WOULD YOU LIKE TO JOIN A MARKET LEADER?

A leading national company engaged in marketing of automotive components is looking for the following position in its Head Office :

NATIONAL SALES MANAGER

Responsibilities

Lead the sales team to attain annual sales target as per Business Plan. Develop and coach the sales team to make them capable to meet the challenge in the market place. Effectively coordinate & monitor day to day sales performance. Review sales performance with the sales team and take timely corrective measures.

Nurture and strengthen distribution network of more than 100 dealers across the country and appoint new dealers in emerging markets. Build strong customer relationship. Undertake regular customer visits all over the country. Ensure product coverage to create strong brand presence in the market.

The Profile

The incumbent must be a self-driven person who can successfully meet the challenges of competition. Excellent presentation and negotiating skills are required. Must be proactive and willing to put the extra time and efforts to get result.

Graduate from any discipline. Professional experience of seven years in sales with at least 3 years in distribution channel management. Experience in automotive product distribution will be an added advantage. Must have willingness to travel extensively. Must be able to work in a computerized environment. Preferred age group 32~40 years.

Attractive salary and perks await the deserving candidate.

If you feel confident you are the person for the job and you have success record in your past just send your latest CV mentioning experience, telephone number, and names of two referees to GPO box # 190 within 5th April 2001.

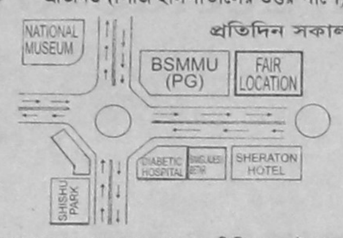
Any kind of lobbying will automatically disqualify the candidate.

শিল্প ও বাণিজ্য মেলা ২০০১

স্থান ১৩ই এপ্রিল থেকে ৭ই মে ২০০১ ইং

শাইনপুকুর হোডিংস লিঃ এর প্রায় দুই লক্ষ বর্গফুট জমিতে ১ নং শাহবাগ এভিনিউ (পিজি হাসপাতালের উত্তর পার্শে), ঢাকা।

প্রতিদিন সকাল ১০টা থেকে রাত ১০টা



▶ ৩ এপ্রিল, ২০০১ ইং এর মধ্যে আগে আসলে আগে পাবেন ভিত্তিতে বুথ/ষ্টল/প্যাভিলিয়ন বরাদ্দ দেয়া হচ্ছে।

▶ দর্শনার্থী ও গাড়ী পার্কিং টিকেটের ইজারাদার নিয়োগ দেওয়া হবে।
প্রতিদিন সন্ধ্যায় উপজাতীয় এবং ঢাকা সহ বিভিন্ন জেলা ভিত্তিক সাংস্কৃতিক অনুষ্ঠান হবে।
সাংস্কৃতিক অনুষ্ঠানের স্থান দর্শনার্থী টিকেটের ইজারাদার নিয়োগ করা হবে।

মেলার আকর্ষণ

১। মেগা প্যাভিলিয়ন ৩ (তিন) টি শেড ও ফ্লোর নির্মিত অবস্থায় (ডেকোরেশন ছাড়া)
প্রতিটি ৩০'X৪০' = ৩,০০,০০০/- টাকা।
২। প্যাভিলিয়ন ৫ (পাঁচ) টি শেড ও ফ্লোর নির্মিত অবস্থায় (ডেকোরেশন ছাড়া)
প্রতিটি ২০'X ৩০' = ২,৫০,০০০/- টাকা।
৩। প্যাভিলিয়ন নির্মানের জন্য উন্মুক্তস্থান ১২ (বার) টি। প্রতিটি ২০'X ৩০' = ১,২৫,০০০/- টাকা।
৪। বুথ/ষ্টল ২০০ (দুইশত) টি সম্পূর্ন নির্মিত অবস্থায়। প্রতিটি ১০'X ৮' = ৩৫,০০০/- টাকা।

- বাংলাদেশ ছাড়াও এশিয়া, ইউরোপ ও আমেরিকার দেশসমূহের ব্যাপক অংশগ্রহন।
- দেশী বিদেশী আনুমানিক ২০ লক্ষ ভোক্তা সাধারনের মেলা পরিদর্শন।
- ক্ষুদ্র ও মাঝারী শিল্প, ট্রেড প্রমোশনাল অর্গানাইজেশন, এনজিওদের অংশগ্রহনের অগ্রাধিকার।
- আইটি সেক্টরের কাভার্ড জোন ও সেক্টর ভিত্তিক বুথ বরাদ্দ।
- হস্তশিল্প, তাঁতবস্ত্র এবং ফাষ্ট ফুডের জন্য বুথ বরাদ্দ দেওয়া হবে।

