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# Star BUSINESS

DHAKA FRIDAY MARCH 29, 2002

## Dhaka should join like-minded states in new world trade talks

FBCCI-SAARC Chamber seminar told

STAR BUSINESS REPORT

Bangladesh should join the countries sharing common interest, especially SAARC nations, to boost its negotiating strength in the new round of world trade talks, speakers at a city seminar observed yesterday.

Besides, both the public and the private sectors of the country should come forward as soon as possible with agenda that will be placed in the new round of negotiation, the speakers said. The agenda should be aimed at maximisation of benefit and minimisation of cost, the seminar underscored.

The seminar titled "Post Doha WTO Negotiations: Future Strategy for SAARC Countries" was jointly organised by Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) and SAARC Chamber of Commerce and Industry (SCCI).

Commerce Minister Amir Khosru Mahmud Chowdhury attended the inaugural session of the seminar as the chief guest. Among others, State Minister for Commerce Barkat Ullah Bhulu, Commerce Secretary Suhel Ahmed Choudhury, FBCCI President Yussuf Abdullah Harun and Programme Coordinator of the SCCI Waqar Ahmed addressed the inaugural session of the seminar.

SCCI has been organising a series of seminar on WTO issues and post Doha negotiations in the SAARC countries. Yesterday's seminar was the second of the series. The first one was held in Islamabad on November 28 last year.

A country like Bangladesh has no option but to go by the WTO, the commerce minister said. The government needs input from all the stakeholders of the country before going for post Doha WTO negotiations, the minister added.

## New products woo crowd at BCS show

MAHBUB ZAMAN

The BCS Computer Show 2002 at the Bangladesh-China Friendship Conference Centre at Sher-e-Bangla Nagar in the city yesterday drew a huge crowd with the fair participants displaying new products.

A wide range of new computer hardware including the latest LCD monitor, hard disk drive, printers, networking equipment and web camera, besides software, developed by local firms, are on display at the weeklong exhibition, which ends on Saturday.

The organisers had to extend the duration of the country's biggest information technology exposition by one hour to 9pm on Tuesday, which coincided with a public holiday on the occasion of the Independence Day, due to heavy rush of visitors.

People of all ages were seen in a long queue in the premise of the newly built splendid conference centre where some 123 firms are showcasing their products.

Apart from local visitors, a number of foreign delegates from the US, Canada, Singapore, Thailand and India are also visiting the ninth BCS show, organisers said.

The video conference and telemedicine session began yesterday and the organisers invited interested people to contact at [saamti@agni.com](mailto:saamti@agni.com) for taking part in the session.

Munir Hossain Rana, one of the organisers of the first ever computer fair in Bangladesh in 1985, noted columnist Zakaria Swapan and Global Net Telecommunication employee Farhad took part in the session from New York and shared their experiences with local media men and IT specialists.

The most attractive item in the fair is LCD monitor. Samsung has put three new models of LCD flat and slim monitor on sale. The price of the 15-inch SyncMaster LCD monitor is Tk 24,500 while 17-inch is being offered at Tk 38,500.

Spectrum Engineering Consortium Ltd is offering Cornea brand 14-inch LCD monitor at Tk 19,000, the lowest of its kind. The Spectrum is also offering web cam, digital camera and modern networking equipment of D-Link brand.

Sharanee Ltd is offering world



PHOTO: STAR

A visitor (L) makes enquires at a stall at the BCS Computer Show 2002 in the city yesterday.

said.

renowned Seagate's 80 GB (Model: Barracuda) hard disk drive at Tk 9,400. The Sharanee is also selling palm top computer, which has 8 MB memory, (Brand: PSION Revo) at Tk 19,000.

It also displays 5.1 multi-speed CD duplicator, which can write 5 CDs in three minutes. The duplicator is priced at Tk 16,500.

MultiLink International Ltd, which offers five per cent discount for all its products, brings HP desk printer (Model: 656C) at Tk 4500.

JAN Associates is selling Cannon items and other accessories at 20 per cent discount.

International Computer Vision brings mini CD player and super slim hard disk drive.

Local firm Apollo Technologies presents its own touch screen monitor using sensor system and locally made software. The hardware is priced at Tk 21,200 while the software cost depends on client's requirement.

Sakaimex Ltd displays fast and accurate scoring machine that can save time and labour in the computer-based tests like MCQ.

Besides, Internet service providers (ISPs) are offering different attractive packages with rebate price. However, people are not happy with the Internet packages offered in the fair.

"We expected more attractive packages of broadband, radio link and dial up Internet service providers at cheaper rates", a student of American International University

chosse of Internet recharge card. Agni launches Internet pre-paid card at prices ranging between Tk 10 and Tk 500 on the occasion of the fair.

Dhakacom, a sister concern of Partex group, is also offering Internet connections without registration fee.

Biyoj Online Ltd is offering a video conferencing package at Tk 5500 that includes a web camera, headphones, Tk 500-pre-paid card, e-mail account and tutorial CD.

It also offers different Internet connection packages including lease line at lower rate in the fair, including a free Internet tutorial CD with every purchase.

