

SHOWROOMS:

SANYO

Gulshan — 31 Gulshan Tower, Gulshan-2, Dhaka. Tel: 9882192

Malibag — 89, DIT Road, Malibag, Dhaka.

Mirpur — 674, Rokeya Sarani, Kazipara Mirpur, Dhaka.

Uttara — Baly Complex, Sec-3, Uttara, Dhaka

Transfin Trading Limited
Tel: 819625-9, 815306-9

The Daily Star BUSINESS

DHAKA WEDNESDAY, JANUARY 1, 1997



HYUNDAI

CARS THAT MAKE SENSE



New MD of Reckitt & Colman Bangladesh Ltd

Abdul Haque, General Manager of Reckitt & Colman, Egypt, has been appointed the Managing Director of Reckitt & Colman Bangladesh Ltd from January 1, says a press release.

Mr. Haque, an MBA in marketing, joined the Company on July 1, 1988, and headed the marketing function in Bangladesh until his secondment as General Manager of the Egyptian business in 1995.

Software piracy highest in Vietnam

HANOI, Dec 31: Vietnam has the world's highest level of software piracy with 99 per cent of computer programmes copied illegally, according to a survey commissioned by two industry groups, a statement said Monday, reports AFP.

The study of 80 countries ranked Vietnam highest for piracy followed by El Salvador, with 97 per cent of its software copied, and China with 96 per cent, according to a press release about the survey by the Business Software Alliance and the Software Publishers Association.

Countries with the lowest piracy rates were the United States at 26 per cent, Australia at 35 per cent and the United Kingdom at 38 per cent, according to the statement received here.

The report said software piracy was costing the industry 13 billion dollars a year in worldwide losses.

"Software piracy continues to plague the software industry around the world hindering the growth and innovation of the industry," said BAS President Robert Holleyman.

Sonali Bank to revive Bikalpa scheme

To create self-employment opportunities for the post-graduate unemployed youth, Sonali Bank decided to revive 'Bikalpa' (Employment Scheme for University Students), says a press release.

Efforts are underway to re-start the air-conditioned and metered taxi/cab services at an initial stage.

It may be mentioned that in 1984-85 Sonali Bank launched the scheme 'Bikalpa'. During that period, employment opportunities for 226 educated unemployed youth were created within one year.

