

WB, Indonesia at odds over rice tariff

JAKARTA, Feb 17: Indonesia and the World Bank are at odds over a plan to impose a tariff on rice imports here, with Indonesia seeking up to 30 per cent and the World Bank five per cent, Food and Agriculture Minister A. M. Saefuddin said, reports AFP.

"I think a five per cent import tariff will not protect our farmers," Saefuddin told journalists at the state palace after accompanying Cheretham Salt Ltd. Director W J Poynton of Australia to a meeting with President Habibie.

"The ideal increase would be around 20 to 30 per cent."

He said the planned import tariff was currently under negotiation between the relevant ministers and the International Monetary Fund and World Bank, without giving further details.

According to Saefuddin, Australia based Cheretham Salt Ltd. is planning to invest 16 million dollars in the Indonesia salt industry.

Saefuddin said Cheretham Salt would allocate part of the investment to construct a refinery plant to produce salt for industrial uses in Cileng, west Java province.

The 50,000 tonnes per year refinery would cost six million dollars, Saefuddin said the company would also set up a joint venture with a local partner to produce salt for industrial use with that plant to be located in Madura, east Java.

Poynton said he expected the investment to be realised "as soon as possible."

Saefuddin said Indonesia needed 750,000 tons of the salt per year of which 740,000 tons is imported.

Foreign debt may stand at \$59b

Xinhua says: The Indonesian government foreign debt is expected to stand at 59 billion US dollars by the end of the 1998-99 fiscal year ending March 31, a senior official said.

The amount of foreign debt until December 31, 1998 was 57 billion dollars, Finance Minister Bambang Subianto said Tuesday during a parliament hearing, press reports said today.

In addition to the government loans, the country is also burdened by mounting private foreign debts which stand at about 80 billion US dollars.

The 70 per cent depreciation of the rupiah (national currency) against the US dollar since July 1997 has made it virtually impossible for private companies to repay their debts.

Lankan garments export earnings rise by 17.7 pc

COLOMBO, Feb 17: Sri Lanka's biggest foreign exchange earner, the textile and garment industry, has earned 159 billion rupees (2.3 billion US dollars) last year, a 17.7 per cent rise over 1997 in rupee terms, the Sri Lanka customs said today, reports Xinhua.

The customs said the industry accounts for about half of Sri Lanka's total export earnings in 1998.

The government had taken several measures to strengthen the industry to be prepared to meet the challenges of a quota-less textile trade in the next millennium.

Local industrialists had been encouraged to produce fabrics and other raw material for the industry. The move will help save an enormous sum of foreign exchange being spent on raw material import.

The Textile Training and Services Centre and the Clothing Industry and Training Institute provided comprehensive training and services to people engaged in this sector.

French trade surplus shrinks in '98

PARIS, Feb 17: France's trade surplus shrank in 1998 to 160 billion francs (24.39 billion euros, 27.8 billion dollars), down from 166.5 billion francs in 1997, and is expected to fall further this year, officials said today, reports AFP.

The trade surplus for December was 17.2 billion francs, up from 16.0 billion in November, giving an annual surplus of 160 billion, the customs authorities said.

Foreign Trade Minister Jacques Donduff said that the surplus for 1999 was expected to fall further, to around 150 billion francs (23 billion euros), but said France had achieved a solid performance in 1998 after a record surplus in 1997, given the Asian crisis and other world economic problems.

Donduff told a press conference that to attain a surplus of 150 billion francs this year, companies should focus on

trade with the European Union and the United States, which will be the engines of world economic growth despite expanding more slowly than in 1998.

The trade surplus with Germany widened in December to 2.2 billion francs from 2.0 in November and the surplus with all France's EU partners rose to 5.6 billion francs from 5.3 billion.

The deficit with Japan widened slightly to 2.6 billion francs from 2.3, but the deficit with the United States almost doubled in December to 1.4 billion francs from 740 million the previous month.

Sales of Airbus planes, which often account for differences in the monthly performance, were little changed in December, with 17 plans sold for 7.3 billion francs, compared with 18 in November for 7 billion.

