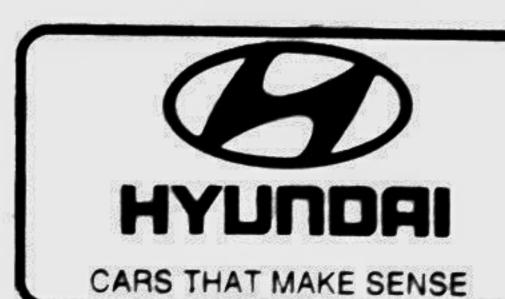
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# DThe Baily Star DUSINESS



# Policy spoils gold prospects

Bangladesh lost export orders for more than 150 kg of gold jewellery during the last two years because of a cumbersome gold procurement and export policy despite recognition of it by the government as a potential foreign exchange earner in 1995, jewllers said .

"What we have now is not a pragmatic policy at all," Aftab Ahmed Khan, owner of the city's Guinea Exchange Jewellers said.

"There is a policy under which an exporter needs to open a back-to-back Letter of Credit to import certain amount of gold. But you cannot import gold by simply opening an LC. because of frequent fluctuations in gold prices in the international market. After importing gold, the value of the LC may fall when you have finished making the jewelleries."

Attab said. He added that he had to cancel orders for 25 kg of jewellery since 1995 due to lack of gold.

According to EPB sources export orders for about 100 Kg gold jewellery had been lying with them without any takers.

. Aftab complained that despite arrangements by EPB for him to participate in international trade fairs customs prevented him exporting 3 Kg of jewellery because he procured the gold from local market. But they are also hopeless before the customs officials who really barred Aftab from exporting 3 kg ornaments last year. "Be-cause," said Aftab, "I procured -the gold from local sources and wanted to replace it from international gold market."

The National Board of Revenue does not allow manufacturers to procure gold from loBy Govinda Shil

cal market except from Bangladesh Bank. But the central bank, the jewellers alleged did not have gold to supply

It is learnt that banks are not allowed to import gold or give an exporter the amount he requires from its reserve, a general practice in India, Pakistan and other jewellery exporting countries. The exporters replace the gold from international market and movement of gold is monitored by customs authorities in the respective coun-

"We suggested the govern-ment allow the banks to import gold but keep a vigilance on the movement on the precious metal," Aftab said.

EBP sources said they are going to discuss today about selection of interested jewellery manufacturers to participate in

the 'Abu Dhabi Arab Jewellery Fair 1997'. But they have no idea how the manufacturer would procure the gold.

"EPB attended many trade fairs so far," said another jewellers. "But it did nothing for export of a single gram of gold ornaments," the jeweller preferring anonymity said .

Small manufacturers look at the issue in a different way. Since they do not have enough money to procure gold from Bangladesh Bank, they are suggesting for extending financial supports to them.

"We cannot buy 10 kg of gold, which is a medium level order, by paying cash money," said Bablu Dutta Milton of Lily Jewellers. He said if there is access to information about jewellery exports and enough money to procure gold, there will be many jewellers to enter

the international trading. Faisal Ahmed Chowdhury, Vice Chairman of EBP told the Star yesterday that he favoured liberalisation of gold import to explore the export market.

He ackowledged the complications and often lengthy pro-cess in procurement of gold under the current policy and suggested liberalising it to help the exporters.

"I am ready to talk to customs officials about the problem and I urge the manufacturers to come to me with their problems," Chowdhury said.

Chowdhury said supervised bond is difficult since gold smiths work at different places and at different times. "So I suggest the manufacturers to furnish bank guarantees against their exports and I will convince the customs," he added.



A SUITABLE AWARD: The crest calling him "Business Executive of the Year" being handed to HR Khan by Forrest E Cookson. - Star photo

#### Jute plants being used as fuel

From Our Correspondent

MEHERPUR, Aug 30: A large number of farmers of the district are using jute plants as fuel as they are not in a position to jute stacks for want of adequate watery areas and for low price of the fibre.

Jute is now being sold in the market at price below the production cost. At present jute is being sold at Taka 160 to 180 per maund in the local markets.

#### Jute cultivation in Mymensingh higher

MYMENSINGH, Aug 30: The jute cultivation in the five districts of greater Mymensingh this year is much more than that of the last year, says BSS.

According to Agriculture Extension Department, a total of 72689 hectares were brought under cultivation of jute in 1997 while 59752 hectares were cultivated in the year 1996.

The district-wise cultivation of jute in the current year are: Mymensingh — 17369 hectares. Jamalpur - 19460 hectares. Sherpur - 8010 hectares, Netrakona - 12250 hectares and Kishoreganj — 15600 hectares.

The production of jute in the greater Mymensingh is also very satisfactory this year.

