

DHAKA SUNDAY MARCH 24, 2002

RMG gets PM's full backing

BATEXPO begins in city

STAR BUSINESS REPORT

Bush vows to 'lead

by example' on aid

President George W. Bush urged

leaders at a UN-anti poverty summit here Friday to require poor nations

seeking aid to enact political and

economic reforms, vowing to 'lead

to encourage sources that produce

wealth: economic freedom, political

liberty, the rule of law and human

50 leaders gathered here the idea of a "new compact" between rich and

poor nations. Such a "compact" would focus on battling corruption,

investing in education, and embrac-

ing free trade as engines of prosper-

Bush was striving to sell to some

rights," he said in a speech.

"Developed nations have a duty not only to share our wealth but also

AFP, Monterrey, Mexico

by example.

Prime Minister Begum Khaleda Zia yesterday said the government will take all necessary steps to remove obstacles that are hindering the progress of the country's garment industry.

Addressing the inaugural ceremony of a three-day textile extravaganza --Bangladesh Apparel & Textile Exposition (BATEXPO) -- in the city yesterday the prime minister assured the garment producers that the minister concerned will look into the demand for withdrawal of the recent ban on yarn import through land ports.

"I will discuss the issue with the finance minister and the commerce minister soon after arrival of the finance minister from abroad", she said.

Among others, Industries Minister MK Anwar, Commerce Minister Amir Khosru Mahmud Chowdhury, State Minister for Liberation War Affairs Redwan Ahmed, State Minister for Commerce Barkat Ullah Bhulu and BGMEA President Kutubuddin Ahmed spoke on the occasion.

She said the garment industry will face severe competition with the elimination of Multi Fibre Arrangement by 2004.

Underscoring the need for setting up of backward linkage industries, the prime minister said after considering the BGMEA recommendations necessary instructions will be given to the ministry concerned to take effective steps to develop the industries.

The Prime Minister also recalled her party's election pledge to establish a separate ministry for the country's garment sector.

Begum Zia observed the country's pro-productive industry got stalled again and again due to anti-production and destructive politics in the past. "Despite political differences, we want to create an environment where our

common goal will be the overall development of the country", she said.

Speaking on the occasion, Commerce Minister Amir Khosru Mahmud Chowdhury said the country's export figures are unlikely to show positive outlook due to the on going global recession.

He suggested the garment manufacturers should concentrate on bringing down the cost to make their products competitive in the international market and also called for exploring new markets.

Industries minister MK Anwar spoke on developing backward linkage

As the country needs some 130 composite textile mills, he urged garment factory owners and foreign investors to take initiatives to establish the mills. BGMEA President Kutubuddin Ahmed said, "Countries like India, Pakistan, Malaysia and Thailand have already taken necessary measures

to face the challenges of quota-free regime after 2004. But we are still lag-

ging behind". The BGMEA president called for enhancement of port facilities and improvement in banking, customs, electricity and telecommunication ser-

BATEXPO is an annual event of the BGMEA since 1989 to showcase the recent trends in the country's textile and apparel sector to the buyers and also to inform the foreign investors about the opportunities of investment in the textile sector.

The exposition also works as a platform to attract spot orders and also to sell stock-lots, which often create problems for many garment units.

The 12th BATEXPO was originally scheduled for November 2001 but postponed due to poor response from international buyers following September 11 terrorist attacks and the US-led war in Afghanistan.



Prime Minister Begum Khaleda Zia appreciates a garment at a stall at the inaugural day of BATEXPO yesterday in the city.

