

# BRANCH SHIFTING

For rendering better services to the valued clients of IFIC Bank Limited at Konabari under Gazipur District, the Branch premises will be shifted from old address to new address on **Monday, 20th May, 2002** and all transactions will start at the new premises on that day.

## Old Address

**IFIC BANK LTD.**  
Konabari Branch  
Plot No- 257  
Khatian No- 217 & 205  
Touzi- 27  
Mouza- Mirpur  
Dist- Gazipur.

## New Address

**IFIC BANK LTD.**  
Konabari Branch  
Konabari Plaza (1st floor)  
Plot No- 251 (S.A)  
Khatian No- 429 (S.A) &  
237 (R.S)  
J.L No- 51  
Mouza- Mirpur  
Dist- Gazipur.

Valued customers, patrons and wellwishes of the Bank are requested to contact the new address for all banking transactions.

**IFIC Bank Limited**  
Tomorrow's Bank Today

Aventis Pharma

Aventis

The merger of Hoechst Marion Roussel and Rhone-Poulenc Rorer into the new global player Aventis Pharma is creating new opportunities within the pharmaceutical industry. Aventis Pharma combines an innovative pipeline with strong growth of new products in all of the world's major markets.

**Position: Head of Commercial Effectiveness**  
Reporting to **MANAGING DIRECTOR**

### Key responsibilities:

- Manage the development and implementation of commercial effectiveness plans.
- Focus on the success of managing product launch, particularly pre-launch activities.
- Design and develop e-marketing concepts and implement various programs, web-sites to support business as a whole.
- Establish appropriate sales training modules, e-marketing plans and execution systems and procedures.
- Plan and control local marketing services and event management and sales expenditure.
- Develop a dynamic marketing service and a market research team.
- Build and maintain relations with key opinion leaders.

### Required qualification:

- Science background (medicine, pharmacy) and/or business education with specialization in resource management.
- Proven management experience and success in a marketing and/or sales / commercial position.
- Good knowledge of regulatory, legal, logistical, financial and people management issues, specially in pharmaceutical industry.
- Must have computer literacy at a higher level.
- Must be pro-active in nature who likes to be in the driving seat.

**Position: Manager Sales**  
Reporting to **DIRECTOR CHRONIC CARE BUSINESS**

### Key responsibilities:

- Prepare sales plan for Aventis Pharma products and translate it into action plan.
- Develop winning strategies to achieve sales budget.
- Building strong relation with doctors.
- Direct and manage all activities of the sales team working all over the country.
- Develop managerial and coaching skills among his subordinates.

### Required qualification:

- Masters / MBA
- Minimum 5 years experience in a managerial position in any reputed pharmaceutical company
- Ability to motivate and coach existing sales team and develop managerial capability.
- Must possess a high level of sales aptitude and the right attitude to work under a competitive environment.
- Result oriented, self motivated, pro-active and able to work on strict deadline disciplined environment.

**Position: Area Sales Manager**  
Reporting to **MANAGER SALES**

### Key responsibilities:

- Prepare sales plan and develop strategies to achieve sales budget.
- Building strong relation with doctors.
- Direct and manage all activities of the sales team working with him.

### Required qualification:

- Masters / MBA.
- Minimum 3 years field experience in any reputed pharmaceutical company of which 2 years must be in a supervisory position.
- Ability to lead and motivate team members.
- Result oriented, self motivated, pro-active and able to work on strict deadline disciplined environment.

**Position: Medical Representative**  
Reporting to **AREA SALES MANAGER**

### Key responsibilities:

- Communicate product information to the medical profession.
- Generate prescription and achieve sales objective.
- Work in coordination with other members of the team

### Required qualification:

- Masters in any of the biological science subjects.
- Strong communication ability both in English and Bangla.
- Ambitious to build a career in pharmaceutical sales, pro-active and self driven.

Interested candidates are requested to send applications with CV and two recent passport size colour photographs by **May 30, 2002** to the following address: **Envelopes should be clearly marked with positions applied for.**

Human Resources Division  
Aventis Pharma  
6/2 A Segun Bagicha, Dhaka 1000

Rhone-Poulenc Rorer Bangladesh Limited  
Hoechst Marion Roussel Limited  
Fisons (Bangladesh) Limited

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DAKA SUNDAY MAY 19, 2002

# ADVERTISEMENT

The Daily Star

## Diploma in Information Technology(DIT)

1 yr. 8 modules  
Class Starts 26th May'02



Every 10th  
caller  
gets a gift  
pack

**INFORMATICS  
INSTITUTE BANGLADESH  
(SINGAPORE)**

BANANI : House # 57, Road # 27, Banani, Dhaka-1213 Phone: 8817720, 9880765, 8826409, 600948  
DHANMONDI : House # 67, Road # 5/5A Dhannondi, Dhaka-1209. Phone: 9670775, 91824846  
MD. PUR : 1/16 Humayun Road, Mymensingh, Dhaka Phone: 019361575, 017844292