প্যাভিলিয়নশেড/ ফ্লোর, বুথ, পুলিশ ক্যাম্প, সিআই সীটের বাউন্ডারী ওয়াল, ষ্টোর ইত্যাদি যথারীতি নির্মাণ করা হইয়াছে।

যোগাযোগ অফিস

খাগড়াছড়ি চেম্বার অফ কমার্স এন্ড ইন্ডাষ্ট্রী
এ, এম, বি আরেফিন, সভাপতি এবং আহবায়ক শিল্প ও বানিজ্য মেলা কমিটি
যোগাযোগঃ ইউনাইটেড এ্যাডভারটাইজিং লিঃ
৬২/১, পুরানা পল্টন, ঢাকা-১০০০। ফোন ঃ ৯৫৫৭৯১৮, ৯৫৫৪১০৩।
রুম নং - ৩০৮, হোটেল শেরাটন, ঢাকা।
ফোন ঃ ৮৬১১১৯১-৫,৮৬১৩৩৯১, (সময় সকাল ১০টা হতে রাত ১০ টা)

Dhaka Stock Exchange Ltd.

9/F Motijheel C/A., Dhaka -1000

CAREER OPPORTUNITY

01. Assistant System Engineer :

(This post is same level of Programmer / Asst. System Analyst / Maintenance Engineer)

Qualification:

B. Sc. Engineering (Computer Science / Electrical & Electronics) or B. Sc (Hon's) 4 years course / M. Sc. (Computer Science / Applied Physics & Electronics)

Experience :

The Applicant must have minimum 3 years job experience on Software development using SQL server (preferable) / ORACLE, sufficient knowledge on Microsoft NT Server and LAN & WAN communication. He must have the ability to identify faulty hardware and software components. Hands on experience in system operation, support, monitor and performance analysis will be the added qualification.

The incumbent will be required to work in a team environment to insure the smooth operation to the trading System and report unresolved problems to the higher authority in the department

02. Assistant Application Support Engineer:

(This post is same level of Programmer / Asst. System Analyst / Maintenance Engineer)

Qualification :

B. Sc. Engineering (Computer Science / Electrical & Electronics) or B. Sc (Hon's) 4 years course / M. Sc. (Computer Science / Applied Physics & Electronics)

Experience :

The Applicant must have minimum 3 years job experience on Software development using Visual FoxPro, SQL server (preferable) / ORACLE, sufficient knowledge on Microsoft NT Server and LAN & WAN communication.

The incumbent will be required to manage officers giving support to end-users for smooth operation of software/hardware directly related to the trading system and report unresolved problems to the higher authority in the department.

Officer, Help Desk Operation :

(This post is same level of Asst. Programmer / Asst. Maintenance Engineer)

Qualification :

B. Sc. Engineering (Computer Science / Electrical & Electronics) or B. Sc (Hon's) 4 years course / M. Sc. (Computer Science / Applied Physics & Electronics)

Experience :

The applicant must have fundamental knowledge in information Technology. Also experience on 'software development using RDBMS' or 'Support and maintenance of LAN & WAN communication' and sufficient knowledge on Microsoft NT Server will be the added qualification. The incumbent will be required to support end-users in smooth operation of hardware/Software problems, assist users in installation of hardware and software directly related to the trading system and report unresolved problems to the higher authority in the department.

The applicant is also required to have excellent inter-personal communication skill with sound business oriented background. The successful candidates can expect competitive remuneration and benefit package. Candidates who meet the above requirements may apply giving full particulars, work experience, salary aspirations along with a photograph and contact telephone number to **The Secretary, Dhaka Stock Exchange Ltd.**, 9/F Motijheel C/A., Dhaka -1000 **latest by 10th April 2001.** Successful applicants will be required to join immediately.

FINISHING A-LEVELS ?
WONDERING WHICH UNIVERSITY TO SELECT ?

Check Out What A Leading American College Guide Says About Canada

"The top Canadian universities are the academic equals of most flagship public universities and many leading privates in the United States, but the expense of a (Canadian) bachelor degree is far lower."

"It is hard to beat Canadian universities for the quality of student life. Few Canadian campuses are troubled by issues of student safety or rowdiness. In the larger urban centers, Canadian campuses reflect the rich cultural diversity of Canada's cultural mosaic."

"Americans wondering about the currency of a Canadian degree in the United States should be reassured that top American and multinational companies actively recruit on Canadian campuses, as do American graduate schools."