#### Bank staff returns to work in India

NEW DELHI, Aug 30: Two days after a crippling strike. staff of government-owned banks returned to work Saturday to face long lines of irritated customers, reports AP.

The strike was called by dozens of unions to protest hiring curbs and the rapid growth of non-banking finance companies that are now competing with government-owned banks. The government did not react to the demands of hundreds of thousands of striking workers.

On Saturday, long lines formed outside banks even before they opened. With most banks working restricted hours Saturday, people were eager to complete their transactions

Strikes by bank staff have become increasingly frequent in India, where successive governments fear the collective strength of the trade unions.

India's most popular cartoonist, R K Laxman, highlighted this problem in a frontpage spoof in The Times of India newspaper. The cartoon showed a man standing in front of a cupboard crammed with money calmly telling police who had raided his house looking for unaccounted wealth: "All white. You may check. I don't use the banking facility because they are all the time on strike or on holiday."

#### Labels completes one year of operation

Labels for Less Limited, a sister concern of Utah Group. working as UPDL Bangladesh and overseas subsidiary of FG Monatert USA, has celebrated the successful completion of its first year of operation, says a press release.

UPDL is nominated to supply RMG accessories for World's leading Apparel buyers — Walmart, Wrangler, Hudson Bay, Kmart, Fred Atkins, Bonton

To mark the occasion the company organised a function at Hotel Sonargaon Saturday to inform its Customers' about the range of services offered to them and also to thank them for their continuous support and cooperation.

## Malaysia's economic growth eases to 8.4 pc

KUALA LUMPUR, Aug 30: Malaysia's economic growth eased to 8.4 per cent in the three months to June from 8.5 per cent in the previous quarter, Bank Negara announced yesterday, reports AFP.

Growth in the second quarter was sustained at the same level as the corresponding period last year, supported by continued expansion in the manufacturing, construction, services and agriculture sectors, it

Growth in the first quarter had been revised higher to 8.5 per cent from 8.2 per cent due to an upward revision in the production of manufacturing goods, the central bank said in a statement.

A turnaround in the mining sector to an increase of 1.3 per cent following higher production of natural gas also attributed to the growth, it said. Analysts said economic

growth data still looked strong and in line with the government's projection of 7.8-8.2 per cent for 1997 but a slowdown is expected for the second half of the year.

"The figures still looked good but we can expect a slow down, which can be pretty drastic. looking at the current downturn in the stock market," said a senior researcher with a foreign brokerage.

The manufacturing sector grew 12 per cent in the April-June period.

"Higher growth in the electronic sub-sector reflected the increased export demand for other electronic equipment and parts which comprised mainly automatic data processing machines," Bank Negara said. The agriculture sector im-

proved five per cent in the second quarter due mainly to higher production of palm oil and cut timber.

Output in both the construction and services sector moder-

ated slightly to 12 per cent and 8.1 per cent, respectively.

On the demand side, Bank Negara said private consumption indicators showed a mixed performance while private investment remained strong.

Sales of passenger cars slowed down to 9.8 per cent in the preceding quarter while imports of consumption goods logged a stronger annual growth of 9.4 per cent from 6.5 per cent

"The overall financial position of the federal government remained strong in the second quarter benefiting from sustained economic growth and continued budgetary controls on expenditure", the central bank said.

The country's trade account recorded a deficit of 4.8 billion ringgit (1.66 billion dollars) in the three months to July from a surplus of two billion ringgit in the preceding quarter.

### Consumer spending surges in US

WASHINGTON, Aug 30: US consumer spending shot up 0.8 per cent in July, the biggest jump in six months as Americans returned to the shopping mall after a spring lull, reports

Friday's Commerce Department report also showed personal income growth failed to keep up with spending, rising just 0.1 per cent, the smallest gain since last October. That could mean the July spending pace won't be sustained.

The report was closely examined by economists and the financial markets, already spooked by signs the economy may be growing too fast to avoid a fresh bout of inflation. Consumer spending repre-

sents two-thirds of the United States' economic activity. Many analysts had expected a 0.6 per cent advance in spending and a 0.3 per cent increase in incomes.

The government reported Thursday that the economy grew at a 3.6 per cent annual rate from April through June. That included a one per cent increase in consumer spending, well below the 5.2 per cent pace during the January-March

Spending totalled 5.49 trillion dollars at a seasonally adjusted annual rate in July, up from 5.44 trillion dollars a month earlier. The increase was the biggest since a 1.1 per cent gain last January.

Consumption of durable goods, items such as earpets and cars expected to last more than three years, jumped 1.9 per cent, faster than June's 0.4 per cent gain. Motor vehicles accounted for most of the July advance.

