MONOWER ASSOCIATES MANAGEMENT & HR CONSULTING *Executive Search*

MANAGER - CORPORATE & INSTITUTIONAL SALES

A multinational company, with global interests engaged in manufacturing and marketing Cement products is seeking the services of a Manager – Corporate & Institutional Sales for its operations in Bangladesh. The position is based at Dhaka and reports to the expatriate Marketing & Sales Manager.

The Role

- Implement sales plans and strategies in a competitive business environment.
- Identify new business opportunities in the market and conclude deals in a proactive manner.
- Develop and maintain an effective business relationship with the concerned Government departments and major companies in the private sector.
- Build appropriate Distribution channels for the availability of company's products all over the country and at all times.
- Lead, train and motivate a sales team to achieve performance and service.
- Organise and conduct seminars and workshops for target groups.

The Qualifications

- A degree in Civil Engineering preferably with a business qualification.
- Ideally in his 30's.
- A frontliner, result oriented, commercially astute and skilful negotiator.
- A proven track record as an achiever in sales function with an aptitude for field work.
- A clear appreciation of industry related issues.
- Strong interpersonal and communication skills and ability to lead and work with a team.

Remuneration

A competitive remuneration package matching the candidate's qualification and experience will be offered.

Applications

Applications with detailed Resume and recent passport size photograph should be sent by 31st January, 2000 to Monower Associates, Bilquis Tower [3rd floor], 6 Gulshan North C.A., Dhaka 1212. Tel: 8825100, 8825074 & 9882321. Fax: 8825086. E-mail: masso@bangla.net

Only shortlisted candidates will be contacted.

Save the Children UK

Save the Children UK in Bangladesh is seeking to appoint a **Programme Manager** for its 'Children's Justice Programme' aimed at protecting socially marginalised and vulnerable children from institutional violence. The Programme Manager, who will directly report to the Programme Head, will contribute in particular by providing legal expertise, strong managerial and research skills, and political judgement, to enable the development and implementation of all projects under the programme according to SC UK's guidelines and standards. This is a senior level position that requires a genuine commitment and sensitivity to child rights issues in Bangladesh. The salary range is between 20,000 to 23,000 taka per month, depending upon experience and qualifications.

Key Responsibilities:

- To monitor, investigate and analyse child rights conditions in the existing justice system, including cases and patterns of violations as well as political and legal developments through extensive networking and by conducting and supervising programme activities and research within the team and by partners - including children - and key actors.
- To provide SC UK and its partner organisations with expert and authoritative advice on legal issues and processes in relation to children and women
- To lead the timely and effective development and implementation of strategies and actions.
- To prepare, all projects and advocacy material for internal and external use.
- To participate in and facilitate the collective co-ordination of the work of the programme team; preparing and agreeing detailed work plans, budgets and schedules; monitoring progress and quality control.
- To identify training and development needs for the programme.
- To represent SC UK in the field, nationally and internationally as appropriate.

The successful candidate must have:

- **Proven analytical skills and legal experience in Bangladesh:** to gather and analyse information from a variety of sources, evaluating quality of information, legal framework and complex political and social situations affecting children for developing and implementing programme; the ability to assess how and what arguments and approaches should be made in order to carry out a legal action, given the position of different actors and court procedures in Bangladesh; the ability to summarise research results in a clear format that can be used for action and to carry out research independently, if necessary. Prior advocacy work with NGO or government programmes and understanding of their various roles in development would be extremely valuable.
- **Excellent communication (written, oral and interpersonal) skills:** in English and Bangla to express ideas in a direct and easy fashion. Understanding child participation and possessing skills to facilitate child participation would be an added advantage.
- **Organisational skills:** to plan, organise and prioritise work within deadlines and to be able to work in a challenging environment.
- **Team skills:** to participate in the collective co-ordination of the work of the programme team by setting priorities, directing and monitoring team work and communicating effectively with other team members; conflict resolution/negotiation skills and willingness to participate in cross-programme teams would be desirable.
- **Gender sensitivity:** an awareness and clarity concerning gender issues.

To apply please send a detailed covering letter explaining your suitability to the job and a CV on or before 7th February, 2000, to:

Head, Advocacy, Policy Analysis & Research
Save the Children UK
House 28, Road 16 (new)
Dhanmondi, Dhaka 1209

We have a responsibility to ensure the protection and safety of children while they are in contact with staff. Recruitment to jobs involving regular contact with children will include specific checks and procedures.
Save the Children is an equal opportunity employer. Only short-listed candidates will be contacted for interview and no other correspondence will be entered into.

