

**business tips**

**ORGANIZATIONS  
The Pronoun Test**

To get an accurate picture of what an organization is really like, put employees through what *Bits and Pieces* calls "The Pronoun Test."  
Ask them a few general questions about the company. If the replies are peppered with "we" or "us," then you'll know it's a special kind of a company for which workers feel a sense of affinity. If their answers describe it in terms like "they" and "them," then you'll know it's another kind of a firm.

**MARKETING  
Errors that Sink Promotions**

Choosing ad specialties and premiums for your promotions based on what you like can be risky, cautions Texas-based Promotional Products Association International. Instead, consider the audience and the circumstances in which the items are to be given. Doing so will help you avoid the following misuses:

- Mismatching items with assignments. If you're currying customer favour, you don't want a cheap or novel item that turns them off.
- Miscalculating frequency. Plan on a number of promotional exposures that will get your point across without becoming tiresome or annoying.
- Misconnecting dots. Ensure that the item connects to a benefit that's being promoted, to the theme of the promotion, to your company, or to the audience itself.
- Exploiting imprints. Your logo is your proud brand, and you want it to stand out — up to a point. Use subtlety in picking out customer-appreciation gifts or items you want recipients to retain.

**SALES MANAGEMENT  
A Dream Power Lunch**

If you had a chance to have power lunch with someone to learn the secrets of success, who would that be?  
This question posed by *Sales and Marketing Management* magazine to top sales managers turned up some interesting answers:

- Bill Gates:** "I want to know how it is that everything he touches turns to gold."
- Konosuke Matsushita:** "I'd like to find out how he built a multimillion-dollar company out of his garage."
- Donald Trump:** "He was broke for awhile, and he turned it all around."
- President John F. Kennedy:** "He had a way of doing things that the rest of the world could learn from."
- Jesus Christ:** "There was no better example of a salesman in the world. There were no newspapers, no PCs, no phones, no TVs, and yet He sold more people on a single idea than anyone else in history."

**MANAGERIAL SKILLS  
The Perspective of the Wise**

When you're confronted with a problem that you don't know how to solve, take a look at senior people in your company or the business people you admire in other companies, recommends *Business NOW*. Then ask yourself, "How would they handle this?" Try to apply their logic to your situation. You'll find that it works every time.

**CAREERS  
Global Danger Signs**

Signals of a faltering overseas assignment are sometimes subtle, warns *Workforce* magazine. You can spot some by keeping tabs on the assignee. Others require you to observe the work environment on which the assignee has an effect.  
Watch out for the global danger signs at right. Be especially wary of those below the surface.

**Bad Times, Good Fortunes**

Eager to make more money? Then seek out "corporate turmoil," urges *Industry Week*. That situation can be recognized by layoff announcements, firing of the president, closing of facilities, rapid decline of stock price, cutting of dividends, and negative business-page articles. If you job search at those companies, you are likely to find you can increase your salary by 20 per cent or more if you can convince the employer that you fill the bill.

**STRATEGY  
Think Trees**

One of the best metaphors for thinking about the future is the tree. Trees tend to grow slowly, reaching maturity between five and fifty years.  
In *The Seven Cultures of Capitalism*, authors Charles Hampden-Turner and Fons Trompenaars describe how Sharp Corporation uses the tree metaphor for long-term strategy:  
"Basic technologies such as signal conversion and digital recording feed into the trunk of the tree, and from this grow satellite receivers, multichannel recorders, and digital filters. The corporation sees all products as outgrowths of knowledge and nutrients flowing up the trunk, drawn from the education-rich soil beneath."  
The branches reach out to customers, while the roots delve into the earth for knowledge. This does not mean that the tree is never pruned back, or that all its foliage is valuable to customers. It does mean that growth takes care of the future, that products are self-elaborating, with connections among connections and branches of branches."

**MANAGING PEOPLE  
Courtesy 101**

Writing to a candidate who did not get the job is not just a matter of professionalism; it's a matter of simple courtesy. Ethan Winning, president of the employee relations consulting firm E A Winning Associates, Inc (<http://www1.ewin.com>), says that doing so will likewise enhance the perceived image of the organization and its HR department.  
A form letter or a card can be sent. Winning adds, "It doesn't have to be individually typed. Reasons don't even have to be given. A cliché will do, believe it or not. All the recipient wants is to know where he or she stands."