Spending on nondurable goods such as food and fuel and on services such as health care both rose 0.6 per cent after increasing 0.2 per cent a month earlier.

Analysts had expected the increase to be held to about 0.3 per cent after the Labour Department reported earlier a decline in hourly earnings and the number of hours worked in July.

Indeed, private wages and salaries, the most closely watched component of income, fell three billion dollars after rising 30.3 billion dollars in June. Average weekly hours declined, more than offsetting an increase in jobs.

#### Minister off to Manila to attend ADB seminar

State Minister for Planning. Civil Aviation and Tourism Dr Muhiuddin Khan Alamgir left here for Manila to attend the Emerging Asia Seminar of the Asian Development Bank (ADB) yesterday, reports UNB.

The two-day long seminar will be held in Manila at the Headquarters of the Asian Development Bank on Monday.

The purpose of the Emerging Asian Seminar is to stimulate practical policy discussion within the region about the main findings of the ADB's recently published study of Emerging Asia.

Dr Khan will chair the session on "Prospect for Growth in the Asian Region: The Policy Agenda" scheduled to be held on Monday.

The seminar will be participated by policy-makers, policy analysts, academics and private sector personnel from a broad range of developing member countries as well as from outside the region, international organisations and media, said a PID handout.

#### Turkish govt okays deal with Israel to ease customs

procedures ANKARA, Aug 30: The government on Tuesday ratified a deal with Israel aiming to ease

procedures at customs, reports The agreement, intended to increase trade relations between the two countries, was signed last December in

Jerusalem. Turkey and Israel hope to quadruple trade to two billion dollars by 2000.

Relations between Turkey and Israel have rapidly improved since the signing of a defence pact early last year.

#### Islami Bank chairman reelected

Commodore Mohammad Ataur Rahman (Retd) has been reelected chairman of the Board of Directors of Islami Bank Bangladesh Limited, says a press release.

The election was held at the meeting of the Board of Directors of the Bank on Thursday with Prof Korkut Ozal, representative of Islamic Development Bank (IDB), in the chair.

Mohamman Younus and Yousif Abdullah al-Rajhi, representatives of Al-Rajhi Company for Industry & Trade, Saudi Arabia, have also been reelected vice-chairmen of the bank.

An Executive Committee was reconstituted under the chairmanship of Mir Quasem Ali, representative of Bangladesh Islamic Centre.

#### AmCham honours Monno By M Shamsur Rahman

Harunur Rashid Khan Monno has been honoured. The American Chamber of Commerce in Bangladesh has chosen him for the "Business Executive of the Year", an award it has just introduced.

For the man who founded the flagship that made Monno a household name in Bangladesh and brought him the international reputation, it was only a recognition he so rightly de-

The president of the Chamber put it perfectly at an impressive ceremony at the Monno factory site in Dhamrai. "This is the first time what will be an annual award of the Am-Cham and it is fitting that it should be to a man who has built such a fine industry."

"The doubters of the efficiency of the private sector, who often express the view that there is no entrepreneurial capacity in this nation, need look no further than Monno's activities to see a convincing counterexample". Forrest Cookson

The Chairman of the Monnc Group, whose flagship is internationally reputed as the manufacturer of high quality porcelain tableware, accepted the glory with a touch of glam-"I am really happy. It's a

rare honour," he told an audience, with his characteristic humility, that was made up of his own workforce and business elite from the capital. Monno dedicated it to the workers, employees and officers "without whose hardwork I wouldn't be able to be what I am today".

Now ranked as the world's 10th largest tableware producer and South Asia's numero uno. with a capacity of over 20 mil-

lion pieces annually, the Monno Ceramic has reasons to be proud. Talking to journalists, the man makes a humble reference to the ranking made by the Ceramic Journal in Germany, a story published in Fi-

nancial Times of London. Monno Ceramics currently produces 22 tons of ceramic goods per day of which 80 per cent goes to foreign markets, while the rest is consumed domestically. As many as 64 countries are on the list of Monno's regular buyers.

The company plans to build a separate mug factory within two years with a production target of five tons coffee mug per day under buy-back arrangements with foreign partners, Khan said.

Formally launched in October 1984. Monno went into commercial production in January 1985, with the first shipment exports made in Septem-Since then the company

hasn't looked back. Like any other industrial venture. Monno has had its bad times.

"In 1988, some vested group for their personal benefit attacked the factory. I overcame those problems and things had been more or less smooth for the last 10 years," he says. "But again those few handful of people misguided my innocent workers for their personal interest which hampered the export of my company for two months. But my goodwill saved me and the buyers agreed to continue business.

It is that goodwill that makes Monno special. Pierre Cardin, the famed French name, only one of many such megabrands, puts its logo on Monno-made porcelaint Monno thus honours Bangladesh.

