BUSINESS

Pakistan hopes to attract \$100m foreign investment in IT sector

AP, Karachi

Pakistan expects to attract \$100 million in foreign investment for information technology, said officials attending an IT conference over the weekend.

Musharraf, addressing the two- more than 300 towns and villages. day Information Technology Commerce Network Asia 2001 in the commercial capital of Karachi, said he hoped the IT industry would help the struggling econ-

omy regain momentum. support, we would bring this like in Pakistan." revolution," Musharraf told the conference late Saturday.

power in a bloodless coup in Oc- Hong Kong, Indonesia and Malay-

Sonali Exchange, New York, were present.

EU leaders came out of their

Stockholm summit over the week-

end confident that Europe can

dodge the economic storm clouds

looming over the United States

mitment -- set out a year ago in

Lisbon -- to make the European

Union the world's top knowledge-

based economy by 2010, by

agreeing a follow-up set of policy

summit host and Swedish Prime

Minister Goeran Persson, whose

Scandinavian nation currently

wanted ... but it's an ongoing pro-

leaders also gave thumbs-up to an

unprecedented top-level mission

"We're not at a standstill," said

direction -- not as far as I had sound" in Europe.

In a move that will raise it said, making it possible to create

They reaffirmed their com-

AFP, Stockholm

and Japan.

initiatives.

presidency.

cess," he said.

tober 1999, said his government sia were attending the largest-ever had taken several key steps to facilitate the IT and telecommuni-

It has cut the telecommunications and internet bandwidth rates Military ruler Gen. Pervez and provided Internet access in

The government also has allowed private companies to set up Internet kiosks at airports and railway stations.

"We offer unique opportunities for companies, setting up software "(Information Technology) will houses in Pakistan," said bring an economic revolution in Musharraf. "Show me a country Pakistan and, with private sector where there is rapid development

More than 100 foreign delegates from the United States, The military ruler, who seized England, Japan, Korea, Singapore,

The Annual General Meeting and a Board meeting of Sonali Exchange Co Incorp were held in New York, USA,

recently. Md Enamul Haq Chowdhury, Managing Director of Sonali Bank and Chairman of Sonali Exchange Co,

presided over the meetings. K A Rashid, Local Director of the Board, and Humayun Kabir, Chief Executive of

EU confident of dodging

Persson said he would travel to ence.

both capitals "before the end of

May" with EU External Relations

Commissioner Chris Patten 'and

EU foreign policy high represen-

on seeing North Korean leader

Kim Il-Sung, and on discussing

human rights, nuclear weapons

and economic cooperation in

holds the agenda-setting EU summit's final communique Sat- to discuss how Europe can help

Three percent growth over the

medium term should be possible,

Europe's profile in Asia, the EU more jobs and prosperity even as peted for the leaders' attention,

"Of course we are aware that cussions.

Europe's population grows older.

But he said the troika will insist

to Pyongyang and Seoul to sup- the Japanese and US context is a

port reconciliation between North source of difficulty," Persson told

Though the United States is convened to focus on economic

sliding towards recession, and reforms, with Russian President

urday was unequivocal: "Eco- Moscow move its own reform

Japan is reeling from deflation, the Vladimir Putin dropping by Friday

US economic woes

and South Korea.

tative Javier Solana.

Pyongyang.

"We made moves in the right nomic fundamentals remain agenda forward.

IT gathering in the port city.

Organisers expected some 50,000 visitors at exhibits in which some 150 companies have booked 300 stalls in the newly constructed Pakistan Expo Centre.

"The Pakistan government has given a large amount of incentives for IT investment," including a 15year tax exemption for software development companies, Pakistan's IT minister Atta-ur-Rehman

Pakistan has recently framed laws to legalise-e-commerce and protect intellectual property. It's also set aside 70 per cent of the IT ministry's budget for IT education.

The international firm participating in the conference mainly represent software developers,

PHOTO: SONALI EXCHANGE

an end-of-summit press confer-

broad economic guidelines for

considerable self-confidence as

regards the fundamentals of the

European economy... We believe

Schroeder agreed: "Europe re-

mains on the path to robust

German Chancellor Gerhard

The two-day summit had been

But the crisis in Macedonia,

and the spread of foot-and-mouth

disease on European farms, com-

and dominated much of the dis-

that Europe has its own, strength."