Exchange Rates

Following are yesterday's Standard Chartered Bank exchange rates of major currencies against Taka :						
Central Bank USD/BDT rate: Buying - BDT 48.35/Selling - BDT 48.65						
Selling		Currency		Buying		
TT/DO	BC	USD	TT Clean	OD Sight Doc	OD Transfer	
48.7100	48.7500	USD	48.3150	48.1549	48.0708	
04.153	04.156	JPY	0.0408	0.0405	0.0422	
34.4240	34.423	CHF	33.7631	33.6512	33.5222	
28.8310	28.8547	SGD	28.3269	28.2361	28.1857	
32.7682	32.7952	SEK	32.0458	31.9435	31.8244	
6.1718	6.1769	CAD	6.0681	6.0480	6.0362	
31.4764	31.5023	AUD	30.2307	30.1305	29.9337	
12.8802	12.8968	MYR	12.6811	12.6391	12.6071	
6.2957	6.3009	HKD	6.2278	6.2071	6.1939	
13.0342	13.0449	SAR	12.8426	12.8000	12.7575	
13.2989	13.3099	AED	13.1180	13.0746	13.0411	
0.0415	0.0415	KWD	0.0411	0.0409	0.0409	
80.3082	80.3741	GBP	78.6423	78.3817	78.1006	
55.7145	55.7503	EUR	53.4992	53.3219	53.2288	

Usance Export Bills					
TT/DO	30 days	60 days	90 days	120 days	180 days
48.2154	47.9179	47.5208	47.0841	46.5677	45.4558

Exchange rates of some Asian currencies against US dollar					
Indian Rupee	Pak Rupee	Thai Baht	Malay Ringgit	Indo. Rupiah	Sing. Dollar
42.430/42.530	50.92/51.02	36.92/36.96	3.7900/3.8000	8675/8775	1.6970/1.6970

US dollar		Libor				
Buying	Selling	1 Month	3 Months	6 Months	12 Months	
Cash notes	48.15	48.75	5.62875	5.28063	5.15813	5.15909
TC	48.1	48.7	65	6.34813	6	5.67531

Market Commentary						
<p>The demand for dollar was extremely high in the local forex market on Wednesday. Slower exports and drop in inward remittances caused the dollar crisis in the market. The demand will boost further in the coming weeks due to higher import payments. In the interbank market, the greenback traded in a range of BDT 48.71 to BDT 48.75. The call money market was in a tight state and the rate ranged between 7.0 to 7.5 per cent.</p> <p>In the interbank market, cash US dollar notes traded between BDT 48.78 and BDT 48.90.</p> <p>In the international markets, dollar gained against yen though there were signs of dollar-selling to book profits. Earlier yen sentiment was severely damaged when the Japanese authorities said they would accept a weaker yen if it was for the right reason. Dollar was also strong against the euro with sentiment in the European currency soaring ahead of the European Central Bank's regular policy meeting this week.</p> <p>At 1625 hours local time, USD traded at 118.55/61 JPY, GBP at 1.6355/65 USD and euro at 1.1227/30 USD.</p>						



Traders go about their business next to US and Japanese flags displayed in the dealing room of the Tokyo foreign currency market yesterday. The dollar traded at 118.34-37 yen at 9:00 am (0000 GMT), down from 118.70 yen in New York Tuesday afternoon but still up from 117.00-03 yen here late Tuesday.

— AFP photo

Anglo-Canadian group signs deal with Iran

TEHRAN, Feb 17: An Anglo-Canadian group signed a 200-million-dollar deal with Iran on Tuesday to develop a Gulf oil field, despite a US law aimed at blocking investment in the Islamic republic's energy industry, reports AFP.

The two-year deal with Canadian firm Bow Valley and Britain's Premier Oil announced by the official IRNA news agency is valued well above the threshold set by the so-called D'Amato law that came into force in 1996.

The United States, which accuses Iran of sponsoring global terrorism, imposed a unilateral economic embargo in 1995 and its Iran-Libya sanctions act threatens reprisals against any company investing more than 20 million dollars in those countries' oil sectors.

Andrew Shisko, Senior Trade Commissioner at the Canadian embassy in Tehran, told IRNA the deal for the Balal field in the Gulf was approved two weeks ago at an economy council meeting chaired by President Mohammad Khatami.

Under the two-year "buy-back" agreement, Bow and Premier will be reimbursed for investment costs with a share of the production, IRNA said. Balal, situated southwest of the Iranian island of Lavan, has reserves of 80 million barrels

and is expected to produce between 35,000 and 40,000 barrels a day, the agency said.

A large economic delegation from Canada, with representatives from about 30 mostly energy companies, is currently in Tehran.

Iran embarked on a programme three years ago to open its nationalised energy sector to foreign companies and last year Khatami called for greater efforts to modernise the industry and discover new fields.