HRC Technologies is offering a special internet pre-paid card that offers the lowest ever rate in the country Tk 0.33 per minute.

IMART and EtherNet Computer offers different solutions regarding Internet telephone. It also offers different online calling cards, enabling one to make phone call from PC at a very cheaper rate.

Proshika Net and Daffodil Computers have jointly installed a cyber cafe on the first floor of the conference centre with 30 computers that offers free Internet browsing for visitors. A long queue was seen throughout the day at the entrance of the cafe.

Abir, a student of class nine of Banani Bidyaniketan, was found using Internet along with his younger brother in the cafe yesterday.

Meanwhile, some of the visitors expressed dissatisfaction over selection of venue as it lacks spacious space and adequate toilet facilities and frequent power disruption.

Rashedul Hasan Masum, who runs cafeteria in the fair premises, yesterday alleged the conference centre authorities are not cooperating with him and issued a notice to shut down the cafe.

Talking to The Daily Star, Bangladesh Computer Samity (BCS) President Md Sabur Khan expressed his dissatisfaction over power disruption in the fair. "We are not getting enough support from concerned government agencies including the PWD."

BCS has been organising the shows since 1993 to create awareness about information and communication technology (ICT) and make it popular among common people.

Global Online is offering radio link dedicated Internet connection for the city's corporate users.

ConnectBD offers different pre-paid services, besides its unlimited browsing facilities at Tk 3000 per month.

Aftab IT Ltd is offering Internet connections for the home users and dedicated broadband connections in lower prices.

BOL Online is offering its I-Kit at Tk 40, besides gift with every pur-

Govt keen to promote renewable energy

UNB, Dhaka

The government wants to support a wide range of activities to promote innovations in energy-efficiency technology through policy, financing and institutional supports.

State Minister for Power Iqbal Hasan Mahmood said this at a donor-assisted workshop here yesterday.

He said the government is keen to promote renewable energy to reduce pressure on the conventional energy sources as well as keep the climate clean.

"Development of alternative environment-friendly energy sources, including renewable energy, will be one of the most challenging and important issues in the years to come," said the power minister.

National Implementation Committee (NIC), in collaboration with the Asian Development Bank (ADB), organised the day-long national workshop on "Promotion of Renewable Energy, Efficiency and Greenhouse Gas Abatement."

The state minister said world energy consumption has been growing at an annual rate of about 2 per cent for almost two centuries while conventional energy sources like coal, oil, natural gas, hydropower and nuclear energy account for about 85 per cent of world energy consumption.

In Bangladesh, 85 per cent of commercial energies are being produced from cheaply available methane gas, which is exhaustible, he added.

NBR asks foreign nationals to have income tax certificates

The National Board of Revenue (NBR) once again has asked the foreign nationals to collect their Income Tax Clearance Certificate (ITCC) or Income Tax Exemption Certificate (ITEC), says a press statement issued by the NBR.

The certificates will be required at the immigration on the eve of their departure from Bangladesh with effect from April 1, it mentioned.

### BTI begins Grand Plaza construction

Building Technology & Ideas Ltd (BTI) has begun construction of The Grand Plaza, says a press release.

President A Q M Badruddoza Chowdhury inaugurated the commencement of construction work of the project.

The design of Grand Plaza has four levels of international standard shopping mall with more than 200 shops and two residential towers consisting of 47 apartments at Bora Moghazar in the city.

The centrally air-conditioned mall will have modern facilities like escalators, panoramic capsule lift, landscaped atrium, a food court and fully equipped children's play area.

BTI officials are confident that the Grand Plaza would be a new landmark of the city. It will be a successful shopping mall and a prestigious residential address.

Apple launches new iMac in Bangladesh

Apple Computer launched new iMac personal computing machine in Bangladesh yesterday, says a press release.

Launching the new iMac at a function held in the city, Parminder Singh, Apple's Marketing Manager, said, "The new iMac has ushered in the era of flat screen computing, a welcome change from the traditional CRT displays."

According to Amit Maheshwari, Sales Manager of Apple, the new iMac's stunning 15-inch LCD flat screen has high resolution.

Thai trade fair begins in city Sunday

A three-day Thai trade fair -- "Thailand Exhibition 2002", will begin at Sonargaon Hotel on March 31, says a press release.

The government of Thailand has organised the show in a bid to further boost trade ties with Bangladesh.

This fair is scheduled to be open for trade on the first and second days and for public on the concluding day.

## Only 1 or 2 foreign banks to help mobilise remittances: Saifur

UNB, Dhaka

An effort to utilise good facilities of foreign banks operating here got a lukewarm response towards helping the government mobilise remittances from abroad as a potential source of financing.

Finance and Planning Minister M Saifur Rahman made the effort yesterday, meeting executives of 11 foreign banks at his ministry office to seek their support. Chief executives of nationalised commercial banks were also present.

"Only one or two banks will help us. Including Citi Bank NA, other banks have some reservations," Saifur told waiting journalists after

the meeting.

Amid weak foreign exchange reserve and decline in the aid flow, the country is now in its desperate bid to mobilise remittances through the government.

