

# Revenue earnings in first six months miss target by 2.32pc

# December performance helps reduce target-achievement gap

#### STAR BUSINESS REPORT

Revenue earnings in the first six months (July-December) of the current fiscal (FY02) failed to achieve the target but crossed the earnings of last financial year's corresponding period.

Against a target of Tk 8863.23 crore the revenue collection during the period stood at Tk 8625.67 crore, missing the target by 2.32 per cent. However, the collection is up by Tk 641.27 crore or 8.03 per cent over the corresponding period of last fiscal.

But the positive thing is that breaking the sluggish trend of the last five months the revenue collection in December marked an impressive 25.40 per cent growth over the corresponding month of the last fiscal and exceeded the target set for the month by Tk 160 crore, according to officials of the National Board of Revenue (NRB)

Revenue collection in December stood at Tk 1619.49 crore beating the target of Tk 1459.49 crore by 10.96 per cent, the NBR

officials said quoting provisional data

The significant revenue growth in December helped to reduce target-achievement gap to 237.56 crore from more than Tk 400 crore during July-November period.

Of the total revenue collection in December, Tk 765.73 crore came from duties and VAT at import level, Tk 479.58 crore from excise duty and domestic level VAT and duties. Tk 351.24 crore as income tax and Tk 12 crore from other taxes and duties.

During July-December period, revenue collection at the import level stood at Tk 4568.52 crore, up by 0.72 per cent than last fiscal's same period but short of the target of Tk 4945.05

The first five months of the current fiscal year saw Tk 2329.65 crore in import duty against 2523.02 crore target. Collection of Value Added Tax (VAT) at import level amounted to Tk 1674 47 crore against the target of Tk 1808.70

Supplementary duty on imports amounted to Tk 564.40 crore against the target of Tk 613.33 crore.

On the other hand, revenue collection from domestic activities amounted to Tk 2518.50 crore, up by Tk 168.03 crore from the target and Tk 425.61 crore higher over the corresponding period of the last fiscal

During the July-December period of this fiscal year, the excise duty collection stood at Tk 90.91 crore against the target of Tk 100.77

VAT collection from domestic activities surged to Tk 1385.88 crore, which is Tk 143.22 crore higher than this fiscal's target.

At local level, the NBR's accrual from supplementary duty stood at Tk 1041.71 crore, which is Tk 34.67 crore higher than this fiscal's target

Income tax collection till December amounted to Tk 1457.65 crore, down by Tk 26.06 crore from this year's target. And collection as other tax and duties stood at Tk 81 crore against a target of TK 84 crore



PHOTO: BASIC BANK Al-Ameen Chaudhury, Chairman of the BASIC Bank and Secretary of the Ministry of Industries, hands over a cheque for Tk. 7 crore as an interim dividend of the bank to Finance and Planning Minister M Saifur Rahman in the city on Monday.

## Prime Bank earns Tk 79.17cr operating profit

Prime Bank Limited earned a Tk 79.17 crore pre-audited operating profit before provisioning during the year 2001, says a press release.

As on December 31, 2001. total deposits and advances of the bank were Tk 1325.44 crore and Tk 904.69 crore respectively.

During this period, the bank handled foreign exchange business of Tk 2761.42 crore.

The bank is presently operating with 26 branches and extending all modern banking services, the release added

#### DCCI training course ends

A 5-day training course styled 'Quality Control -- the Ultimate Choice to Sustain in Business' concluded Monday at DCCI Business Institute, says a press release

The course was organised by the DCCI Business Institute (DBI) under DCCI-GTZ Partnership Programme.

Newly-elected DCCI Senior Vice-President Shabbir Ahmed Khan distributed certificates among the narticinants. In his sneech. Kha underscored the need for clear idea about quality to survive in the present competitive world, adding that as trade has become borderless, our business community has no other option but to learn and practice quality management strategies. Acting Executive Director of DBI Md Emdadul Haque, Deputy Secretary (Training) and Course Coordinator Hasanur Rahman Chowdhury, Deputy Secretary (Public Relation) Shahazada Basunia, Research Officer (PR) Arifur Rahman and resource person Akbar Hassan were also present on the occasion

# Textile, RMG leaders move on settling rows

Consensus on using local fabrics as pocket-lining materials for apparels

tors.

