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# The Daily Star BUSINESS

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## Vietnam outlines measures to boost rice exports

HANOI, Mar 20: Prime Minister Phan Van Khai has outlined measures to boost rice exports, a Trade Ministry official said Saturday, reports AP.

In an instruction sent to relevant agencies and local governments, Khai said companies which are not among the 43 government-designated rice exporters will be allowed to make direct exports under certain conditions, the official said.

The conditions included prices as good or better than those offered by designated companies and exports to new markets.

The government last year allowed non-designated rice exports companies in the north to carry out direct exports.

The prime minister also urged local governments and the Trade Ministry to increase rice export quotas to companies which have used up their quotas, the official said.

Khai also assigned the Trade Ministry and the Foreign Ministry to seek new markets in Africa, the Middle East and Latin America.

Vietnam has exported 422,000 tons of rice in the first two months, down 17 per cent compared with the same period last year, the official said.

Vietnam, which a decade ago was a rice importer, shipped 3.8 million tons last year, becoming the world's second-largest exporter after Thailand.

The country's export volume recorded almost no growth last year after a decade of annual 25 per cent growth.

## Drought in China threatens wheat production

BEIJING, Mar 20: A drought now in its seventh month has unleashed pests and withered crops across northern China's wheat basket, the official China Daily reported, says AP.

More than 12 million hectares (29 million acres) of winter wheat have been damaged in five provinces, the newspaper said.

In eastern Shandong, the drought is the worst ever in the 83 years that records have been kept, the newspaper said. It added that only 36 millimeters (1.3 inches) of rain has fallen on Shandong since September and provincial health officials are monitoring for outbreaks of epidemics.

The Yellow River, which now runs dry in its lower reaches every winter, has stopped flowing for 200 kilometres, worsening the threat to agriculture in the western part of Shandong, the China Daily said.

The lack of rain has been compounded by abnormally warm temperatures, allowing pests and plant diseases to flourish. In central Henan province, diseases and pests have struck 1.8 million hectares (4.4 million acres) of wheat, twice the usual damage, the China Daily said.

While parts of water-scarce northern China suffer from drought every year, southern China has a surplus of water. A plan to divert water from the Yangtze River, China's largest, northward to the Yellow River has been discussed periodically since the 1950s.

Members of China's highest government advisory body, now holding its annual session in Beijing, have called for speeding up the diversion project.

"Putting an end to the water shortage in the north is of strategic significance to the sustained social and economic development of our country," Han Yingxuan, a delegate from Qinghai province, was quoted by the China Daily as saying.

## Riyadh to reduce oil output by 585,000 bpd

LONDON, Mar 20: Saudi Arabia is spearheading a price rescue pact with a whopping 585,000 barrels per day (BPD) cut that will take its OPEC output quota well below a cherished level of eight million BPD, delegates said, reports Reuters.

The kingdom's quota will fall to 7.438 million BPD from April 1, breaching the eight million-plus BPD quota it has enjoyed for almost all of this decade, they said.

The sacrifice by the world's biggest producer will earn rewards in terms of price rises because it is a strong signal of Riyadh's determination to help drain global oversupply, Saudi officials say.

Saudi Arabia agreed to the cut under the terms of an accord reached at secret talks in the Hague on Friday that embraces 10 OPEC and non-OPEC Mexico, Oman and Norway.

The accord stipulates cuts of 2,004 million BPD, representing about a 7.3 per cent reduction in supply for all producers except Venezuela, Mexico, Oman and Norway.

It details a 125,000 BPD cut from both Venezuela and Mexico, reductions of 4.4 per cent and about 3.6 per cent respectively.

Under the pact Nigeria would cut supply by 148,000 BPD, the United Arab Emirates would reduce by 157,000 BPD, Libya 96,000 BPD and Indonesia 93,000 BPD, the delegates said.

## ASEAN takes common stand on global financial reform

HANOI, Mar 20: Southeast Asian finance ministers said Saturday they are confident the region's economic crisis has bottomed out, but that more reforms are needed in each country and in the world's financial system to ensure continued growth, reports AP.

For the first time, the Association of Southeast Asian Nations adopted a common, though general, stand on a restructuring of the international financial system.

The common position, which the ministers called a milestone in ASEAN cooperation, calls for better monitoring of speculative investments and increased disclosure of financial information by both public and private institutions.

Large outflows of speculative capital are widely believed to have contributed to Asia's crisis.

The finance ministers said they also agreed that ASEAN should be more aggressive in expressing its views in interna-

tional organisations, particularly in discussions of global financial reforms.

"It's important to show that ASEAN has a common understanding so we can speak with one voice," said Thai Deputy Finance Minister Supit Lee Ahtarn.

But he and other finance officials acknowledged that a communiqué issued at the end of their two-day meeting was very general in its recommendations for revising the global financial infrastructure.

"Given that this is the first statement by ASEAN ministers it doesn't go beyond general principles," said Malaysian Second Minister of Finance Mustapa Mohamed.