"We want to bring in remittances and the foreign banks have world-wide branches," the minister said. "I think their support will help achieve our target."

He said non-resident Bangladeshis working abroad don't have the facility to send money through legal channels.

"We'll have to bring in the money and utilise within the country. If we can do it, we'll not have to depend on the foreigners, and the development pace will be accelerated," he said.



PHOTO: BTI  
President A Q M Badruddoza Chowdhury inaugurates the construction of The Grand Plaza, a project of Building Technology & Ideas Ltd (BTI), at Bora Moghazar in the city.

## Govt plans Myanmar cell at EPB

M SHAMSUR RAHMAN from Yangon

The government is planning to set up a Myanmar cell at the Export Promotion Bureau (EPB) for fostering trade with the neighbouring country.

The cell will deal with business activities between Bangladesh and Myanmar. Commerce Minister Amir Khosru Mahmud Chowdhury told The Daily Star prior to leaving for Bangladesh, ending his four-day official visit to Myanmar on Wednesday.

The centrally air-conditioned mall will have modern facilities like escalators, panoramic capsule lift, landscaped atrium, a food court and fully equipped children's play area.

So we have decided to give special emphasis on our next door market and for this we have decided to open a cell that will solely deal with the business activities with Myanmar, the minister said.

The minister quoting figures

from the Central Statistical Office of Myanmar and EPB of Bangladesh said in 1995-96, Bangladesh imported goods amounting to US \$ 8.76 million and the export from the country was US \$ 3.3 million. In 1996-97, our export stood at US \$ 7.89 million while import was US \$ 16.68 million from Myanmar.

In 1997-98, the export came down to only US \$ 3.58 million, which was only two per cent of the imports of US \$ 68.73 million. In 1998-99, our exports dwindled almost to nil with US \$ 0.58 million against a staggering figure of import of US \$ 172.76 million, the minister said.

## Government of the People's Republic of Bangladesh

Local Government Engineering Directorate

Office of the Executive Engineer, Netrakona

Memo No. LGED/EE/Netra/2002/1325

Dated: 12-03-2002

### Tender Notice

No. 31/2001-2002 (4th Call)

Tenders in Bangladesh Form No. 2911 under sealed cover are hereby invited from LGED's different projects pre-qualified & LGED's different class up-to-date renewed contractors/contractors' firms for implementation of the undermentioned works under Integrated Food Security Project (IFSP) during 2001-2002 financial year in Netrakona district under Local Government Engineering Directorate.

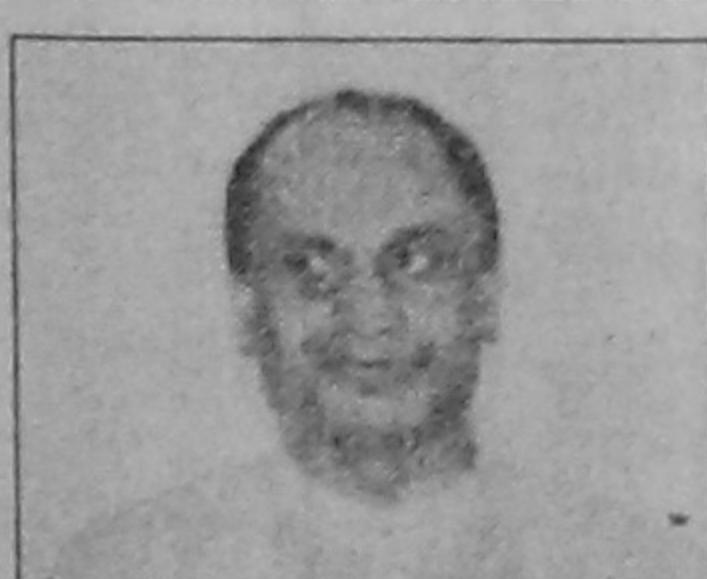
Serial No.	Name & location of work	Estimated cost	Earnest money	Price of tender	Total time limit for implementation of work	Description/ class of eligible contractor
1.	Development of Mohanganj Bus Stand to Shyamganj Bazar Road under Mohanganj Upazila	Tk 44,57,302/-	Tk 1,000/-	Tk 1,11,426/-	120 days	LGED's different projects pre-qualified and 'A' & special class contractors.

Schedule of work and other terms & conditions can be seen & purchased from this office as well as the abovementioned offices during office hours. The authority reserves the right to reject any tender without assigning any reason.

Executive Engineer  
LGED, Netrakona.



PHOTO: THAI TRADE CENTRE  
31st March - 2nd April, 2002  
Pan Pacific Sonargaon Hotel, Dhaka  
The Department of Export Promotion, Ministry of Commerce, Royal Thai Government  
Organiser: CEMS Conference & Exhibition Management Services



Ahmed Iqbal new DSE chairman  
BSS, Dhaka

Ahmed Iqbal Hasan has been elected chairman of Dhaka Stock Exchange (DSE) unopposed for the year 2002.

The election was held at the 40th Annual General Meeting of DSE in the city on Thursday, says a press release.

Chairman of DSE Shafiq Khan presided over the meeting.