"But we believe we have the

business solution providers, hardware manufacturers, international banking and financial institutions and venture capital

The Sindh provincial government is also promoting IT. With a population of 13 million in Pakistan's largest city, Karachi had become a major centre of IT activities in Pakistan.

"We in Pakistan are trying hard to position ourselves for the IT revolution," Hafeez Shaikh, the Sindh provincial minister, told the conference.

Some of the major international IT companies represented at the conference include Intel Corp. Hewlett-Packard Co, Compaq Computer Corp, Microsoft, Sun Microsystems, Cisco Systems Inc. and IBM.

Taiwan to seek investment pact with China at APEC meet

AFP, Taipei

Taiwan plans to propose that an investment guarantee agreement with China be signed at the APEC (Asia Pacific Economic Cooperation forum) ministerial-level meeting in June, it was reported Sunday.

It was the "core issue" discussed at a meeting chaired by President Chen Shui-bian Saturday that gathered advisers and specialists on relations with Beijing, the Taipei-based China Times said.

However observers here said China may not back away from its line of refusing to ink the accord with Taiwan which it regards as part of its territory awaiting reuni-

China alleged its existing law was sufficient to ensure the interests of Taiwanese investment

The paper said the proposal was part of Chen's efforts to normalise economic and trade ties with China, taking advantage of APEC and expected entry into the World Trade Organisation by the

Beijing in 1995 called off the rapprochement talks after the landmark US visit by Lee Tenghui, then Taiwan president, claiming it was part of Taipei's bid to split from the "motherland."

UAE 2000 GDP rises 17pc on high oil prices

AFP, Abu Dhabi

The United Arab Emirates (UAE) saw its gross domestic product (GDP) rise 17 percent in 2000 on the back of high oil prices, according to a central bank report published Saturday.

GDP reached 223 billion dirhams (60.8 billion dollars) compared with 190.5 billion dirhams (51.9 billion dollars) in

GDP per capita rose from 56,600 dirhams (15,422 dollars) to 63,800 dirhams (17,384 dollars).

Euro telecoms to lose billions on UMTS system

AFP, Hanover

European telecommunications firms stand to lose billions from their investment in the high-speed UMTS mobile phone standard, German news weekly Der Spiegel reported in an article to appear Monday.

Spiegel cited risk calculations on the market for the newgeneration phones by US consulting group McKinsey, conducted for several European firms.

The calculations suggested that the introduction of the UMTS (Universal Mobile Telecommuni--cations System) standard would lead to the losses of 270 billion euros (243 billion dollars) across

Among German companies, McKinsey found that T-Mobil and D2 Vodafone stood the best chance of seeing a return on their investment.

E-Plus, Viag Interkom and Mobilcom were viewed "critically" or "very critically", while the Finnish-Spanish alliance of Sonera and Telefonica was viewed as "completely hopeless", Spiegel said.

UMTS, scheduled for mass release in Europe in 2003, is the sophone standard.

bile phones into multi-function through March 28.

multimedia devices thanks to exponential rise in networ

Mobile downloads of video and music gleaned from the Internet real-time are some of the mos prominent services expected.

European companies have in vested hundreds of billions dollars in UMTS licenses, which come in addition to hefty sun they will need for developing in frastructure and services.

The McKinsey report sa those investments would not paid off until 2017.

T-Mobil, Deutsche Telekom mobile communications uni dismissed the report's forecast unrealistic. "The calculations are based o

wild assumptions," a T-Mob spokesman at Germany's gian Cebit computer and telecommu nications fair said. "It plays on people's fears."

Mobile Internet access and the future of UMTS are the hot topics at this year's Cebit, and companies have been trying to drum up excitement for the technology with a parade of new prototypes.

The event is one of the world's largest expositions of its kind with called third generation mobile more than 8,000 companies represented from 60 countries. It runs It promises to transform mo- in the northern city of Hanover