The schemes introduced during the same period were for

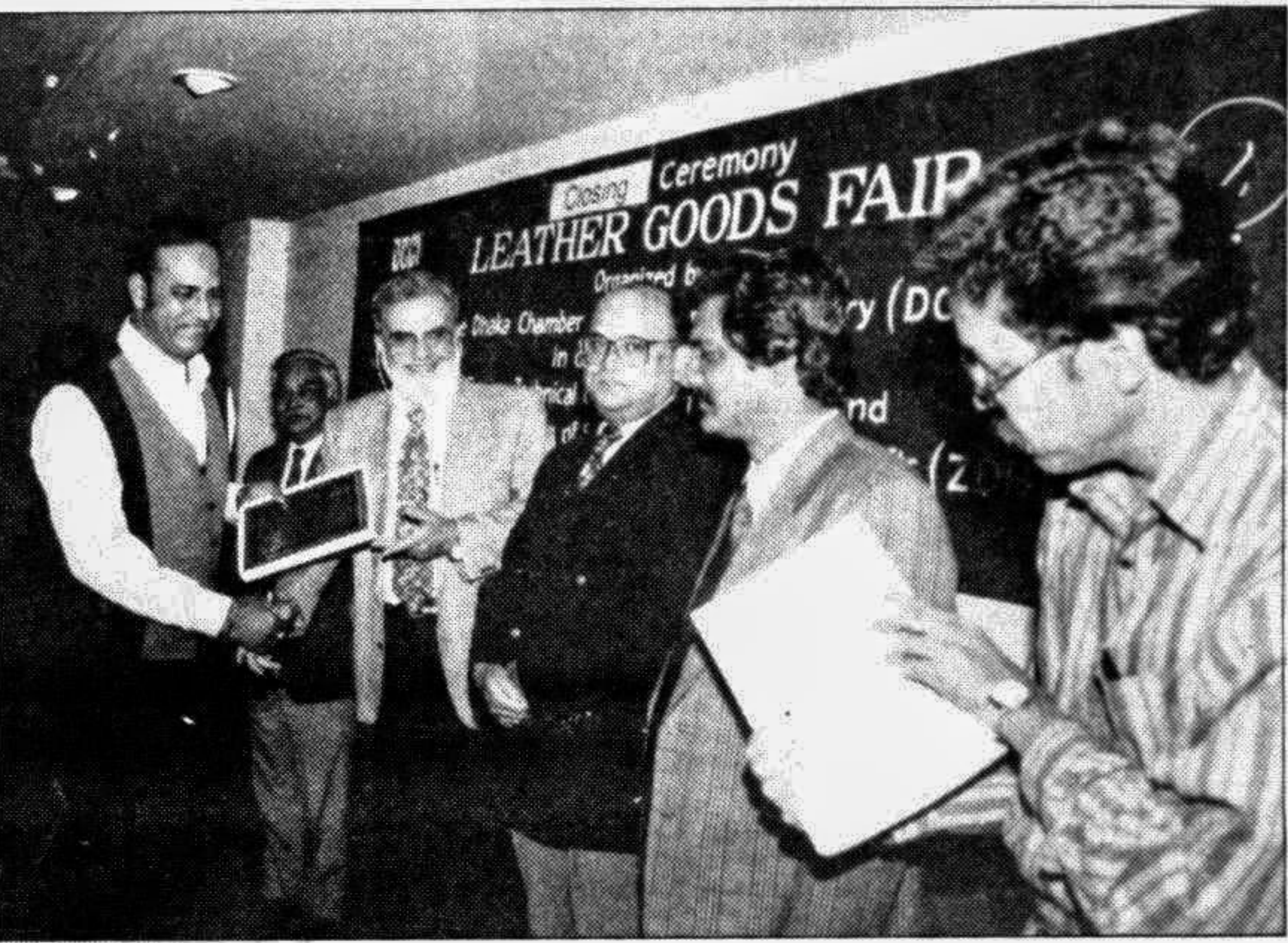
minibus, taxi/cab, textile, clinic and dental clinic, pharmaceuticals, engineering, printing press and photostat machine. Some bottlenecks cropped up in the lending programme under Bikalpa for unavoidable reasons but a few schemes resulted in remarkable success.

Tk 40cr massive road building work taken up

The Local Government Division has undertaken a massive programme to construct and repair the flood-ravaged roads, bridges and culverts in the country's 223 thanas at a cost of Taka 40 crore, reports UNB.

The project works are expected to be completed by June, 1997, said an official handout.

The main objective of taxi services going to be started soon this time under Bikalpa is to generate self-employment opportunities and ensure transportation facilities for the foreigners coming to Dhaka through launching taxi services of international standard. Some of those who received loans under Bikalpa in the past have come forward to repay their loans and assist the bank in reviving the scheme.



Md Hossain A Sikder (Khokan), Managing Director of Kohinor Leather Products Ltd, receiving trophy from Michael K Nathan, Project Coordinator of Business Advisory Services (BAS) project, at the closing ceremony of the leather goods fair held at DCCI auditorium in the city recently.

India's power sector gropes in darkness

NEW DELHI, Dec 31: India's power sector continued to grope in the dark in 1996 making it the single major obstacle to growth even as a desperate government kept announcing sops for private sector participation in a bid to bridge public sector deficiencies, reports PTI.

So grave is the situation that the entire northern India was plunged into darkness for hours together early this month as power-starved states overdraw from the northern grid resulting in its total collapse.

Only one of the eight much-touted fast track projects, the Gvk groups Jegrupadu project in Andhra Pradesh, went on stream this year even as fresh controversies and litigations shrouded the fate of Enron's Dabhol Power Project in Maharashtra and Cogentrix's Mangalore Thermal Project.