"We are being careful because we want to be seen as a serious organisation with a market-friendly approach," added Indonesian Finance Minister Bambang Subianto.

Earlier Saturday, the finance ministers were told by officials from the International

Monetary Fund, World Bank and Asian Development Bank that their economies are likely to improve this year, but that growth will probably be limited because of weak worldwide demand and low commodity prices.

The ADB recommended that ASEAN countries focus as a result on expanding domestic demand and trade within the region.

The finance ministers said they are concerned the region's recovery might also be slowed by rising protectionism, a plunge in the US stock market, a sagging Japanese economy, and any slowdown in their own reforms.

"We recognise that the pace of recovery will be determined to a large extent by further progress in economic and financial restructuring," they said. "We, therefore, reaffirm our commitment to expediting reforms in these areas."

The ministers spent much of the day Friday conducting an

unprecedented review of each other's economies and policies. The ADB called the review the "first authentic system of economic monitoring based on peer review among developing countries."

The initial review included only of publicly available economic data, descriptions of each country's recent policies, and analysis from the ADB, but ASEAN says subsequent ones will be more comprehensive.

The ASEAN hopes the mutual "surveillance" will unearth any economic problems before they might trigger another regional crisis. However, there was little criticism of other countries' policies, participants said.

"It was the first time so I think we were a bit gentle," said Singapore Finance Minister Richard Hu. "It was hard questions asked softly."

"It's got a long way to go but there's great enthusiasm, and that's the crucial thing," added ADB vice-president Peter Sullivan.



Air Commodore M Rafiqul Islam, Managing Director of Biman, and A G Ruzmetov, Director General, Uzbekistan Airways, sign a protocol in the city on Thursday to strengthen bilateral cooperation while other high officials of the two airlines look on.

— Uzbekistan Airways photo

## Need for adopting modern technology Glass industry counting on govt incentives

By Mustak Hossain

Glass, one of the most potential recycling industries, requires urgent attention of the government to help businesses in their bid to switch over to modern technology replacing the primitive mode.

The government should act immediately and provide incentives for setting up plants for processing of recyclable materials like glass, polythene and paper," said a trader involved in the business.

"What we need from the government is to set up burners and other necessary recycling resources," said another businessman.

At present, glass recycling is done in the most primitive manner where the workers are constantly exposed to dangers. Besides, recycling involves higher production expenses.

Glass-recycling industries are saving a huge amount of foreign currencies by using broken and damaged glasses as raw materials. The industry is at the same time generating jobs for thousands of unemployed people.

A huge number of unemployed youths, mostly without formal education, have been

engaged in collecting broken and damaged house-hold glasses. They collect broken and damaged glasswares from houses, paying very little amount of cash or in exchange of some sort of candies.

Usually, the collectors buy one kilogram of broken glass for only two taka and sell it at a rate of Taka 2.50 to Taka 3, depending on the quality.

There is a huge market of broken glasses in the capital's Naya Bazar area, where whole-salers purchase glasses irrespective of their quality and colour at Tk 100 to 120 per sack of 40 kg.

Later, a section of workers separate these broken glasses in different categories according to their quality. The separation process includes bottle manufacturers, churi (bangles) manufacturers, and lantern shade and glass sheet manufacturers.

Agents of big recycling industries buy bulk of broken glasses from the wholesale market and use them to produce fresh glasswares.

Bangladesh has to spend a huge amount of its hard-earned foreign currency to import raw materials for glass production.

There is only a limited quantity of silica sand available for extraction in the southern district of Cox's Bazar, which is the basic ingredient for glass manufacturing.

Talking to this correspondent, one broken glass wholesaler at Naya Bazar said that the recycling glass industries needed government incentives to flourish. These enterprises, he said, has been helping the country to save huge foreign currencies by averting import of raw materials.

There is a vast potential for producing quality glasswares in the country if it is treated as a cottage industry as is done in many western states.

People are usually used to throwing away broken glasswares which might caused harm to public health, especially by injuring people engaged in different types of maintenance works. But if people change their attitude towards broken glass and consider it a worthwhile commodity, then it might lead to a more positive impact on the country's economy, said Ramiz Ali, a leading broken glass trader at Naya Bazar.

The euro was officially launched worldwide on January 1, when authorities fixed conversion rates against the 11 participating European Currencies.

On the New York market, Arabica contracts for May delivery fell by 3.70 cents a pound to 102.65 cents.

Robusta contracts on the London market fell by 37 dollars to 1,550 dollars a tonne in the wake of the US losses.

Robusta prices were hit by hefty supplies from Cote d'Ivoire and Vietnam and by predictions of a large crop in Indonesia in the 1999/2000 season, thought likely to be about 6.67 million tonnes.

**COCOA:** Weak. Cocoa prices fell to the lowest level since September 1993 ahead of an expected glut of beans from Cote d'Ivoire, the world's leading producer country.

