DHAKA, FRIDAY, SEPTEMBER 11, 1998

**Business Briefs** 

Manila still a Tokyo

investors' choice

TOKYO: The Philippines re-

mains an attractive place for Japanese investors because the country has established a stable

political system, the Philip-

pines foreign minister said

Foreign Affairs Secretary

Domingo Siazon told reporters in Tokyo that the Philippines

won't elect a new leader for

nearly six years, ensuring in-

vestors need not fear political

transferred power peacefully three times since the "people's

power" revolution in 1986,

showing that democracy has

"For investors, political

Siazon compared the busi-

ness environment in the

Philippines favourably to that

of other Southeast Asian coun-

tries, many of which are under-

going a period of political un-

are seeing a transformation not

only in the economic process,

but in the political process,"

that the countries of the Asso-

ciation of Southeast Asian Na-

"In Southeast Asia today you

But he said he was optimistic

taken root in the Philippines.

stability is a main considera-

tion," Siazon said.

certainty.

Siazon said.

He said that the country has

Thursday.

turmoil.

#### PM inaugurates KPCL plant tomorrow`

Prime Minister Sheikh Hasina will formally inaugurate the commissioning of the 110 MW Barge Mounted Power Plant at Goalpara of Khulna tomorrow, Khulna Power Company Ltd. said in a press state-

ment The KPCL completed the project in less than 12 months of signing of the Power Purchase Agreement & Implementation Agreement.

KPCL is a joint venture of Wartsilla NSD Power Development Ltd. (WNSDPD) and two Bangladesh-based firms -Summit Industrial and Mercantile Corporation (Pvt.) Ltd. and United Enterprises & Company Ltd. & Coastal Corpora-tion, a US-based Fortune 500 company.

#### Peoples Insurance declares 21 pc dividend

Peoples Insurance Company Limited declared 21 per cent dividend for the year ended 31 December 1997 at its thirteenth annual general meeting held at a city hotel on Monday, says a press release.

Giashuddin Ahmed, Director of the company, presided over the meeting in absence of MA Mannan, Chairman of the Board of Directors of the com-

pany.
Directors present at the meeting were Nurul Islam Patwari Al-Haj Md. Rukunuddin Mollah, Amir Humayun Mahmud Chowdhury, Begum Lutfunnesa, Abdur Razzak Akanda, Golam Faruk Ahmed, Sherina Rahman, Golam Sarwar, Engr. M A Rashid and Md. Motaher Hossain.

Md. Mahfuzur Rahman, the Acting Managing Director of the company, was also present the meeting.

#### Two more Emirates destinations in Pakistan soon

Emirates will start 1999 with the launch of services to two new destinations: Islamabad on January 1 and Lahore on January 2, says a press re-

The two north Pakistani cities become Emirates' 46th and 47th destinations and will give the airline a total of four cities served in Pakistan - by far the largest number for Emi-

 rates in any single country. Emirates will provide four flights a week to Islamabad and three to Lahore, all non-stop from Dubai and operated with Airbus A310-300 aircraft. The new services add to Emirates' 15 weekly flights to Karachi and twice weekly to Peshawar

(launched on July 14). They are the result of a landmark Memorandum of Understanding between Pakistan and Dubai which allows Emirates to operate a total of nine flights a week to three north Pakistani airports - Pe-

shawar, Islamabad and Lahore. Sheikh Ahmed bin Saeed Al Maktoum, Emirates' Chairman, said: "We are grateful to the government of Pakistan and the civil aviation authorities for their liberal approach which has resulted in a more open air services agreement.

#### Aid for flood victims

#### Nestle donates 1600 cases of Nestomalt

Nestle Bangladesh Limited has donated 1600 cases (17,280 kgs) of Nestomalt worth Taka 50 lakh to the Prime Minister's Relief Fund in aid of the flood victims, says a press release.

Managing Director of Nestle Dangladesh Limited, Nick Miller, handed over a token pack of Nestomalt to Prime Minister Sheikh Hasina at her office on Wednesday.

Miller hoped that this donation would help the flood victims in this very difficult situa-

Nestomalt is a nutritious malted food drink which contains Vitamin A. B1, B2, E, Niacin and Folic Acid.