meeting

#### STAR BUSINESS REPORT

Ahead of the second interministerial meeting to be held by the middle of the month, the country's textile entrepreneurs and readymade garment (RMG) exporters have decided to bridge their gap through bilateral discussions. The RMG manufacturers agreed

to a Bangladesh Textile Mills Association (BTMA) proposal to use local fabrics as pocket-lining materials for export apparels, but on a condition that those have to meet nternational standard and price,

according to the sources. But differences continued to remain over using SAARC regional cumulation benefit for the apparel export offered by the European Union (EU), setting up of private

In the closed-door Tuesday meeting, both the groups agreed to bonded warehouse and relaxation form a coordination committee of EU rules of origin for RMG export. comprising three members from The Bangladesh Garment each side to look into the matters of Manufacturers and Exporters mutual interest, meeting sources

failed to yield any positive results.

Association (BGMEA) and BTMA said

have been at loggerheads for the In the meeting the RMG manulast few years over the three issues. facturers agreed to BTMA proposal The BGMEA and the BTMA to use local fabrics as pocket-lining leaders had a meeting on Tuesday materials for export apparels.

and failed to reach a consensus BTMA thinks the decision to use over the three issues. But they local fabrics as pocketing materials agreed to focus on an integrated is a major breakthrough for the planning for the development of the country's textile sector as it will country's textile and clothing secgenerate Tk 600 to 700 crore annually for backward linkage industry, The first inter-ministerial meetsources added.

ing held Sunday with the leaders of They have also agreed to jointly the textile and clothing sectors organise Batexpo and TextBangla expositions simultaneously with a Both the groups thought it would view to giving a comprehensive be wise to come to a consensus exposure both to textile products between themselves on the issues and export apparels. Also the BTMA before the next inter-ministerial decided to set up a display centre for local-made textile products in cooperation with the BGMEA to give the local apparel exporters and foreign buyers a complete picture of the recent growth and trends in textile productions

### trade fair begins in Nepal A five-day Bangladesh trade exhibi-

Bangladesh

tion began in Kathmandu yesterday, says a press release. The fair was inaugurated by

Nepalese Minister for Industry, Commerce and Supplies Purna Bahadur Khadka. Bangladesh Foreign Minister M Morshed Khan, Foreign Secretary Shamsher Mobin Chowdhury and President of Federation of Nepalese Chambers of Commerce & Industries Ravi Bhakta Shrestha were present on

the occasion. Bangladesh Foreign Minister M Morshed Khan, in his speech, said private sector should take initiatives to organise trade fairs.

Bangladesh government is ready to build all kinds of infrastructures in its land to facilitate Nepalese trade, provided the trade volume from Nepal is substantial, Morshed Khan said

Bangladesh Embassy in Nepal in co-operation with Export Promotion Bureau (EPB) has organised the exhibition to promote trade and commerce with Nepal

Twelve reputed Bangladeshi firms, including Square Toiletries. Danish Condensed Milk Shar

# Govt to get tough on cheats in manpower business

Besides meeting the Saudi

Labour Minister, Noman said he had

fruitful discussions with the chamber

leaders and employers of Rivadh

official discussion in the kingdom

included setting up of manpower

training centre, non payment of

salary of Bangladeshi workers,

salary increase and unjust identity

He said the Saudi side in princi-

ple agreed to establish manpower

training centres both in Bangladesh

and the kingdom. The Saudi minis-

ter also showed sympathy in solving

a positive exports growth of three to

like oil product exports as well as

overall increase," Bhattacharya

about the overall export growth

during the year saying one month's

data was not enough to herald a

figures in the coming months before

saying that recovery has started," T

K Bhaumik, senior policy advisor to

the Confederation of India Industry

per cent to \$4.18 billion from \$4.69

billion in the same month a year

1.19 per cent over the same period

November increased to \$5.87

billion from \$5.60 billion in the same

cent in April-November at \$9.85

billion from \$11.34 billion in the

cent during the period to \$24.87

in the previous year.

period a year earlier.

same period of last year.

billion from \$22.97 billion.

Imports in November fell 10.97

April-November imports were up

The trade deficit for April-

Oil imports were down 13.1 per

Non-oil imports grew 8.30 per

Analysts said oil imports had

PHOTO: IBBI

"We are improving ... new items

Some analysts were sceptical

"We have to wait and see the

four per cent.

said

trend

said

Noman said Saudi Arabia, where

all the problems, he said.

The issues that came up for

and Jeddah.

there.

#### BSS, Dhaka

Labour and Employment Minister Abdullah al Noman yesterday said the government will take tough measures so that overseas employment seekers are not cheated by the agents and middlemen.