নিগ্যাল নোটিশ এর প্রতিবাদ

এতদ্বারা আমার মক্কেলগণ কর্তৃক আদিষ্ট হইয়া সর্বসাধারনের অবগতির জন্য জানানো যাইতেছে যে, ১৯/০১/২০০০ইং তারিখের দৈনিক ডেইলী স্টার পত্রিকায় নিগ্যাল নোটিশ প্রকৃত সত্য গোপন করিয়া বিভ্রান্তি ও ভ্রান্ত ধারনা ছড়ানোর উদ্দেশ্যে প্রকাশিত হওয়ায় তাহা প্রতিবাদ করা হইতেছে। প্রকৃত সত্য এই যে, ডঃ মোঃ শামসুর রহমান অবসরপ্রাপ্ত চীফ কনজারভেটর অফ ফরেষ্ট বিগত ১৭/১০/৯৯ইং তারিখে ক্যান্সার রোগে মৃত্যুবরন করেন। মৃত্যুকালে তিনি অবিবাহিত ছিলেন এবং জীবিত ৪ ভাই মোঃ সাইদুর রহমান, মোঃ শফিকুর রহমান, মোঃ তালিবুর রহমান ও মোঃ সিরাজুর রহমান এবং ৩ বোন মোসাম্মৎ সুফিয়া খাতুন, ডাঃ হাসিনা বানু চৌধুরী, মনিরা হক ওয়ারিশ রাখিয়া যান। ঢাকা সিটি কর্পোরেশন এর ৪৫ নং ওয়ার্ড কমিশনার ০২/১১/৯৯ইং তারিখে তাহার চার ভাই ও তিন বোনদের পক্ষে ওয়ারিশ সনদপত্র প্রদান করায় আমার মক্কেলগন আইনানুগ ভাবে ঢাকা জিলার ডিষ্ট্রিক্ট ডেলিগেট জজ ও ৩য় সাব জজ আদালতে উত্তরাধিকার মামলা নং ১২০৮/৯৯ দায়ের করেন এবং ইহার ভিত্তিতে ৩০/১১/৯৯ইং তারিখে উত্তরাধিকার সার্টিফিকেট লাভ করেন। সম্প্রতি আমার মক্কেলগন জানিতে পারিয়াছেন যে, জনৈকা জেসমিন চৌধুরী ওরফে নিতু পিতামৃত জব্বার চৌধুরী তাহার এক নাবালক পুত্র সহ মৃত ডঃ শামসুর রহমানের স্থাবর ও অস্থাবর সম্পত্তি গ্রাসের অসৎ উদ্দেশ্যে স্ত্রীর দাবীদার হইয়া ৩য় সাবজজ আদালতে সাকশেসন মামলা নং ১২২৭/৯৯ দায়ের করে। উক্ত মামলা বাতিলের জন্য আমার মক্কেলগন ইতিমধ্যেই বিভোকেশন মিস কেস নং ৪/২০০০ বিজ্ঞ ৩য় সাবজজ ও ঢাকা জিলা ডিষ্ট্রিক্ট ডেলিগেট জজ আদালতে দায়ের করিয়াছেন। বর্তমানে মামলাটি বিজ্ঞ আদালতে বিচারাধীন। অতএব, অত্র প্রতিবাদ লিপির মাধ্যমে সর্বসাধারনকে অবহিত করা যাইতেছে যে, মৃত ডঃ শামসুর রহমানের ৪ ভাই ও ৩ বোন ব্যাতীত অন্যকোন বৈধ ওয়ারিশ নাই বিধায় মৃত ডঃ শামসুর রহমানের সম্পত্তি গ্রাসের, বিক্রয়ের বা হস্তান্তরের কোন প্রশ্নই উঠে না। সুতরাং কুচক্রী, ষড়যন্ত্রকারী জালিয়াতির মাধ্যমে তথাকথিত স্ত্রীর দাবীদার জেসমিন চৌধুরী নিতুর দাবী একেবারেই ভিত্তিহীন, উদ্দেশ্য প্রনোদিত ও অযৌক্তিক। তাহার নিকট হইতে আমার মক্কেলগনের মৃত ভাই ডঃ শামসুর রহমানের রাখিয়া যাওয়া সকল স্থাবর/অস্থাবর সম্পত্তি ক্রয় বা অন্যকোন ভাবে গ্রহন করিলে তাহা বে-আইনি ও অকার্যকর হইবে বিধায় সর্বসাধারনকে সাবধান ও সতর্ক থাকিতে পরামর্শ দেওয়া হইল।

আবুল হাসেম তালুকদার, এডভোকেট, সুপ্রীম কোর্ট
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Courses for Young Learners

Some places still available for Saturday Young Learners (8 -14) courses

The British Council Teaching Centre
754B Satmasjid Road, Dhanmondi, Dhaka
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e-mail DTO@TheBritishCouncil.net

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Metropolitan

Bangladesh Chhatra Union held a token hunger strike in front of Jatiya Press Club yesterday demanding availability of textbooks at all schools across the country immediately. — Star photo

Mayor stresses on need for new anti-terrorism laws

Mayor of Dhaka Mohammad Hanif yesterday called upon all irrespective of party affiliation to work unitedly to build a prosperous future for the children, reports BSS.

Addressing the inaugural function of a newly constructed building of Hardco International School at Baridhara as the chief guest, the mayor welcomed the private sector entrepreneurs in constructing infrastructure for the development of education sector along with the government efforts.

The mayor emphasised on the need for enacting new anti-terrorism laws as the old laws formed some 200 years ago had all proved inadequate to contain terrorism today.