#### India rules out devaluation of rupee

BOMBAY, Sept 10: Indian Finance Minister Yashwant Sinha ruled out yesterday any devaluation of the rupee to help exporters hit by the Asian financial crisis, saying improved quality was the real key to

competitiveness, says AFP. Using devaluation as a tool to boost exports was "devoid of any merit," Sinha told a meeting of exporters in Bombay.

"The need is to increase competitiveness internally by focusing on marketing and the quality of products," he said. Indian exporters have been

badly hit by devaluations in regional currencies that have made their Asian rivals more competitive.

US finance giant Merrill Lynch and Co. Inc. warned Tuesday that India would register zero export growth in the current fiscal year.

## European Commission workshop in city told

## NGOs should divert development funds to flood victims urgently

Star Business Report

Non-government organisations (NGOs) should divert their development funds to immediate relief programmes against the backdrop of the severest flood the country has ever experienced, a workshop was told yesterday.

The three-day workshop titled "Partnership and Innovation in Development", concluded yesterday, was organised by European Commission - NGO Dialogue Project and held at Islamic Development Bank (IDB) Bhavan in Dhaka.

Dr Atiur Rahman, a senior BIDS researcher who was one of the four resource persons presenting concept papers, said that NGOs should seek an immediate dialogue with major donors for beginning urgent rehabilitation operation.

The workshop gave new ideas in various fields of social and economic development. Among the highlights were identifying women-friendly technologies and income-generating opportunities, child rights research and action. quality education, promoting the transition from microcredit to micro-finance and social capital mobilisation.

The deliberations also focused on creating an institutional environment within NGOs for stimulating innovations. Among the suggestions were more frequent interaction with the poorest, flat institutional hierarchies, gender balance in discussions, exchange with researchers, open recruitment policies and better process documentation of NGOs.

Dr Berthold Kuhn, Team Leader of the EC-NGO Dialogue Project, expressed his satisfaction with the output of the workshop. He told participants that the workshop had highlighted the quality aspect of NGO development activities in Bangladesh. He added that this was also witnessed by the rapid response to emergency situations in the current flood disaster situation. NGOs helped flood victims with appropriate relief, providing save drinking water

in particular. Results of the working groups on "NGOs and pro-poor policies", "NGOs and gender policies". "EC instruments available for NGO support" and "NGOs and Development Innovations" were presented to the

participants. The working group on propoor policies discussed on the basis of a concept paper of Prof BK Jahangir, Pro-VC of National University. The group summarised that NGOs should play "a pro-active role in dialoguing" with the government on the issue of pro-poor poli-cies. They expressed the need for institutionalised structures and mechanisms for such dia-

Dr Qazi Faruque Ahmed, Chairman of ADAB and President of Proshika, provided some information on existing co-operation and mechanisms of dialogue with the government. He highlighted the role of the Government - NGO Consultative Council (GNCC).

Regarding concepts of propoor policies, the group stressed the importance of involving the poorest in decision-making procedures. The ongoing local government reform was considered to be a tremendous opportunity for the poorest to get

more decision-making powers. The working group on gender concluded that the "concept of gender" was crucial to achiev-

ing gender balance to encourage women and men to be involved in the non-traditional activities keeping in mind that women and men do not have

separate sphere. The group oh EC instruments discussed funding opportunities with Stephan Meert from the EC Delegation in Dhaka as the moderator. Meert admitted that there was scope to make EC funding instruments more user-friendly, for example in making disaster management funding easily available for recognised national NGOs in

Bangladesh. Giasuddin Pathan, director general of NGO Bureau, said that outcome of the workshop would give food for thoughts to the government in formulating more pragmatic policies in the days to come.

JV Ketelsen, charge d'affairs of the EC in Bangladesh earlier on September 8 inaugurated the workshop. The total support of the EC to NGOs in Bangladesh amounts over Tk. 512 crore. The purpose of the EC-NGO Dialogue Project, started in April this year, is to enhance the effectiveness of co-operation be-

tween the EC and NGOs.

## German exports to ASEAN drop

WIESBADEN, Germany, Sept 10: German exports to ASEAN nations fell by nearly a fifth to 9.1 billion marks (5.3 billion dollars) in the first half of 1998 from the figure for the same period last year, the Federal Statistics Office said here, reports AFP.