Ted Fiske, author of *'The Fiske Guide to Colleges'*

Follow your dreams. VISIT OUR LIAISON OFFICE IN DHAKA
BRAC UNIVERSITY BUILDING, 66 MOHAKHALI, TEL : 988 1265 X 4162

UNIVERSITY OF WINDSOR — UNIVERSITY YORK UNIVERSITY

শাখা স্থানান্তর

সম্মানিত গ্রাহক, শুভানুধ্যায়ী ও সংশ্লিষ্ট সকলের অবগতির জন্য জানানো যাচ্ছে যে, **উত্তরা ব্যাংক লিমিটেড, গুলশান শাখা** পুরাতন অবস্থান থেকে নতুন ঠিকানায় স্থানান্তরিত এবং নতুন সাজে সজ্জিত হয়ে **আজ ২৮শে মার্চ, ২০০১ (বুধবার)** থেকে যথারীতি কাজ শুরু করছে।

পুরাতন ঠিকানা	নতুন ঠিকানা
উত্তরা ব্যাংক লিমিটেড গুলশান শাখা ল্যান্ডমার্ক শপিং সেন্টার ১২-১৪, গুলশান নর্থ বা/এ গুলশান সার্কেল-২ ঢাকা-১২১২	উত্তরা ব্যাংক লিমিটেড গুলশান শাখা মেট্রোপলিটন শপিং প্লাজা (২য় তলা) প্লট নং-২ (নতুন) ১০ (পুরাতন) গুলশান-২, ঢাকা-১২১২

সংশ্লিষ্ট সকলকে নতুন ঠিকানায় যোগাযোগ করতে অনুরোধ করা যাচ্ছে।

উত্তরা ব্যাংক লিমিটেড
আবহমান বাংলার ঐতিহ্যে লালিত

No. 1 for SAT . GRE . GMAT
TOEFL
SPOKEN ENGLISH
Gateway
A- 8/11, LALMATIA
☎ 9125092, 8118250, 8121727

Bangladesh Power Development Board

রাত ১১টা থেকে ভোর ৬টার মধ্যে সেচ পাম্প চালান

Tender Notice

Description of goods to be supplied: Sulphuric Acid of superior commercial standard purity 96%-98% (minimum). Eligibility of contractor: Ministry of Industries approved bonafide sulphuric acid manufacturing industrial firm/poison licenceholder firm. Amount of estimated cost: Tk 23,20,000/=. Price of tender: Tk 3000/= (three thousand) only (non-refundable) to be deposited in the form of Pay Order/Bank Draft in favour of "Deputy Director (Accounts), Ghorasal Zonal Accounts Office, PDB, Polash, Narsingdi." Place & date of having tender: Can be purchased from the Chief Engineer (O&M), GPS, PDB, Polash, Narsingdi/Chief Engineer (Generation), PDB, WAPDA Bhaban, Dhaka/Divisional Commissioner, Dhaka Division, Segunbagicha, Dhaka, or Manager, Janata Bank, Polash Branch, Narsingdi up to 11-04-2001. Date of receiving & opening tender. At the said offices (except bank) & the office of the undersigned up to 11-30 AM of 12-04-2001 and the tenders will be opened on the same day at 12-00 Noon in presence (if any) of the attending tenderers. Other terms & conditions and all rules & regulations of tender stated in the schedule should be complied with properly.

Deputy Manager (Operation-2)
GPS, PDB, Polash, Narsingdi.

Biddut/Jana-1744 (6)/2000-2001
DFP-6772-15/3
G-534

Sale

Few flats of 1225 sft area with modern amenities located at the Corner Plot of Road No 11& 2 at Sector 4 in Uttara are on sale. Contact Tel: 8815701, 8815357 C-402

Sale

5 (five) Katha Rajuk Plot at Sector 3 in Uttara is available for sale. Contract Tel: 8815701, 8815357 C-401

Floor Space To Let

2,800 sqft floor-space, adjacent to 60-ft highway in City's Heart at Mirpur, Section No. 10, Golchakkar available for Bank, Insurance, Garment Industry, Indenting, Computer Office. Please Contact: 92/2, Senpara Parbata, near Chowrangee Market, Mirpur-10, Dhaka. Tel: 9005098

NOTICE

The statement previously published by the Canadian High Commission Visa Section refers to students who are in possession of an ACCEPTANCE LETTER for the FALL SESSION 2001 by a Canadian Educational Institution.

Visa Section
Canadian High Commission

D-249

VACANCY ANNOUNCEMENT

An international voluntary organization needs Trainers and Coordinators both for field and Dhaka office. We are looking for both senior and junior individuals with strong analytical skills and some experience in grassroots mobilization. Female candidates with Master`s degrees and proven ability to communicate both orally and in writing will be highly preferred. There are positions for dedicated individuals who want to make a difference with their lives. Salary negotiable.