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B denims	27/08/97-09/09/97	AGM		Hotel Sonargoan, 10.30 am	20
B Synthetic	Do	AGM	Do	Do 3.30 PM	• 20
B Thai Alu	05/09/97-18/09/97	AGM	18/09/97	BCIC Auditorium, 11:30 am	18
Bex Tex	27/08/97-07/09/97	AGM	07/09/97	Hotel Sonargoan, 3.30	•
Apex Footwear	27/08/97-18/09/97	AGM	18/09/97	Factory Premises, Gazipur, 12 noor	
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#### Aussie economy picking up

SYDNEY, Aug 30: Australian Treasurer Peter Costello Sunday said he was confident the country's economic growth was gathering pace, reports AFP. "I am confident that growth

growth at four per cent plus in this country," Costello said in a television interview. "As growth picks up, and it's strengthening through 1997-98. this economy will be able to sustain a growth rate which it

couldn't three, four, five, six,

is picking up and we want to see

seven years ago," he added. The Australian economy defied five consecutive interest rate cuts to grow by just 0.9 per cent in the March quarter, for an annual rate of 2.4 per cent the lowest since the June quarter of 1992.

Strong economic growth of about 4.0 per cent is widely considered to be critical for any chance of budging the jobless rate, which came in at 8.7 per cent in July. Economists have said it is

fect of the interest rate cuts - which brought the official cash rate to five per cent — to kick in. Costello said a forecast budget surplus for the financial

year to June 1998 would help

now a case of waiting for the ef-

sustain economic growth here. "We are within sight of our goal, by next year we will be in surplus," he said. The treasurer added there had been a structural shift to sustainable low inflation in the

ways resulted in higher interest Australian consumer prices fell for the first time in five years in the June quarter. leading to an annual inflation

domestic economy, where pre-

viously rising growth had al-

rate of 0.3 per cent. "We have now got inflation under control, we have got five cuts in official interest rates, we have got a Commonwealth government forecasting a move into surplus by next year and we have got a sustainable growth outlook," he said.

"That's what this country needs — sustained long term strong growth," he said.

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## Arabs need to gear up reforms

ABU DHABI, Aug 30: Arab states need to press ahead with economic reforms to tackle unemployment and improve living standards after years of stagnation by several members, according to their economic watchdog, reports AFP.

In its latest study on regional economies obtained on Friday, the Arab Monetary Fund (AMF) said most of the Arab League's 22 members had achieved satisfactory results from reforms in some sectors.

"But it is noticed that they have not realised the aspired goals of the reforms," the Arab League's main financial institution said. Economic growth rates have

remained relatively low-compared to high population growth, the per capita income in the Arab countries remained almost unchanged while there was a deterioration in unemployment in some members." The Abu Dhabi-based fund said most regional states were

also still reeling under heavy

debt, which is putting pressure on their balances of payments. It said tackling those balances and liberalising fiscal policies could only be achieved through a "sustainable eco-

A meeting of the Board of Directors of Islami Bank Bangladesh Limited held on Thursday

nomic growth." "Most Arab countries are striving to tackle all those issues through the reform programmes but the results are still generally lagging behind the aspired levels despite progress in some sectors," it

"This should prompt member states to push ahead with the efforts to restructure their economies with the help of the AMF and other institutions."

Several Arab nations have reported better economic performance from reform programmes but long-standing problems such a unemployment, foreign debt, balance of payment deficits and modest increases in incomes have persisted.

The reforms were spurred by

chronic economic woes, low oil prices and demands for economic restructuring by the International Monetary Fund. But such plans in some members have come under fire by local officials and busi-

nessmen on the grounds they are slow and limited. In the Gulf, most government have announced plans to reform their oil-reliant economies but such programmes have only been partially implemented. Experts attribute this to a recover in oil

prices in the past two years. The Arabs main economic problems include the accumulation of foreign debt, which is estimated at more than 150 billion dollars, excluding military

Most members are also suffering from high unemployment because of low growth rates. Such modest growth has also stifled improvement in the living standards as it is outpaced by the population growth

of around four per cent. "The economies of member states are still suffering from several aspects of weakness. making them vulnerable to external shocks," said the AMF. which has been involved in reform programmes in the region. "They include mainly the

limited productive base, lack of

diversification in exports and

the high indebtedness in several members." The report also criticised Arab states for failing to attract enough investment and maintaining restrictions on the private sector.

A recent report by another Arab League Organisation, the Inter-Arab Investment Guarantee Corporation, said the economies of most regional states recorded relatively high growth rates in 1996. But it said this was made possible mainly by a surge in oil prices which boosted Arab oil income to a 13year high of more than 90 billion dollars.