SHIPPING

| Berth pe | osition and perform | ance of vessels | as on 25 | .3.2001. | | |
|----------|---------------------|-----------------|--------------------------|----------|---------|------|
| Berth | Name of Vessels | Cargo | L Port | Local | Date of | Lea- |
| No | | | Call | Agent | Arrival | ving |
| 1/1 | Southern Queen | GI (Copra) | Sing | Aeka | 28/11 | - |
| 1/2 | Hanjin Istanbul | GI (Peas) | Pusa | LKore | 28/2 | 5/4 |
| 1/3 | Samsun Honour | Rice (G) | Naga | SSST | 15/3 | 25/3 |
| 3/4 | 'Kabirdas (E/L) | E/L | Mong | SSL | 21/3 | - |
| 1/5 | Oriental Queen | C Clink | Kant | BSL | 6/3 | 25/3 |
| J/6 | Enos | GI (Y Ma) | Yang | SMSL | 1/3 | 24/3 |
| 1/7 | Sungrisan-9 | Urea (BCIC) | Sing | PSAL | 28/2 | 26/3 |
| J/8 | Top Concord | Rice (G) | Nago | SSST | 15/3 | 30/3 |
| 1/9 | Axon Andriane | GI (St PA) | Pusa | Prog | 18/3 | 31/3 |
| J/10 | Shakhtar | M Seed/GI | Kara | Mutual | 18/3 | 29/3 |
| J/11 | Kota Singa | Cont | Sing | Pil(BD) | 20/3 | 26/3 |
| 1/12 | Banga Bijoy | Cont | Col | BDShip | 23/3 | 27/3 |
| J/13 | Qc Lark | Cont | P Kel | QCSL | 18/3 | 26/3 |
| CCT/1 | Banga Birol | Cont | P Kel | BDShip | 19/3 | 27/3 |
| CCT/2 | Xpress Resolve | Cont | Col | Everbest | 19/3 | 25/3 |
| CCT/3 | Jaami | Cont | Sing | Cross | 19/3 | 25/3 |
| RM/14 | Banglar Maya | Idle | Pipa | BSC | 3/8 | 27/3 |
| RM/15 | Banglar Urmi | Repair | | BSC | R/A | 27/3 |
| GSJ | Agia Kyriaki | Wheat(G) | Dunk | KSA | 18/3 | 28/3 |
| TSP | Safe Star | R Phos | Sing | Seacom | 6/3 | 28/ |
| RM/3 | Gulf Stream | CDSO | Durb | Seacom | 20/3 | |
| RM/6 | Kapitan Ivanchuk | C Clink | Krab | Uniship | 15/3 | |
| DD | Eltanin | Repair | Yang | SMSL | 5/3 | 28/. |
| DDJ/I | Banglar Robi | Repair | Sing | BSC | 19/2 | 28/. |
| CUFLJ | Sea world | Mop(P) | Aliza | CCNL | 15/2 | 1/4 |

Vessels due at outer anchorage

Tanker due

Fagle Arise

| Name of Vessels | Date of | L Port | Local | Cargo | Loading |
|---------------------------|---------|--------|----------|---------------|---------|
| | Arrival | Call | Agent | | Port |
| Kengtung | 25/3 | NEWS - | Everbest | GI(Si C) | |
| Amarta Jaya-1(72)18/3 | 26/3 | Sing | ASA | GI(St C) | - |
| Ocean Pride | 26/3 | Yang | PSAL | | - |
| Pathein | 27/3 | Yang | MTA | Rice(P) | |
| Xpress Renown (Cont)15/3 | 25/3 | Col | Everbest | Cont | Col |
| Green Valley | 26/3 | Sing | ARL | Scraping | - |
| Banglar Shikha(Cont)18/3 | 25/3 | - | BSC | Cont | Sing |
| Golden Glint(72)19/3 | 26/3 | | Everbest | GI(St C) | - |
| Jaya Mars(Cont)18/3 | 26/3 | Sing | RSL | Cont | Sing |
| Dewan-1 | 02/4 | Kara | OWSL | Rice(P) | |
| Detroit | 25/3 | Sucz | OTL | | |
| Uni Raya Glory | 26/3 | Pang | UML | GI(Round Log) | |
| Mana | 28/3 | | OLM | C Clink | - |
| Banga Bonik (Cont) 22/3 | 29/3 | CBO | Baridhi | Cont | Col |
| Banga Lanka (Cont) 18/3 | 30/3 | Sing | BDShip | Cont | Sing |
| Gold Indus(72)19/3 | 28/3 | | Everett | GI(St C) | - |
| Tiger River(Cont)11/3 | 29/3 | | Nol | Cont | Sing |
| Arabella(Cont)11/3 | 29/3 | | QCSL | Cont | Sing |
| O Independence (Cont)21/3 | 29/3 | | TTL | Cont | Sing |
| Koto Cahaya(Cont)21/3 | 29/3 | Sing | Pil(BD) | Cint | Sing |
| Osg Alpha (Cont) 22/3 | 29/3 | | Everbest | Cont | Col |
| Joy World (72) 18/3 | 31/3 | Jaka | SSLL | GI (St C) | - |
| Acturia(Cont)14/3 | 30/3 | | QCSL | Cont | Sing |
| QC Teal (Cont)15/3 | 30/3 | | QCSL | | Sing |
| Sea Jade | 31/3 | | PSAL | C Clink | |
| Mary Nour | 31/3 | Lang | BSL | | - |
| Philia | 31/3 | - | PSAL | | |
| Kota Naga(Cont021/3 | 1/4 | Sing | Pil(BD) | | Sing |
| Kota Berjaya (Cont) 22/3 | 1/4 | Sing | Pil (Bd) | | Sing |

