US to stand its ground in WTO talks with China

WASHINGTON, Sept 30: US Trade Representative Charlene Barshefsky said on Wednesday the United States would stand its ground in World Trade Organisation (WTO) talks with China, making clear difficult negotiations lay ahead, reports Reuters.

Barshefsky said the onus was largely on Beijing to close the gap in trade talks with Washington if Chinese leaders till hoped to join the WTO this year and win guaranteed access to US markets through permanent Normal Trade Relations (NTR) status, which requires US

congressional approval. Asked whether the Clinton administration was willing to make concessions to strike a quick pact with China, Barshefsky told reporters: "No. We've been very direct with China as to what is needed in order to help garner permanent NTR in the United States. That remains our position, there is no change.

Barshefsky met for two hours on Monday with her Chinese counterpart. Trade Minister Shi Guangsheng, but they failed to make headway.

Barshefsky characterised the talks as useful but added:

Aptech, Bamba

form tie-up

"I can't point to any specific progress, except to say that I think we have reestablished contact in a meaningful way.

The deadline for China's accession into the 134-member trade body is widely seen as late November, when WTO ministers launch the next round of global trade talks in Seattle. Any delay could leave Beijing shut out of the WTO for years.

To join the organisation. which sets global trading rules, China must win US support as well as the backing of the European Union and others.

But top US and Chinese trade negotiators have been hard-pressed to settle their differences over US access to the vast Chinese market, potentially the world's largest with 1.2 billion consumers.

Barshefsky said US and Chinese trade negotiators would resume talks at a soon-to-be determined date. But she added: "I don't per-

ceive that there's a slowdown The Clinton administration wants China to recommit to the market-opening concessions made by Premier Zhu Rongji during a state visit to Washington in April. They included unprecedented tariff cuts and increased access in areas such as agriculture, telecommunications and financial services.

Barshefsky is also under pressure from President Bill Clinton and members of Congress to wring additional concessions out of Beijing to open China's financial and banking sectors, and to improve safeguards against surges in Chinese exports of steel and

Beijing has also asked the United States to treat China as a developing country, which would give it WTO entry on easier terms

Meanwhile, the Clinton administration's agenda for the upcoming round of World Trade Organisation (WTO) talks drew fire yesterday from US lawmakers who said it did not go far enough

"You are sunk before you begin," Sen. Kent Conrad, a Democrat from North Dakota. told Trade Representative Charlene Barshefsky, Commerce Secretary William Daley and Agriculture Secretary Dan Glickman at a Senate hearing on the administration's plans for the WTO negotiations, starting in Seattle in late

APTECH

We change lives

Senate Finance Committee Chairman William Roth, a Delaware Republican, said he was "deeply concerned" that the administration did not have specific objectives, particularly in the farm sector, and warned that Europe and Japan would "refuse to negotiate."

"We simply have not told the world that we hope to accomplish in the new round. Nor have we done a good job of telling the world how we will achieve our goals," added Sen Chuck Grassley, an Iowa Republican.

warned of a backlash against free trade unless the Clinton Administration made a success of the upcoming trade round.

We must seize that opportunity to ensure that the rules are written in a way that fosters trade, competition and economic growth," Roth said "The alternative is to cede the streets to the new voices of protectionism, to the voices of limits and economic decline.

BAMBA

Busine Star Business Clinton pledges to forgive all US debt of 36 poor countries

WASHINGTON, Sept 30: The United States will forgive all the debt 36 poor countries owe if they use the money saved on debt payments for health care. education and other basic human needs. President Bill

Clinton said, reports AP.
Clinton told finance ministers and central bankers from 182 nations the United States could not ask these countries to chose between making interest payments or investing in their children's future.

"I am directing my administration to make it possible to forgive 100 per cent of the debt these countries owe to the United States, when needed to help them finance basic human needs and when the money will be used to do so," Clinton said Wednesday.

Advocates for the poor nations said Clinton's announcement would put pressure on the other industrialised nations to offer 100 per cent debt relief.

