

# BUSINESS

DHAKA WEDNESDAY MARCH 28, 2001



AP, Billiongs

President George W Bush was offering a cautiously optimistic assessment of the US economy Tuesday, calling it "winded, but fundamentally strong" and contending that his policies on education, energy and free trade were critical for its continued health.

Bush was sharpening his arguments for his package of tax cuts and restrained federal spending in a state-of-theeconomy address in Kalamazoo, Michigan.

The sweeping overview was designed to spell out what the president views as the economy's strengths and weaknesses, and make the case for his tax cut proposals. Bush was also reminding the nations anew that the economy began to cool before he took office.

Bush's has proposed a 10-year, \$1.6 trillion tax reduction. In recent days, the White House had signalled willingness to make the income tax components retroactive to swiftly pump up the econ-

#### New freshen-up package for **Emirates** passengers

Emirates' First and Business Class passengers who travel to London Gatwick can freshen up on arrival with a new, enhanced 'Good Morning Gatwick' package, says a press release.

. Emirates' overnight flight EK007, which departs Dubai at 2:45 am, arrives at Gatwick at 6:40 am local time. First and Business Class passengers can now use the Delta Arrivals lounge located in Le Meridien Hotel Gatwick on the mezzanine level in the North Ter-

Shower facilities with changing rooms, a continental breakfast and English newspapers are available. The package also includes a First Class, one-way rail ticket from Gatwick to London's Victoria Sta-

Passengers taking advantage of the Good Morning Gatwick package can obtain information, their invitations to the lounge and their rail tickets at the Emirates desk in the Arrivals Hall at Gatwick's North Terminal. Interline passengers need a valid UK visa to use the package because they have to pass through Immigration to access the hotel.

The Good Morning Gatwick offer is available as an alternative option to the complimentary chauffeur drive service. It replaces an earlier Good Morning Gatwick package in which a hotel room was offered.

First Class passengers who travel from London Gatwick on Emirates' flight EK008 to Dubai can now use Delta's Crown Club Room at Gatwick's North Terminal instead of the Alexander suite previously used. This facility will be extended to Emirates Business Class passengers from July 1, 2001.

#### BFFEA, ATDP hold meet

Speakers at a meeting have underscored need for direct linkage between the growers and the exporters of shrimp for maintaining quality and minimum price of the products, says a press release.

Khulna zone of Bangladesh Frozen Foods Exporters Association (BFFEA) in collaboration with USAID-assisted Agrobased Technology and Development Project (ATDP) Phase-II/The Louis Berger Inc, organised the meeting at the BIFFEA Khulna office recently.

Chaired by Kazi Belayet Hossain, Khulna zone Vice President of BFFEA, the meeting was addressed, among others, by Dr Mahmudul Karim, Fisheries Specialist of ATDP, S Humayun Kabir, Joint Secretary General of BFFEA, A H Md Shahadat Ali Khan, Md Towhidur Rahman, Md Ferdous Alam, Altaf Hossain, Abul Hossain, Kamrul Islam, Anisur Rahman, Abdul Jalil and Mizanur Rahman of ATDP.

BFFEA leaders urged ATDP to extend assistance for market development and training up to the grower level in the greater interest of shrimp sector. They also sought assistance in setting up Internet facility for disseminating information to the customers and others concerned.

Dr Mahmudul Karim said ATDP Phase-II was launched this month for supporting agrobusiness development of the country. The main goals of the project will be to increase export,

internal sales and employment. The ATDP assistance will include training, local and expatriate consultant services and overseas tours, he added.

## Bush optimistic about economy Tribunal upholds fines against Kohinoor for evading VAT

RAFIQ HASAN

A customs, excise and VAT appellate tribunal has upheld imposition of Tk 31.87 lakh fines on Kohinoor Chemical Company Bangladesh Ltd by the customs authorities for evading Value Added Tax (VAT).

The two-member tribunal after sides has said that it was proved beyond any doubt that the company evaded revenues.

Earlier, the customs authority fined Kohinoor for allegedly evading Tk 10.52 lakh VAT by producing Tibet Talcum powder at the factory of Lily Cosmetics at Konabari in Gazipur. Customs

Commissioner Ali Ahmed issued crore VAT every month. "It was

Upholding the previous penalty order, the tribunal in its verdict in January this year observed that the argument advocated by the commissioner was logical and

Executive Director of the Kohihearing the arguments of both the noor Chemical Company Rezaul Karim however said the verdict ignored the company's viewpoint. ties brought the charges against company has already filed a writ tigation by the custom intelligence petition with the High Court department. The intelligence offiagainst the verdict.