The issues of under-pricing of power for agriculture and household sector, burgeoning losses of state utilities leading to insurmountable payment problems, ecological matters and alarming rate of redundancies of existing generating units on the face of unbelievable high transmission and distribution losses plagued this highly capital intensive core sector.

Lack of investors' confidence amidst a host of policy and operational problems made the ambitious government programme of private participation a near flop as only 380 MW of capacity addition from non-government sector is being expected in the current financial year.

Labour strike idles key export industries in ROK

SEOUL, Dec 31: Two of South Korea's key export industries remained idle Monday as auto workers and shipbuilders sat out the fifth day of a strike their leaders promised to intensify in the coming year, reports AP.

"We're ending the first-stage fight in order to prepare for a bigger second-stage fight in the New Year," said Kwon Young-gil, head of an outlawed labour federation coordinating the protests.

In response to the federation's temporary relaxation of its call for a nation-wide strike, subway workers in Seoul and the southern city of Pusan and some hospital employees returned to work Monday.

But their return marked but a slight respite in organised labour's dispute with the government over a new labour law that workers fear could cost them their jobs as the nation's economy falters.

Known's group said that as of Monday, about 200,000 workers under its umbrella were taking part in the protests. The government said that if their strikes continued until the New Year, export losses would reach 350 million dollars.

Kwon said 1997 would bring strikes at banks, television and radio stations and other industries that have been untouched so far. But government officials predicted the protests would lose momentum over the upcoming New Year's holiday.

The government also went ahead and formalised the law Monday by approving it at a Cabinet session.

"The new law is based on an absolute justification that we must revive the ailing economy for the good of all — workers as well as employers," Prime Minister Lee Soo-sung said in a nationally televised address.

The protests began Thursday after ruling party legislators passed the new labour law in a secretive, pre-dawn parliamentary session, with no opposition members present.

Strikes by workers have since snowballed into the country's largest labour protests ever.

Idled were the country's leading automaker, Hyundai, and three others — Kia, Ssangyong and Asia. The world's largest shipyard, also operated by Hyundai, also was shut down.

Kohinor Leather Products Ltd gets trophy

Kohinor Leather Products Ltd was awarded trophy for the best quality display of leather products at the closing ceremony of the leather goods fair held at the DCCI auditorium in the city recently, says a press release.

A total of 25 leather goods manufacturers and exporters took part in the fair.

Md. Hossain A Sikder (Khokan), Managing Director of the Kohinor Leather Products Ltd, took the trophy from Michael K. Nathan, Project Coordinator, Business Advisory Services (BAS) project.

M. Azizur Rahman, Resident Representative, ZDH partnership project and Fazle R M Hasan, acting president of DCCI were present on the occasion.

KDA developing 4 residential areas in Khulna

KHULNA, Dec 31: Khulna Development Authority (KDA) has been developing four residential areas in and around Khulna City Corporation where about 1500 plots of different sizes would be allotted among the people, reports BSS.

KDA sources told BSS today that Mirerdanga Low Cost Housing Project had been completed where 778 plots of three, four and five khatas sizes were being allotted among the people.

KDA is also constructing one kilometre Sonadanga-Gomari road at an expenditure of Taka 13.58 crore. Construction work of the road will be completed by June, 1998.

KDA has undertaken expansion of Sonadanga bus terminal at an expenditure of Taka 2.07 crore. Expansion work are to be completed by the end of the current financial year.

KDA is expanding three roads leading to the bank of the Bhairab river from Shirononi at an expenditure of Taka 3.20 crore.

A plan is on the anvil for construction of a public park on fifteen acres of land at Gollamari and the total expenditure for construction of the park has been estimated at Taka 15 crore.

KDA has been awaiting government grant for construction of the public park.

end of the current financial year, the sources said.

KDA has also taken up a project for developing housing plots for injured freedom fighters and shaheed families under the name and style third phase south block at Sonadanga. The development of the housing plots is expected to start soon.