The president's offer came on the last full day of the annual meetings of the International Monetary Fund and the World Bank. The sessions end at noon Thursday.

Clinton urged Congress to see to it that America does its part in helping fund the initiative by approving the \$970 million he requested last week. "I have asked for the money a day and that nearly 40 mil-

relief.

and shown how it would be paid for," Clinton said to applause. "and I ask the Congress to keep our country shouldering its fair share of the burden. The US write-off mostly will

benefit countries in sub-Sahara Africa that owe huge amounts of money but have few exports to offset their debt payments. Treasury Secretary Lawrence Summers said. Poor nations owe the United

States \$ 5.7 billion, including \$ 2.1 billion from so-called concessional or low interest loans. and \$ 3.6 billion from non-concessional loans extended at market rates. The value of much of the debt already has been written down.

The United States and its wealthy partners in the Group of Seven industrialised nations already had agreed to forgive 100 per cent of concessional loans and 90 per cent of nonconcessional loans. Clinton's pledge commits the United States to forgive all of the nonconcessional loans.

Clinton began his speech by noting the world economy has largely recovered from last year's severe global financial

crisis but he warned it was not a time for complacency. He lamented that 1.3 billion people survived on less than \$ 1

lion people die of hunger each Over the weekend, the IMF approved a new debt relief plan that it said would provide 36 of the world's poorest nations with up to \$ 100 billion in debt

> States eligible for US debt relief

As many as 36 heavily indebted countries are eligible for US debt relief, says Reufers.

The counters are: Benin, Bolivia, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad Republic of Congo, Cote d'Ivoire, Democratic Republic of the Congo. Ethiopia. Ghana. Guinea, Guinea-Bissau Guyana, Honduras, Laos, Liberia, Madagascar, Malawi, Mali, Mauritania, Mozambique Myanmar (Burma), Nicaragua, Niger, Rwanda, Sao Tome and Principe. Senegal, Sierra Leone, Somalia, Sudan, Tanzania,

Togo, Uganda and Zambia. US officials said four countries, Liberia, Somalia, Sudan and Myanmar, might have problems qualifying because of ineffective governments.

Government of the People's Republic of Bangladesh Office of the Executive Engineer Jhalakati PWD Division, Jhalakati Phone No-459

Notice Inviting Tenders

No-4/1999-2000 : Group No-I Construction of District Name of work Public

Group No-II

Group No-I

Group No-II

Group No-I

Library. Jhalakati. SH: Sinking 50mm dia PVC deep within the compound of Public Library. Construction of New Dist H/Q in Bangladesh One

at Jhalakati. SH: Providing sanitary and water to 600 Staff Quarters 3 (three) units at Police Line, Jhalakati during the year 1999-= Tk 2,39,064/-

Group No-II = Tk 3,880/-Gr No-I = 30 (thirty) days from the date of work order Gr No-II

contractor, if any)

= 60 (sixty) days from the date of work order On 6-10-99 up to office hours. Up to 12:00 Noon of 7-10-99 and will be opened at 12:15 PM on the same day. (In presence of the

= Tk 1,93,926/-

= Tk 4,790/-

Place of selling and receiving of tender documents

Estimated cost

Earnest money

Last date of selling

Date of receiving & time

Time allowed

of opening

Eligibility

Office of the all Executive Engineers under PWD Circle, Barisal. Gr No-I = Special class-l/class

Contractor

PWD/PWD Zone, Khulna respectively = Special class-l/class II/III approved Sanitary contractors/firms

PWD/PWD Khuina

Khulna/PWD

Md Abul Kashem

Executive Engineer

PWD Division, Jhalakati

I/II approved Sanitary

contractors/firms

Plumbing

Barisal Circle, respectively The contractors/firms willing to purchase tender documents from other Divisions under PWD Circle, Barisal should apply to the concerned Executive Engineer at least 5 (five) days before the last date of selling of the tender

The tender form may purchased by the contractor himself on producing of the registration book or his/their representative producing authorised letter and photo duly attested by the contractors/firms

Gr No-II

The tenderer must be submitted TIN & VAT registration certificate from the concerned Taxation authority along with the

tender, failing which his/their tender will not be accepted. 12. - All other detailed information may be seen from the office of the undersigned during office hours only.

