# The Daily Star DUSINESS

HYUNDAI

## CARS THAT MAKE SENSE

# Healthy industrial ties must for dev: Mannan

State Minister for Labour and Manpower M A Mannan vesterday emphasised on a healthy industrial relations and said sincere efforts are required to lorge a consensus for cooperation between the government, employers and employees for achieving development, reports BSS.

The state minister was addressing the inaugural session of a week-long training programme on industrial relations for officials of the Ministry of Labour, employers and trade unions jointly organised by the Labour Ministry and ILO here.

ISLAMABAD, Sept 7: Ameri

can Assistant Secretary of

Commerce Raymond Vickery

today announced the launch of

a US-Pakistan business devel-

opment forum to boost com-

countries, reports AFP.

American Centre here.

mercial links between the two

will work together in the forum

toward promoting commercial

activity and resolving issues in

the commercial relationship.

he told a news conference at the

an agreement in principle on

the creation of the forum which

will start functioning this year,

Vickery said at the end of a

has given, "assurances" to allow

cellular telephone company

Mobilink a local subsidiary of

US communications giant,

Motorola to recommence its

suspended, operations in

The Pakistani government

three-day visit to Pakistan.

The two government signed

US and Pakistani business

Bangladesh Employers Associ-ation president Abdul Awal Mintoo, labour leader Abdullah Sarker, ILO Dhaka Office Director Paul J Baily and Joint Secretary of Labour Ministry Dauduzzaman also spoke while Labour Secretary Mahe Alam chaired the session.

Mannan underscored the need for changing the negative attitude between capital and labour to forge a consensus and cooperation so that as a nation Bangladesh can attain a selfreliant, production and export oriented strong economy. The state minister said one

Pak-US business dev forum

launched to boost trade

Mobilink and two other cel-

lular companies. Paktel and

Instaphone, were ordered to

switch off their services in the

southern port city in July 1995

amid a crackdown by security

He said Motorola had re-

sponded to Pakistani security

concerns by providing the au-

thorities here with certain

equipment that would enable

monitoring of calls under law

Vickery said restoration of

cellular services in Karachi

would send a "strong positive

adding that he was hopeful 'this

ernment officials here the As-

sistant Secretary discussed var-

ious projects, including a pro-

posal by Pakistan Interna-

for its fleet from the United

tional Airlines to buy aircraft

During his talks with gov-

signal" around the world,

forces on ethnic militants.

in specific cases.

is going to happen.

Karachi, Vickery said.

should neither propel an industry at the cost of labour nor voice irrational demands at the cost of the industry. He said the conflict between the capital and labour should also be discarded.

Mintoo called upon the government to attach high priority to find ways and means for developing industrial relations suitable for facing the chal-

lenges of 21st century. Sarker demanded repeal of "undemocratic" clauses of the existing labour laws for a healthy development of industrial relations.

A contract with a US concern

for laying 30,000 telephone

lines to serve rural areas in

Pakistan is expected to mate-

rialise soon the US officials

met with executives of more

than 20 US companies and

draft memoranda of under-

standing between the two gov-

ernments on promoting small

and medium-size enterprises

and use of environmental tech-

with the pace of implementa-

tion of more than a dozen ongo-

ing major power generation

projects in which US compa-

nies have invested in Pakistan

A strong commercial rela-

tionship is in the best interests

of Pakistan and the United

He expressed satisfaction

banks operating in Pakistan.

During his stay Vickery also

He said he had also discussed

said.

nalogies.

States, he said.

Speaking at a joint news conference, the two presidents said their countries may act as a bridge for closer economic and political relations between Asia-Pacific and South American nations.

Chile, ROK sign

agreement to

boost trade

day signed a bilateral accord

aimed at encouraging and pro-

tecting mutual investments, re-

ident Kim Young-Sam and his

Chilean counterpart Eduardo

Frei also agreed to establish a

ministerial-level commission

to further strengthen economic

cooperation and trade between

the two countries, which is ex-

pected to reach dirs 1.7 billion

Visiting South Korean Pres-

ports AP.

this year.