**"Break it to Me Gently..."**

These letters had been sitting on consultant Ethan Winning's desk since February 1984. The CFO and personnel director for an international company had been "pestered" by an applicant, who wrote him the letter at left:

Dear Bob,  
Roses are red,  
Violets are blue,  
When am I going to work for you?  
Belated Valentine greetings,  
Joan

To which the executive replied:

Dear Joan,  
Roses are red, it is true, but you can't work for us but there's a job for you. Violets are blue, as you have said, but our training programme appears to be dead. So thanks very much for your Valentine. We can always hope things will change with time. But if roses stay red and violets stay blue, I wouldn't count on it, if I were you.  
Bob

**Countering Slow Times**

When business has hit a slow period, what do you do with employees? *Inc* magazine (<http://www1.ewin.com>) suggests asking them to work part-time.  
At one database marketing company, a cash-flow crisis left it with few options. To survive, its CEO turned many full-time positions into part-time jobs and let a dozen people go. Over time, he replaced them with two kinds of part-timers: those who work part-time by preference and those who ultimately want full-time work. The new arrangement eventually made the company more agile.

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**NOT AN WASTE LAND, BUT WASTED:** The remote islands are fishermen's heaven, but plenty of catches remain unsold, then get rotten, due to lack of preservation facility. At Char Bhata, Hatia, where the mighty Meghna meets the Bay of Bengal, these farmers-turned-fishermen are among some 30,000 who lost their cultivable lands to the river. The loss, in the past 60 years, according to local officials, is no less than 60 square kilometres. Reaping the gains from these toiling poor are the rich trawler owners who buy fish at a price which is not better mentioned, says our chief photographer A K M Mohsin, recently on a visit to the Hatia islands.

**India-Pakistan trade by road soon**

by Muhammad Najeeb, IANS

ISLAMABAD, Mar 28: Pakistan is likely to start road trade with India in a few weeks after over a decade's gap to push crawling sugar exports.  
The Interior Ministry has given the go-ahead to a proposal by the Commerce Ministry to begin road trade with India, Commerce Ministry Deputy Secretary Javed Ahmad told IANS.  
Ahmad said that after getting the green signal his ministry has asked the foreign office to contact the relevant authorities in India to start bilateral trade by road. At present trade between the two countries is being done through sea or rail.  
Earlier this month Commerce Minister Ishaq Dar, at a press conference, said that Pakistan was considering starting trade with India by road as it was cheaper and more efficient. He said there would be no difficulty in starting road trade with India as it was in the interest of both the countries.  
Ahmad said that Foreign Minister Gohar Ayub Khan had assured the officials of the Commerce Ministry that an agreement would be initiated soon with India to pave the way for road trade of sugar.  
The Pakistan Sugar Mills Association (PSMA) had requested the Commerce Minister to arrange the road trade so that the maximum quantity of sugar could be sent to India.  
The association's representatives told the ministry that in the existing system of trade by railway wagons more than a

year's period was required to transport even 100,000 tonnes of the commodity to India.  
Sugar export to India was started in December last year and only 40,000 tonnes of sugar has been sent till March 26, an official of the Commerce Ministry said.  
The additional arrangement of by-road export is vital to meet the target of 200,000 tonnes by June this year," PSMA's office-bearer Ashraf Wahla told IANS.  
He said the exporters have already conveyed to the Commerce Ministry that the government's plan to export 500,000 tonnes of sugar by the end of this year will not be achieved until and unless export by road is allowed.  
Initially the government had permitted 300,000 tonnes of sugar export with the promise that its limit will be enhanced to 500,000 tonnes.  
Pakistan and India banned trade several years ago because of political and border tension between them. Road trade is in the interest of both the countries, so they should open up road routes for trade to achieve their targets," Wahla said.  
He said that it is time for Pakistan and India to open up more trade as they have agreed to have free trade by 2001.  
Wahla said that neither country had made sincere efforts to promote trade. He said the two countries will have to move in the right direction to have free trade by 2001 as it will not be possible on the first of January 2001.



