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# DThe Daily Star DUSINESS



## Pak rupee devalued

KARACHI, June 28: The State Bank of Pakistan Saturday devalued the rupee down by 0.17 per cent against the US dollar, reports AP.

The buying price of the rupee is 40.46 rupees to one US dollar compared to the previous buying rate was 40.39 rupees to the

The State Bank set the selling rate at 40.6623 rupees to the dollar, compared to 40,5920 ru-

The last devaluation of the rupee was on May 23.

## Rajbari Poura budget announced

RAJBARI, June 28: A Tk 5.2 crore plus budget of Rajbari municipal council for 1997-98 fiscal year was announced today by its chairman Ali Newaz Mahmud Khaiyam, says UNB.

Placing the budget in the afternoon at a press conference at the town hall auditorium, the chairman called it a development-oriented, surplus budget without any fresh taxes.

The pourashava will mobilise Tk 16,235,000 from its own sources while the government will give the rest as grant and credit.

## 36 pc of Chinese urban families may buy cars in 3 years

BEIJING, June 28: Some 36 per cent of Chinese urban families will be ready to purchase cars within three years, the Xinhua news agency Friday quoted a Ministry of Civil Affairs survey as saying, reports

The nation-wide survey of 4,600 people — representing a market to some 350 million urban Chinese — indicated that the group favoured cars made domestically at foreign jointventure plants.

Respondents said they most preferred the Chinese-made versions of Volkswagen's Jetta and Santana models, the Cirtoen Zx — known in China as the Fukang — the jeep Cheroee and Daewoo models.

Price was considered the top factor for would-be car buyers. the survey showed.

The best-known foreign make was Germany's Mercedes Benz, but those surveyed said cars made by Korea's Daewoo were the most popular in the domestic market

Chinese families will own 1.3 million to 1.5 million cars by the end of the century, Xinhua said, citing experts' esti-

To date, cars have been out of the reach of all but the wealthiest Chinese households. The vast majority of cars on the road are owned by companies and organisations, although individual sales are rising.

## New GM of Air France, Bangladesh



an, former Country Manager of Biman Bangladesh Airlines Benelux (Amsterdam, the Netherlands) has joined Air France, Bangladesh as General Man-

Aminur Rahm-

Rahman joined the PIA at the beginning of his career and later assumed offices both in passenger and cargo services of Biman Bangladesh Airlines. Some of his challenging career postings had been in Singapore as Sales Manager, Biman from 1987 till 1990, followed by Head Office posting as Sales Manager from 1991 till 1993 and afterwards as Country Manager in Benelux (Amsterdam, the Netherlands), says a press re-

## Delay in customs clearance of chemicals hampering research

Managing Director of Rangs Electronics Ltd Aktar

Hussain inaugurated 24th sales and service centre in

Researchers are facing serithat temperature. ous setback in their work for delayed release of imported chemicals due to procedural bottlenecks, they said, reports

Dr Zeba Islam Seraj, Associate Professor of Dhaka University's Biochemistry department, said due to delays in customs clearance the imported chemicals lose efficacy and time spent by researchers after releasing the items hamper research work.

Some chemicals, protein in nature, are expensive and sensitive to temperature and have to be transported in dry ice at -20 degree celsius which lasts few days. Potential of the chemicals reduces as these cannot be released in time and airport has no storage device to maintain

to attend seminar

in Munich

Managing Director of Delta Life

Insurance Company Ltd. has

left for Europe to attend a two-

week long seminar on life in-

surance and a two-day long in-

tensive underwriting workshop

from June 25 to July 11, ar-

ranged by Munich Re of Ger-

many at their headquarters

also visit Swiss Re's headquar-

ters at Zurich, Switzerland and

London Office to attend an ori-

jointly sponsored by Munich Re

and Swiss Re, the Reinsurers of

The entire programme is

HONG KONG, June 28: Hong

Kong ends 106 years of stock ex-

change trading under the

British flag Friday, with the

key stock index near a record

the colony's future economic

stability, a Chinese transport

company became the latest firm

to list its shares on the Hong

looking to Chinese companies

for its future expansion. So it

was fitting that Jiangsu Ex-

pressway celebrated its listing

at the start of the last session

under the British — even

though the company insisted

our schedule - it's a coinci-

dence," said company executive

final deal under Britain at 3:55

pm (0755 GMT). When it reopens

after a five-day holiday mark-

ing the July 1 handover, the

British will be gone and Hong

Kong will have a semiau-

tonomous government under

hattan of east Asia," Gov. Chris

Patten said during his last ra-

dio phone-in that Britain was

leaving the colony "in terrific

shape.. a much more open and

This year's stock market

rally, which took the Hang Seng

Index to a record high of

15,154.36 a week ago, was

mostly fueled by enthusiasm

for companies with strong ties

to China — especially the so-

are backed by Chinese govern-

ment entities — have more than

doubled in value this year as

investors bet their ties to China

will translate into future prof-

and Tuesday after China an-

nounced new regulations on

Share prices fell on Monday

Many "red chips" - which

free society than it was.