SANTIAGO, Chile, Sept 7: Chile and South Korea on Fri-

Kim said officials from both countries are now working out details for the lifting of sanitary barriers that will make Korea "a totally open market" for Chile's booming fruit exports industry.

In addition, he said, Korea is now ready to authorize the import of Chilean beef.

Frei said he and Kim also discussed the trade possibilities offered by Mercosur, the Latin American southern cone common market made up of Argentina, Brazil, Paraguay and Uruguay, and to which Chile recently associated.

"I have explained to President Kim that Mercosur is not just an agreement to lower customs duties Among our countries, but an association that opens the door to a giant market for international trade.

Kim arrived here Thursday

from Guatemala in the second

WB okays \$ 90m

loan for Bosnia

World Bank said on Friday that

it approved a 90 million dol-

lars, low-cost credit for war-

torn Bosnia to help it rebuild

government institutions and

relunch banking and other re-

which will carry no interest

charge and be repayable in 35

years, is designed to strengthen

economic reintegration

through the establishment of a

new governmental structure and development of the private

tributing an additional 20 mil-

lion dollars to the programme.

The Netherlands is con-

"This credit supports a struc-

tural reform process focused on

sustainability, employment

creation and growth," World

Bank official Christine Wallich

of World Bank support to Bosnia to 325 million dollars.

to coordinate the international

drive to rebuild Bosnia, said

donors have so far disbursed

405 million dollar of the 1.8

billion dollar in aid pledged for

struction programme, the sus-

tained support of donors during

the next years and the continu-

ation of support after the elec-

Bank said.

Reuter.

tions will be critical," the World

China urges US

to lift charges

against textile,

apparel quotas

BEIJING, Sept 7: China today urged the United States to

rescind punitive charges against Beijing's 1996 textile

and apparel quotas and threat-

ened retaliatory action, reports

"We hope the US government

will take a stand conducive to

developing Sino-US trade by re-

considering the decision and

rescinding the quota," the offi-

cial Xinhua news agency said,

quoting a spokesman for the

ministry of foreign trade and

ernment will be compelled to

take necessary response and the

US side should bear all the con-

sequences," the spokesman

tative Charlene Barshefsky an-

nounced in Washington on Fri-

day punitive charges against

China's 1996 textile and ap-

parel quotas, citing transship-

ments of Chinese textiles in vi-

olation of a 1994 trade agree-

China had denied the

Washington had not only

charges and asked the United

States to provide further evi-

failed to provide the proof, but

decided to take unilateral ac-

tion to slash China's textile

quotas, the spokesman said,

adding that the Chinese gov-

ernment "firmly refuses to ac-

dence, Xinhua said.

cept the US action".

Acting US Trade Represen-

"Otherwise, the Chinese gov-

economic cooperation.

"To fully finance the recon-

The loan brings the amount

The bank, which is helping

The fast-disbursing loan,

forms, reports Reuter.

WASHINGTON, Sept 7: The

Saturday.

leg of a Latin American tour tionary pressures developing. that will also include Argentina, Brazil and Peru. He is scheduled to fly to Argentina on 250,000 jobs in August.



CM Murshed, Chairman of the Social Marketing Company (SMC), presided over the 7th annual general meeting of the company recently.

# US unemployment rate plunges to

WASHINGTON, Sept 7: The nation's unemployment rate plunged to a seven-year low of 5.1 per cent in August as more Americans - particularly those younger than 25 and older then 54 - found jobs, the government said Friday, reports AP.

Meanwhile, the department

# India's top bank cuts prime lending rate

BOMBAY. Sept 7. India's largest bank cut its landing rate Friday and analysts predicted other banks would follow suit, savs AFP.

The state-owned State Bank of India (SBI) announced it was cutting its prime lending rate for 'top-rated borrowing clients' by half a percentage point from 16 per cent to 15.5 per cent.