It blamed the financial crises in Southeast Asia for the

The first quarter fall as 12.3 per cent but the second quarter showed a plunge of 26.2 per cent from the corresponding period

Exports to the Association of South East Asian Nations now represented only about 1.9 per cent of total exports, the office added.

In the list of Germany's leading trade partners, Thailand fell 13 places, Singapore six and Indonesia and Malaysia five.

German exports overall to Asia also fell, by 8.0 per cent to 46.5 billion marks over the first half of 1997.

Imports from ASEAN nations rose 10.5 per cent to 11.5 billion marks but it was not so much as forecast despite more favourable exchange rates owing to the financial crises in the region, as overall German imports from Asia rose by 11.8 per cent to 60.2 billion marks.

Japan and China remained Germany's biggest trading part-ners in Asia as a whole although the office noted that the

recession in Japan and weakness of the yen were being felt strongly.

Exports to Japan fell by 11.7 per cent to 9.2 billion marks and imports rose 17.4 per cent to 20.8 billion marks.

China showed the most growth for exports up 25.7 per cent to 5.5 billion marks while German imports from it rose 10.5 per cent to 10.9 billion marks.

The biggest fall in exports overall was to South Korea, where the figure for the first half of 1998 plunged 44.7 per cent to 2.5 billion marks.

#### Jobless rate in euro states falls

BRUSSELS, Sept 10: Unemployment in the 11 countries that will adopt a single currency next year edged lower in July but remains above the average for the European Union as a whole, says AP.

Eurostate, the EU statistics office, reported Wednesday that the jobless rate in the Euro 11

was 11.1 per cent down from 11.2 per cent in June and 11.7 per cent a year earlier. Across all 15 EU countries unemployment averaged 10.1

per cent - the equivalent of some 16.7 million people. The rate was unchanged from June and down from 10.7

per cent in July 1997.

#### tions would be able to resolve their problems within three years, making the regional grouping stronger than ever. SE Asia in transport inspection deal

SINGAPORE: Nine Southeast Asian nations agreed Thursday to stop requiring inspection certificates for buses and freight trucks crossing each other's territory in a step aimed at saving time and money in the midst of the regional economic crisis.

The agreement signed by transport ministers of the Association of Southeast Asian Nations at the end of their three-day annual meeting is part of a series of moves to reduce the mass of rules governing transportation within the

While the economic crisis has dampened demand for transport services, "the ministers agreed that there was a greater urgency to enhance the region's economic competitiveness through closer economic cooperation," they said in a joint press release.

The first step in implementing the agreement will be for officials to work out compromises on the different criteria and standards of inspection, said Singapore's Communications Minister Mah Bow Tan, who hosted the meeting.

#### Ford to participate in Kia auction

SEOUL: Ford Motor Co and three South Korean car makers submitted letters of intent Thursday to take part in a new auction of bankrupt Kia Motors

It is the second time Kia, South Korea's second largest auto maker, has been put on the block. The first auction earlier this month failed to find a

New bids must be submitted by Sept 21. The winner will be

announced Sept 28. Besides Ford of the United States, the other potential buyers are Hyundai Motor Co, Daewoo Motor Co and Samsung Motors Inc.

Kia's creditor banks rejected previous bids by the same four companies because they included demands for a write-off of at least part of Kia's 11.8 trillion won (\$8.4 billion) debt.

The creditors had offered to write off interest on that debt over the next 10 years, an estimated 6.5 trillion won (\$4.6 billion), but none of the princi-

Thursday, however, the creditors said they would write off 2.9 trillion won (\$2.1 billion) of the principal debt along with any interest on the remainder.

#### Thai agreement on debt restructuring

BANGKOK: Thailand's central bank and five private sector associations on Thursday signed an agreement to make it easier for Thai corporations to deal with their massive debts.

Guidelines already exist for restructuring debt under a recently implemented bankruptcy law. But Thursday's framework is an attempt to get companies to enter voluntarily into negotiations with their creditors.

David Proctor, chairman of the Foreign Bank Association, said the guidelines encouraged debtors to disclose full information to creditors who, in turn, should "stand still" on demanding loans repayments while companies try to restructure debt.

