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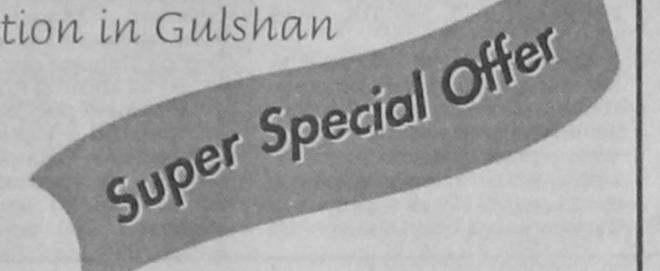
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III. TRANSCOM



POSITION ANNOUNCEMENT

Transcom is a growth oriented, premier business institution in Bangladesh, involved in the manufacture and marketing of global brands such as Pepsi, Philips, Sanyo, Whirlpool and SK+F. We are currently looking to fill the following positions in the under-noted companies within our Group. The Group provides excellent job environment for career growth of individuals and practices a performance culture, where talent and creativity are recognised and rewarded.

1. TRANSCOM BEVERAGES LIMITED - Key Accounts Manager

The incumbent will be responsible for the Sales volume and growth of Key Accounts, such as corporate customers, high profile customers or customers buying in bulk. The person must have sound productive experience in Key Account management, preferably an MBA, with excellent verbal and written communication skills in English and Bengali. He must be below 40 years of age with proven record of success in selling and merchandising in FMCG (fast moving consumer goods) in a well reputed company.

2. TRANSCOM BEVERAGES LIMITED - Training Manager

The incumbent will be responsible for Sales Training and Sales Development for the entire field force. The required minimum qualification for the position is a graduate degree in any discipline of Social Sciences. Preference may be given to a candidate having an MBA in Marketing or Management. Excellent written and verbal communication skill in English and Bengali is essential for the position. Must have the ability to conduct classroom training commanding respect at various levels. He will spend most of his time travelling and imparting on-the-job training and coaching round the year. The individual should be preferably from an FMCG (fast moving consumer goods) background and be well-versed in sales fundamentals and practices. He must be below 40 years of age.

3. TRANSCOM BEVERAGES LIMITED - Market Development Representatives (MDR)

The incumbents will be in the officer grade and report to the Marketing Manager. The MDR will be responsible for marketing activities - such as signage planning and implementation, management of events and implementing/monitoring of promotional activities. The MDR must have adequate communication skills - both verbal and written in English and in Bengali. The applicant must be a graduate and preferably an MBA. Previous experience in a similar capacity or in an advertising agency would get preference. Age below 35 years.

4. BANGLADESH LAMPS LIMITED - Accounts Manager

The candidate in this position must be a qualified Chartered Accountant, with a minimum of 2 years experience. The job requires thorough knowledge of costing, VAT, Budgeting and Tax Planning as well as analysis and interpretation of Financial statements. The incumbent for the position should be proactive and willing to work under pressure. Must have excellent interpersonal skills, in order to lead his own team. He must have the ability to communicate (both spoken and written) in English and in Bengali. Age: Preferably below 40 years

5. BANGLADESH LAMPS LIMITED - Material Management Officer

The candidate should be a M.Com./BBA preferably having at least 3 years experience in Material Management in a reputed Organization. The incumbent must be conversant with Import procedures, Store Management, Material Planning for production and Material handling activities. He must have the ability to communicate (both spoken and written) in English and in Bengali and be proficient with the PC. Age: Preferably below 35 years

6. TRANSCOM ELECTRONICS LIMITED - Area Sales Managers

The job of the Area Sales Manager will be to develop and grow the existing business and to train the members of his team in the area assigned. The incumbent will be accountable for setting objectives of his team and to ensure continuous sales monitoring. The job is transferable and demanding and requires extensive travelling within Bangladesh. The ideal candidate will be an MBA/M.Com in management or marketing, preferably having at least 2 years experience. Persons having 5 years experience in similar position may also apply. He must have the ability to communicate (both spoken and written) in English and Bengali. Age: Preferably below 40 years

7. TRANSCOM ELECTRONICS LIMITED - Sales Executives

Successful candidates will be required to achieve targeted volume of sales in the designated outlets in his territory as per the Annual Sales Plan. The job is demanding and target driven and the incumbents should be result-oriented. The jobs are transferable to any location within our network and requires extensive travelling within Bangladesh. He must have the ability to communicate (both spoken and written) in English and in Bengali. The candidates should be well groomed and must hold at least a Bachelors Degree in any subject. Age: Preferably below 30 years.