> legation, saying that the company had been paying more than Tk one

10 lakh VAT," Karim said. He added that the Lily Cos-

metics had been making fake Kohinoor products.

scrupulous factories in the city which are engaged in making fake products including ours," he said. However, the custom authori-

cials visited the Lily Cosmetics He denied the VAT evasion al- factory at Konabari, Gazipur and found a good quantity of Tibet Talcum Powder.

They also seized some items the penalty order on March 20 last impossible for us to produce and documents from the Kohinoor goods at Gazipur to evade only Tk factory, which showed a clear link between it and Lily Cosmetics.

The intelligence officials while visiting the factory had asked the company to provide documents of "There are several such un- VAT payment against the products. But the company officials could not produce any document.

The intelligence officials also alleged that the Lily factory was set up on the site of Cans Towel, He told the Daily Star that the Kohinoor on the basis of an inves- which belongs to the Orion Group of Industries, the apex organisation of Kohinoor Chemicals.

But Rezaul Karim said his group does not have any textile factory named Cans Towel Indus-



Pepsi Mobile Ticket Counter kicks off its campaign for the first time in Dhaka. This Pepsi Van sells cold drinks and tickets for the upcoming concert on Friday all over the city for the convenience of the interested young con-

### High money-pumping pulls economy out of post-flood recessionary trends Kibria rebuffs IMF observation

STAR BUSINESS REPORT

Vice President of AmCham.

Science and Technology Minister

Muhammad Noor Uddin Khan

said yesterday that a national IT

policy had already been drafted

and it would be placed before the

would be placed before the cabi-

net by the next month for ap-

proval. If the Cabinet approves the

policy in principle, it would be

tabled in the Jatiya Sangsad to give

Memorial Hall here yesterday.

"We hope the draft policy

cabinet for its approval.

BSS, Dhaka

Finance Minister Shah AMS Kibria monetary expansion helped the vesterday assured that he is not at all worried about the high mone- ary trends after the devastating tary expansion rate.

Rebuffing a recent remark by

(IMF), Kibria said such high country overcome the recessiondeluge in 1998.

The finance minister was the resident representative of the speaking as the guest of honour at

Finance Minister Shah A M S Kibria speaks at an AmCham luncheon meeting held at Dhaka Sheraton Hotel yes-

terday. Others seen in the picture are (from right) A Gafur, Executive Director, and Forrest Cookson, President of

National IT policy soon

Noor Uddin says at BCS show inauguration

Prime Minister Sheikh Hasina is

heading the taskforce as her gov-

ernment identified IT as a "thrust

sector" considering its global im-

(BCS), a forum of IT entrepre-

neurs, has been organising the

show since 1993 which has a tre-

mendous impact on popularising

computer technology in the

Bangladesh Computer Samity

Christopher Webster, Charge d'Affaires of American Embassy in Dhaka, and M Nurul Islam,

the American Chamber of Commerce in Bangladesh (AmCham) at Sheraton Hotel in the city. Am-Cham President Forrest E Cookson also spoke on the occasion.

Ronald P Hicks early this month at

the monthly luncheon meeting of a monthly luncheon meeting of the France-Bangladesh Chamber Commerce and Industry (CCIFB) termed the current monetary expansion rate 'very high', saying the rate, which is IMF Resident Representative almost 20 per cent, would create

PHOTO: AmCham

The country's foreign exchange reserve is not robust while the inflation is less than one per cent These are all interlinked and the government needs to address these issues very responsively in formulating the next budget and should move ahead with structural reforms, Hicks observed.

pressure on foreign exchange re-

serve and inflation.

But Finance Minister SAMS Kibria said the balance of payment situation is under control despite a low foreign exchange reserve po-

Regarding the significant increase in revenue collection in the current financial year, he categorically stated that it happened not by any chance, but through reforms in the revenue collection

Commenting on the acute power shortage, he said although the demand is very high, the country is not rich enough to buy power from the foreign investors.

Debt-equity swap

South Korea's financial watchdog

today proposed a debt-equity

swap as the best way to save

Financial Supervisory Com-

mission vice chief Jung Ki-Hong

made the suggestion following

vert 1.4 trillion won (1.07 billion

reports that creditors want to con-

for Hyundai

Engineering

proposed

AFP, Seoul

tion business.

Noor Uddin Khan said the pre- Hyundai Group's ailing construc-

#### Vested interest delays recruitment of consultants: ADB

UNB, Dhaka

A four-day seminar on the 'Use of Consulting Services in Bangladesh' for the officials of executing agencies of ADB-funded projects began here at a hotel yesterday.

Asian Development Bank (ADB) as part of its efforts to improve project quality, is conducting the seminar where about 35 officials of the executing agencies are attending.