**ARAB BANGLADESH BANK LIMITED**  
Head Office, BCIC Bhaban  
30-31, Dilkusha Commercial Area, Dhaka.

## NOTICE OF THE TWENTIETH ANNUAL GENERAL MEETING

NOTICE is hereby given to the Shareholders of Arab Bangladesh Bank Limited that the Twentieth Annual General Meeting will be held at the Darbar Hall, Bangladesh Rifles Headquarter, Pilkhana, Dhaka on Saturday, the 29th June, 2002 at 3:00 p.m. to transact the following business :

### AGENDA

- To confirm the proceedings of the Nineteenth Annual General Meeting of the Company held on 22nd July, 2001.
- To receive and adopt the accounts for the year ended 31st December, 2001 of the Bank and the reports of the Auditors and Directors thereon.
- To declare dividend.
- To nominate/elect Directors.
- To appoint Auditors and to fix their remuneration for the year 2002.
- To transact any other business with the permission of the Chair.

By order of the Board

**MD. SIRAJUL ISLAM**  
Company Secretary

Dated : Dhaka, the 18th May, 2002.

### NOTES :

- The Share Transfer Books of the Company will remain closed from 8th June, 2002 to 29th June, 2002 (both days inclusive) and the instrument of transfers received in order at the Registered Office of the Company upto 2:00 p.m. on Thursday, the 6th June, 2002 will qualify for dividend to the transferees.
- A Member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and on a poll to vote on his/her behalf. Such proxy need not be a Member of the Company.
- Form of Proxy duly stamped (with Revenue Stamp of Tk.8.00) must be deposited at the Company's Registered Office not later than forty eight hours before the time fixed for the meeting and in default, form of proxy will not be treated as valid.
- Admission into the Venue will be allowed on production of the Attendance Slip, sent with the Annual Report.

## Central Depository Bangladesh Limited

### VACANCY ANNOUNCEMENT

**Central Depository Bangladesh Limited (CDBL)** was formed to operate and maintain the national Central Depository System (CDS) of electronic book entry, recording and maintaining accounts of stocks & shares and registering their transfer, changing the ownership without any physical movement or endorsement of certificates and execution of transfer instruments resulting in scripless trading of increased volumes of stocks & shares. CDS is a major financial sector infrastructure that is being setup. The transparency and security of title in shares dealings resulting from CDS implementation will inevitably boost securities transaction volumes catering to industrial capital financing requirements and generally breathe new life into trade, commerce and industry in Bangladesh.

#### 1. System Operations Executive

Bachelors in Computer Science or equivalent. Minimum 3 years hands-on experience in operating and maintaining multi-processor UNIX machines, preferable HP-UX, with a minimum of 200 users connected over a wide area network (WAN). Experience in Oracle Database will be an added advantage.

#### 2. Database Administration Executive

Bachelors in Computer Science or equivalent with DBA Certification from Oracle / Microsoft. Proficient in Visual Basic, Oracle, MS SQL Server, Unix, TCP/IP. Minimum 3 years work experience of administering Database Management System (DBMS) in a Client / Server Unix environment of a large organization with minimum 200 users connected over a Wide Area Network (WAN).

#### 3. Application Support Executive

Bachelors in Computer Science or equivalent with Certification from Oracle / Microsoft. Proficient in Visual Basic, Oracle, MS SQL Server, Unix, TCP/IP. Minimum 3 years working experience in a Client / Server Unix environment of a large organization with minimum 200 users connected over Wide Area Network (WAN).

#### 4. Network Support Executive

Bachelors in Computer Science or equivalent with MCSE certification from Microsoft. At least 3 years of relevant experience, preferably with an ISP, of managing local / wide area networks for over 200 local as well as dial-in users.

#### 5. Operations Executive

Business / Commerce degree holder having hands-on 3 years minimum experience of share trades, settlement and registrations. Portfolio management knowledge or dealing with corporate actions will be an added advantage.

Applications mentioning the post applied for enclosing detailed CV with recent passport size photograph must reach the Managing Director & CEO, Central Depository Bangladesh Limited (CDBL), BSRS Bhaban (18th floor), 12 Kawran Bazar, Dhaka-1215 within 3 days of this publication.

Only short-listed candidates will be invited for interview.

To-Let Apartment  
Very reasonable rent at lake side flat, 3 bed, 3 bath, drawing, dining, living, big verandah, lift, generator, intercom, 24 hrs security, 57A, Niketon, Gulshan-1, Tel: 019-344012, 606685, 017855232 C-1078

**Jeep for Sale**  
Mitsubishi Pajero GLX, Petrol, Model 1993, Reg-94, all power, sunroof, in very good condition. Original colour green. # 8120770, 018229289. C-1078

## LAND FOR SALE

A corner plot measuring a little more than 6 Kathas (10 decimal), having 120' ft. wide avenue in front and 20' ft. wide road on the eastern side at Shah Ali Bagh, Main Road, Section-2, Mirpur, just opposite to Primary Education Deptt. will be sold out on urgent basis. Please Contact: MR. MASOOD, Phone: 9010730, 017-61513