The bank, however, did not reduce its deposit rates. The Economic Times said

the bank was trying "to transmit signals of lower rates to the system, hoping other banks will follow suit and thereby dampen expectations all round." Officials in New Delhi as

well as the country central bank have expressed concern recently over the high level of lending rates, even though annual inflation was hovering at a low of five per cent.

They feared the rates could be contributing to a downturn in industrial production.

India's central bank freed lending rates a couple of years ago as part of pro-market reforms began in July 1991.

Interest on deposits have also been almost freed. Analysts said other state-owned and private banks would also have to cut lending rates in line with the SBI

The SBI is the country's largest bank, with 8.835 branches and deposits worth 900 billion rupees (25.7 billion dollars).

#### Foreigners allowed to set up debt funds Reuter report from New

Delhi sayst India's Finance Minister P Chidambaram said on Friday that foreign financtal institutions will be allowed to launch dedicated funds to invest in the country's debt mar-

Chidambaram announced this as part of a series of fresh measures to boost to the country's capital markets.



AM Anisuzzaman, Chairman of the Board of Directors of the Uttara Bank Limited, inaugurated the new premises of the Bangabandhu Avenue Branch, Dhaka yesterday. Director Golam Rahman and Managing Director M Aminuzzaman are also seen.

# 7-year low

The unexpectedly steep drop, from 5.4 percent in July, was sure to rile financial markets. which have been watching anxiously for signs of an overly strong economy that could cause the Federal Reserve to boost interest rates.

August's jobless rate, according to the Labor Department represents the lowest since March 1989, when it reached 5 per cent. And it's well below the range that most economists identify as the rate the economy can maintain without infla-

reported that a survey of employers showed a gain of

# Kurds won't obstruct Iraqi deal with UN

yesterday.

UNITED NATIONS, Sept 7: Saddam Hussein's Kurdish allies have told the United Nations they will not interfere with the distribution of humanitarian goods under the plan to resume limited Iraqi oil sales, a senior UN officials said, reports

Concern over lack of cooperation by the Kurdish Democratic Party, which was put into power in the city of Irbil by Saddam's troops, has been cited by US and British officials as one of the reasons that could delay the oil sales deal.

Under the plan, Iraq could sell two billion dollar worth of oil over six months to buy food and medicine. The United Nations would distribute food and medicine purchased with oil revenues in Kurdish areas of the north.

Iraq would distribute the supplies elsewhere under UN supervision.

"The new (pro-Iraqi) authorities have gone to the UN and assured the UN of their full cooperation," said Shaukat Fareed, a director of the UN's Department of Humanitarian Af-

UN officials were about to implement the oil sales plan when Saddam's troops invaded the protected Kurdish area to help their allies dislodge the rival, pro-Iranian Patriotic Union of Kurdistan.

President Clinton said Tuesday the plan was on hold. US and British officials say the situation in the Kurdish areas has thrown the timetable into doubt

"Clearly the events of a week ago make it very difficult for him to go ahead at this moment," British Deputy Ambassador Stephen Gomersall said. But other countries including Russia, France, Italy and

Germany are anxious for oil

sales to begin quickly. Republican presidential candidate Bob Dole opposes the oil sales plan as a reward to a dictator. Despite US denials, diplomats from several European countries fear the United States may block the sales to

exert pressure on Saddam.

# Delay in Iraqi oil sale gives OPEC reprieve

ABU DHABI, Sept 7: An Expected delay in the resumption of Iraqi crude exports has given OPEC a reprieve from a possible weakening of oil prices, oil analysts in the Gulf said yesterday, reports AFP.

Dr Tawfiq-e-Elahi Chowdhury, Executive Chairman, Board of Investment and Chairman

of KAFCO, presided over an extraordinary general meeting of the company at a city hotel

Iraq, the world's second biggest oil power after Saudi Arabia, has been due to start selling crude this month for the first time in nearly six years under its May 25 "oil-for-food" deal with the United nations. Experts had forecast prices



#### New Executive Director of **ICMAB**

Dr Md Kayemuddin has recently joined the Institute of Cost and Management Accountants of Bangladesh (ICMAB) as Executive Director, says a press

release. He obtained his B Com (Hons), M Com and Ph D degree from the University of Dhaka in the year 1965, 1966 and 1993

respectively.