In Bangladesh, there are two major factors that generally cause delays in consultant recruitment. The first factor is related to unnecessary interventions of vested interest in the process of consultant recruitment.

The second factor relates to the lack of familiarity of the government agencies concerned with the ADB's policies, guidelines and procedures on recruitment of consultants, said an ADB press

Relations Division M Shafiqul knowledge of all participants.

Islam and Phiphit Suphaphiphat, Resident Representative of ADB, opened the seminar.

Yang Dan and Gregory London, Senior Consulting Services specialists from the ADB's Consulting Services Division (CSD), are conducting the seminar.

The main objective of the seminar is to update and improve technical knowledge and skills of the personnel of the executing agencies concerning ADB's guidelines, process, and procedures on the selection, engagement, and use of consultants.

The organiser said knowledge and experience gained from this seminar are expected to remove the impediments in the process of recruitment of consultants for smooth and efficient implementation of development projects.

The seminar will also serve as a forum where the participants would share their experiences with each other and with the resource

#### New BB GM

Sayeeda Bilquis Jahan has been promoted as General Manager

(GM) of Bangladesh Bank (BB). She took over the charge of the monetary management and technical unit of the bank recently, says a press release.

Prior to her present assignment she was the Deputy General Manager of Research Department of the bank.

Jahan joined Bangladesh Bank as Assistant Research Officer in

Jahan obtained her Masters Degree in Development Economics from Williams College, Massachusetts, USA in 1985. She did her Masters in Economics from Dhaka University in 1973.

She attended IMF training programme on 'Macro Economic Management' in 1996, and another course on 'Financial Programming and Policies' jointly organised by the IMF and Singapore Regional Training Institute in Singapore in 2000.

Jahan has a number of publications on various economic issues published in different economic journals in the country.

She is a life member of Bangladesh Economic Association and Joint Secretary of the Economic persons, thereby enriching the one of the advisers of Bangladesh Women Officers' Association.

per cent, a predetermined interest

rate to procure fund from micro-

European food security net-

The IGAs included cow and

Only three cases of complete

It, however, said that the IGA

work RESAL Bangladesh, a team of

consultants selected and funded

by EC, conducted the study on 55

goat rearing, mortgage-in of land

with sharecropping, paddy husk-

failure in hybrid poultry produc-

tion units were shown, according

to the study report released at a

implementing organisations were

hesitant to show unfavourable

programme results. They pre-

ferred to demonstrate successful

seminar inaugurated by Ambassa-

dor of the EC delegation to Bang-

ladesh Antonio de Souza Menezes

Thomas Beuter, EC food security

advisor in Bangladesh Robert

Hynderick also addressed the

seminar chaired by EC director

general (Development) Paul Web-

the seminar to review the ongoing

programmes promoting IGAs and

choose appropriate intervention

programmes of IGAs for the ultra

poor as part of EC's over arching

objective to support poverty alle-

The study said the common

causes for IGA failures included

start of an IGA with too little own

viation in Bangladesh.

RESAL Bangladesh organised

RESAL Bangladesh team leader

at IDB Bhaban yesterday.

The study was placed at a

seminar here yesterday.

ing, and wheat seed production.

credit organisations.

beneficiaries.

## Micro-credit's return less than fund cost: Study (IGAs) showed an IRR below 30

UNB, Dhaka

A donor-sponsored study has found the internal rate of return the beneficiaries (five out of 55) of

projects below the rate of interest they have to pay to the lenders.

The study says, nine per cent of (IRR) of some income generating income generating activities

PHOTO: EMIRATES

Majid Al Mualla, Area Manager-Bangladesh of Emirates Airline, hands over the Best Employee certificate for the month of January 2001 to Shoma Zahid, Airport Services Officer, at a function held at the Emirates office in Dhaka. Majid Al Joker, Airport Services Manager of Emirates, is also seen in the picture.

## Pak commitment to reforms pleases WB

REUTERS, Islamabad

of BFFEA, are seen.

A group of World Bank executive directors visiting cash-strapped Pakistan Monday gave the economic reforms of its military-led ment," Franco Passacantando, government their general ap-

"TUP" III I'ME LUUIS BERGER INC.

Kazi Belayet Hossain, Khulna Zone Vice President of BFFEA, addresses a

meeting held in Khulna recently. Dr Mahmudul Karim, Fisheries Sub-

sector Specialist of ATDP, and S Humayun Kabir, Joint Secretary General

GLADESH FROZEN FORMS EXPORTERS ASSOCIATION

"We are in general pleased with clusion of a five-day official visit,

macroeconomic environ-

told a news conference at the con-"I can say that we are also generally pleased with the commit-

A large number of computer cated for restriction on importing

seated with him. Cash-strapped Pakistan is looking for all the help it can get from the International Monetary Fund and the World Bank to man-

member of the World Bank board,

ment of the government on

structural reforms," he said also

on behalf of six other members

age its burgeoning debt burden which government officials say has reached an unsustainable Finance Minister Shaukat Aziz said this month Pakistan's foreign debt and foreign exchange obliga-

tions, including to residents, were at \$37 billion by end of 2000. The government said this month it would seek \$6.0 billion worth of loans on exceptionally soft-terms from the IMF, the World Bank and the Asian Development Bank as part of Islama-

bad's strategy to cut down on for-

eign debt.