Mizanur Rahman Sinha MP, Managing Director of The ACME Laboratories Ltd, speaking at the company's Annual Sales Conference 1997 at a city hotel yesterday. — Star photo

**Major shift in Russian econ policy unlikely**

MOSCOW, Mar 28: Russia's government shakeup will bring fresh faces to the Cabinet, but no major shifts in economic policy are expected, a top presidential adviser said Wednesday.  
Any changes "will be positive, but not too big," Yevgeny Yasin, one of several dozen Cabinet members fired Monday by President Boris Yeltsin in a massive government purge, told the Interfax news agency.  
The biggest change in the economic sphere has already taken place: the dismissal of First Deputy Prime Minister Anatoly Chubais, the mastermind of Russia's unpopular economic reforms, said Yasin, a former economic minister and long-time Yeltsin adviser. After that, other policy shifts or personnel changes will be relatively minor.  
Meanwhile, Yeltsin's new acting prime minister, Sergei Kiriyenko, prepared to pay his respects Wednesday to heads of parliament's major factions, including Communist leader Gennady Zyuganov.  
In an interview published Wednesday in the daily *Izvestia*, the 35-year-old former oil

**CHITTAGONG STOCK PRICES  
Slight fall in index**

CHITTAGONG, Mar 28: Week's trading on the Chittagong Stock Exchange (CSE) began today (Saturday) with a fall in the All Securities Price Index, reports UNB.  
The key indicator of the country's second bourse declined by 1.04 points or 0.34 per cent to 299.63 points from Wednesday's 300.67 points.

Shares of some 32 listed securities were transacted, of which 11 gained and 21 incurred loss.  
Some 188,365 shares and debentures valued at Tk 1.13 crore changed hands against 282,255 shares valued at Tk 1.60 crore on the previous day.  
Major gainers included Ctg Cement (+Tk 2.92), Beximco Fisheries (+Tk 2.50), Ctg Vegetable (+Tk 2.25) and Niloy Cement (+Tk 2.23).  
Monno Ceramic (-Tk 19.80), Apex Footwear (-Tk 12.00), AMCL (Pran) (-Tk 10.00) and Paragon Leather (-Tk 4.96) were among the major losers on the day.  
Market capitalisation stood at Tk 50.53 billion equivalent to 1.06 billion US dollar.

**Saturday's trading performance**

Company	Avg Rate	Prv Rate	Change	Shares Traded
Quasem Drycells	22.56	22.64	-0.08	28800
Olympic Industries	210.15	209.54	0.61	560
Bengal Biscuit	85.40	86.64	-1.24	520
Beximco Fisheries	128.50	126.00	2.50	60
AMCL (Pran)	450.00	460.00	-10.00	10
Ctg Vegetable	88.25	86.00	2.25	200
Tripti Industries	147.91	146.47	1.44	110
BOC (BD) Ltd.	112.05	113.33	-1.28	200
Apex Weaving	51.50	52.50	-1.00	200
Chic Tex Ltd	8.11	8.17	-0.06	32500
Monno Fabrics	92.13	92.98	-0.85	400
Eagle Star	9.52	9.95	-0.43	16000
BD Dyeing	185.00	188.38	-3.38	40
Ashraf Tex	17.60	18.22	-0.62	5600
Sqare Pharma	788.92	790.62	-1.70	120
Beximco Pharma	64.56	65.25	-0.69	62350
BCIL Ltd	180.00	178.00	2.00	40
Shine Pukur	84.80	86.43	-1.63	12950
Eastern Housing	128.04	128.30	-0.26	900
Confidence Cement	273.56	273.34	0.22	4020
Ctg Cement	747.53	744.61	2.92	2790
Meghna Cement	236.71	235.97	0.74	1700
Niloy Cement Indus	193.39	191.16	2.23	1400
Apex Tannery	318.38	320.01	-1.63	460
Apex Footwear	288.00	300.00	-12.00	40
Excelsior Shoes	64.00	67.25	-3.25	50
Paragon Leather	88.00	92.96	-4.96	200
Aramit	50.07	50.50	-0.43	1400
Beximco	68.00	67.75	0.25	500
Monno Ceramic	630.20	650.00	-19.80	25
RH Ball Pen Ltd	25.72	26.05	-0.33	14000
Janata Insurance	120.00	118.00	2.00	220