He also obtained MBA degree from Indiana, USA in 1979. · Prior to his joining as ED of ICMAB, he was a Faulty Member of International University of Business Agriculture and

Technology (IUBAT), Dhaka. Dr Kayemuddin has more than 25 years' service experience. He served a number of Govt, Semi-Govt, autonomous, non-govt, UN, Private and international organisations.

would go down as the date of such sales approached and they could further plunge once they hit the market.

Under the accord with the United Nations, Iraq was to export around 700,000 barrels per day (BPD) to buy food and medicine for its population, who have been under crippling sanctions since the August 1990 invasion of Kuwait.

The "oil-for-food" agreement has been temporarily suspended by the United Nations. however, following Iraq's weekend military intervention into a Kurdish "safe haven" in northern Iraq.

"The resumption of Iraqi oil supplies appears to be far away now and haturally this will keep prices firm through the year," an expert said.

"OPEC had faced the spectre of a decline in prices with the Iraqi deal. But I think it has survived that possibility with the delay of the Iraqi oil exports and the end of summer, when demand is at its lowest level.

To admit it into its quota system, the Organisation of Petroleum Exporting Countries agreed in June to allocate Iraq an additional 800,000 BPD until the end of the year, raising its nominal output ceiling to 25.033 million BPD.

Although most OPEC members have been exceeding their quotas, prices have remained firm this year as crude inventories in industrial countries have plummeted to one of their lowest levels due to a prolonged winter. "I think prices will remain

strong until the end of the year due to an upsurge in seasonal demand in the last quarter. But they will not necessarily stay at their present levels, which are abnormal," a Gulf oil analyst

"With prices already staying high in the first half due to strong demand, the income of OPEC members will reach one its highest levels in many years.

On Wednesday, oil prices rocketed to nearly 23.6 dollars after a second US missile attack on Iraq to punish it for its offensive against Kurds.

# India may close down sick public

sector firms NEW DELHI, Sept 7: Indian Prime Minister HD Deve Gowda said Thursday that the country's loss-making public sector firms would be closed down if the government could not revive them, reports AFP.

"We have started a review of losing public sector units and will see how best we can improve their working to find a way to revive or close them," Deve Gowda told reporters. "If it becomes inevitable and not possible to revive then we will close down.

The premier's United Front government decided to sell shares of public-sector units to help make them viable and said it would set up an autonomous disinvestment commission. "The disinvestment com-

mission should be totally transparent," Deve Gowda said "We do not want to allow any suspicion in the minds of the

# Petronas to invest in Iran

# Malaysia to defy US legislation

KUALA LUMPUR, Sept 7: Malaysia said Friday it would defy US legislation seeking to bar non-US citizens investing in Iran and Libya by jointly investing with France in Iran's oil sector, reports AFP.

"The United States can say what it likes, but we will go ahead," Malaysian Foreign Minister Abdullah Badawi said after receiving Iranian Vice President Hamid Mirzadeh at the foreign ministry here. Mirzadeh arrived on Thurs-

day for a three-day unofficial Malaysia's Petroleum Nasional Bhd. Petronas and

France's Total Sa would press ahead with their Iranian operations, he said. "Petronas has signed an

agreement with Iran to conduct operations related to gas and petroleum in Iran... we will proceed because the agreement has been made," Abdullah said.

Petronas is to enter into a joint venture with Total Sa of France to develop designated petroleum areas in the Persian US President Bill Clinton

signed legislation on August 5 which provides for sanctions against non-US firms that invest 40 million dollars or more a year in the oil and gas sectors in Iran or Libya.

The Iranian Vice President said late Thursday the US move was "dangerous to national peace."

On bilateral issues, Abdullah also said officials from Malaysia and Iran would meet in Teheran in November to revive a joint economic commission aimed at bolstering bilateral economic ties.