DFP-20882-21/9 G-1792

> Government of the People's Republic of Bangladesh Office of the Executive Engineer Jhalakati PWD Division, Jhalakati Phone No-459

Notice Inviting Tenders No-05/1999-2000

Sadan into Shishu Paribar (2nd phase) One at Jhalakati. S.H:-Improvement to site for Play Ground (Part).

Estimated cost Earnest money

Name of work

Tk. 9,87,398/- only. Tk. 19,750/- only. 90 (ninety) days from the date of Time allowed

work order. On 10/10/99 up to office hours. Last date of :

selling Date receiving & time of opening

Up to 12:00 Noon of 11/10/99 and will be opened at 12:15 PM on the same day. (In presence of the contractor, if any).

Zone, Khulna /PWD Circle,

Executive Engineer,

PWD Division, Jhalakati.

Construction of Existing Shishu

Place of selling & receiving of tender

Office of the all Executive Engineers under PWD Circle, Barisal

contractor

Eligibility of : Special Class-I and Class-I/II/III approved building contractor/ firms of PWD/PWD Khulna

Barisal respectively. The contractors/firms willing to purchase tender document from other Divisions under PWD Circle, Barisal should apply to the concerned Executive

Engineer at least 5 (five) days before the last date of selling of the tender. The tender form may purchased by the contractor himself on producing of the registration book or

his/their representative producing authorised letter and photo duly attested by the contractor/firm. The tenderer must be submitted TIN & VAT

registration certificate from the concerned Texation authority alongwith the tender, failing which his/their tender will not be accepted.

All other detailed information may be seen from the office of the undersigned during office hours only. Md Abul Kashem

DFP-20884-21/9 G-1793

Md Ismail Mia Chairman, Manager

For Surveyor General of Bangladesh

Roth and other lawmakers

Barshefsky defended the

administration's agenda for the WTO meeting, scheduled for Nov 30 to Dec 3, and the threeyear negotiating round that will

Exchange Rates

Currency		Selling TT & OD	Selling BC	Buyi T T Clea		Buying OD Sight Export Bill	Buying 00 Transfer
US Dollar		49.7300	49.7700	49.3	2000	49.1570	49.0850
Pound Stg		82.0644	82,1305		453	80.5782	80,4601
Deutsche Mark		27.4352	27,4673		26.4510		26,3089
Swiss Franc		33.1843	843 33.2110		32.6752		32.5195
Japanese Yen		0.4668	0.4672	0.45	35	0.4570	0.4563
Dutch Guilder		24.3492	24.3688	23.4	757	23.3839	23.3496
Danish Krona		7.1706	7.1763	7,008	8	6.9823	6.9721
Australian \$		33.0058	33.032	3 31.7	225	31,6178	31.5715
Belgian Franc		1,3302	1,3312	1,28	24	1.2774	12756
Canadian \$		34.2800	34.307	6 33.2	861	33.1761	33.1275
French Franc		8.1802	8.1868	7,886	57	7.8659	7.8444
Hong Kong \$		6.4146	6.4198	6.33	64	6.3155	6.3062
Italian Lira		0.0277	0.0277	0.026	37	0.0266	0.0266
Norway Kroner		6.4459	6.4511	6.33	93	6.3184	6.3091
Singapore \$		29.5484	29.5722	28.60	079	28.5133	28,4716
Saudi Rial		13.2982	2982 13.3089		13.1153		13.0528
UAE Dirham		13.5770	5770 13.5880		13.3909		13.3271
Swedish Krona		6.0980	80 6.1029		6.0219		5.9932
Qatari Riyal		13.6978	6978 13.7089		13.5066		13.4424
Kuwaiti Dinar		169.6112	169.74	6 157.2203		156.7007	156.4712
Thai Baht		1.2119	1.2129	1,190	96	1.1956	1.1938
Euro		53.6587	53.701	51.7	336	51.5313	51.4558
			Bill buyi	ng rates			
TT Doc		30 Days	60 Day	/s 90 D	ays	120 Days	180 Days
49.2112		48.9090	48.498	0 48.0	870	47.6760	46.8540
	US	Dollar Lond	on Interb	ank Offere	ed Rate (L	IBOR)	
Buying	Selling .	Currency	1 Month	3 Months	6 . Months	9 Months	12 Month
49.0850	49.7300	USD	4.40000	6.07875	5.95875	5.98125	6.03000
80.4601	82.0644	GBP	5.37813	5.52281	5.97328	6.1233	6.30063
Cash/ T C	Cash/TC	Euro	258000	3.08875	3.12188	3.20813	3.34000
	Exchance	e rates of se	ome Asiar	currencie	es against	US dollars	3
Indian Rupee Pak F		Rupee Th	Thai Baht Ma Rin		1 11/10/2	onesian oiah	Korean Wor