The second largest oil producer within OPEC, Iran depends on oil for more than 80 per cent of its hard currency revenues and has been hard hit by the plunge in crude prices.

Last year it put ground 30 oil and gas projects in the Gulf and Caspian Sea regions up for international tender on a "buy-back basis."

French energy group Total, in partnership with Russia's Gazprom and Petronas of Malaysia, was the first to challenge the US law when it signed a two billion dollar deal in 1997 to develop an Iranian giant field in Gulf waters.

But in the face of strong international pressure, Washington finally granted the project an exemption.

Two years earlier, Total signed a contract to develop the Sirri oil fields, also in the Gulf.

Japan to release \$600m aid to Philippines

MANILA, Feb 17: Japan agreed Wednesday to release \$600 million in financial assistance to the Philippines as part of its \$1.4 billion aid package to the country under the so-called Miyazawa fund, reports AP.

The \$600 million will be plowed into programmes to strengthen the Philippines' banking and power sectors, and is tied to the passage of four economic reform bills in those areas.

An agreement to release the funds was signed in Manila by Philippine Finance Secretary Edgardo Espiritu and Hidemi Kawai, executive director of the Export-Import Bank of Japan.

In addition, Japan's Eximbank will provide a further \$600 million which will be evenly split to help finance a World Bank banking system reform loan programme for the Philippines and a loan arranged by the Asian Development Bank to reform the country's power sector.

The development areas to be covered by these two agreements will have a far-reaching impact in reinforcing the country's economy to withstand financial shocks and be more efficient under a global environment," Espiritu said in a statement.

US oil company to invest \$2b in Asia

BANGKOK, Feb 17: US oil company Conoco Inc on Wednesday announced plans to invest \$2 billion in the Asia Pacific region over the next five years, including \$100 million in Thailand, reports AP.

Conoco's chief executive officer, Archie Dunham, disclosed the plans at a news conference held to announce that the company's Thai unit has opened 100 service stations branded with the name JET.

Conoco describes itself as the sixth-largest oil company in the United States.

Conoco opened its first gas station in Thailand in 1993, and last year spent one billion baht (\$27.17 million) opening 25 new gas stations with adjoining Jiffy convenience stores.

Dunham said the \$100-million slated for Thai operations will go into opening another 100 new gas stations and convenience stores by the year 2002. In 1999 alone, the company would open 5-6 new gas stations and convenience stores.

Most of the rest of the \$2-billion budget for the Asia-Pacific region will go to existing gas and oil exploration and production projects.

"To be sure, Asia is overshadowed by economic and political difficulties at the moment," Dunham said in a statement. "But we regard these difficulties as purely transitional. Long-term, we see a very bright future."

Conoco may spend more than \$100 million in Thailand, if it can find suitable partners for investing in refineries, he said. The company has a 40 per cent stake in a refinery in Malaysia and plans to expand capacity elsewhere in Asia, though not necessarily Thailand.

"From a pure economic point of view, if we find a very good opportunity, we'll invest (in a refinery) here," Dunham said. At the moment, however, Conoco is not holding talks with any Thai refiners, he said. Conoco set up its Thai unit, Conoco (Thailand) Ltd., in 1991. The local unit has spent a cumulative total of 4.5 billion baht (\$122.28 million) and is expected to break even either this year or next.

Conoco (Thailand) has a 3.4 per cent share of the Thai gasoline market which it hopes to increase to 7 per cent in five years, Dunham said.

Emirates offers competition for Dubai Shopping Festival

All passengers flying with Emirates between February 1 and March 18 are eligible to enter an inflight competition and stand a chance to win a holiday for four to Dubai, says a press release.

During this period, Emirates is running a special competition on board its flights, which is aimed at raising awareness for the annual Dubai Shopping Festival (DSF) that takes place between March 18 and April 14.

DSF questionnaires and entry forms are placed in all seat pockets on all Emirates flights. The questions focus on the DSF, Emirates and Dubai. All passengers have to do is answer the questions, complete the entry form and hand this over to the cabin crew or mail it to the address stated on the form.

Ghaith Al Ghaith, Emirates' Commercial Operations Director, said: "The competition exposes the Dubai Shopping Festival to approximately 200,000 passengers during that period. Attractive prizes of 10 family holidays are waiting to be won. Each holiday, for up to four persons per group, includes return Economy airfares on Emirates, a week's accommodation at the Le Meridien Jumeira Beach Hotel, a desert safari and dune dinner by Arabian Adventures, and all arrangements for entry visas, airport arrival and departure assistance and transfers."