Calling Hong Kong "the Ma-

The market was to close its

"This just happens to fit into

The Hong Kong market is

Showing its confidence in

high, reports AP.

Kong Stock Exchange.

that wan't planned.

Xu Hua Qiang.

the Chinese flag.

called "red chips.

While in Europe, Das will

Munich, says a press release.

entation programme.

Delta Life.

Das Deba Prashad, Deputy

There had been no tax on educational equipment up to 1992 and only ten per cent on chemicals. Since 1993, 45 per cent tax has been imposed on chemicals and 7 to 45 per cent on equipment depending on their pur-

pose, said Dr Zeba, who is now

engaged in a research project on

salt-tolerant rice.

Natore.

Thursday

"I do not know of any country which imposes tax on reagents and equipment for the purpose of education. An educational institution like university represents a non-profitable organisation run on government funds in the first place,"

However, the government has created a fund through University Grants Commission

Hong Kong ends 106 yrs of share

trading under British flag

"red chip" companies, aimed at

slowing their rapid pace of ex-

pansion and quelling investor

frenzy for the shares. But the

market bounced back, closing

at 15,128.02, up 63 points, on

predict what would happen by

volatile morning session, the

key Hang Seng Index was up

3.49 points at 15,131.51. At the

start of the session, the index

rose nearly 150 points, about 1

sales at Vickers Ballas Hong

Kong Ltd., said there was buying

interest, especially in China-re-

lated companies because most

people "expect the market to

open much higher after the hol-

just one indicator of economic

optimism as a vibrant interna-

Emirates acquires

new cargo system

The Emirates Group has ac-

The new system, Cougar, has

quired a new cargo automation

system that will revolutionise

been introduced by Mercator,

the Information Technology

Services subsidiary of the Emi-

rates Group, says a press re-

Emirates Sky Cargo's require-

ments to provide a service that

subsidiary of the Emirates

Group and was established in

October 1995 to provide IT

products and services to the re-

gion. Mercator has acquired

subsidiary of Swissair.

Cougar from atraxis, IT services

is branded SkyNet.

Cougar will be tailored to

Mercator is the IT services

the way it does business.

Hong Kong's bull market is

Antony Mak, director of

per cent, but quickly fell back.

the end of the Friday.

Few brokers were willing to

At the close of a somewhat

(UGC) to pay for the taxes. The government cuts tax and gives it back again, and the formalities involved take a minimum two to three months. During this period, the imported items either perish or work at half their efficiency due to dust and moisture infestation of the Biman warehouse.

Dhaka University was issued an early release certificate in 1994 for import of perishable chemicals only. The certificate stated if the registrar of the university guaranteed payment of the taxes within three months of receipt, the goods could be cleared.

Dr Zeba said after showing the authorised letter, the release was delayed as some customs officials suspected why

tional financial center comes

under the sovereignty of the

world's largest Communist

state - which itself is in the

middle of an economic revolu-

China's fledgling stock mar-

Share trading in Hong Kong

kets have more than doubled in

dates back to 1865, when com-

panies were allowed to incorpo-

rate with limited liability. In-

vestors and punters traded face-

to-face, usually on Queen's Road

in the central district of Hong

Kong, said Robin Bary, a con-

sultant to the exchange who co-

busts, the Association of Stock-

brokers in Hong Kong was

formed in 1891," the first of

many exchanges, he said. The

current amalgamated exchange

In 1984, when Britain agreed

to cede Hong Kong to China with

its capitalist system and free-

doms intact for 50 years, the

value of trades on the Hong

Kong Stock Exchange was often

less than 100 million Hong

Kong dollars a day, about US 13

During the past month, it

In a frenetic, market-driven

has often topped 20 billion

Hong Kong dollars more than

city like Hong Kong a five-day

break seems endless. The stock

market hasn't shut for that long

since the global market crash of

1987. Then, when it reopened, it

was 1,100 points, or about 30

Kong regulators required

traders to put up higher mar-

gins, or deposits, on their fu-

tures contracts. By making the

cost more expensive, they hope

to discourage the traders from

holding big positions over the

to trade in Hong Kong shares on

Investors will be also be able

Recognizing the risk, Hong

US 2.5 billion dollars.

started trading in 1986.

million dollar.

per cent, lower.

long break.

the London market.