**CSE at a glance**

CSE All Securities Price Index	299.63
Day's Change in Points	-1.04
Day's Change in Percent (%)	-0.3459
Turnover in Value (Taka)	11,333,545.00
Turnover in Volume	188,365
Total Issued Capital (Taka)	23,048,262,890.00
Total Market Capital (Taka)	50,536,657,820.19
Total Market Capital (US\$)	1,086,809,845.60
Total Number of Contracts	581
Total Issues Traded	32
Issues Gained	11
Issues Declined	21
Issues Unchanged	0
Total Listed Securities	143
Listed Companies	130
Listed Mutual Funds	9
Listed Debentures	4

**Thai Farmers Bank to raise \$ 864M**

BANGKOK, Mar 28: Thai Farmers Bank Plc (TFB), the country's second biggest commercial bank, said yesterday its planned new share issue would raise some 864 million dollars, Reports AFP.  
In a statement, the bank said it would fix the price of the offer of 376 million shares at 88 baht (2.3 dollars) per share.  
Earlier, the bank said it would seek to raise fresh capital in accordance with central bank of Thailand's urging by issuing new shares and increasing its foreign ownership limit to 49 per cent from 25 per cent.  
Foreign investors have watched the political shakeup with concern, but there were no immediate signs of a panic or a pullout from Russian markets.  
Chernomyrdin, meanwhile, held an emotional farewell meeting with his staff, in which he said he had no intention of retiring.

