Standard Chartered Bank is

planning to introduce currency

options to hedge currency

risk, said a visiting senior offi-

the Bangladesh Bank for its

approval to introduce this new

product. We are expecting that

the central bank would soon

allow us in offering that

product which would benefit

customers in hedging currency

volatility," said Claude Lobo.

regional head of treasury,

Asia of the international bank.

desh to see his bank's opera-

tion in the country and to

exchange views with the se-

nior officials of the govern-

"Under this system, a cus-

tomer, by paying a small

premium, buy the right, not

the obligation to purchase or

sale one currency against the

other," he said, adding, "It is a

better form of cover compared

to forward contract.

vesterday.

SINGAPORE, Apr 22: Key

members of the World Trade

Organisation meet business-

men and academics in Singa-

pore this week in what is

shaping up as a prelude to the

WTO's inaugural meeting in

from April 24-26 will explore

trade issues "and the future

and present agenda of the

by Singapore's Trade Devel-

opment Board and the Interna-

WTO," the organizers said.

tional Herald Tribune.

The World Trade Congress

The meeting is sponsored

Renato Ruggiero, director-

general of the Geneva-based

WTO, is to address the

congress on the implications

for trade in a borderless world.

that membership has in-

creased to 120 countries from

77 on Jan. 1, 1995. The group

is negotiating membership ar-

rangements with 29 other

states, including China and

years ago to succeed the Gen-

eral Agreement on Tariffs and

Trade following the successful

conclusion of the Uruguay

Round of international trade

Yeo Cheow Tong, Singa-

pore's trade and industry min-

ister, says the first ministerial

summit from Dec. 9 to 13 will

chart the future direction of

the multilateral trading sys-

of Uruguay Round trade

committee on trade and the

- Review implementation

Examine the work of the

- Evaluate dispute settle-

tem. It was expected to:

agreements.

environment.

He announced last week

December, reports AP.

ment and corporate houses.

Africa, Middle East and South

Lobo was visiting Bangla-

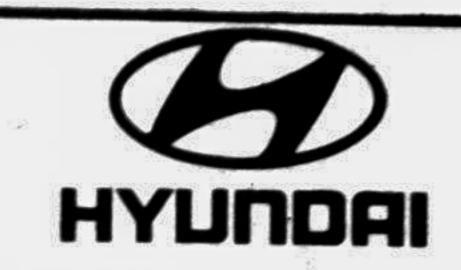
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CARS THAT MAKE SENSE

Lankan tea, rubber workers begin strike

COLOMBO, Apr 22: Nearly half a million workers in Sri Lanka's tea and rubber plantations began a week-long strike today to press their demands for higher pay, officials here said, reports AFP.

Tea plantations were the worst affected by the work stoppage, because when leaves are not plucked daily the quality of black tea drops drastically, affecting demand and price, tea brokers said.

The main plantation trade union, the Ceylon Workers Congress (CWC) said it wanted a 10.5 per cent increase in the daily wage paid to plantation workers and they should be guaranteed a minimum of 300 days of work.

Average daily pay is currently 74.00 rupees (1.37 dollars). The trade union wants it to be increased to 82 rupees while the government has offered only 76 rupees.

"What we are doing is only a token strike," a CWC spokesman said. "The government offer is not acceptable." The CWC is a member of

the governing People's Alliance (PA) coalition but had failed to resolve the wage issue through

Pak population may triple in 50 years

ISLAMABAD, Apr 22: Without revolutionary change in social and sexual attitudes, Pakistan's population could almost triple to 381 million in just over 50 years, a study released Sunday says, reports AP.

"Pakistan's prospects for economic and political stability depend on the country's success in addressing its development challenges, including population," said Shanti Conly, co-author of the study.

Geographically, Pakistan is about the size of the American state of Texas. But its population, 120 million, is the sev enth-largest in the world.

At its present growth rate. Pakistan will rank third behind only China and India by the year 2050, the study by Washington-based Population Action International said.

"Rapid population growth and poor reproductive health in Pakistan reflect both lack of access to family planning and health care and the low status

of women," the study said. In male-dominated Pakistan, women often have little say about if and when they get pregnant, a recent United Na tions Population Fund report

SIA wins best airline award

Singapore Airlines has won the best airline award in the travel suppliers awards category of the 1996 Travel Awards, says a press release.