"After several booms and

authored a history of trading.

the past year.

the consignment should have provisional release status without immediate payment of

She pointed out that institutes like ICDDR,B can release their chemicals and equipment as soon as they arrive, because the government has given them tax-free status since it is an international organisation.

Dr Zeba said locally available chemicals are substandard for not being stored at right temperature. Chemicals were also found to be mixed with cheaper materials by unscrupulous traders which make the research work difficult.

However, the price of pure chemicals in home market is exorbitant compared to the import rates.

## Rangs Electronics opens sales centre in Natore

Rangs Electronics Ltd has opened its 24th sales and service centre at Nahar Super Market on Dhaka Road, Natore, under its 'Expansion and Better Customer Service' programme.

The centre was inaugurated by Aktar Hussain, Managing Director, Rangs Electronics Ltd - the sole authorized distributor of Sony Audio Video, AIWA Audio Video, Sharp Home Appliances and Rangs products in the country. Sabur Ahmed General Manager, Masud Ali Khan, Manager (Administration), W Rahman, Area Sales Manager, Dhaka, Saiful Islam Mallik of Natore Sales & Service Center, leading dealers of Rangs Electronics of the Northern Area, the Branchesin-Charge of Rangs Electronics Shaukat Raushan and Shahidul Islam and the local elites of Natore were present, says a press release.

In the inaugural speech the Managing Director mentioned the happy news of doubling the number of Sales and Service Centers in two years all over the country for enabling the local people to get the world famous electronic products and better after sales service at their door

The idea of opening more Sales & Service Centers all over the country and to advertise Rangs Electronics products more vigorously was to create awareness of the customers about Sony Rangs products and to enable the customers to select and buy their desired items from the Rangs Sales and Service Centres or from nearby dealer's shop.

Apart from Rangs Electronic's own Sales and Service Centres, it has a network of 150 authorized dealers in the coun-

## Canada's tourism income increases

OTTAWA, June 28: Spending on Canadian tourism continued to soar in the first quarter of the year, building on the record returns of 1996, the government said yesterday, reports AFP.

Statistics Canada said figures for the first three months of this year showed a 2.9 per cent increase in tourism spending, compared to the same quarter of last year. Tourism spending in Canada

last year hit a record 41.8 billion dollars (30 US billion), a three per cent improvement over 1995. Foreign visitors to Canada

accounted for 29 per cent of the tourism receipts last year with a total spending of 12.1 billion dollars.

overall first quarter receipts, including both foreign and domestic tourism, grew to 8.2 billion dollars this year.

## India's credit card market faces hurdles

BOMBAY, June 28: India's booming credit card market is being held back by deep-set problems such as bad communications and poor infrastructure, bankers said today, reports AFP.

"The domestic credit card market could post annual growth rates higher than the current 35 per cent but for several hurdles," Harpal Duggal, India Bankcard chief at Standard Chartered Bank, told AFP.

Duggal said the lack of bureaus to assess customer credit worthiness and poor communications infrastructure were a major hurdle.

"A large number of computer terminals are needed at sales points of merchants, even in the six large cities," he said.

He argued that India's size and its widely-dispersed population," unlike South East Asian countries, where one or two cities have a major chunk of the population," was also a fundamental problem. But the Indian credit card

market still had a "huge and enormous" growth potential, he

"The penetration of credit cards in India is still very low by world standards. The world average is between 70 and 80 per cent of the potential card-owning population, while in India it is between 10 and 20 per cent,

million card carriers after being introduced during the past decade. Globally, the credit card market is growing annually at around 10 per cent. The Indian market is made

Asia business briefs

The country has around two

up of around 10 major companies, including domestic stateowned and foreign banks.

The United States-based Citibank is the market leader, with about 950,000 cards, while Standard Chartered Bank fol-

lows boasting around 300,000. India's largest bank, the state-owned State Bank of India, recently announced plans to launch credit cards in collaboration with the United States-based Ge Capital.

Duggal predicted State Bank would be a "major player" because of its sheer size."