**The defaulting borrowers**

- Responding to a query from Jaijal Abedin Hajar, MP, of the Awami League, Finance Minister S A M S Kibria placed in parliament on March 4 a list of defaulting borrowers as provided by the Credit Information Bureau, Bangladesh Bank. The list contains names of 2117 businesses having an overdue amount of at least one crore taka or above. Considering the reader interest, The Daily Star is publishing the list in phases.
- 1069. M/s Kalam Brothers Tannery Ltd., 109/2, Hazaribagh, Zhikatala, Dhaka.
  - 1070. M/s Gazi Sea Food Ltd., Guakhola Road, Natun Bazar, Chandpur.
  - 1071. M/s Charisma Garments Ltd., Manir Building, Ukl Para, Naogaon.
  - 1072. Bengal Radio Ltd., Vill. KaziPara, PO: Mary Gopinathpur, Faridpur.
  - 1073. Commander Soap Co. Ltd., 265, Tejgaon 1/A, Dhaka.
  - 1074. Monipur Textiles Mills Ltd., Madhabpur, Kamalganj, Moulvibazar.
  - 1075. M/s International Frozen Ltd., C-13-15, BCIC Industrial Estate, Sagarika Road, Chittagong.
  - 1076. M/s Khan & Zaman Textile Mills (Pvt) Ltd., Thantania, Bogra.
  - 1077. M/s Nahid Textile Mills Ltd., Savar, Dhaka.
  - 1078. M/s Joyagar Steel Works Ltd., 239, Sultanganj, Rayerbazar, Dhaka.
  - 1079. M/s Inter Knit, Plot No-35, Road No-7, Block-A, Sector-12, Mirpur, Dhaka.
  - 1080. M/s Sabuj Textile Mills Ltd., 24, Mirpur Road, Mirpur, Dhaka.
  - 1081. M/s Alhas Abdul Hakim Chowdhury, Kalachand Chowdhury Hat, Gohira, Chittagong.
  - 1082. Mohammed Ali, 2, Satmasjid Road, 85, Basila, Mohammadpur, Dhaka.
  - 1083. M/s Carpeting Jute Mills Ltd., Rajhat, Jessore.
  - 1084. M/s Rahman Wire and Net Industries, 23/3, KuniPara, Tejgaon 1/A, Dhaka.
  - 1085. M/s Ocean Garments Ltd., GP Ka 18, Rasul Bagh, Mohakhali, Dhaka.
  - 1086. M/s DK Traders, 190/B, Khulgau Chow. Para, Dhaka.
  - 1087. M/s Harun Leather Complex, 142/2/A, Water Works Road, Posta, Lalbagh, Dhaka.
  - 1088. M/s Shamsun Nahar Traders 2 No. Satmasjid Road, Mohammadpur, Dhaka.
  - 1089. M/s Bengal Ceramic Ind. Ltd. 215, Rayer Bazar, Demra, Dhaka.
  - 1090. M/s Noua Apparels 7, Shahid Murad Sarak, Gopibagh, Dhaka.
  - 1091. M/s M.F. International 36, Naya Paltan, Dhaka.
  - 1092. Z.R. Estate (Pvt) Ltd. 5, Outer Circular Road, Rajarbagh, Dhaka.
  - 1093. M/s Jamuna Enterprise Vill West Sakpura, P.S. Boalkhali, Chittagong, Dhaka.
  - 1094. Uttar Engineering Complex (Pvt) Ltd 90, West Kawan Bazar, Tejgaon, Dhaka.
  - 1095. Sohana Industries Limited BSCIC Industrial Estate, Shirononi, Khulna.
  - 1096. Naaz Cold Storage Ltd Samabaya Sandan. 9/D, Motijheel C/A, Dhaka.
  - 1097. Ahmed Bawany Textile Mills Ltd. Bawany Nagar, Demra, Dhaka.
  - 1098. M/s Sonar Cotton Mills (BD) Ltd 20, 29 & 30 E.P.Z, Chittagong.
  - 1099. Agrani Laban Karkhana 11, Old Bank Road, Narayanjanj.
  - 1100. International Shoe Co. Ltd. Tongi Bazar, Joydebpur, Gazipur.
  - 1101. M/s Al-Hajj Abdul Hamid Textile Mills Ltd. Chawck Bazar, Faridpur.
  - 1102. M/s Khyaltram Jagannath Saldpur, Nilphamari.
  - 1103. M/s Lucky Enterprise Ltd 135, D.B. Road, Gaibandha.
  - 1104. M/s Rawshan Ara Textile Mills Ltd. Feroz Market 22/2, Islampur Road, Dhaka.
  - 1105. M/s Islami Pharmaceuticals Inds Ltd. 5 Monshi Para 1st Lane, Khulna.
  - 1106. M/s Asa Ceramic Industries Ltd. Gorai Mojn Nagar, U. Mirzapur, Tangail.
  - 1107. M/s Taka Ink Bangladesh Ltd. 373, Dilu Road, Mogbazar, Dhaka.