This is for the first time that KDA is going to allot housing plots among injured freedom fighters and shaheed families.

KDA is also constructing one kilometre Sonadanga-Gomari road at an expenditure of Taka 13.58 crore. Construction work of the road will be completed by June, 1998.

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Iraq-Jordan talks on trade, oil sales begin

BAGHDAD, Dec 31: Jordanian and Iraqi officials began talks here Monday about renewing an agreement on supplying Iraqi oil to Jordan under a permanent exemption to the UN sanctions, officials said, reports AFP.

Jordan's Energy Minister Hashem Debbas said he and Finance Minister Marwan Awad would discuss the accord as well as trade in general which Jordan slashed almost by half to 220 million dollars this year amid unpaid Iraqi debts.

Under the previous agreement renewed in December 1995, Iraq supplied Jordan with 3.2 million tonnes of crude and 1.2 million tonnes of fuel derivatives this year.

4 foreign banks to begin Chinese currency operation

SHANGHAI, Dec 31: China announced Monday that four foreign banks in Shanghai had been chosen to begin trial operations in Chinese currency business, reports AFP.

The long-awaited list revealed by Shanghai Vice Mayor Zhao Qizheng comprised the bank of Tokyo-Mitsubishi, the Industrial Bank of Japan, Citibank from the United States and Britain's Hong Kong and Shanghai Banking Corp.

Zhao said the four banks would be allowed to begin Chinese currency operations as soon as they open branches in the Pudong area, a massive development zone where Shanghai is building a new financial district.

Altogether, 10 banks — including the four selected Monday — have applied to relocate their branches to Pudong in the hope of obtaining the green light for Renminbi Yuan business. However, permission will only come with heavy restrictions.

Earlier this month, central People's Bank of China (PBOC) official said, selected banks would have to bring hard currency equivalent to 50 million yuan (six million dollars) start their yuan business and would only be allowed to take yuan deposits from joint venture enterprises.

The Shanghai PBOC is set to issue specific rules covering the reserves ratio the selected foreign banks must keep with their local branch, how they should joint the national inter-bank money market and abide by the local rules on money management and accounting.

Singer Sales Conference held in Thailand

Singer Sales Conference-1997 was held for the second time outside Bangladesh at Hotel Empress in Chiangmai, Thailand from December 27 to 30.

Mahbub Jamil, Chairman and Managing Director of Singer Bangladesh Limited, formally inaugurated the conference.

All outstanding Managers of Singer Show Room cum Sales Centre and Exclusive Sales Agents all over the country, who achieved business target of 1996, attended the conference.

In total 173 persons, including high officials and all officers of Sales Department of Singer Bangladesh Limited, were present at the conference.

It may be mentioned that Singer Bangladesh Limited has been holding its Sales Conference every year since 1985.

শাহজালাল বিজ্ঞান ও প্রযুক্তি বিশ্ববিদ্যালয়
পোস্ট বিশ্ববিদ্যালয়
সিলেট, বাংলাদেশ
ফোন: ০২৮১-৯১০৪১১/৯১০৪১২/৯১০৪১৩/৯১০৪১৪
ফ্যাক্স: ৮৮০-৮২১-৯১৫২৫৭।

নিয়োগ বিজ্ঞপ্তি

শাহজালাল বিজ্ঞান ও প্রযুক্তি বিশ্ববিদ্যালয়, সিলেট-এর দুটি বিভাগে নিম্নোক্ত স্থায়ী পদে শিক্ষক নিয়োগ করার লক্ষ্যে নির্ধারিত ফরমে বাংলাদেশের নাগরিকদের কাছ থেকে দরখাস্ত আহ্বান করা যাচ্ছে।

পদের নাম	বিভাগ
০১। প্রভাষক - ৩ (তিন) জন	সমাজ কর্ম।
০২। সহকারী অধ্যাপক-২ (দুই) জন	
০৩। সহকারী অধ্যাপক - ১ (এক) জন	বাংলা