| Eagle Arise | 2010 0 | ning MISTE | LISDA | 11 |
|-----------------------|--------|------------|---------|------------|
| | | | | |
| Name of vessels | Cargo | Last Port | Local | Date of |
| | | Call | Agent | Arrival |
| Vessels at Kutubdia | | | | |
| Energy Explorer-IV | | | BBAL | 5/4 |
| Ismaya | | | Arafeen | 17/8 |
| Dea Champion | | | Arafeen | R/A(1/3) |
| Dea Conqueror | | | Arafeen | R/A(31/12) |
| Dea Captain | | - | Arafeen | R/A (18/3) |
| Seabulk Command | | - | IBS | R/A(20/3) |
| Vessels at outer anch | orage | | | |
| Ready on | | | | |
| Bombay | R Phos | Mali | RML | 14/2 |
| Jurong Balsam(Cont) | Cont | Sing | NOL | 21/3 |
| lin Chang(lines) | GI | Rusa | BDShip | 22/3 |

25/3 Sino MSTPL

HSD/JP-1

| Vessels at outer anche | orage | | | |
|------------------------|-----------|---------|----------|------|
| Ready on | | | | |
| Bombay | R Phos | Mali | RML | 14/2 |
| Jurong Balsam(Cont) | Cont | Sing | NOL | 21/3 |
| Jin Cheng(liner) | GI | Busa | BDShip | 22/3 |
| Joy Sky | . C Clink | Tank | NWSL | 15/3 |
| Salzach(Cont) | Cont | Sing | BDShip | 22/3 |
| Ava | Rice(P) | Yang | MTA | 17/3 |
| Al Muztuba | Rice(P) | Kara | CLA | 103 |
| Xpress Nuptse (Cont) | Cont | P Kel | RSL. | 23/3 |
| Banga Biraj (Cont) | Cont | - P Kel | BDShip | 23/3 |
| Qc Pintail (Cont) | Cont | PKel | QCSL | 23/3 |
| Kota Bintang (Cont) | Cont | Sing | Pil(BD) | 23/3 |
| Boxer Capt Cook(Cont) | Cont | Sing | TTL | 24/3 |
| Hellas Endurance | HSD | Juba | ECSL | 24/3 |
| Vessels not ready | | | | |
| Iran Meelad | R Phos | Hamr | Seacoast | 16/3 |
| Actes D | C Clink | Pada | MBI | 23/3 |

| The above are shipping position and performance of vessels of Chittagong port per berthing sheet of CPA supplied by HRC Group, Dhaka. | | | | | | | | |
|---|---|---|-----|--------|--|--|--|--|
| Storm Wind | • | 1 | H&H | R/A(2. | | | | |
| Banglar Jyoti | | - | BSC | R/A(I | | | | |