The government previously announced tax incentives to encourage corporate participation, while creditors are anxious to lower non-performing loans through the process.

Bank of Thailand Governor Chatu Mongol Sonakul said at the signing ceremony that the 19-point framework was a first step to getting Thailand's debtors and creditors to come together to deal with problem

- AP reports

# Crises highlight need for world-wide regulation

PARIS, Sept 10: Financial crises in the global economy have highlighted a need for 'world-wide regulation,' French Prime Minister Lionel Jospin said yesterday in remarks which appeared to echo calls for controls from some authorities in Asia, reports AFP.

"There cannot be a world economy without world-wide regulations, he said in a long analysis of the crises in the magazine Nouvel Observateur. "The first aspect of future

regulations is a review of the way the capital markets work. "The competence of the International Monetary Fund (IMF) must be extended to cover movements of capital."

Jospin said that the inter-

national monetary system had to be re-built. He held that "the route to follow is that of establishment of broad regional economic entities, going as far as monetary unions, connected by a regime of flexible but controlled ex-

change rates. "On all of these matters, Europe can show the way. It is entitled to do so owing to the stability in Europe since the crises

"The future Eurozone, by enabling participating countries to cross the crisis without monetary upheaval, has passed its baptism of fire with success."

Left-wing governments were in a majority in the European Union and this gave the union a political basis for such an approach.

He declared that "capitalism remains unstable" and that "the best enemy of capitalism might be capitalism itself" and that "politics is the only counter

He argued that the financial crisis in Southeast Asia "sanctions the failure of a model for development" and that the crisis in japan was "a crisis of political decisions."

The crisis in Russia was "a crisis of transition." He said: "There was a wish to impose a model which was fundamentally foreign to them in an unduly brutal way, and western countries bear a share of the responsibility."

### Negotiators start talks to end

Northwest strike MINNEAPOLIS, Sept 10: The White House dispatched two of its big guns to Minneasota to help get Northwest Airlines and its striking pilots back to the bargaining table, reports AP.

Deputy counsel Bruce Lindsey and Transportation Secretary Rodney Slater arrived Tuesday to meet with the federal mediator who has been working with the two sides. The two men will remain "as long as they can be useful there. They are primarily there to assess the situation," White House spokesman Barry Toiv said.



Nick Miller, Managing Director of Nestle Bangladesh Limited, hands over a token pack of Nestomalt as part of the Tk 50 lakh worth of donation to the Prime Minister's Relief Fund Wednesday

## China wants to expand oil deal with Venezuela

CARACAS, Venezuela, Sept 10: China wants to follow its 360 million dollar purchase of drilling and exploitation rights for two oil fields in Venezuela with similar deals. Vice premier Wu Bangguo said Wednesday, says AP.

"Venezuela is the first country in Latin America to receive Chinese investments, and we are so satisfied ... we have come to strengthen this relationship and look for other areas of cooperation," Wu told reporters.

The state oil monopoly China National petroleum Corporation bought the rights in 1997. The deal was part of Venezuela's plan to open its state-controlled oil industry to foreign and national compa-

China also is a major buyer of Venezuela's trademark Orimulsion, a tar-based boiler fuel. "China is a country with an

enormous population and a huge industrial capacity that demands more and more energy, and Venezuela is a country immensely rich in energy," said Miguel Burelli Rivas, Venezue-- Nestle photo I la's foreign minister.

# KL-style mkt controls may hurt entire financial system: US

Hundreds of people waited for a ticket to home at Kamalapur Railway Station as not a single train could leave or

touch the terminus on time. For instance, the 2:30 pm train bound for Sylhet was cancelled and the 3pm Chittagong

train started at 6 pm. With road links between the capital and the rest of the country snapped since Monday, rail

#### TOKYO, Sept 10: The United States warned yesterday that a spread of Malaysian-style finance market controls could

remained for most people the lone mode of transport for long-distance travel.

threaten the entire financial system, reports AFP. "We are watching with some anxiety the reversal in the way Malaysia is moving, it has been moving," said John Wolf Washington's chief negotiator

at the Asia-Pacific Economic Cooperation (APEC) forum. "It was always a very open country on the trade side and it was slowly moving forward on the financial side," he told news briefing in Tokyo ahead of an APEC summit in Kuala

Lumpur in November. "There are real risks, and there would certainly be risks to the whole system if there were a patchwork series of financial controls around the world," he warned.

