

Eight-day meet begins in Bangkok on Feb 12

UNCTAD chief calls for wide North-South trade debate

GENEVA, Feb 3: The head of the United Nations trade and development agency UNCTAD yesterday urged big powers to enter wide-ranging dialogue with poorer states on how to launch new trade liberalisation talks, says Reuters.

Rubens Ricupero, former Brazilian finance minister and trade negotiator, said UNCTAD's coming Ministerial Meeting in Bangkok would provide the ideal chance for exchanges on overcoming a current impasse on the issue.

"A major gathering of developing countries on trade and related issues should be a great opportunity to bring positions together," Ricupero told a news conference.

He said UNCTAD was not seeking to replace its Geneva neighbour, the World Trade Organisation (WTO), which is not a UN body, as the forum for negotiating trade accords and setting rules for global commerce.

"But we can help the trading system embodied in the WTO to look at questions related to the development perspective," he declared. Developing countries backed liberalisation, he said.

The Bangkok meeting, from

India, Lanka to relax trade barriers in March

COLOMBO, Feb 3: India and Sri Lanka will relax trade barriers next month, more than one year after they signed a free-trade agreement, officials said Thursday, reports AP.

The two sides sorted out differences over the list of commodities to be traded without duty, officials said.

An Indian delegation visited Colombo last month and accepted the Sri Lankan demand that tea, rubber and garments be excluded from India's negative list and qualify for concessions.

Sri Lanka can now export up to 15 million kilograms (33 million pounds) of tea and eight million garments at 50 per cent tariff concession, said a joint statement issued by India and Sri Lanka.

The two countries will still have a negative list under which no duty concessions will be given to protect local industries.

The two sides signed an agreement in December 1998 to establish a free trade area, which was expected to lead to a steady growth of trade and investment through a graduated reduction of tariffs.

India is to abolish most tariffs over the next three years and Sri Lanka will accomplish that in eight years.

Singapore to host high-tech confce in US next month

SINGAPORE, Feb 3: Singapore will host an event next month in the United States aimed at bringing together high-tech entrepreneurs from the city-state and Silicon Valley, organisers said Thursday, reports AP.

The National Science and Technology Board, which is organising the event on March 8-10 in San Francisco, said Singapore wants to promote itself as a good base for foreign high-tech companies seeking to enter the Asian market.

A report in Singapore's Straits Times newspaper said Senior Minister Lee Kuan Yew would address the conference, but his office could not confirm the visit.

Lee's visit "is likely. There are plans in the pipeline," his spokeswoman, Wong Lin Hoe, said. She said the senior minister will confirm whether or not he will travel to the United States, in the next few days.

More than 20 Singaporean high-tech companies in different industries will attend the Singapore Techventure 2000 conference, the board said in a statement.

Although European companies are also taking part, the event is particularly targeted at US high-tech companies, the board said.

from Geneva.

But so far the major trading powers, and particularly the United States, have shown little interest in using the Bangkok gathering for discussing key differences with the range of developing country leaders due to be there.

Presidents, prime ministers and trade minister from many emerging economies and poorer countries in the 190-member UN agency are attending.

But a provisional attendance list from UNCTAD showed that many Western countries have for the moment only assigned development ministers or junior foreign ministry officials.

The United States has not been on the list, although US officials have said the Washington delegation will include senior officials handling development aid programmes.

But the WTO is sending its Director-General Mike Moore, who has urged the big powers to open up their markets wider to poorer countries' goods, and several of his senior aides.

Moore, a former New Zealand prime minister, will have talks in the Thai capital with leaders from many emerging economies, including Malaysia's Prime Minister Mahathir Mohamad and South Africa's president Thabo Mbeki.

Also there will be James Wolfensohn, head of the World Bank, outgoing International Monetary Fund Managing Director Michel Camdessus, and heads of several other UN agencies dealing with labour issues, environment and development.

At his news conference, Ricupero declined to say whether he was disappointed at the stance of the major powers.

"We can only provide the relaxed forum for an essential debate. We cannot make anyone attend," he said.

But one senior emerging economy envoy said the richer countries' attitude did not bode well for any progress towards putting the trade round project back on track — despite an appeal by US President Bill Clinton at the World Economic Forum in Switzerland last weekend for a concerted effort to help the poorest countries.

"It does not say much for the sincerity of the big powers if they turn their back on a dialogue with us," the envoy said.

GENEVA, Feb 3: Latin America moved ahead of Asia for the first time last year as a recipient of foreign direct investment (FDI), the United Nations trade and development agency UNCTAD said, reports Reuters.