## 400 Vietnamese get UN

compensation HANOI, June 28: Nearly 400

Vietnamese workers who were forced to leave Iraq during the Gulf War have received compensation from the United Nations compensation committee, the official Vietnam News Daily reported Friday, says AFP.

The 378 people were the first recipients of compensation among the 15,992 workers who were working in Iraq under labour contracts signed with the Iraqi government between August 1990 and March 1991 and were forced to leave the country because of the Gulf War. The first batch of workers

received 2,500 dollars in compensation, less 1.5 per cent of the amount said to be used for covering payment procedures.

The dossiers of all Vietnamese workers who had to end their labour contracts earlier than expected because of the outbreak of war were sent by Vietnam's ministry of labour. invalids and social affairs to the United Nations.

#### AFP. Abdullah Ahmad Badawi, who

SINGAPORE, June 28: A Sinporters late Thursday night. gapore electronics company said Friday it has bought two business units from Texas Instruments for 9.4 million dol-

Flextech Holdings Ltd said in a statement that the Dallasbased Quality Assurances Solutions Division and the Laser Marking and Vision Systems Unit of TI's Singapore Process Automation Centre will become wholly owned subsidiaries. Both produce equipment

used in the inspection and quality control of memory chips. Flextech Chairman, Joseph Au said in a statement that the

purchases allow the company to move to "the forefront of semiconductor equipment technol-

Founded in Singapore in 1990. Flextech is involved in industrial distribution and manufacturing, semiconductor products and services, technology investments and Internet content and services.

SINGAPORE: Singapore is confident that Hong Kong will thrive under the principle of "one country, two systems upon returning to China after 156 years as a British colony, the Ministry of Foreign Affairs said Friday.

"Singapore and Hong Kong have always enjoyed good, strong and multi-faceted relations," the ministry said in a brief statement.

"Over the years, our bilateral cooperation in both the public and private sectors have increased. Singapore looks forward to further deepening and widening of her close relationship with the Hong Kong Special Administrative Region," it added.

SHANGHAI: Japanese Finance Minister Hiroshi Mitsuzuka says China should be included in the Group of Seven consultations of the world's top industrialised nations. "It will become important

for China to join" the G-7, and it is natural for Japan to support its neighbour as a potential participant, Mitsuzuka told re-

Mitsuzuka welcomed Russia's presence in the economic summit in Denver and said that the G-7's expansion to a Group

of Eight, including Moscow, was an "essential development." China has not publicly ex-

pressed interest in becoming part of the G-7. However, its growing importance as a world trading power and its influence on world affairs have prompted suggestions that Chinese leaders ought to join their Western counterparts in the G-7 summit gatherings. Mitsuzuka, stopping in

Shanghai en route home from a visit to Beijing, said his government would decide soon on when to provide yen-denominated soft loans for construction of an international airport in Pudong, Shanghai's new industrial and financial district.

Meeting with Mitsuzuka, Shanghai Mayor Xu Kuangdi pressed Tokyo to move quickly in supplying the 16.5 billion yen (145.8 million dollars) lowinterest loan it has promised as part of a 580 billion yen (5.13 billion dollars) loan package. Source: AP

#### Unemployment rate in Philippines drops MANILA, June 28: The

Philippines' unemployment rate dropped to 10.4 per cent in April to 3.3 million people from 10.9 per cent recorded in the same period of last year, according to the latest labour force survey by the national statistics office, says Xinhua. However, the survey said, the

double-digit unemployment rate in April is significantly higher than the 7.7 per cent registered during the January The national statistics of-

fice, which conducts four rounds of survey on labour force every year, explained that the April survey usually registers the highest unemployment figure due to the entrance of new graduates in the job market.

### Pakistan utilises privatisation proceeds to pay domestic debts KARACHI, June 28: Pak-

istan for the first time has utilised proceeds from privatisation toward payment of domestic debt, the central bank said yesterday, reports AFP.

The government Friday credited 1.5 billion rupees (37.5 million dollar) received from recent sale of Habib Credit and Exchange Bank Limited (HCEBL) to a special account in the State Bank of Pakistan to retire debts.

The total domestic debts are estimated at 986.2 billion rupees (24.56 billion dollars).

The government of Prime Minister Nawaz Sharif has said it would use funds from future sale of state units for clearing

The SBP has created a special "blocked account" for the privatisation proceeds. A United Arab Emirates

consortium, Sheikh Nahayan Bin Mubarak Al-Nahayan, purchased a 70 per cent stake in the HCEBL earlier this month.