American Express Bank Ltd foreign exchange rates (indicative)

High liquidity kept the interbank market stable. Market support for USD at 49.44 level is still holding. Rates today ranged in the 49.48-49.50 level Call money market remains stable. Market liquidity is still high. Call rates ranged in the 5.50-

Amex Notes on Thursday's market

41.090/

8350/

1216.0/

The dollar retreated more than a yen in choppy trade in Tokyo as the BOJ again passed up a chance to ease and economic data showed further evidence of a recovery. The yen won an early boost when the BOJ quashed speculation of a policy easing. The market had bought dollars on talk the bank would leave a larger surplus than normal in the money market. The yen was further supported by upbeat Japanese housing data that showed an increase in housing starts of 8.4 per cent. Market also reported that a private survey that aims to shadow the BCJ's main "tankan" survey showed a huge recovery in its main manufacturing index. This survey has often proved a reasonable guide on what to expect from the tankan. The dollar was dealt a late blow by a comment from the BOJ's regional branch that the strong yen is not having a great effect on the profits of exporters in Japan. The BOJ has been under intense pressure to ease policy because the government and Ministry of Finance believe the yen's rise threatens Japan's recovery. The bank has been resisting arguing that monetary policy has done all it can and that the impact of the yen has been exaggerated. For the euro, market cited a number of reasons for renewed investor interest in the currency. One was the perceived risk of a rate rise by the ECB after a string of upbeat economic data in the region. Another positive was the recent weakness

The dollar was weak against the euro after falling to its lowest in nearly four weeks in Europe, and had eased around one per cent from Wednesday's one-week peak against the yen. Pressure on the US currency came from concerns about US stocks after the Dow Jones Industrials average closed 62 points lower, down 10 per cent from its record peak of 11,366. The dollar is likely to be underweighted going forward, especially with US stocks looking vulnerable. The market is now pricing in the extremely high level of the Dow and is nervous of a correction

At around 0932 GMT the exchange rates of major currencies against USD were GBP/USD 1.6462/6472, USD/CHF 1.4966/4976, USD/JPY 105.45/105.50, EUR/USD 1.0671/0673.

Tender for Appointment of C&F Agent

Sealed tenders are hereby invited from the bonafide C&F Agents for Customs Clearance of our imported Machine/Equipments etc. Amounting Taka 14 crore (Approx) from Chittagong Sea Port. The C&F Agents having experience for at least 5 years are eligible to participate in the tender.

Tender schedule may be procured from the undersigned at a cost of Tk 1,000.00 (one thosuand) (nonrefundable) per set from 10 AM to 1 PM in all working days from 10-10-1999 to 13-10-1999.

An amount of Tk 50,000/= (fifty thousand) (refundable) in the form of Pay-Order/Bank-Draft in favour of "Surveyor General of Bangladesh" must be enclosed along with the tender as earnest money and has to be dropped directly/by post in the tender box kept in this office on or before 2 PM 14-10-1999. The tender will be opened in presence of the tenderer (if present) on the same day at 2-15 PM.