It is the sixth time in succession that SIA has been named the best Airline since the introduction of this award in 1991.

SIA's subsidiary Silkair also came out tops in the Best Regional Airline category.

The award was presented by Miller Freeman, publisher of Travel Trade Gazette (TTG) Asia and Pata Travel News (PTN) Asia-Pacific, at a ceremony held in Pattaya, Thailand on Friday 19 April 1996.

TTG Asia is one of the leading travel trade weekly newspapers. It focuses on news and destination reports in the Asia-Pacific region. PTN is the official travel publication of Pata, which provides analytical articles and information for travel trade management.

Airlines vying for the award were rated on three main criteria, namely: the best product, in terms of service, network and schedules, the most agent friendly, in terms of Reservations and Confirmation standards and commission payments and having the most professional Sales and Marketing team in terms of innovative ideas and incentive programs.

StanChart plans currency options to hedge risk

By Staff Correspondent



Claude Lobo

"For a short period of time. forward contract is okay as you can not predict the money market. But, say, if it is beyond three months time, it is very difficult. In cases like these. the currency options make sense." he pointed out.

He, however, said his bank would only provide currency options against the major

K Ozcan Davaz, Ambassador of Turkey in Bangladesh, called on Samson H Chowdhury,

President, Metropolitan Chamber of Commerce and Industry, Dhaka at his chamber office

ment procedures and com-

plete unfinished business from

certain to come up is the con-

nection between trade and

Some Western countries.

including the United States

and several in the European

Union, have sought to include

the labour-trade linkage and

social clause in the WTO

agenda. They feel that coun-

tries which exploit child

labour or engage in forced

labour should not enjoy the

trade advantages granted

have resisted this move, fear-

ing that it is a thinly-disguised

protectionist move to blunt

"I think it should be possi-

ble at least to discuss the ques-

- in order to avoid confronta-

tion." Ruggiero was quoted in

for such a discussion are

greatly enhanced if it is clearly

accepted that protectionism is

no answer to concerns about

Singapore campaigned vig-

orously to stage the WTO's

founding meeting after its ini-

tial offer was opposed by then

US Trade Representative

Mickey Kantor following the

lashing of American teen for

commerce secretary, said at

the time: "The United States

believes the trade ministerial

meeting ought to be held

Kantor, recently named US

labor standers," he said.

vandalizing cars.

somewhere else."

"In my view the possibilities

tion — even in an informal way

their competitive edge.

Several poorer countries

labour standards.

A potentially divisive issue

World Trade Congress

begins tomorrow

The WTO was formed two, the latest WTO newsletter.

crosses and not against the taka since the forward market here is Bangladesh is not de-

He observed that the businesses were quickly overcoming their losses, caused by the two-year's political turmoil.

"It is encouraging to see that the entrepreneurs are putting their all-out efforts to recover from the damages caused by the production disruptions due to the political impasses," he noted.

He also appreciated the policy changes that have been initiated by the government in deregulating its economy.

Referring to his bank's commitment to this region. the Standard Chartered Bank official said, "As a trade-financing bank, having strong presence in both developed and developing world, we are actively persuading facilitatory role to boost the trade of this region. In future, we would devote more resources to expedite the process," he noted.

MIDAS workshop

concludes

A two-day workshop on De-

veloping Curriculum for

Training organised by MIDAS

in collaboration with Humber

College of Applied Arts and

Technology, Canada, ended in

the city on Sunday, says a

presided over by Samson H

Chowdhury, Chairman & MI-

DAS Board of Directors, and at-

tended by John J Scott, Cana-

dian High Commissioner to

In his address, Scott ob-

served that Bangladesh is the

largest recipient of Canadian

aid worldwide, especially in

Samson H Chowdhury, Dr

the area of poverty alleviation.

Charles Joyner of Humber Col-

lege and Abdul Karim, Manag-

ing Director, MIDAS, also

spoke on the occasion.

Bangladesh, as chief guest.

The closing ceremony was

press release.

opens in Bangkok BANGKOK, Apr 22 Thai Prime Minister Banharn Silpa

ESCAP meeting

Archa opened a ministerial meeting of the UN Economic and Social Commission for Asia and the Pacific (ESCAP) today with a call to continue the battle against poverty, says

He also noted the need to tackle some of the "numerous society" as a by-product of economic development.