বেতন স্কেল:
ক) প্রভাষক: টাকা ২৮৫০-৭৫১২৫-৩৭২৫-ইবি-১১৫১৩০-৫১৫৫/-।
খ) সহকারী অধ্যাপক: টাকা ৪৮০০-১৪৫০০-১৪৫০০-৭২৫০/-।

যোগ্যতা:
প্রভাষক:
১। প্রার্থীর সংশ্লিষ্ট বিষয়ে স্নাতক সমান ও মাস্টার্স পরীক্ষায় যে কোন একটিতে ১ম শ্রেণী থাকতে হবে।
২। পিএইচডি অথবা এমফিল বা সমমানের ডিগ্রীর প্রার্থীর ক্ষেত্রে ১নং শর্ত শিথিলযোগ্য। তবে এমফিল বা সমমানের ডিগ্রীধারীদের ক্ষেত্রে যে কোন পর্যায়ে ১ (একটি) ১ম শ্রেণী/বিভাগ থাকতে হবে।
৩। কোন পর্যায়ে ৩য় বিভাগ/শ্রেণী গ্রহণযোগ্য নয়।

সহকারী অধ্যাপক:
১। প্রার্থীর সংশ্লিষ্ট বিষয়ে স্নাতক ও মাস্টার্স পরীক্ষায় যে কোন একটিতে ১ম শ্রেণীর ডিগ্রী থাকতে হবে।
২। কোন বিশ্ববিদ্যালয়/কোন সরকারী কলেজে স্নাতক ও স্নাতকোত্তর পর্যায়ে কমপক্ষে ০৩ (তিন) বছরের অভিজ্ঞতা অথবা সরকার কর্তৃক স্বীকৃত কোন প্রতিষ্ঠানে কমপক্ষে ০৩ (তিন) বছরের গবেষণার অভিজ্ঞতা থাকতে হবে।
৩। পিএইচডি ডিগ্রীধারী প্রার্থীদের ক্ষেত্রে উপরোক্ত ১নং ও ২নং-এর যে কোন একটি শর্ত এবং এমফিল বা সমমানের ডিগ্রীর জন্য ১ নং শর্ত শিথিলযোগ্য।
৪। এমফিল বা সমমানের ডিগ্রীধারী প্রার্থীদের সকল পর্যায়ে প্রথম বিভাগ/শ্রেণী থাকলে তাহার ক্ষেত্রে ০২ (দুই) বছর এবং কোন পর্যায়ে দ্বিতীয় বিভাগ শ্রেণী থাকলে ০১ (এক) বছর অভিজ্ঞতা শিথিলযোগ্য।
৫। কোন পর্যায়ে তৃতীয় শ্রেণী/বিভাগ গ্রহণযোগ্য নয়।