The authority reserves the right to accept/reject any or all the tenders without assigning any reason whatsoever.

> Survey of Bangladesh Tejgaon, Dhaka-1208 Phone: 327053

for indoor concert series APTECH Computer Education and Bangladesh Musical

Bands Association (BAMBA) signed a MOU to organise a series of indoor concerts in the city and other major cities of the country.

Rizwan Bin Farouq, Executive Director of Axiom Technologies Ltd (master business Partner of APTECH), and Feisal Siddiqi, President of BAMBA, initialled the MOU on behalf of the respective organisations re-

cently. It was decided that a portion of the total ticket sales proceeds of each concert will be donated to education and training-related charities, says a press release. Faroug said. "We hope the APTECH-BAMBA tie-up would result in a meaningful synergy towards making IT awareness a burning desire for Bangladeshi

vouths. Siddigi said: "The Bangladesh Musical Bands Association has been vigorously promoting band music and contributing to charitable and social causes for over 12 years

The signing ceremony was attended by Tarun Mitra, Country Operations Head Aptech, Ramakanta Bhattacharjee, Area Business Head of Aptech, Syed Mokammel Hossain, Managing Director, MA Hadee, Network Head of Axiom, and some other BAMBA personalities.

APTECH Computer Education, established in 1986, currently spans over all the continents having more than 1250 training centers. APTECH made its international debut in 1992 with the launch of the first centre in Bahrain. Today, after a short span of time, APTECH provides career courses in IT as well as information management in 24 countries including Bangladesh.

'Strong yen to. slow Japan's recovery'

could adversely affect exports and its economic recovery," Goh

told economic ministers and of-

ficials from the 10-member As-

Nations.

sociation of Southeast Asian

SINGAPORE, Sept 30: Sin-gapore Prime Minister Goh Chok Tong said Thursday that the recent strengthening of the yen will slow Japan's economic recovery, says AP.

"The recent rise in the yen

blurred further at their annual meetings this week as both sought a role in the tricky task of saving the world from poverty, reports Reuters. The boundaries were becoming less distinct even before Asia's financial crisis brought the world to the brink of eco-

WASHINGTON, Sept 30: The

lines between Washington's two

main multilateral lenders

nomic disaster last year. During the 1997-99 crisis the World Bank - an unwieldy institution focused on alleviating poverty with loans for specific projects - did some of the work of the cash-strapped IMF with multibillion dollar credits to

land, Indonesia, South Korea, Russia and Brazil. This week, declaring these problems to be over and forecasting stronger growth, the International Monetary Fund

the countries in trouble: Thai-

muscled in on the bank. IMF officials, used to imposing tough conditions on borrowing countries that critics say hurt the poor, coined World Bank-style phrases about lisand promising to policies to foster growth. "It is the honour of the IMF.

on poverty agenda

Picture shows the signing of the Aptech-BAMBA Tie-up deal for 'Millennium Indoor

Concert Series.' Sitting (left to right) are: Nazmul Bashar, MA Hadee, and Rizwan Bin

Farouq of Axiom Technologies, Feisal Siddiqi, BAMBA, Tarun Mitra and Ramakanta

Bhattacharjee, Aptech Bangladesh. Standing (left to right): Bula (Warfaze), Hablu (LRB),

Biplob (Prometheus), Ayub Bachchu (LRB), Morshed (Winning), Sentu (Faith), Hasan

World Bank closer

(Arc), Tipu (Warfaze) and Wahiduz Zaman (Aptech Khulna).

even if it is not a development institution, to try continuously to help governments, to be responsive to the cries of the poor," IMF Managing Director Michel Camdessus said in his keynote address to ministers. central bankers and bankers at

the meeting. "The time has come for a new and more decisive start."