The display of different products of Crompton Greaves was held at the premises of Ambala Enterprises at Dhanmondi in the city yesterday. Ambala Enterprises has been appointed sole distributor of Crompton Greaves products in Bangladesh. - Star photo

#### SMC AGM held

The 7th Annual General Meeting of Social Marketing Company was held recently. It was presided over by CM Murshed, Chairman of the company, says a press release. During 1995, SMC sold 161

million pcs of condom, 13.5 million cycles of oral pill and 35 million sachets of ORSaline. The overall cost recovery increased from 67 pc in 1994 to 72 pc in 1995. It may be mentioned that

Social Marketing Company (SMC), Bangladesh is the largest of its kind in the world.

SMC receives non-clinical contraceptives from USAID. European Community (EC) and British ODA and sell these at subsidised price through commercial outlets of the country. Currently SMC is pursuing a

policy for sustainability. It is constructing a 20 storied building at Banani Commercial Area and has plans to set up its own factories for some of the commodities in the near future. Syed Shamim Ahsan, for-

mer Health Secretary. M Mahbubuzzaman, former Cabinet Secretary and Mufaweza Khan, **Executive Director of Concerned** Women for Family Planning were elected new Directors of the Company.

## \$ 4.2 b orders for Boeing, Airbus

TOKYO Sept 7: A Japaneseowned aircraft leasing company said Friday recent orders for Boeing and Airbus planes total 52 aircraft worth about 4.2 billion dollars reports AP.

Bob Penski, executive vice president of Boullioun Aviation Services in Bellevue, Washington, said some of the Boeing orders were made through a joint venture with Singapore Air-

**Boullioun Aviation was** founded by former Boeing executives and is now owned by Sumitomo Trust and Banking Co of Tokyo.

The total includes orders for 16 Boeing 777s-nine firm orders and seven options \_ that were part of a 77-plane Singapore Airlines deal announced in November. The 16 777s are worth about 1.6 billion dollars. Penski said.

Orders for 24 Airbus A320s 12 firm orders and 12 options \_ were announced in June. The 24 planes are worth about 1.2 bilion dollars, Penski said.

In addition, Boullioun on its own has ordered 12 Boeing 737-300s worth about 420 million dollars, Penski said. Eight of those orders were announced in June. The remaining four are new orders, valued at 140 million dollars.

A total figure of 4.2 billion dollars includes the value of the planes at the time of the deliveries, which will extend to the vear 2002, Penski said.

Penski says the planes will be leased to airlines throughout the world. Boullioun has offices in the Seattle area, London and Singapore.

#### APEC meet

#### Greater emphasis put on helping small traders

MANILA, Sept 7: Asia-Pacific business executives called vesterday on the Asia-Pacific Economic Cooperation (APEC) forum to increase help to Small and Medium-Sized Enterprises (SMEs), reports AFP.

Copies of the recommendations were released here at the end of the Asia-Pacific Business Network (APB Net) meeting which was part on an APEC ministerial meeting on SMEs in the central Philippine city of

APB Net, organised by business groups in the region, said APEC member economies should "exert efforts to buildup, intensify, streamline and coordinate their SME (smalland medium-sized enterprise) programme.

It said that while big multinationals had overseas branches and information on foreign markets and regulations, SMEs did not have such advantages.

The conference called for increased opportunities for SMEs to form networks through conventions and conferences, saying this would increase information exchange on technology, market access, financing a and subcontracting.

APB Net also called on APEC members to make credit more easily available to SMEs. Philip Lader of the US small

business administration and US delegate to the conference. called for all 18 APEC members to have integrated interactive pages on SMEs available on the internet.

"Though such integration,

SMEs could gain easy access to information on commercial opportunities whether they're in Kuala Lumpur or Kansas city," Lader was quoted as saying in an APEC conference statement. He also called for a compre-

SMEs face in getting financing and offered to make available to APEC members the US government's most successful programmes in helping SMEs.