59.7000

61.1985

95,7827

34.2977

The cash balance soared 39.3 company said in a statement. per cent to 3.9 billion dirhams (1.1

#### billion dollars) from 2.8 billion dirhams (763 million dollars) year before.

**SHIPPING Chittagong Port** 

			2.8 billion	Berth r	osition and perfo	rmance of ves	sels as on 1	11 11 2002			
dirhams (763 million dollars) the			Berth	Name of vessels	Cargo	L Port	Local	Date of	Lea-	Import	
year before.			No.		5	call	agent	arrival	ving	disch	
Emirates chairman Sheikh Ahmad bin Saeed al-Maktoum said:			J/1	Regal Star	Sugar	Tuti	Mutual	2/11	22/11	540	
"We are very pleased to announce			J/2	Du Man Gang	Sugar	Viza	Uniship	28/10	14/11	1299	
this substantially-increased half-			J/3	Altair-SS	Sugar	Mumb	Mutual	27/10	12/11	1633	
yearly profit during a challenging			J/4	Amalfi	C. Clink	Lumut	Olm	4/11	24/11	673	
time for the aviation industry.			J/7 J/8	Inwa BBC Australia	Sugar Gl	Yang Yang	Mutual Seacom	29/10 6/11	13/11 12/11	1014 758	
un			/ pleased that	J/9	Ocean Pride	GI	Yang	PSAL	30/10	15/11	1400
the			er and cargo	J/10	A A Venture	Rice	Kaki	Cla	29/10	11/11	1106
				J/11	Xpress Manaslu	Cont	P.Kel	RSL	5/11	13/11	x/128
traffic has been spread equally across the entire network."				J/12	QC Honour	Cont	P.Kel	QCSL	8/11	13/11	179/x
The figures, based on unaudited				J/13	Jaami	Cont		Everbest	9/11	13/11	128/299
fin				CCT/1	Banga Borat	Cont	Sing	Bdship	8/11	13/11	220/81
financial results, "again show Emirates bucking current trends				CCT/2 CCT/3	Kota Cahaya	Cont	Sing	Pil(BD)	8/11 10/11	13/11	280/201
affecting the airline industry," the			RM/14	Mardios Pacific Emerald	Cont Idle	P.Kel Sing	RSL Allseas	24/7	14/11 15/11	257/220	
company said in a statement.			RM/15	Alasakacarrier	GI	Sing	Rainbow	2/11	11/11	-	
company sala in a statement.			RM/4	Gyda	CDSO	Kaki	Seacom	5/11	13/11	-	
				DD	Banglar Maya	Repair	-	BSC	R/A	15/11	-
				RM/8	Tirta Niaga	CPOL	Dumai	Seacom	8/11	12/11	-
N <sub>E</sub>				RM/9	Banglar Mata	Repair	-	BSC	R/A	13/11	-
		77		RM/10	Banglar Shourabh		-	BSC	R/A	13/11	-
ENCY				SM/10 BB	Dredger Gemini Klazina	Repair Ballst	Chand Bomb	Karna BSL	8/10	29/11	-
							Dolling	DOL	0/10		
by Sta	andard C	hartered Bank			s due at outer a						
		Buying		Name o	fvessels	Date of	L Port	Local		Cargo	Loading
TT Clean		OD Sight Doc OD Transfer		Giem		arrival 10/11	call Guja	agent SSA		C.Clink	port
58.5000		58.3282	58.2584	Vana		11/11	Krabi	Lirmond		C.Clink	_
58.5176		58.3457	58.2758	Stavanger Prince		11/11	Sing	OTBL		-	-
92.4359		92.1643	92.0540	Pinya		12/11	Yang	MTA		GI	-
32.4090		32.3138 32.2751			Banglar Shikha		Sing	BSC		Cont	Sing
0.4859		0.4845 0.4839		Assets Victory		12/11	Isab	Uniship	Fe	ert In Bg	-
40.2449		40.1267 40.0787		Mawlamyine		12/11	Mumb	Angelic		Suger	-
6.5109		6.4917	6.4840	Gui Jiang Hanjin Tamp		12/11 12/11	Kaki Vanc	Mutual Mutual		Rice GI	
37.1617		37.0526 37.0082		Orient Freedom		12/11	P.Kel	PSSL		Cont	Sing
7.4933		7.4713 7.4623		Eagle Strength		12/11	Sing	Nol		Cont	Sing
33.1370			33.0396 33.0001		Banga Bijoy		P.Kel	Bdship		Cont	CBŎ
15.7989		15.7524 15.7336		QC Pintail		15/11 14/11	Hal	QCSL		Cont	Sing
15.4762 15.4307 15.4123			Asimont		-	Seaborne		Cont	Sing		
dollar				Estrella Eterna		Sing	Everett		Cont	Sing	
ht	Nor kron		AUD	QC Tea Banga I		15/11 17/11	P.Kel	Qcsl Bdship		Cont Cont	Sing Sing
75	7.227	0 0.4942	3.80	Banga B		14/11		Bdship		Cont	Sing
				Nobleza		14/11	Sing	JF		Vehi	- Uning
The dollar fell to 119.51 yen, beyond Friday's low				Piran		15/11	-	Prog		GI	Col
of 119.54. The dollar's latest fall prompted			Xpress	Resolve	15/11	-	Everbest		Cont	Col	
Japanese officials to step up warnings about intervention, as a stronger yen puts pressure on			Tug Brit		15/11	Sing	OTBL		-	-	
a frail Japanese recovery heavily reliant on				Pearl M		15/11	Sing	OTBL	0	-	-
export. Top financial diplomat of Japan Haruhiko					ng Woon Ocean	15/11 15/11	Sing	OTBL		. Maxita	-
Kuroda said Japan wold take necessary action to				Aft Section Maxita Wind Grand		Sing Yang	OTBL Everett	3	craping GI	-	
correct what he called "totally inappropriate"				Tradenes		16/11 16/11	Tara	Seacom		Pulp	_
		ange rate moves. L			s at outer ancho						
		e preoccupied by t		Ready							
Middle East after the UN Security Council voted unanimously for a tough US initiated resolution					Advance Pescadores		Si	na	H&SL		10/11
		one last chance to disarm of face the		Jin Che	Jin Cheng		Si	•	Bdship		10/11
		nce. October retails sales and			Kota Singa		Si	0	Pil(BD)		10/11
industrial production as well as the University of					Kota Singa Cont Sing Pil(BD) Vessels awaiting instruction						
		consumer confid			Banglar Jyoti BSC						R/A
		f US lis due this we			ent of vessels for '				200		
At 1540 hours on Monday, euro was traded at					Outgoing	Incoming	Shifting				
1.0130/34, GBP at 1.5904/08 and yen at			J/1	Regal Star	J/3 Jon Jin	J/10 A A Vent		GSJ			
119.55/60 against the dollar			J/3	Altair-SS	J/8 Hilda	J/13 Jaami	To J	1/10			
		pased on or derived		J/9 RM/8	BBC Australia T. Niaga-I	RM/15 Assets	VICTORY				
		able. While all rea		TXIVI/O	i. iviaya-i						
ilability	' is accep	oted for errors of fa	act or any opinion						_		