World Bank officials greeted the comments with optimism and a touch of scepticism, and many delegates welcomed the IMF's new focus on poor countries, cemented also by agreements on how to pay for expanded debt relief programmes

for poor countries. "We must now strengthen the activities of the Bretton Woods institutions by giving them a more clearly defined social focus, and by incorporating education and health programmes into these activities, since these have a considerable impact on the poorest communities," said Belgian Finance Minister Di-

dier Revanders.

were set up in Bretton Woods in New Hampshire in 1944. The fund initially concentrated on the needs of a system of fixed exchange rates, while the bank provided capital to help devel opment poor countries.

-Aptech photo

But both institutions have had to change. The fixed exchange rate system collapsed in 1971, and the World Bank has recently concentrated on social sector lending where the profitoriented private sector is reluctant to get involved.

the two institutions remain different... The IMF is charged with a special surveillance mandate.... The bank's role is to provide resources for development and poverty alleviation. Kharistenko added. Some delegates were less

"However the mandates of

then enthusiastic about a new IMF drive to help the poor, fearing the IMF was easing up on its mandate to push for a stable world financial system. "It is very important that the two institutions keep separate

mandates and do not compete

with each other," said Juergen

Stark, deputy head of the Ger-man central bank. The IMF and the World Bank tening to "the voices of the poor" Indian bank privatisation push gains renewed speed

BOMBAY, Sept 30: India's banking system is coming full circle. After a rash of nationalisation in 1969 and 1980, there are moves to privatise them all over again, reports Reuters.

Minister Yashwant Sinha recently joined the chorus for privatisation by saying he favoured private ownership of the country's 19-state-run banks. "My own feeling is that except the State Bank of India (SBI) we

India's caretaker Finance

should divest our equity in other banks below 50 per cent," Sinha told Reuters this month. SBI, the country's largest bank with seven associate institutions, has the country's central bank as its main share-

Sinha said banking reforms should not concentrate merely on reducing non-performing assets or on improvements in accounting and capital adequacy ratios but should also focus on the ownership structure and autonomy of banks.

Sinha's Bharatiya Janata Party-led coalition, which is expected to return to power after parliamentary elections that end in early October, has promised to take banking reforms into its second stage.

Privatise for greater effi-

The first stage in 1994 allowed banks to offer up to 49 per cent shareholding to the public, reversing a process that began in 1969 with the nationalisation of 14 large private banks.

remained with the government.

The inefficiencies of the system

did not matter until the early

But management control

'90s when new foreign and private banks entered. "Nationalisation achieved what it set out to do - making banking services accessible throughout the country. While there have been quantitative achievements, it has failed on the qualitative front," said

Bandi Ramprasad, chief economist at the Indian Banks Association (IBA), a grouping of

Commercial bank branches grew to nearly 65,000 at the end of June 1998 from a little over 8,000 before nationalisation, boosting the country's savings rate to 23.1 per cent of GDP in 1997/98 from 12.8 per cent before nationalisation.

Analysts said the government's fiscal position made privatisation of banks inevitable. "He (Sinha) has no choice. He can't go on endlessly recapitalising loss-making banks. The

government's finances cannot

let him do that," an analyst

with a foreign brokerage said.

process is completed, have al-

ready been exhorting colleagues

Shape up or ship out Top bankers, realising staterun banks will continue to dominate the sector for a few years until the privatisation

to change their ways. "For two full decades, you indulged in the freedom you were given - the freedom to be complacent, the freedom to be lethargic, the freedom to be inefficient," Pannir Selvam, IBA chairman and chairman and managing director of the stateowned Union Bank of India, told a bankers meeting last year. This was mainly because of a sense of security which arose

from working for a sheltered economy and which ensured captive business, he said. But with deregulation, global isation and competition, a feeling of panic set in, Selvam said. State-run banks account for

nearly 80 per cent of all deposits and advances in India "under private ownership, there will be a continuous and thorough scrutiny of performance," said RS Hugar, chairman and managing director of Corporation Bank, a state-run bank which went public in 1997.

DFP-21717-29/9 G-1794