Pakistan's military ruler General Parvez Musharraf told a news conference on Sunday that he was thinking of seeking donations from rich Pakistanis to help retire some of the costly foreign debt.

The visit of the World Bank executive directors, the first in 1 years, is seen as a boost for a sagging image of Pakistan within the bank, whose total disbursements to the country stand at \$10 billion of which the government has re-

The bank's board is expected to consider a Pakistani structura adjustment credit request for \$ 350 million in a couple of months and bank's managers say they expect the board to approve it alongside a few project loans.

"Pakistan has a great potential for development. We will take these impressions to the board," Passacantando said, adding that the government must keep up speed on reforms.

Following are yesterday's Standard Chartered Bank foreign exchange rates (indicative) against the Taka to major clients. Central bank buying and selling band of USD:BDT 53.85/BDT 54.15

Sennig		Currency		Buying	
TT/OD	BC		TT Clean	OD Sight Doc	OD Transfer
54.2800	54.3100	USD	53.8300	53.6614	53.5929
49.5187	49.6056	EUR	47,7075	47.5241	47.4475
78.3789	78.4209	GBP	76.8926	76,6261	76.5715
27.5509	27.5754	AUD	26.4970	26.4046	26.3244
0.4461	0.4462	JPY	0.4348	0.4346	0.4336
32.0726	32.0971	CHF	31.3085	31.2140	31.1295
5.3368	5.3419	SEK	5.2471	5.2295	5.2135
34.9891	35.0137	CAD	34.4265	34.3329	34.2497
6.9636	6.9649	HKD	6.8999	6.8822	6.8648
30.451	30.4725	SGD	30.0194	29.9756	29.8609
14.9002	14.9178	AED	14.5283	14.5064	14.4879
14.5884	14.6068	SAR	14.2469	14.2102	14.1920
		Usance	Export Bills		
TT Doc	30 Days	60 Days	90 Days	120 Days	180 Days
53.7190	53.3876	52.9451	52.4363	51.8833	50.6444
	THE RESIDENCE OF THE PARTY AND	THE ROOM OF THE PARTY OF THE PA	The second secon	the state of the s	

Exchange rates of some Asian currencies against US dollar Indian Pak Thai Baht Lankan Rupee Indo Rupiah NZ Dollar Rupee Rupee 85.38/85.55 46.66/ 60.40/ 44.21/ 10350/ 0.4132 46,68 60.60 44.25 10375 0.4139 US dollar LIBOR

Months

USD

GBP

5.05750%

5.62000%

4.86875%

5.46969%

Selling

54.3100

54.2900

Buying

53.6300

53.5800

Cash note

capital or with a too high share of borrowed money, without having assured the market for the products, overestimation of expected returns and underestimation of costs of production. Menezes said out of an overall annual volume of 100 million eu-

ros in grants, the food security

programme represents slightly more than 25 per cent per year. In most of these programmes, the beneficiaries are encouraged

and assisted to start IGAs," he said.

#### dollar) of South Korea's biggest software to encourage local comit a legislative status," the minister hardware and software business engineering company into shares. said while inaugurating the "BCS houses are participating in the panies, he said in this era of glob-Computer Show 2001" at Osmani four-day show being held at the alisation the government cannot Osmani Memorial Hall and Hotel impose anything like that. "I believe a debt-equity con-"If you, the local companies, Earlier, a national taskforce version is the most plausible was formed comprising represen-President of Federation of can ensure quality, I am confident method if Hyundai Engineering Bangladesh Chambers of Com- that the consumers would prefer tatives of the government and and Construction Co (HEC) capital merce and Industry (FBCCI) Yus- your services as it would also be private sectors to boost the Inforis found to have been wiped out, mation Technology (IT) sector. suf Abdullah Harun attended the cost-effective for them," he said. Jung told reporters.

inaugural ceremony as special

guest with BCS President Abdullah

H Kafi in the chair. General Sec-

retary of the Samity Atiqul Ahsan

sent government always prefers to

put the private sector in the front-

line in handling computer related

issues giving proper incentives

As the BCS executives advo-

including zero tariff for the sector.

also spoke on the occasion.