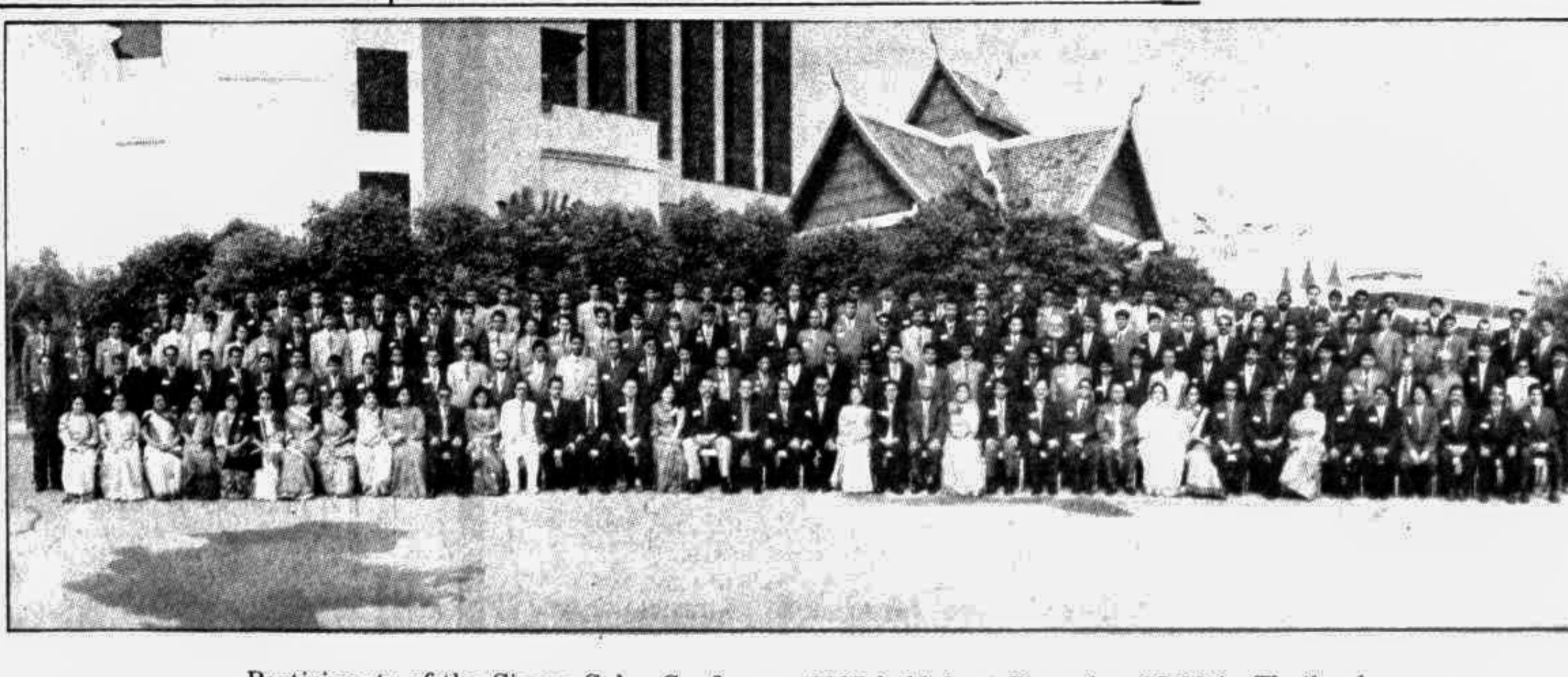
উল্লেখিত পদের জন্য সনদপত্র/প্রশংসাপত্রের সত্যায়িত কপি সহ নির্ধারিত ফরমে ০৮ (আট) সেট দরখাস্ত, ০৪ (চার) কপি পাসপোর্ট সাইজ ছবি এবং রেজিষ্ট্রারের অনুকূলে ৩৫ (পঁয়তাল্লিশ) টাকার ব্যাংক ড্রাফট/পে-অর্ডারসহ আবেদনপত্র যথাযথি পূরণপূর্বক ২০শে জানুয়ারী, ১৯৯৭ তারিখের মধ্যে নিম্নাক্ষরকারীর বরাবর পৌঁছাতে হবে।

আবেদন ফরম অফিস চলাকালীন রেজিষ্ট্রারের দপ্তর থেকে সরাসরি অথবা ৪ (চার) টাকা মূল্যের অব্যবহৃত ডাকচিকিটসহ নিজ ঠিকানা সবেলিত খাম পাঠিয়ে সংগ্রহ করা যাবে।

ব্যাংক ড্রাফট/পে-অর্ডার সোনালী ব্যাংক বিশ্ববিদ্যালয় শাখার উপর হতে হবে। কর্মরত প্রার্থীকে অবশ্যই যথাযথ কর্তৃপক্ষের মাধ্যমে আবেদন করতে হবে। অসম্পূর্ণ আবেদনপত্র বিবেচনা করা হবে না। বাসের উপর স্পষ্টাক্ষরে পদ ও বিভাগের নাম অবশ্যই উল্লেখ করতে হবে।