Cocoa on July delivery on the London market fell by eight pounds per tonne to 838 pounds.

Arrivals at ports in Cote d'Ivoire prior to export reached

932,000 tonnes at the same time last year.

The International Cocoa Organization predicted that the market would see a supply surplus for at least the next three years.

Thailand is the world's biggest natural rubber producer and its departure from the cartel comes at a time of very poor demand for the commodity.

"Investors are concerned now with what could happen next," said an analyst at Lewis and Peat brokerage.

"The only demand that there is for the fourth quarter and the beginning of 2000. Besides, there is a huge amount of stocks at the moment," he said.

An oil expert at the centre for global energy studies, Leo D'Ors, said "there's no doubt that a cutback of even one million barrels a day will strengthen oil prices on a long-term basis."

Brent should reach an average of 15 dollar by the fourth quarter," he said, adding that the North Sea oil could go as far as 17 dollars if the true production cut reached 1.5 million barrels a day, and 18.5 dollars if two million barrels a day.

**RUBBER:** Snap. Natural rubber prices shot down this week after Thailand formally withdrew from the International Natural Rubber Organisation.

Kuala Lumpur's RSSI index closed at 2.36 ringgit a kilo, down from 2.47 ringgit the previous week.

BPI leaves rose by 10 cents per kg and PF1 leaves rose by four to nine cents a kilo.

## Smuggled, garments-imported items flood market

# N'ganj yarn traders losing the fray

By Rafiq Hasan and Ehsanul Haque

bound.

"They cannot sell it at such low prices unless it comes from other sources," said Muhammad Ayub, an Executive Committee member of Bangladesh Yarn Merchant Association.

Selling at such prices is possible only when the items are imported without paying any kind of duty or VAT," said Ayub Ali Chowdhury, a wholesale trader at Tan Bazaar.

He said it is almost an open secret that these yarns come from garment factories, which do not use it in making cloths but sell it in the local markets.

After paying all duties and taxes, the prices of yarn can never be so low, said an yarn importer at Nayamat.

The garment owners import yarn and fabrics under the back-to-back L/Cs facility for making and exporting apparels to foreign countries.

But a section of garment owners import excess yarn under the facility and sell it in the local market for making advance profits, the yarn traders alleged.

Huge smuggled cotton yarn comes from neighbouring India. On the other hand, much of the polyester yarns are supplied by the garment owners, according to traders.

They said garment owners, especially woven and knitwear producers, instead of weaving and knitting fabrics directly dump the imported yarn in the wholesale market, which affects legal importers and normal supply from local mills.

When one pound of polyester yarn under the 150 count category costs more than Tk 50 to 60, paying all duties and tariffs or manufactured in the local mills, the garment owners supply it at only Tk 24-27 per pound.

Uzbekistan Airways has been allowed to extend its flight to Kuala Lumpur, but with no traffic rights between Dhaka and Kuala Lumpur.

The two airlines formed a joint committee to examine the entire gamut of bilateral relations.

The committee will not only suggest ways to remove existing problems but also strengthen bilateral ties in general and in areas like code-sharing, cargo and maintenance of Airbus A310s.

Apart from holding bilateral talks with Biman and signing the protocol, Ruzmetov called on Minister for Civil Aviation and Tourism Engineer Mosharraf Hossain.

He also attended a dinner reception at Pan Pacific Sonargaon Hotel hosted by Airspan Ltd, the agent of Uzbekistan Airways in Bangladesh.

The reception was also attended, among others, by Air Commodore M Rafiqul Islam, Managing Director of Biman.

Many traders complained that a section of wholesale traders were also engaged in importing yarn under the back-to-back L/Cs showing false garments documents and bonded warehouse licences.

The Export Promotion Bureau (EPB) have cancelled li-

ences of as many as 319 garment factories over the last two years on charges of showing false documents of bonded warehouse.

A number of polyester yarn-producing spinning mills have already stopped production of some categories due to stiff competition from items imported under the duty-free regime.

The traders said that most of the local brand yarns -- Kader, Beximco, Maptex, Marhaba, Silver, Polytex and Camel -- were now almost out of the market.

"We have stopped producing polyester yarn under the 150 count category, as its price has come down to such a level that it is no longer cost-effective for us," said Zaheen A Khan, General Manager of Kader Synthetic Fibres Limited.

He said that the capacity of the local producers had increased significantly in the last seven years, but now the sector was under heavy pressure.

If the situation does not improve in the near future, many local spinning factories will face closure," Zaheen said.

Just ten years back, the country used to import all sorts of polyester yarn, but now the local spinning mills are capable to meet almost 70 per cent of the total demand, he claimed.

Kader and Beximco Synthetic are the two leading polyester yarn producers, accounting for almost 60 per cent of the country's total production.

Ayub said that due to low price, a huge quantity of grey fabrics remained unsold at different power looms. "This is because the buyers are getting fabrics at much lower prices