Euro falls to record low in London

LONDON, Feb 17: The dollar surged against the yen and euro here on Tuesday, rising to new heights against the single currency amid expectations of a cut in European interest rates, reports AFP.

The euro was being traded at its lowest level since its January 4 market debut at 1.1189 dollars from 1.1225 dollars late on Monday.

The dollar was being traded at 7.66 yen from 1.17 yen earlier in Tokyo and 115.57 yen here late on Monday.

A currency strategist at Deutsche Bank, Paul Megyesi, said that the yen weakened following various comments from the Japanese authorities.

The Bank of Japan, in its monthly report on the economy, warned that rising long-term interest rates threatened to undermine and economic recovery promised by government leaders.

Finance Minister Kiichi Miyazawa, meanwhile, said that his ministry planned to cut the size of a 10-year bond issue and increase two-year and six-year bond issues, as part of a drive to contain rises in long-term interest rates.

An easing of the Japanese bond market spiked the dollar higher against the yen.

Investors also reacted to comments made by Deputy Finance Minister Eisuke Sakakibara, known as Mr Yen for his

influence on currency markets, who was quoted as saying that he was in favour of a weaker yen against the dollar.

The dollar capitalised on its gains against the yen to rise higher against the euro.

The fall in the value of euro gathered pace amid expectations that the European Central Bank might reduce its interest rates in a bid to invigorate the flagging European economy.

For his part, Megyesi said: "I don't think a rate cut is probable but people are more concerned after Oskar Lafontaine's comments on Monday."

German Finance Minister Oskar Lafontaine, who will attend the meeting on Thursday of the European Central Bank's policy-making governing council, said that he blamed in part the ECB for the high German unemployment rate.

The Deutsche Bank strategist said that the euro might weaken in the coming session, but that is would bottom out no lower than 1.10 dollars.

The pound rose against the euro on the coat tails of the dollar. The pound also gained slightly from British inflation figures showing that inflation was above the government's 2.5 per cent target in January for the second month in a row.

Underlying inflation rose by 2.6 per cent on a 12-month comparison last month.

BCIC International Tender Notice

বিসিআইসি'র পণ্য শিল্পায়নে জাতীয় অগ্রগতির প্রতীক

The Managing Director, Khulna Newsprint Mills Limited, Town Khalishpur, Khulna hereby invites sealed quotations under two envelope system. The details are as under:

T/E No. & date	Description of goods	Term of delivery	Due date & time for opening	Price of tender documents per set (non-refundable)	Earnest money	Source of financing
KNM/PD(F)-11/99 Dt: 07-02-99	Purchase of S.S. Pipes	On C&F Mongla basis	At 11:00 AM on 24/03/99	Tk 500.00 (Five hundred) only	1% on C&F(C) Value	Under Cash Foreign Exchange

- Tender documents of above Tender Enquiry will be received in the Office of Addl Chief Manager (Purchase), KNM Ltd, Town Khalishpur, Khulna and Sr General Manager (Purchase), BCIC, 30-31, Dilkusha C/A, Dhaka on the date and time as mentioned above and be opened immediately thereafter in presence of the tenderer's representatives, if any.
- Tender document with detailed specifications, terms and conditions will be available on all working days on payment of the amount as shown above from the following offices:
 - Controller of Accounts, BCIC, 30-31, Dilkusha C/A, Dhaka.
 - BCIC Branch Office, 6, Agrabad C/A, Chittagong.
 - Accounts Division, KNM Ltd, Town Khalishpur, Khulna.
- No tender document will be sold on the date of opening of the tender.
- No late offer shall be accepted.
- The authority reserves the right to accept or reject any or all the bids without assigning any reason thereof.