If you think, you are the right person for any of the above positions, then send your Curriculum Vitae along with a recent passport size photograph, to the office of :

Manager - Human Resources

Transcom Electronics Limited, BSEC Bhaban (7th Floor), 102, Kazi Nazrul Islam Avenue, Karwan Bazar, Dhaka.

not later than 21st January, 2001 Please indicate the position applied for on the top left hand comer of the envelope. Any attempt, to influence the selection process, will render the candidate disqualified.

Govt promoting only certain sector of administration

Prokichi-BCS Parishad alleges at meeting held in the city

By Staff Correspondent

open examination for the per-

sons from all cadres and all

promotion to BCS administra-

the meeting observed.

tion cadres will create anarchy

The meeting demanded can-

The parishad also called a

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cellation of these initiatives

press conference today from

where its next programme of

The initiative to give mass

Kendriyo sis of merit and efficiency and Prokichi-BCS Sommonnov Parishad at a the persons to be promoted meeting vesterday alleged that should be selected through an the government was showing partiality towards one BCS administration cadre service ignoring the other 28 cadre and non-cadre services in the civil

It further alleged that the and tension in the civil service. government was also giving promotion to 116 persons to joint secretaries and 415 persons to the post of deputy secretaries creating additional posts only for the interest of the

BCS administration cadres. Engineer Dr M A K Azad action will be declared. presided over the meeting held at the auditorium of Engineers Institution, Bangladesh, Secre tary general of the parishad Chowdhury Khalequzzaman vice president Dr Rashid-e Mahbub, principal Jahanar. Begum. Khan Monjur Morshed also spoke in the meeting.

They said that the public dministration reform commission recommended that the promotion to post of deputy secretary should be on the ba-

PCP protests attack on UPDF rally

By DU Correspondent Pahari Chhatra Parishad PCP) yesterday brought out a

procession on the Dhaka University campus in protest of police attack on 2" founding anniversary programme of UPDF in Chittagong and arrest of nine workers of PCP on Fri-

Following * the procession. PCP held a rally in front of the DUCSU building on the campus at around 12:00 noon. Speaking at the rally, PCP

leaders condemned the police attack and said that the government is violating the human rights by lodging false cases and repressing the proautonomy movement activists in the Chittagong Hill Tracts. They demanded immediate

release of all those arrested including Sanchoy Chakma. Dipayan Khisha, and Rupok Chakma.

Among others. Elira Dewan. Shapla. Mithun Chakma and Duranker Tripura addressed the



l'eacher run over

by bus in city

Ferdouslii Jhumur, wife of Shamit Manjur a teacher of Agrani Girls' School, was run over by a bus in the city's Kakrail area on Friday morning. She was 32, savs a press re-

She left behind her husband, only son and a host of relatives to mourn her death. Her quikhwani will be held

on Monday after Asr prayers at 13/L. Azimpur Colony resi-

Construction of 4000 community clinics complete

Health and Family Welfare Minister Sheikh Fazlul Karim Selim has said that construction work on 4,000 community clinics in the country had been completed while on 10,000 others are to be completed by the end of this year, reports UNB. "Under the programme of

Health and Population sector. works on 13,500 community clinics are progressing fast." he told a rally of officials and employees of the Health Department vesterday.

The minister also informed that the work of setting up blood banks in 97 district hospitals and specialised hospitals has been completed across the

Director General of Health Department Dr ASM Moshiur Rahman presided over the rally.

Tk 23cr Dutch grant for two projects

By Staff Correspondent Bangladesh will receive Tk 23.03 crore as grant from the government of the Netherlands

for two separate projects. The projects are, Gorai River Restoration Project Interim Phase and Gorai River Re-

excavation Pilot Project. Two separate agreements were signed at the economic relation division (ERD) on Thursday in this regard, ERD secretary Dr Masihur Rahman and ambassador of the Netherlands in Bangladesh JL lizermans signed the agreement on behalf of their respective governments, says a press release.

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