  - 1108. M/s Sos Garments 21/9, Mazar Road, Mirpur, Dhaka.
  - 1109. Data Enterprise Chand-Mansion (6th Floor), 66, Dilkusha C/A, Dhaka.
  - 1110. M/s Udayan Traders 928, Idris Building, Amir Market, Khulna, Chittagong.
  - 1111. M/s Great House Ltd BSCIC Industrial Estate, Block-A, Sagarika Road, Chittagong.
  - 1112. M/s Silver Corp Ltd Komor Pur, Faridpur.
  - 1113. Sumi Textile Mills Ltd 130, DIT Extension Road, First Floor, Dhaka.
  - 1114. Howdhury Fabrics (Pvt) Ltd. College Road, Chayabethi, Joydebpur, Gazipur.
  - 1115. M/s Ismail Carpets Inds. Ltd. 383/1, Katarav, Mohammadpur, Dhaka.
  - 1116. M/s Najmeen Trading Corporation Vill. Tindchotee, P.O. Goch Bara, Dhaka.
  - 1117. M/s Golden Garments Pvt Ltd. 19/6 Rasul Bag, Mohakhali, Dhaka.
  - 1118. M/s Liza Textile Mills (Pvt) Ltd. Kallitola, Dinajpur.
  - 1119. Kushtia Tannery 77, Hazaribagh, Dhaka.
  - 1120. M/s Shishir Industries (Pvt) Ltd 108, East Testuri Bazar, 1st Floor, Airport Road, Dhaka.
  - 1121. M/s G. G. Textile Mills Ltd. House No 6, Road 2/C Section, 4, Uttara Model Town, Dhaka.
  - 1122. Reliance Refractories 35, Bijoynagar, Dhaka.
  - 1123. Md. Sajjad Hasan SCC-2, Block-A, Avenue-1, House-16, Mirpur, Dhaka.
  - 1124. Khulna Tobacco Industries Ltd. Hotel Royal Building KDA Avenue, Khulna.
  - 1125. M/s Motiur Rahman H.M.M. Road, Jessore.
  - 1126. M/s Mohammad Fabrics Ltd. 3, Rail Road, Jessore.
  - 1127. M/s Begum & Co. Airport Road, Cox's Bazar.
  - 1128. M/s Mihali Salt Inds. Senor Bazar, Aichgazi, Khulna.
  - 1129. Satrang Textile Mills, Tongi, Gazipur.
  - 1130. M/s S.R. Garments Ltd 27/4, Sher-Shah-Suri Road, Mohammadpur, Dhaka.
  - 1131. M/s Claxton Apparel and Tax Mills Ltd 22, Purana Paltan, House Bldg, Finance Corporation, Room-10, Dhaka.
  - 1132. M/s Musa Sowdagar 289, Khatungoj, Chittagong.
  - 1133. M/s Lohajan Automatic Rice Mills Ltd. 15/1, Cantonment R/A, Dhaka Cantonment, Dhaka.
  - 1134. M/s Kornaphy Textile Mills Ltd. Alico Building, 18-20, Motijheel C/A, Dhaka.
  - 1135. M/s Dhaka Quality Fish Ltd. Roth Khola Road, Joydebpur, Gazipur.
  - 1136. M/s Kerlin Silk Mills Ltd. 1/A, Chittagong.
  - 1137. M/s United Fish Export Ltd 175, Sonadanga, Residential Area, Khulna.
  - 1138. M/s Abul Hashem Karimpur Road, Chamuhani, Noakhali.
  - 1139. M/s Shathi Machinery Store 14/A, Madanpal Lane, Nawabpur, Dhaka.
  - 1140. M.Kader Khan 46/2, Imamgonj, Dhaka.
  - 1141. Moini Auto Rice Mills, Sherpur Town, Sherpur.
  - 1142. M/s Meral Fisheries Limited Sait Sarani-21/4Q, Rajshahi.
  - 1143. Sundarbans Trade Syndicate Ltd. 4, Dilkusha C/A, Dhaka.
  - 1144. M/s Gemini Engineering Inds Ltd. 218, Harinal, Joydebpur, Gazipur.
  - 1145. M/s Magnificent Garments Ltd 169/1 (Hoque Villa), Elephant Road, Dhaka.
  - 1146. Krishi Tube-well Corporation 15/A, Haji Osman Gani Road, Dhaka.
  - 1147. M/s Bijoey Textile Industries Ltd. Islam Chamber (13th floor), 125/A, Motijheel C/A, Dhaka.
  - 1148. M/s Pan Modern Plastic Industries (Pvt) Ltd. 8/3, Segun Bagicha, Dhaka.
  - 1149. M/s A.B. Trading Co 952 Asadgonj, Chittagong.
  - 1150. M/s Halima Metal Industries, Gopalganj Bazar, Sylhet.
  - 1151. M/s K.C. Enterprise 12, Eskaton Garden Road, Dhaka.
  - 1152. M/s Al Islam Enterprise 26, Fowbar Katar, Dhaka.
  - 1153. Tulip Dairy & Food Products Ltd. House No. 2/3, Block-A, Mirpur Road, Mohammadpur, Dhaka.