Narrating his experience of a four-day official visit to Saudi Arabia to reporters at his ministry, the minister said his Saudi counterpart also agreed to extend cooperation in this regard.

He said the Saudi Labour Minister also agreed that a coterie of middlemen in league with the agents of concerned countries are also active in the kingdom in cheating private sector workers

Noman went to Saudi Arabia on an estimated 15 lakh Bangladeshis December 27. are now working, will consider

Indian exports up after 5 months of decline

importing more manpower, especially, the skilled manpower from Bangladesh. He said the government has attached due importance to overseas employment of Bangladeshis, who till September last year remitted Taka 8,319 crore. Noman said the manpower

target last year was 2 lakh 45 thousand, which was almost achieved. The BNP government, within two

card fee for Bangladeshi workers months of taking office, has exported 35,000 people abroad with employment, he said. State Minister charge of the newly created Ministry of Welfare for Expatriates and Overseas Employment and Manpower Secretary Sirajul Islam were present during briefing.

#### Miracle declares 10pc dividend

Miracle Industries Ltd has declared a 10 per cent dividend for the financial year 2000-2001, says a press release.

The announcement was made at the company's seventh annual general meeting held at Sreepur in Hasanul Morshed, Chairman of the company and Director (Commercial) of BCIC, presided over the meeting

A total of 18 participants from different private companies attended the course.

#### New president of ICAB



M A Baree, a partner of Hoda Vasi Chowdhury & Co, has been elected president of the Institute of Chartered Accountants of Bangladesh (ICAB) for the year 2002 by the ICAB Council in its meeting held recently, says a press release.

The meeting also elected Dr Md Abu Saved Khan. Md Humavun Kabir and Md Mustafizur Rahman vice presidents of the Institute for the same term.

Baree obtained his B Com (Hons) and M Com degrees from the Dhaka University. He also obtained M Sc in Industrial Administration from the University of Aston, UK and gualified as a Chartered Accountant from the Institute of Chartered Accountants in England and Wales (ICAEW) in 1980.



#### PHOTO: DCC

DCCI Senior Vice-President Shabbir Ahmed Khan addresses the certificate awarding ceremony of a training course titled 'Quality Control -- the Ultimate Choice to Sustain in Business' held on Monday at DCCI Business Institute in the

# Pakistan aims to halve debt servicing in 3 years

2001/02 (July/June).

months," he added.

as of June 2001

on soft repayment terms.

very low," he added.

#### **REUTERS**, Karachi

Pakistan, buried under \$65 billion in foreign and domestic debt, said Tuesday it planned to reduce the to the European Union after winning burden of debt servicing to 30-35 greater market access there. per cent of foreign exchange earnings over the next three years from \$1.969 billion on debt servicing in 70 per cent now.

The State (central) Bank of Pakistan (SBP) Governor, Ishrat Husain said Islamabad was pursuing a strategy to reduce its huge

debt servicing cost, which leaves meagre funds available for development projects.

"Our strategy is to reduce our debt servicing to a normal level of 30-35 per cent over the three-year period instead of current 70 per cent," Husain told reporters at a news conference.

He said Pakistan would enhance its debt servicing capacity through an increase in foreign exchange earnings, which would strengthen its foreign exchange reserves. Pakistan aims to boost export earnings to \$10.1 billion in fiscal

year 2001/2 from \$9.2 billion the for Pakistan to help the country battle poverty and offset the impact previous year, by targeting new markets such as Africa for its key on its economy from war in the textile exports, and by raising sales region

The loan paved the way for Islamabad to strike a deal with Paris Husain said Pakistan had spent Club of creditor nations last month to reschedule \$12.5 billion of debt.

the first six months of fiscal year The deal rescheduled two-thirds of the debt over 38 years and the rest over 23 years, with 15-year and "Another \$2 billion in debt servicfive-year grace periods respecing will be paid in the next six tively, and the deferral of interest Pakistan's foreign debt had dues gave Pakistan badly needed increased by 24.5 per cent to \$36.1 breathing space.

Husain said the Paris Club deal billion in June 2001 against \$29 billion a year earlier. The country's would save the country \$3 billion in domestic debt stood at \$28.9 billion cash flow in the next three years.

Husain said that the central bank Husain said the government was would continue its policy of buying seeking new loans from the World dollars from the official interbank Bank, International Monetary Fund and parallel kerb market to build up and the Asian Development Bank foreign exchange reserves.