Additional Secretary of the Ministry of Foreign Affairs Ruhul Amin, Director of the school and local ward commissioner Md Waqil Uddin, founder Managing Director of the school Prof Rawshan Ali, former ambassador Rashed Chowdhury and Enamul Haq also spoke at the inaugural session.

Later, the Mayor visited different classes of the newly constructed school building.

Regional workshop on confidence building begins tomorrow

A four-day regional workshop on 'Confidence Building Measures in South Asia: Potential and Possibilities' begins in Colombo tomorrow, reports BSS.

The workshop in Sri Lanka will bring together a good number of experienced media representatives for an in-depth dialogue on confidence building measures in the South Asian region.

Regional Centre for Strategic Studies, a Colombo-based NGO for research, networking, and interaction on strategic and international issues pertaining to South Asia, is organising the workshop at the Pegasus Reef Hotel.

Discussion meet on Mohiuddin Ahmed January 27

A preparatory discussion meeting was held today to arrange a memorial meeting on Mohiuddin Ahmed, a student leader of the sixties, says a press release.

The meeting decided to hold the discussion meeting on Mohiuddin Ahmed at the VIP lounge of Jatiya Press Club at 5 pm on January 27.

JCD demands withdrawal of Public Safety Bill

By DU Correspondent

Jatiyatabadi Chhatra Dal (JCD) student wing of main opposition BNP, yesterday brought out a procession on the Dhaka University campus to drum up support for today's BNP rally at Paltan Maidan.

Following the procession, JCD held a rally in front of the DUCSU building on the campus.

Addressing the rally, JCD leaders demanded immediate withdrawal of the proposed Public Safety Bill.

They also demanded immediate release of all arrested JCD leaders and activists including its president Habib-un-Nabi Sohel and general secretary Nasiruddin Ahmed Pintu.

Among others, Monjur Elahi, AKM Mojammel Haq, Azizul Bari Helal, ABM Mosharaf Hossain, Sultan Salauddin Tuku, Farhad Hossain Azad and Shamsuzzaman Mehedi addressed the rally.

Death anniversary of Matiur Rahman today

The 31st death anniversary of Shaheed Matiur Rahman Mullick, a brilliant student of Class X of Nabakumar Institution at Bakshi Bazar who sacrificed his life during the Mass Upsurge in 1969 against the Ayub regime of Pakistan, will be observed today, says a press release.

On this day in 1969 people from all walks of life in the city joined the movement against the Pakistani colonial rulers. Matiur Rahman was killed in front of Secretariat Building while he was leading a student procession.

The teacher's and students of Nabakumar Institution have chalked out a programme to observe the day. Qurankhwani, milad and a memorial discussion has been arranged at the premises of Nabakumar Institution at noon after Zohr prayers to mark the occasion.

Matiur's father Azher Ali Mullick will also hold a Qurankhwani, and Fateha at his resident at 97, Sabujbagh (2nd Floor) on the day.

Kuwait army chief visits Ansar, VDP Academy

SHAFIPUR, Tangail, Jan 22: Chief of Staff of the Kuwait Armed Forces Lieutenant General Ali Mohammad Al-Moumen visited the Ansar and VDP Academy at Shafipur in Tangail today, reports BSS.

On his arrival at Shafipur, General Moumen was received by the Director General of Ansar and VDP.

Millennium celebration incident shatters BCL image

By Abul Kalam Azad

Assault on a young woman on the night of millennium celebration on Dhaka University campus embarrassed the Chhatra League leadership.

Leaders of the ruling party's student front Bangladesh Chhatra League (BCL) now feels ashamed and having hard time in regaining the lost image of the organisation that has an everlasting impact.

To hide the shameful incident and some of their comrades alleged involvement, many BCL leaders are trying to avoid the campus nowadays.

Even they are not meeting journalists on the campus in their desperate bid to refrain from making any comment on the issue.

A good number of BCL central and DU unit leaders including president Bahadur Bepari are yet to come to the campus. "He (Bepari) is now staying at his village home only to escape the harsh experience of the incident," claimed one central leader who preferred anonymity.

They admit, in confidence, the involvement of some of their activists in assaulting the young woman, Shaon Akhter Badhan, but officially they don't open their mouths on ground of image problem.

"BCL leaders should have taken organisational steps against these responsible. But their indifference over the issue rather further tarnished the BCL reputation," another BCL worker commented. Many others in the organisation feel the same way.

Most BCL leaders who are now available on the campus, think that the incident has shattered the "image" of the country's leading student organisation. They also said that the incident would remain as a black spot in the history of the BCL.

One injured while making crackers in Lalbagh

By Staff Correspondent

A youngman received injuries while he was allegedly making crackers at a residence near Rawja in Lalbagh area yesterday.

The victim identified as Hanif, 20, son of Rafiq Hasan, and is a resident of Bangshal in old part of the city.

Hospital sources said that the explosion took place at about 10 am. Hanif received injuries in his face, hands and legs.

He was sent to the Dhaka Medical College hospital with burn injuries immediately.

But Lalbagh police later rushed to the DMCH and arrested Hanif for his alleged involvement with the incident.

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