  - 1154. M/s R.R. Jute Mills Ltd. Banshbharia, Chittagong.
  - 1155. Martingars Navigation Company Ltd. Hussain Chamber, 1st Floor, Dilkusha C/A, Dhaka.
  - 1156. M/s Arjan Carpet & Jute Weaving Mills Ltd. Chamber House (5th Floor), Agrabad C/A, Chittagong.
  - 1157. Asha Garments Ltd. 468, DIT Road, Malibagh Boponi Bitan, Dhaka.
  - 1158. Singa-Bangal Garments Co. (Pvt) Ltd. Amir Super Market, Rail Gate, Tongi, Gazipur.
  - 1159. M/s F.K. Leather Complex Ltd. 47, Lalit Mohan Das Lane, Dhaka.
  - 1160. M/s Nabi Hossyey 2/3, Shakhari Nagar Lane, Dhaka.
  - 1161. M/s Nurul Hoque and Brothers, PO & Vill-Halidhar, P.S. Anwara, Chittagong.
  - 1162. Capri Cinema Limited 784, Dhanmondi R/A, Road, No. 19, Dhaka.
  - 1163. George Rubber & Chemical Inds Ltd 559, Pearabagh, (Gallant House), Maghbazar, Dhaka.
  - 1164. M/s Gul Ahmed Jute Mills Ltd. Kumira, Chittagong.
  - 1165. M/s A. Rahman & Co 86, Sultan Giasuddin Road, Narayanganj.
  - 1166. M/s Global Trade International (Pvt) Ltd. 74/C, New Airport Road, Mohakhali, Gulshan, Dhaka.
  - 1167. M/s N. Super Textile Mills Ltd. Gopalganj, Dinajpur.
  - 1168. M/s Haque Company 101, Sultan Giasuddin Road, Darsi-Sonakanda, Bandar, Narayanganj.
  - 1169. M/s F. Ahmed. 8/1, Ring Road, Shamoli, Dhaka.
  - 1170. Sunny Bread and Biscuit Co Ltd. 52/1, Agamash Lane, Dhaka.
  - 1171. M/s Ribak Pharmaceuticals Ltd. 196/A, Nakhlapara, Tejgaon, Dhaka.
  - 1172. M/s Cooryng Fashions Ltd. House-39, Road 21, Block-D, Banani, Dhaka.
  - 1173. M/s Alauddin & Taiwa Textile Mills Ltd. 37, Haider Box Lane, Dhaka.
  - 1174. Mohammad Ali Engineering Works Ltd. 6, DIT Road, Dhaka.
  - 1175. M/s Sun Light Fabrics (Pvt) Ltd. Gonostola, Dhaka.
  - 1176. Farhad Hossain (Alok) Group Vill-P.O. Patanpur, P.S. Boalkhali, Chittagong.
  - 1177. Habibullah Re-rolling Mills Ltd. 180/1, Karimollah Bag, Postagala, Dhaka.
  - 1178. M/s Janata Jute Mills Ltd. Jiban Bima Bhaban, 10, Dilkusha C/A, Dhaka.
  - 1179. M/s B.S.T. Industries Limited, 360, Tejgaon Indit. Area, Dhaka.
  - 1180. M/s Shamsuddin Mia & Associates Ltd. 64, Bijoynagar, Dhaka.
  - 1181. M/s Bogra Millon Textile (BD) Ltd. Katerpara, Bogra.
  - 1182. M/s K.M. Garments 172/2, Postagala, Dhaka.
  - 1183. Arshia Apparel Limited 2/1, R.K. Mission Road, Dhaka 1203.
  - 1184. M/s Kvality Jute Yarn Mills Ltd 30, Dhanmondi R/A, Dhaka 1203.
  - 1185. Peoples Textile Mills Ltd. 144, Fakirapool, Dhaka.
  - 1186. M/s Marnara Rice Mills Ltd. Mission Road, Dhanbari, Modhupur, Tangail.
  - 1187. M/s Sara Bricks Ltd. 130/1, Malibagh 1st Lane Dhaka.
  - 1188. Polu Tubes (BD) Ltd. Katchpur, Sonargaon, Narayanganj.
  - 1189. Sunama & Company Limited 73/C, Airport Road, Dhaka.
  - 1190. M/s Moon Traders Dhanlapara, Dhaka Trunk Road, Chittagong.
  - 1191. M/s Shama Plastic Industries (Pvt) Ltd. Station Road, Ishurdi, Pabna.
  - 1192. M/s Rashid Cold Storage & Ice Plant, Sonapur, Noakhali.
  - 1193. M/s Padma Printers & Colour Ltd. Printers Building, 5 Rajuk Avenue Extension, Dilkusha C/A Dhaka.
  - 1194. M/s Sun Twisting Ind (Pvt) Ltd. 85/1, Chawki Mogultuly, Dhaka.
  - 1195. M/s Bengal Salt & Flour Industries 184, Baktiar Khalji Road, Narayanganj.
  - 1196. M/s Rawshan Tannery, 78, Hazaribagh, Dhaka.
  - 1197. M/s Showkat Dal and Rice Mills 806, Ismail Faiz Road, New Chaktai, Chittagong.

To be continued