## ASEAN meet to discuss entry of new members

HONG KONG, June 28: Foreign Ministers of the Association of Southeast Asian Nations (ASEAN) will hold a sideline meeting during the Hong Kong handover celebrations next week to discuss the entry of new members, ASEAN diplomats said here Friday, reports Malaysian Foreign Minister

will host the July 1 luncheon meeting, will present a report on preparations by Myanmar, Cambodia and Laos to join the seven-member group.

ASEAN currently consists of Brunei, Indonesia, Malaysia, the Philippines. Singapore Thailand and Vietnam.

Abdullah has just returned from trips to the three new applicants the most controversial of which is Myanmar with which ASEAN advocates a policy of "constructive engagement" in an effort to bring democratic change.

The three new members are to be formal inducted into ASEAN at the group's annual meeting in Kuala Lumpur in late July.

## UNDP credit to Mongolia

BEIJING, June 28: The United Nations Development Programme said Friday it will give one million dollars to Mongolia to be distributed as seed money for small businesses, reports AP. An agreement signed Thurs-

day at the conclusion of a UNDP-sponsored "microcredit summit", is intended to help the growing number of Mongolians living in poverty. The loans, of between 75 and

100 dollars, can be used for investment in small businesses and agriculture by people unable to qualify for loans from banks, the UNDP said in a statement issued in the Mongolian capital, Ulan Bator. "I am highly satisfied with

the results of this summit," a local news service, E-mail Daily News, quoted Mongolian Prime Minister M Enhsaihan as saying. With the collapse of the So-

viet Union, Mongolia lost its main source of economic support. According to World Bank estimates, 36 per cent of its people live in poverty.
With the help of microcredit

and other assistance, the Mongolian government hopes to reduce the number of its poor to 10 per cent of the population by 2001, the UNDP statement said.

# Malaysia offers more liberal employment policy in new investment zone

The ground-breaking ceremony for Malaysia's new "Intelligent" city, Cyberjaya, has also laid the foundations for a more Aliberal employment policy. Job quotas obliging employ-

ers to favour indigenous Malaysians will not apply in Cyberjaya and elsewhere in the Multimedia Super Corridor (MSC) being created south of Kuala Lumpur. The announcement was

made by Prime Minister Dr Mahathir Mohamad as he toured Europe after the mid-May launching ceremony, seeking to woo foreign high-tech companies to the "smart zone". He explained that there were not enough indigenous Malaysians — known as bu-

miputras (literally "princes of

the soil") - with the skills to fill

the tens of thousands of new

jobs likely to be created in the Cyberjaya is designed for 240,000 people, and the zone will include a new "paperless" high-tech administrative capital, Putrajaya. Together with a new airport to the south, the development is expected to cost 50 billion ringgit and to be com-

pleted by 2005. Mahathir describes it as a "multicultural web of mutually

dependent international and Malaysian companies collaborating to deliver new products and services to customers across an economically vibrant Asia and the world." Many of the jobs in the MSC

will be for "knowledge workers" in information-technology research and development. One of the incentives offered to potential investors is the easing of restrictions on the hiring of foreign staff as well as on the hiring of Malaysians who do not qualify as bumiputras. The move away from job quotas — even if it is only

within the 750-square-kilometre zone — is a major policy shift, which may be perceived as a first step towards a wider relaxation of bumiputra affirmative action. It would be constitutionally \*difficult and electorally disastrous to scrap the system altogether. Mahathir, however, is not overly keen on quotas. He

has often urged bumiputras to

be more self-reliant, and may

feel the best he can do now is

slowly to wean them off such dependency. His announcement in London came as the Malaysian media were highlighting some confusion over bumiputra sta-