প্রতিটি পদের বিপরীতে উপযুক্ত প্রার্থী পাওয়া গেলে পদের সংখ্যা নির্বিশেষে সর্বোচ্চ ০৩(তিন) জন প্রার্থী বাছাই করে অপেক্ষমাণ তালিকা রাখা হবে। নির্ধারিত প্রার্থী যোগদানে ব্যর্থ হলে উক্ত অপেক্ষমাণ তালিকা থেকে আধিকারিক ভিত্তিতে নিয়োগ করা হবে এবং এ তালিকা ০৬(ছয়) মাস পর্যন্ত বহাল থাকবে। পরবর্তী ছয় মাসের মধ্যে কোন পদ নতুনভাবে শূন্য হলেও উক্ত অপেক্ষমাণ তালিকা থেকে আধিকারিক ভিত্তিতে পূরণ করা হবে।

ডি-১৪৮৩



Participants of the Singer Sales Conference-1997 held from December 27-30 in Thailand.

Exchange Rates

Sonali Bank

The following are the Sonali Bank's dealing rates to public for some selected foreign currencies with Bangladesh Taka as on 31st Dec '96.

	Selling		Buying		O.D. Transfer
	T.T. & O.D.	B.C.	T.T. (Clean)	O.D. Sight	
USD 1 B.TK	42.6105	42.6505	42.3150	42.1550	42.0580
GBP 1 B.TK	72.2601	72.3280	71.1800	70.9109	70.7477
DM 1 B.TK	27.5605	27.5864	27.0796	26.9772	26.9152
FRF 1 B.TK	8.1763	8.1840	8.0342	8.0039	7.9854
CAD 1 B.TK	31.3106	31.3400	30.7729	30.6565	30.5860
SFR 1 B.TK	31.7682	31.7980	31.2108	31.0928	31.0213
JYEN 1 B.TK	0.3705	0.3708	0.3603	0.3589	0.3581

A) T.T. (DOC) US Dollar spot buying Taka 42.2347
B) Usance export bill buying rates (B. Taka for one unit of US Dollar).
30 Days DA 41.8801 41.5275 41.1748 40.8222 40.1170
90 Days DA 41.8801 41.5275 41.1748 40.8222 40.1170
120 Days DA 41.8801 41.5275 41.1748 40.8222 40.1170
180 Days DA 41.8801 41.5275 41.1748 40.8222 40.1170
C) US Dollar sight export bill 3 months forward purchase: Same as O.D. sight export bill, buying rate Indicative rates (B. Taka for one unit of foreign currency).

Currency	Selling T.T. & O.D.	Buying O.D. Transfer
Saudi Riyal	= Tk 11.3616	11.2125
UAE Dirham	= Tk 11.6035	11.4518
Kuwaiti Dinar	= Tk 142.1297	140.0533
D. Guider	= Tk 24.3725	24.0469
S. Krona	= Tk 6.1966	6.1118
Malaysian Ringgit	= Tk 16.8521	16.6270
Singapore Dollar	= Tk 30.4491	30.0328

Shipping Intelligence

Chittagong Port

Berth position and performance of vessels as on 31.12.96

Berth No.	Name of Vessels	Cargo	L. Port Call	Local Agent	Date of Arrival	Leaving
J/2	Seyang Ace	GI	Busa	Prog	28/12	31/12
J/3	Hafez	GL	Mong	SSL	27/12	1/1
J/4	Ikan Selar	D. Peas	Geel	ASS	15/12	1/1
J/6	Repea	D. Peas	Dubai	-	21/12	2/1
J/7	Alam Tagas	Wheat(P)	ESPE	Seacom	18/12	2/1
J/8	Hallvart	Urea(G)	Rawa	-	27/12	4/1
J/10	Wan Ra	C. Clink	Sing	-	25/12	10/1
J/11	Freesia	Cont	Mong	-	27/12	31/12
J/12	Sea Elegance	Cont	Sing	-	29/12	3/1
J/13	Chittagong	Cont	Sing	-	26/12	31/12
CCT/1	Banglar Moni	Cont	Mong	BSC	27/12	31/12
CCT/2	Fong Shin	Cont	Sing	Bdship	28/12	2/1
CCT/3	QC Teal	Cont	Sing	QCSL	25/12	31/12
RM/14	Eva	Idle	Kara	BMA	R/A	31/12
TSP	Banglar Asha	Idle	Mong	BSC	29/11	1/1
RM/6	Canopus	Sko/MS	Sing	ECSL	29/12	1/1
DOJ	Banglar Shourabh	C. Oil	-	BSC	R/A	1/1
DDJ/1	Tanary Star	Idle	Para	PSAL	7/6	15/1
DDJ/2	Banglar Urmil/ Khanak	Idle	Momb	BSC	15/12	7/1
RM/8	Banglar Mamata	Repair	Male	BSC	08/12	5/1
CUFLJ	Blue North	-	-	-	-	-