Vessels awaiting instruction

CURRENCY

| Currency | y 5 | Selling OD | 700 | Sell | ing BC | Buying TT Clean | | Buying C Sight Exp Bill | | | ing OD ansfer |
|--------------|--------|------------|-------|------|-----------------|--------------------|----|-------------------------------|------------|-----------|------------------|
| US Dollar | | 54.2 | 800 | 5 | 4.3100 | 53.8150 | | 53.697 | 70 53.6 | | 3.6250 |
| Pound Stg | | 77.9 | 081 | 7 | 7.9511 | 76.1213 | | 75.954 | 14 | 75.8526 | |
| Deutsche M | far | 25.1 | 136 | 2 | 5.1275 | 24.0538 | | 24.001 | 0 | 0 23.9688 | |
| Swiss Franc | C | 31.7 | 167 | 3 | 1.7343 | 31.0638 | | 30.995 | 57 | 30.9542 | |
| Japanese Y | en | 0.44 | 158 | (|).4460 | 0.4344 | | 0.433 | 5 | 0.4329 | |
| Dutch Guil | der | 22.2 | 888 | 2 | 2.3011 | 21.3481 | | 21.301 | 13 | 21.2728 | |
| Danish Kro | na | 6.51 | 10 | (| .5146 | 6.3732 | | 6.3593 | | 6.3507 | |
| Australian ! | S | 27.4 | 874 | 2 | 7.5026 | 26.1379 | | 26.0806 | | 26.0457 | |
| Belgian Fra | inc | 1.21 | 76 | | .2183 | 1.1662 | | 1.163 | 7 | 1.1621 | |
| Canadian \$ | | 35.0 | 465 | 3 | 35.0659 34.0644 | | | 33.9897 | | 33.9442 | |
| French Fra | nc | 7.48 | 880 | | 7.4921 | 7.1720 | | 7.156 | 2 7.1 | | 7.1467 |
| Hong Kong | S | 6.9 | 728 | (| 5.9767 | 6.8861 | | 6.8710 | | - | 6.8618 |
| Italian Lira | | 0.03 | 254 | (| 1.0254 | 0.0243 | | 0.024 | 2 | | |
| Singapore S | S | 30.7 | 623 | 3 | 0.7793 | 29.8061 | | 29.740 | 08 29,7009 | | 9.7009 |
| Euro | | 49.1 | 180 | 4 | 9.1451 | 47.0451 | | 46.94 | 19 | 46.8790 | |
| Saudi Rial | | 14.5 | 141 | 1 | 4.5222 | 14.3102 | | 14.278 | 38 | 8 14.2597 | |
| Bill buying | rates | | | | | | | | | | |
| TTDoc | 30 Da | ivs | | 60 | Days | 90 Day | /S | 120 Days | | 180 Days | |
| 53.7512 | 53.36 | 65 | | 52 | .9181 | 52.469 | 6 | 52.0212 | | 51 | .1243 |
| US dollar | Londor | Inter | Bank | Offe | red Rate | (LIBOR) | | | | | |
| Buying(\$) | Sell | ing(\$) | Curre | ncy | 1 Month | 3 Months | | 6 Months | 9 Moi | nths | 12 Month |
| 53,6250 | 54.3 | 2800 | USD |) | 5.05625 | 4.86000 | 4 | 1.66125 | 4.5856 | 13 | 4.60125 |
| 75.8526 | 77.5 | 9081 | GBF |) | 5.62500 | 5,47219 | 5 | .31938 | 5.2689 | 1 | 5.24359 |
| Cash/TC | Cas | h/TC | EUF | 01 | 4.67438 | 4.56938 | 4 | .43563 | 4.3375 | 0 | 4.31438 |

Exchange rates of some Asian currencies against US dollars Indian Rupee | Pak Rupee | Thai Baht Korean Won Indonesian Malaysian Rupiah Ringgit 3.7999/3.8000 10340/10385 1308.0/1310.0 46.62/46.72 | 60.75/60.80 | 44.20/44.30 Amex notes on Sunday's market The international market was closed today because of the weekend. As a result, very little movement was observed in the inter-bank USD/BDT market today. The USD/BDT rate ranged between the previous level of 54.20-22. The average call rate fell today and ranged between 7.5 and 8 per cent due to the increase in the liquidity of the call money

The euro's attempt to hold most of its gains against the dollar proved futile on the last working day on Friday, as it rose by a cent against the greenback in New York closing on Friday. Against the yen, the dollar weakened more sharply, within view of session lows and off nearly a yen from the prior day's close.

The Swiss franc extended its gains against the dollar on Friday, a day after surprise 25-point rate cut by the Swiss National Bank. Sterling rebounded more than a cent from this week 3-1/2 month lows against the dollar on Friday as safe-haven flows into the dollar diminished on a recover of global stock markets following steep falls this week.

In New York on Friday, the majors closed against US \$ at 122.77/122.87 JPY 1.7214/1.7224 CHF, Euro at \$0.8892/0.8899 and GBP at \$1.4245/1.4253.



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