In a report based on preliminary figures, it said FDI to Latin America and the Caribbean as a whole rose last year by 32 per cent to \$97 billion against \$73 billion in 1998.

Last week the agency — which opens its four-yearly Ministerial Conference on trade and development issues in Bangkok on February 12 — said FDI flows to Asia in 1999 totalled \$91 billion, one per cent up on 1998.

The surge into Latin America was largely due to a leap in flows to Argentina, from \$6 billion in 1998 to \$25 billion last year, and to continued high-level investment in Brazil.

Brazil saw a slight increase — from \$28.5 billion in 1998 to \$31 billion last year, UNCTAD said.

The report said a significant part of FDI to Argentina in 1999 was through mergers and acquisitions, of which one single large-scale deal — the takeover of oil company YPF SA by Spanish energy group Repsol

SA — accounted for \$17 billion.

In Brazil, FDI related to the country's privatisation process grew from 22 per cent of the total in 1998 to 28 per cent.

The report said FDI flows also increased to Chile, Ecuador and Peru due to cross-border mergers and acquisitions. But flows to Colombia and Venezuela declined.

Malaysia economy recovering slowly: IMF

WASHINGTON, Feb 3: Malaysia is recovering from a slump caused by the 1997-99 world financial crisis, but the rebound is slower than that of Asia's star performers and there are still problems ahead, the head of the International Monetary Fund said yesterday, reports Reuters.

Michel Camdessus told a meeting at Georgetown University that Malaysia, which incurred the wrath of the international community when it brought in capital controls in 1998, faced "serious problems with corporate restructuring."

Japan automakers to raise output in Southeast Asia

BANGKOK, Feb 3: Sounding a note of confidence in Southeast Asia's economic recovery, Japanese automakers are saying they will raise production of vehicles in the region, says AP.

Toyota Motor Corp. and Honda Motor Co., which helped build Thailand into the region's auto manufacturing hub in the 1990s, say they want to pour in more resources to exploit increasing demand now that the Asian economic crisis is over.

The economy of Thailand is on the recovery path, as are economies of other ASEAN markets," Yoshihide Munekuni, Honda's chairman, said Wednesday at a trade fair organised by Thailand's Board of Investment.

The 10-member Association of Southeast Asian Nations was a major market for Japanese auto sales before the crash of the baht in mid-1997 set off a domino-effect recession in the region.

ASEAN comprises Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, the Philippines, Singapore, Thailand and Vietnam.

Koiji Hasegawa, Toyota's

managing director, said his firm would like to increase its production in ASEAN. Currently, 60 per cent of Toyota's sales and production are outside Japan.

Toyota's sales in Thailand fell 60 per cent in 1998, the worst year of the recession that engulfed Southeast Asia, while Honda suffered a 55 per cent decline.

Both automakers slashed production last year, but are now gearing up to take advantage of Thailand's recovery. Toyota expects the Thai market for passenger cars and one-ton pickups to grow 28 per cent this year, to 280,000 units.

Like nearly all the auto firms set up in Thailand's industrial Eastern seaboard, including Ford and General Motors, they see exports out of the Thai market as an important future strategy.

ASEAN's free trade agreement, aiming to reduce tariffs on many manufactured and agricultural products to 5 per cent and under by 2002, is crucial to developing Bangkok as an export center, Hasegawa said.