CURRENCY

Followi	ng is	yesterda	ay's fore	x tradii	ng st	atement b	y Stand	lard	Chartered B	ank.	
Selling				Curre	ncy		Buying				
TT/OD		BC				TT Clean		OD Sight Doc		OD Transfer	
58.5500	8.5500 58.5800		800	USD		57.4000		57.2314		57.1629	
52.1917		52.2786		EUR		49.6544		49.4710		49.3944	
84.3351	.3351 84.3771		771	GBP		81.1301		80.8636		80.8090	
31.9076		31.9	322	AUD		29.7486			29.6561	29.5780	
0.4434		0.4435		JPY		0.4286			0.4284	0.4274	
35.3882		35.4127		CHF		34.2046			34.1101	34.0256	
5.7463		5.7514		SEK		5.5372			5.5196	5.5036	
37.3180		37.3426		CAD		36.1868			36.0931	36.0099	
7.5142		7.5155		HKD		7.3549			7.3372	7.3198	
32.067		32.0881		SGD		31.1685			31.1247	31.0101	
16.0710		16.0886		AED		15.4925			15.4706	15.4521	
15.7369		15.7553		SAR		15.1905			15.1538	15.1356	
Usance	exp	ort bills									
	Ι.	TT Doc 3		days		60 days	90 day	S	120 days	180 days	
IISD	5	7 2817	56 (2282		56 4564	55 91	30	55 3242	54 0032	

EUR 49.5601 49.2543 48.8461 48.3767 47.8665 46.7235 Exchange rates of some currencies against US dollar

Indian Rupee Pak Rupee Lankan Rupee Thai Baht Nor Kroner NZ Dollar AUP 43.395 8.7803 0.4381 0.5305



Sunday Business Solutions

The Daily Star, 19 Karwan Bazar, Dhaka, Bangladesh, E-mail: dsbusins@gononet.com

The Daily Star runs a business solution column which appears on Saturdays. While running your business, you come across problems and wish someone would help. This column will provide you with insights to solve your problems. Write to us or to Sarwar Ahmed, MBA (sarwar@asia.com) who hosts

Employment

Q: Our state universities and 16 private universities in Bangladesh offer BBA. We see advertisements offering career opportunities in well-known organisations, which invite applicants from only particular business schools like IBA or some private universities.

Is such specification of business schools for inviting a relatively small pool of applicants, or is it just conventional thinking that only IBA or some private universities have potential candidates? Do you think this is fair and just criterion for recruitment?

A: An employer wants to recruit some one who has the requisite qualifications, education included. The employment market is now deciding that the best material for employment is coming out of these institutions. The acid test for these mushrooming private universities is the employability of their graduates. The quality of knowledge, work ethics is what matters, not only the degree that you have. Unfortunately, the hard reality is some private universities are churning

out graduates and degrees but these graduates fail in the real job situation. Over the coming years, there will be an automatic ranking of the universities where students will decide where is it worthwhile to study and become employed at the end of the course. It is already happening now, with these advertisements. Universities have to spruce up and think of their future. They have to

deliver quality, beginning with their intake. Since private universities have to recover costs, they are quite liberal in their attitudes in student selection as well as granting grades. This liberal attitude will bring in their demise as the market will find out soon enough that their graduates are not good enough.

And beyond education, employers also look for presence of mind. Here is a quiz for you. This is a moral / ethical dilemma that was once actually used as part of a job application. You are driving along on a wild stormy night. You pass by a bus stop, and

you see three people waiting for the bus:
1. An old lady who is about to die

2. An old friend who once saved your life

3. The perfect man (or) woman you have been dreaming about.

Which one would you choose, knowing that there could only be one passenger in your car?

You could pick up the old lady, because she is going to die, and thus you should save her first; or you could take the old friend because he once saved your life, and this would be the perfect chance to pay him back. However, you may never be able to find your perfect dream lover again.

The candidate who was hired had no trouble coming up with his answer. WHAT DID HE SAY? He simply answered: "I would give the car keys to my old friend, and let him take the lady to the hospital. I would stay behind and

wait for the bus with the woman of my dreams." Sometimes, we gain more if we are able to give up our stubborn thought limitations! We need to think "out of the box". That is also true when you are

sitting in front of an interview board.