He said the central bank had purchased \$637 million from the "That will increase our stock of kerb market during July-December debt but their debt servicing will be 2001 as compared to \$755 million The IMF in early December same period last year. approved a new \$1.31 billion loan

Melamine and Acme Laboratories are participating in the exhibition.

Handicrafts, shampoo, melamine, lather products, bamboo, cane, wood product, wires and cables, plastic pipes, garments, cements, toiletries, and jute and diversified jute products and artificial flowers are on display in the fair.

### BASIC Bank pavs Tk 7cr interim dividend to govt exchequer

Basic Bank paid Tk 7 crore as an interim dividend for the year 2001 to the government, the lone shareholder of the bank, says a press release Al-Ameen Chaudhury, Chairman

of the bank and Secretary of the Ministry of Industries, handed over the money to Finance and Planning Minister M Saifur Rahman on Monday

Zakir Ahmed Khan, Secretary of the Ministry of Finance, was present on the occasion The bank earned a gross profit of

Tk 41 crore (approx) in 2001 com-pared to Tk 32.17 crore in 2000.

# Seminar on e-commerce at IBA on Jan 10

The Institute of Business Administration of Dhaka University in collaboration with DeltaSoft Limited will hold a seminar on "Electronic Commerce and its Application to Business" at IBA Auditorium, Dhaka University on January 10, says a press release.

The course is designed for midlevel executives and senior management officials who are associated with business communications, trading operations, exports and imports, customers services, marketing and finance.

Professor Anwar Ullah Chowdhury, Vice Chancellor of Dhaka University, will inaugurate the seminar as the chief quest while Dr M Shamsul Haque, Professor of IBA will deliver the keynote speech.

#### **REUTERS**, New Delhi

India's merchandise exports rose in November, reversing five straight months of decline and some anagrain exports have added to the lysts were hopeful this could be the beginning of a recovery in the country's export performance.

Data released by the Commerce Ministry Tuesday showed exports in November at \$3.72 billion, up 3.29 per cent year-on-year.

For April-November, merchandise exports totalled \$28.85 billion, up 0.5 per cent from a year earlier.

"Some improvement in growth is there and we expect the trend to continue in the remaining months of this financial year," trade analyst B B Bhattacharya told Reuters.

India's financial year runs from April to March

The country's merchandise exports fell for the fifth successive month in October and analysts had then warned the decline would extend into the next year due to a global economic slowdown, particularly in the US which is India's largest trading partner.

Last month India cut its export growth target for the current fiscal to three per cent from 12 per cent saying the September 11 air attacks on the United States had hit customer sentiment in its key overseas markets.

But now some analysts are gone down mainly because of a fall hopeful that 2001/02 could end with in global crude prices.



Abdur Raquib, Executive President of Islamic Bank Bangladesh Limited, addresses a coordination meeting of the heads of wings, divisions, departments of head office, IBTRA and executives of the corporate branches of the bank in the city on Monday.

#### Gulf Foods okays 10pc dividend

The sixth annual general meeting of Gulf Foods Ltd held on the company's factory premises in Khulna recently approved a 10 per cent dividend for the year ending June 30, 2001, says a press release.

The AGM was presided over by S M Nousher Ali, Managing Director of the company.

A good number of shareholders were present in the meeting. Among others Director Md Bazlur Rahman, Mahbub Hasan Kabul & Mohammad Maruf Hossain were also present

## IBBL earns Tk 169.68cr operating profit

The operating profit of Islami Bank Bangladesh Limited (IBBL) rose to Tk 169.68 crore in 2001 from Tk 119.52 crore in the year 2000, showing a growth rate of 41.97 per cent, says a press release

The total deposit of the bank stood at Tk 4,157.34 crore in 2001 while it was Tk 3,211.17 crore in the previous year, posting a growth of 29.47 per cent.

The investment of the bank stood at Tk 3,743.99 crore during the period while it was Tk 2,956.32 crore in 2000. The growth is 26.64 per

This was disclosed on Monday in a coordination meeting of heads of the wings, divisions, departments of head office. IBTRA and executives of the corporate branches of the bank.

Abdur Raquib. Executive President of the bank, presided over the meeting held at the board room of the bank.

The meeting was attended, among others, by Nasiruddin Ahmed, Deputy Executive President of Operations Wing, Md Velayet Hossain, Deputy Executive President of International Banking Wing and Muhammad Nurul Islam Executive Vice President of Local Office, Dhaka.