Prime Minister Mahathir Mohamad announced last week sweeping foreign exchange restrictions including a fixed ex-

change rate and plans to abandon currency convertibility next month to bar speculators. Wolf said Washington believed proper measures to en-

strong financial system were "the best guarantee against the kinds of instability that have been plaguing a number of economies around the world." Some countries had weathered financial crises better than

others "and that is in part be-

cause hey have stuck to the fundamentals, they have not let the excesses catch up with them." "We believe that a system that encourages the free movement of capital, protects investors rights, maintains macroeconomic disciplines and

strong financial systems is the

kind of world towards which we

support would be contingent on

day in a standoff with the

should all be working. While Malaysia had embarked upon an "interesting experiment, the history of capital controls in most countries is

reporters at the US Embassy He denied the financial crises were undermining sure economic stability and a APEC's aim of liberalising

- Star photo by Anisur Rahman

in the Asia Pacific can meet to discuss and coordinate other activities". "We are hopeful that by the time of the APEC leaders' meeting that we will all have come together with a firm commitment on how to move on the financial side and a firmer commitment on how to move on the trade side and a firm commitment on how to

not a happy history," Wolf told

economies, saying they "rather

underscore how important

APEC is in terms of creating the

forum in which the economies

the market place" On Russia, which joins the APEC summit for the first time in Kuala Lumpur, Wolf said the United States "expect a great deal from them as members."

deal with continuing to build

#### 'West to provide no more aid till US okays Russia's policy' to go, it is difficult to calibrate port for Russia but he said such

WASHINGTON, Sept 10: The West will not provide any additional financial assistance to Russia until the United States and other countries can pass judgement on the policy choices the Russian government makes ports AP.

and foreign ministry officials

of the world's seven richest

countries scheduled for London

next Monday.

to deal with the crisis, a top US official said on Wednesday, remuch premature to discuss Deputy Treasury Secretary Lawrence Summers sought to lower expectations that immediate assistance for Russia will be forthcoming as part of an emergency meeting of finance

"I certainly do not expect out of any discussions that take place next week concrete plans," Summers told reporters. "I expect the discussions to be of a much more analytical and tentative nature." Summers said it was "very

(Western assistance) pending Russia's making judgements about its choices. President Bill Clinton in Moscow last week urged Russian President Boris Yeltsin to stick to the path of free-market reforms despite the economic

woes brought on by a botched

devaluation of the ruble and a

declaration by Russian authorities that they were suspending payments on billions of dollars of foreign debts. Russia's latest economic cri-

sis came despite efforts by the International Monetary Fund to assemble a new 22.3 billion dollar rescue package in July. The 4.3 billion dollar second installment of that support is

now in doubt because of the turmoil in the Russian economy. The money had been scheduled to be disbursed on September 15 but IMF officials have expressed unhappiness with an economic reform programme put forward with Acting Russian Prime Minister

Under the plan, the country would print billions of roubles now to cover Moscow's obligations and then clamp down on the money supply later. US and IMF officials are

Viktor Chernomyrdin.

concerned that if the country's money supply is debased by rampant printing of roubles, it will be that much harder to attract necessary foreign investment down the road. In remarks to an interna-

Summers said that the United

States and other Western coun-

tries were still willing to pro-

vide additional financial sup-

Duma, the lower house of parliament, which has twice rejected Yeltsin's nomination of Chernomyrdin as prime minis-Summers stressed that the tional banking conference.

structive policies."

response made by the United States and other countries will depend on Russia sticking on the path of reform.

"Until political authorities decide the direction they want

response," Summers said. the Russian government adopting a "framework of con-He said Russia's response must be based on "sound money, the rule of law and enforcement Yeltsin's government remained paralyzed on Wednes-

of property rights." The turmoil has left the Clinton administration scrambling to come up with appropriate policy responses. Last Friday, Federal Reserve Chair-

an appropriate international

man Alan Greenspan held out the prospect that the Fed would consider cutting interest rates if the global turmoil began to seriously damage the US economy, remarks that triggered rebound in US and other markets early this week.