The above are shipping position and performance of vessels Chittagong Port as per berthing sheet of CPA supplied by HRC Group, Dhaka.

#### SIA competitors catching up Malaysia Airlines cuts losses AFP, Singapore into beds would help keep the airline

term

#### AFP, Kuala Lumpur

Malaysia Airlines (MAS) said Monday it cut its losses seven-fold in the first half compared with last year, helped by cost control measures, lower finance charges and a lower average fuel price.

The airline said its net loss came faces the emergence of low-cost in at 79.68 million ringgit (20.9 carriers in the region and challenges million dollars) in the first half comto Changi Airport's position as a pared with a 557.60 million ringgit regional aviation hub, he said in a speech to senior staff published in loss for the same period in 2001. the airline's newsletter Outlook.

#### DBBL training course begins

The 9th foundation training course for the assistant officers of Dutch-Bangla Bank Limited began at the bank's training centre in the city on Sunday, says a press release.

Md Yeasin Ali, managing director of the bank, inaugurated the training programme as chief guest.

Ali said officers are the integral part of the bank and uniqueness can be acquired only through unique service and activities.

Among others, Deputy Managing Director Abul Hashem Khan, Head of Human Resources Division M Mominul Haque and EVP and Head of the Training Wing KS Nazmul Hasan were also present on the occasion.



PHOTO: DUTCH BANGLA BANK Md Yeasin Ali, managing director of Dutch-Bangla Bank Limited, speaks at the 9th foundation training course for the bank's officers held in the city on Sunday. Among others, Abul Hashem Khan, deputy managing director, was also present on the occasion.



0.5052 JPY 0.4859 0.4845 CHF 40.1267 41.6202 40.2449 SEK 6.4917 6.660 6.5109 38.4046 CAD 37.1617 37.0526 7.6624 7.4933 7.4713 HKD 34 1065 SGD 33 1370 33 0396 16 3876 AFD 15 7989 15 7524 16.0462 SAR 15.4762 15.4307 Exchange rates of some currencies against US dollar Indian rupee Pak rupee Lankan rupee Thai baht Nor kroner | NZ dollar 58.625 96.3 42.975 7.2270 0.4942 3.80 Local Interbank FX Trading: The dollar fell to 119.51 yen, beyond Friday's The local interbank foreign exchange market was active yesterday. Increased supply of US dollar in of 119.54. The dollar's latest fall promp Japanese officials to step up warnings ab the market eased the crisis of dollar. The supply intervention, as a stronger yen puts pressure a frail Japanese recovery heavily reliant export. Top financial diplomat of Japan Haruh of dollar increased as two of the major public banks sold USD in the market. USD ended Kuroda said Japan wold take necessary action weaker against BDT at 59.00/59.50 compared

CURRENCY

Following is yesterday's forex trading statement by Standard Chartered Bank

Currency

USD

EUF

GBP

AUD

with 59.50/60.00 previously. Local Money Market: Demand for overnight borrowing at call was steady. Call money rate eased because of improved liquidity in the market due to the release of huge government fund. Call rate ranged between 6.50 and 6.75 per cent yesterday compared with 6.75 and 7.70 per cent previously. International Market: The dollar slid to a two-month low against the yen on Monday, weighed down by simmering worries about the US economy and chances of nilitary action by the United States against Iraq.

correct what he called "totally inappropria recent exchange rate moves. Looking ahead, market will be preoccupied by the situation in Middle East after the UN Security Council vo unanimously for a tough US initiated resolut giving Irag one last chance to disarm of face consequence. October retails sales a industrial production as well as the Universit Michigan consumer confidence index November of US lis due this week. At 1540 hours on Monday, euro was traded 1.0130/34. GBP at 1.5904/08 and ven 119.55/60 against the dolla

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