(Atch. 10.7) Cement Qing PSAL 03/06 15/1

Vessels due at outer anchorage

Name of Vessels	Date of Arrival	Last port Call	Local Agent	Cargo	Loading Port
Da Fu 22/12	31/12	Sing	APL(B)	Cont	Sing.
Gao Cai	31/12	-	Simmi	Scraping	-
Singlung-1	31/12	-	OSA	Bunkering	-
Mantis	31/12	Col	Cross	Bunkering	-
STN-1	1/1	Yang	AMBL	GI (WT, Cement)	-
Orge Aksoy	1/1	-	Litmond	R. Phos	-
Danang Glory	1/1	Linc	SSST	Wheat(G)	-
Pathum Navee	1/1	Lame	UMTL	Scraping	-
Petdo R Slavejkov	2/1	-	AASS	R. Seed/Tractor	-
Bravo	2/1	Sing	RML	GSSP	-
Susak 28/12	4/1	Col	Baridhi	Cont	Col
Padma 28/12	2/1	Sing	BSL	Cont	Sing.
Jon Jin	2/1	Yant	BMA	C Clinker	-
Meng Kiat24/12	5/12	MGL	Bdship	Cont	Col.
Sun Flower 48/23/12	3/1	-	Everett	GI	-
Banglar Robi 21/12	3/1	Sing	BSC	Cont	Sing.
Kota Berjaya 26/12	3/1	Sing	Pil(B)	Cont	Sing.
Fong Yun 26/12	4/1	Sing	Bdship	Cont	Sing.
Meng Yang 26/12	4/1	Sing	AML	Cont	Sing.
Progress Excellence	4/1	Lans	Delmure	Cement/C.Clinker	-
Forest Prince	5/1	Saka	UMTL	Scraping	-
Hong Gu Cheng	5/1	-	Bdship	Fert	-
Morning Bright	-	-	-	-	-
(Roro/24/21/12)	6/1	-	-	Oil Vehi	-
Cheetah	6/1	Linc	SSST	Wheat(G)	-
Fong Lee 29/12	9/1	Sing	Bdship	Cont	-
Banglar Shobha	10/1	Sing	Pil(B)	Cont	Sing.
Star Craft	-	-	-	-	-
(Roro/24/5/12)	10/1	-	BBA	Vehi	-
Astro Jyoti	-	-	-	-	-
(Roro/24/29/12)	14/1	-	JF	Vehi	-

Tanker due

Aspiros	2/1	-	BSL	Crude Oil	-
Margletta	8/1	-	JF	Tallow	-

Vessels at Kutubdia

Name of Vessels	Cargo	Last Port Call	Local Agent	Date of Arrival
Saraband	C.Oil	Jebe	Asta	25/12
Tug Veritas	-	Col	Asta	25/12
Banglar Jyoti	C.Oil	-	Bsc	R/A

Vessels at outer anchorage

Ready on				
QC Pintail	Cont	Sing	BSSL	31/12

Vessels not ready

Da Xing	GSSP(Fert)	Long	Rainbow	23/12
Meric	MOP	ILYC	Litmond	24/12
Anodad Narce	Wheat (P)	P.		