Applications must be sent to GPO Box No. 836, GPO, Dhaka 1000 by 20th April, 2001. Please Include a photograph, copies of all certificates and a page on your thoughts on how to eradicate poverty from Bangladesh.

Let us share the RISK with you!

If you have a high-tech and/or innovative business proposal for start-up,expansion or diversification, are interested to go for a joint venture and meet the following criteria - then you may contact us confidently.

Primary criteria:

Sectors-
- Innovative agrobased/agroprocessing/food processing/mini cold storage (for vegetables & fruits);
- Rural infrastructure projects (electricity & water);
- IT/software/data processing/e- business.

Business criteria-
- Project must contribute to poverty alleviation and be socially responsible;
- Project size within Tk. 30 million (Fixed investment Tk. 10 million);
- Risky but highly profitable.

Only short-listed proposals will be entitled for further exploration, screening and analysis. Grameen Fund authority reserves the right to accept or reject any or all proposals. GF will respond only to the project proposals in which it has interest.

Please include the following in your proposal:
- Bio-data of main sponsor/entrepreneur and key people of the company/business;
- Project proposal (include management, technical, market, financial & social aspects);
- Details of sources of funds (mention Grameen Fund's part);
- Past performance reports/audit reports (for existing organizations only).

Please contact: Managing Director, Grameen Fund, Grameen Bank Bhaban, Mirpur 2, Dhaka 1216,
E-mail: g_fund@grameen.net, web: www.grameen-info.org

Grameen Fund is a social venture finance company and an associate member of Grameen family.

Grameen Fund

a FEW good REASONS to join GSE

WHY DO WE BELIEVE WE CAN OFFER BETTER PROGRAM THAN OTHERS ?

1 Monetary Value of Time

2 Quick Completion Time

3 Highest Value for Money

4 Standard Quality all over Bangladesh

5 Latest Courseware

6 Effective Lab Sessions

7 Courses Leading to Professional Certifications

8 Central Exam System

9 Internship Opportunities

10 Job Placement Assistance

grameen STAR education

DHAKA DIVISION

Dhanmondi : House No - 54/1 (6th Fl.), Road - 4/A(New) Dhanmondi R/A, Dhaka. Tel : 8624521-5
Eskaton : 23/ Ka, New Eskaton Road (2nd Floor) Dhaka. Tel : 9333095, 9331452
Jatrabari : 327/3/B South Jatrabari, Sufia Plaza, Dhaka. Tel : 9551546, 018-243338
Lalmatia : 1/8, Block-B, (Ground Floor), Lalmatia, Dhaka. Tel : 8124530
Narayanganj : 158, B. B. Road (Panorama Plaza) 2nd & 4th Floor, Narayanganj. Tel : 9713511
Panthapath : 69/B (2nd Floor), Panthapath, Dhaka. Tel : 9668986, 9662778
Shantinagar : 32 New Circular Road (4th Floor) Shantinagar, Dhaka. Tel : 9351825, 018-240400
Savar : 16, Jhalleswar, Abdul Hye Super Market Savar. Tel : 7711751
Uttara : House # 13 (2nd Floor), Road # 14/A Sector # 4, Uttara, Dhaka. Tel : 8918097

CHITTAGONG DIVISION

Agrabad : Southland Centre (7th Floor), 5 Agrabad C/A, Chittagong. Tel : 721652
Jamal Khan : 79/A, Jamal Khan Road (2nd & 3rd Fl.) Chittagong. Tel : 620277
Nasirabad : 1147/A CDA Avenue, Nasirabad IFCO Complex, Chittagong. Tel : 652234 Ext. 104
Comilla : Pourashava Bhaban, Comilla. Tel : 76278

KHULNA DIVISION

Jessore : Jess Tower (3rd Floor), Jessore. Tel : 4044, 3609
Khulna : A-43, A-44, Majid Swarani Avenue Shibbari, Khulna. Tel : 720044

SYLHET DIVISION

Sylhet : Kazi Vila, Shuvechha-137, East Subid Bazar Sylhet. Tel : 720716, 722543

RAJSHAHI DIVISION

Bogra : Court House Street, Jaleswaritola, Bogra.
Rajshahi : Mangal Bhaban, Alupotti More Rajshahi. Tel : 776067
Rangpur : Senpara (Opposite Collectorate School & College), Rangpur. Tel : 65761

bringing IT education countrywide

Mktg/GSE-10/01