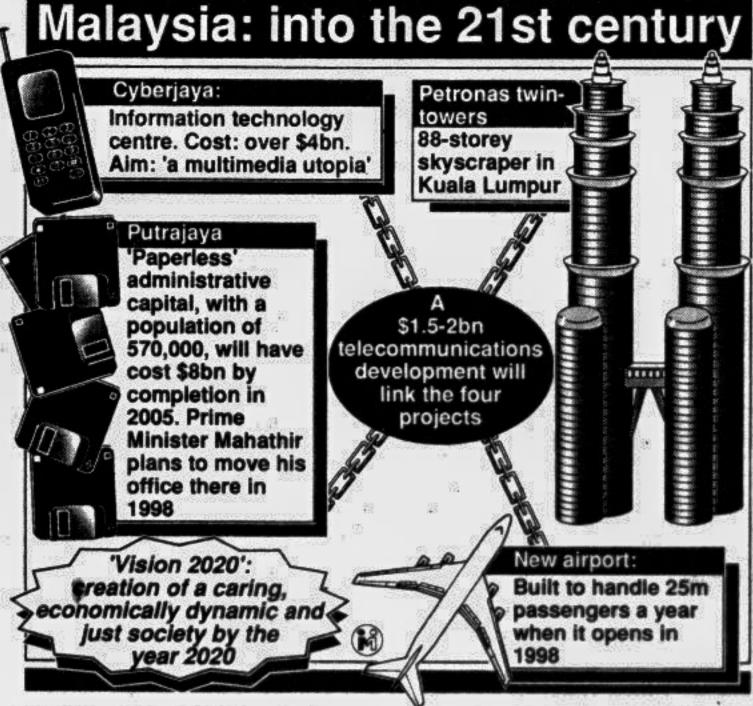
An Iban (a native of Sarawak state), married to a Chinese Malaysian, was refused permission to register a small business under a bumiputra quota in Malacca on the grounds that the status was not transferable to the peninsula. Opposition MP Lim Guan

Eng urged the authorities in all states recognise the bumiputra status of the natives of Sarawak and Sabah on the island of Borneo. "Otherwise,". he said, "attempts to (achieve) national integration will not be successful and anti-federal sentiments will continue in east Malaysia.

Bumiputras are mainly ethnic Malays, most of whom live on the Malaysian peninsula. The Muslim Malays comprise about half the nation's 20 million population. Other indigenous groups such as the natives of Sarawak and Sabah constitute a further 10 per cent. The remainder are mainly of Chinese or Indian descent (brought in during British rule) and there are also up to three million migrant workers. Malaysia's independence

privileges for the ethnic

**Anil Noel Netto writes from Penang** 



constitution provided special Malays and other native peoples to placate fears that the

economically dominant Chinese would marginalise them when the British left in 1957. But Malay dissatisfaction grew over their slow economic progress, and in 1969 Chinese inroads into political power triggered riots. The constitution was then amended to make it an offence to question the special position of the Malays and other natives.

A major affirmative-action plan, the New Economic Policy (NEP), tried to bounce the bumiputras into the economic mainstream and to eradicate poverty. It introduced various quo-

tas, not only in employment but in areas such as education, the allocation of company shares, business permits and special discounts on house prices. The policy had mixed re-

sults. It created a new Malay middle-class and boosted Malay equity ownership. But it also contributed to political sleaze and resulted in what some social analysts called a "dependency syndrome" and a "subsidy mentality" among many Malays. When the NEP expired in

1990, bumiputras had still not collectively attained the 30 per cent target for equity ownership. So the quotas continued. Current quotas are some-

Although 30 per cent is often referred to, one foreign firm operating in Malaysia said the authorities seemed to be looking for a minimum of five per cent bumiputras at executive level, and that tax incentives were being used as a carrot and stick to meet such targets. As matters stand, rich bu-

what vague and can be flexible.

miputras are entitled to benefit from quotas as much as those who are poor, and it is the former who often really gain in areas such as business and sharebuying. "Quotas shouldn't be based

on ethnicity," argues social reformer Dr Mustafa Annuar. "Rather, there has to be some provision for the dispossessed so that their interests are taken care of. "We cannot deny that some

of the deserving have benefited," he admits. But "the rich and the powerful have gained Mahathir realises the perils

in relying too much on quotas and subsidies. His "Vision 2020" target of turning Malaysia into an industrialised nation by that date does not mention quotas. Instead, it seeks to create a genuine "Malaysian race."

tion of many Malaysians, including the ethnic Chinese and Indians who used to grumble about what they saw as unjust policies. Certainly, the emphasis on ethnicity is now less evident

This is perhaps one reason

why it has fired the imagina-

than it was in the 1970s, and changing demographic patterns may soon make ethnic-based quotas irrelevant. With higher fertility rates, bumiputras will eventually comprise 70 per cent or more of the population. The focus may therefore

shift from such quotas to policies aimed at reducing income disparity among all Malaysians. Social analysts such as

Mustafa would like to see affirmative action linked to real need. "It would be fairer to provide assistance based on income and poverty levels," he says. — Gemini News (Exchange rate: \$1=2.5 ring-

Anil Noel Netto is a freelance

writer based in Penang. He also works on the editorial board of Aliran Monthly, an English language magazine focusing on political, social, economic and human-rights issues in Malaysia.