UNCTAD report finds

LatAm overtakes Asia as FDI recipient

Exchange Rates

American Express Bank Ltd foreign exchange rates (indicative) against the Taka to major currencies					
Currency	Selling TT & OD	Selling BC	Buying T. T. Clean	Buying OD, Sight Export Bill	Buying OD Transfer
US Dollar	51.2300	51.2700	50.8100	50.6570	50.5850
Pound Stg	82.6391	82.7036	81.1429	81.1677	81.0523
Deutsche Mark	25.9839	26.0042	24.9656	24.8804	24.8550
Swiss Franc	31.2397	31.2841	30.5955	30.5034	30.4600
Japanese Yen	0.4768	0.4772	0.4684	0.4670	0.4664
Dutch Guilder	23.0512	23.0792	22.1574	22.0906	22.0902
Danish Krone	6.7665	6.7718	6.6210	6.6010	6.5917
Australian \$	33.1151	33.1409	31.7020	31.6612	31.6612
Belgian Franc	1.2598	1.2608	1.2104	1.2068	1.2051
Canadian \$	36.0343	36.0625	34.9763	34.8709	34.8214
French Franc	7.7475	7.7653	7.4438	7.4214	7.4109
Hong Kong \$	6.5976	6.6027	6.5170	6.4974	6.4882
Italian Lira	0.0262	0.0263	0.0252	0.0251	0.0251
Norway Krone	6.2475	6.2524	6.1460	6.1275	6.1188
Singapore \$	30.6418	30.6657	29.6631	29.5738	29.5318
Saudi Rial	13.6971	13.7078	13.5115	13.4708	13.4517
UAE Dirham	13.9869	13.9979	13.7958	13.7543	13.7347
Swedish Krona	5.8783	5.8829	5.8065	5.7880	5.7798
Qatari Riyal	14.1110	14.1220	13.9148	13.8729	13.8531
Kuwaiti dinar	173.0159	173.1510	160.6640	160.1802	159.9526
Thai Bhat	1.3652	1.3663	1.3512	1.3471	1.3452
Euro	50.8202	50.8598	48.8284	48.6814	48.6122
Bill buying rates					
TT Doc	30 Days	60 Days	90 Days	120 Days	180 Days
50.7112	50.3866	49.9532	49.5395	49.1163	48.2695
US dollar London Interbank Offered Rate (LIBOR)					
Buying (\$)	Selling (\$)	Currency	1 Month	3 Months	6 Months
50.5850	51.2300	USD	5.92075	6.10	6.32
81.0523	82.6391	GBP	6.60684	6.21688	6.4043
Cash/ TC	Cash/ TC	Euro	3.2975	3.49	3.69
Exchange rates of some Asian currencies against US dollars					
Indian Rupee	Pak Rupee	Thai Baht	Malaysian Ringgit	Indonesian Rupiah	Korean Won
43.60/	51.892/	37.61/	3.798/	7525/	1130/
43.605	51.90	37.66	3.8003	765	1131

Amex notes on Thursday's market

There was little demand for USD in the interbank, with the USD/BDT rate moving between 51.10 and 51.11. The interbank call market was liquid, the rates moved between 52.55-57.5 per cent.

The dollar held the high ground close to recent peaks against the euro and yen on Thursday after successfully absorbing an expected quarter-point rise in US rates in the previous session. Further dollar gains against the euro were likely following the European Central Bank's policy setting meeting later, regardless of the outcome, due to the greater credibility which the US central bank enjoys with the markets, analysts said. "No matter what the ECB does in terms of rates, the die is cast. We are still going down to \$0.95," said a market analyst at London. The Fed raised its target for the federal funds rate by 25 basis points to 5.75 per cent, as expected, and increased its discount rate to 5.25 per cent from 5.00 per cent. The central bank chose to emphasize that the risks in the economy were towards higher inflation, but the market has long been discounting further hikes, so US assets were hardly damaged. The Dow lost 38 points but the NASDAQ firmed and Treasury prices rallied on news the US government intended to issue far less debt than expected. The dollar reached a peak against the euro of \$0.9660, from Tuesday's record peak of \$0.9660. It dipped briefly below 108 yen, but was little more than one yen below near-five-month highs set on Wednesday. Comments by senior Japanese Finance Ministry officials in Tokyo that they remained concerned about the effect of the strong yen on Japan's economy gave the dollar some support against the yen.

The European Central Bank might tighten its policy on Thursday, analysts said that with the market inclined to see only the negative in any situation, the euro was damaged whatever the bank did. "Any move now would be seen as aimed at protecting the currency and, as past experience has shown, would be more likely to do harm than good," economists commented in London. The euro fell in November when the ECB raised the refinancing rate by 50 basis points to 3.0 per cent. "That said, no move would simply reinforce the rate gap with the US. The euro looks to be in something of a lose-lose situation," said a dealer. Nevertheless, traders did detect one potential positive for the euro's speculation that Vodafone AirTouch Plc's record-breaking bid for Mannesmann AG would be recommended to share holders by the German telecoms and engineering group. Analysts said that in one stroke the 174 billion euro deal would eclipse the entire deficit in foreign direct investment suffered by the euro zone last year. They emphasised that the actual direct FX flow would not be anything as great as the nominal bid value, as it was an all-share offer. But the sheer size of the deal suggested Vodafone would have a need to purchase euros at some stage. A deal would also help counter investor concerns that the German authorities were hostile to foreign takeovers and to corporate restructuring in general. The Canadian dollar, meanwhile, strengthened beyond 1.44 to the US dollar, its strongest since Friday, amid speculation the Bank of Canada will match the Fed's rate move, possibly as early as its 1400 GMT window for announcing policy moves on Thursday. The Swiss franc tracked the euro's moves against the dollar, trading within half a cent of 10-year lows against the US currency set on Friday.

Sterling dollar ticked up from eight-week lows around \$1