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A K M Fakhruzzaman
Addl Chief Manager (Purchase)
For Managing Director

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Proshika Manobik Unnayan Kendra invites sealed and signed quotation for recognised, bonafide and reputed manufacturers/dealers/agents/suppliers to procure Color Television(15 pcs), Video Cassettes Player (15pcs), Audio Cassette Player/recorder and Audio/Video Cassettes (Video Cassettes-500 pcs, Betacam SP Video Cassettes (30 min)-200 pcs, Betacam SP Video Cassettes (60 min)-50 pcs, pcs, Audio Cassettes - 100 pcs ect.) in its Head Office located at I/I-GA, Section-2, Mirpur, Dhaka-1216. Tender schedule with detail specifications can be collected from Accounts Section on payment of (non refundable) Tk. 3000/= (Taka three thousand) only. Tender schedule will be available during 9:30am. to 4:00 p.m. on all working days upto 01/03/99 from the date of publishing this Tender notice. Quotation should be dropped in the Tender Box kept at our Reception latest by 12:00 a.m. of 03/03/99 which will be opened at 12:30 a.m. on the same day. The tenderers or their authorized representatives may be present at the time of opening of tenders. The organization reserves the right to accept or reject partly or fully any or all the quotations without assigning any reason whatsoever.

Procurement Organizer
Proshika Manobik Unnayan Kendra
I/I-GA, Section-2, Mirpur, Dhaka-1216

Crude oil prices doomed to long slump

LONDON, Feb 17: The long slump of oil prices is doomed to continue, the head of oil giant BP-Amoco, John Browne, said yesterday, reports AFP.

Brent North Sea oil prices have collapsed by 47 per cent in the last 18 months, owing partly to overproduction by OPEC cartel countries and partly to falling demand at a time of a generally slowing world economy.

Browne told the International Petroleum Institute in London that "it is hard to see a rapid rebound of prices from current levels because of the extent of stock."

He said "Demand is rising, but at a relatively modest rate, and the only thing which would produce a price increase in the short term would be further constraints on production."

However, he said that the oil price, which was 10.45 dollars a barrel on Tuesday, had bottomed out. "I don't think that anything much below 10 dollars is sustainable for very long because the fundamentals of supply and demand would be disrupted by lack of investment."

Vessels at outer anchorage					
Ready on					
Orient Bliss	Rice(P)	Kand	AASS		2/2
Banglar Mookh	Wheat(G)	K.Dia	Frank		R/A(5/2)
Banglar Gaurab	Wheat(G)	-	BSC		R/A(1/2)
Banglar Asha	Wheat(G)	-	BSC		R/A(24/1)
Banglar Shobha	Wheat(G)	-	BSC		R/A(6/2)
Grigoriy Kovalohuk	Rice(P)	Kaki	SMSL		7/2
Kyong Song	R.Phos	Zhan	SMC		6/2
Oh Shan Tok	Rice(G)	V. Pat	USTC		9/2
ACACIA (Cont)	Cont	Sing	Baridhi		11/02
Dragon Brani (Cont)	Cont	Sing	NOL		11/2
Al Swamruz	Wheat(G)	K.Dia	Frank		R/A (10/2)
Commencement	Rice(G)	Sing	Ancient		7/2
Banglar Urmi	Rice(G)	-	BSC		R/2 (5/2)
Norbuk Seraya	GI	Taiw	Prog		12/2
Teresa Prestige	Cont	Sing	Everett		12/2
Kota Berjaya	Cont	Sing	Pil (BD)		14/2
Topaz	Wheat(G)	K.Dia	Lamb		R/A(14/2)
Bhavabhuti	GI	Chinn	SSLL		14/2
Kota Cahaya	Cont	Sing	Pil(BD)		14/2
Sin Hai	Cont	Sing	RSL		14/2
Seagull Fortune	Wheat(G)	K.Dia	Frank		R/A(15/2)
Galea-II	CDSO	P.Louis	Seacom		1/2
Shui Cheng	GI	INCH	Bdship		15/2
Vessels not entering					
Alam Selar	R Seed	Sing	Rainbow		3/2
Shinobu	Scraping	Falm	ARL		25/1
Cortesia Ducking	Scraping	Kaon	UMTS		3/2
Jollity	Ballast	Mong	-		12/2
Rio Venture	Cement	T.Peek	PSAL		11/2
Movement of vessels for 18.2.99					
Outgoing	Incoming			Shifting	
J/2 Xiang Jiang	T. Prestige	Sing	J/1 Yang ling to J/8		
RM/6 G. Mojica	J/6 Bhabavuti	Falm	J/6 G. Mojica to Rafoou(U)		
J/9 al Bouraq	RM/5 Albatross		RM/6 B. Monti to J/9		
CCT/3 Prosrich	Acacia		J/8 Multon		
CCT/3 b. Biro	CCT/1 D.Brani				
RM/6 B. Mookh	CCT/3 Kota Berjaya				