"These problems include a widening gap in income distribution, depletion of natural resources and deterioration of the environment, as well as youth and social problems, Banharn said.

Despite record economic growth, "great disparities" remain in economic development levels in the region and "poverty remains a key issue that needs to be tackled at both the domestic and international levels," he said.

Asking ESCAP to pursue its efforts to alleviate poverty and ensure sustainable development in countries of the region, Banharn acknowledged that escap's financial situation had steadily declined.

He said Thailand was doing its part by cooperating with others to provide economic and technical cooperation to nearby developing countries and was working with international organisations and other countries to support regional projects.

Accord on debt relief unlikely this month: IMF MD

WASHINGTON, Apr 22: A proposal to provide debt relief for the world's poorest countries won't be reached at this month's spring meetings of the World Bank and International Monetary Fund (IMF) says IMF Managing Director Michel Camdessus, reports

Camdessus, briefing reporters April 18, said he expects agreement on the debt relief plan before the next World Bank and IMF meeting six months from now.

The World Bank and IMF had floated a plan under which creditor governments in the Paris Club would reduce by 90 per cent the debt and debt service payments owed them by eligible poor debtor countries. Current debt relief permitted by Paris Club members is 66 per cent under the socalled "Naples" terms. Once the Paris Club reduces the debt, international financial institutions, such as the IMF and World Bank, would implement debt relief for these countries.

Briefing reporters later the same day. US Treasury Secretary Robert Rubin declined to comment specifically on the percentage of debt relief that should be offered by the Paris Club But he added that "as a general proposition, when you get these very poor countries with very large debt loads, if

they are on the right path and doing the right things. I think both bilaterally and multilaterally it is important to give them debt service that is vi-

Camdessus said that some 8 to 20 countries might be eligible for debt relief under the plan. The total amount of debt relief could be up to 8,000 million dollars.

However, several Group of Seven (G-7) member countries believe that the debt relief plan puts excessive burden on the Paris Club and want to see some changes before they'll agree to it.

Considerable differences also remain about how the IMF will fund debt relief. There's agreement that the debt relief should come from the IMF's Enhanced Structural Adjustment Facility (ESAF), a loan programme for poor countries implementing economic reforms. However, ESAF is not projected to become self-financing (through repayments of loans and interest) until 2004. That leaves several years where ESAF must be bolstered through bilateral contributions or other schemes. Some countries favour the IMF selling off a small portion of its gold holdings, which currently amount to about 103 million ounces. The proceeds from that gold would be invested

and the returns would be used to fund debt relief under ESAF. Others, however, say that gold sales would weaken the financial stability of the IMF and instead favour a programme under which bilateral contributions would be backed by collateral. If loans weren't repaid, then the IMF would sell a portion of its gold.

Rubin refused to comment on the gold sales or the ESAF. except to say "I think what the IMF has to do is look at its own resources and how to mobilize them and generate the resources they need."

He said that he does not believe that the IMF and World Bank should call on bilateral donors to provide additional funds for multilateral debt re-

The debate is still open. said Camdessus. "I believe that a sense of flexibility will prevail, and by the time of the next annual meeting this issue will be resolved.

In addition to the debt relief, proposal, topping the meetings agenda will be a review of the world economy and work on the ways to increase the IMF's resource base.

"My view is that countries are not going to have a choice on this issue because international investors are going to get focused on these standards," Rubin said.

Attack in Lebanon costs Israeli economy \$100m

TEL AVIV. Apr 22: Israel's 11-day air and artillery attack in Lebanon has cost its economy at least 100 million dollar, officials said Sunday, reports

Government spokesman Uri Dromi said this initial government estimate includes lost work days, damaged property, handling of thousands of evacuees, decreased tourism in northern Israel and various indirect costs.

"It could get much worse:" Dromi added

According to a statement by the Income and Property Tax Authority, Katyusha rockets caused 20 million shekels (6.3 million dollars) in direct property damage and another 50 million shekels (16 million dollars) in indirect damage through the weekend.

The Tourism Ministry said hotel cancellations in northern Israel since the army launched its offensive against the Lebanese militia Hezbollah on April 11 amount to a million shekels (330,000 dollars).

But the greatest damage not included in Dromi's estimate - may be in decreased foreign tourism to all of Israel attributable to both the Lebanon fighting and the wave of terrorism by Islamic militants two months ago in which 59 bystanders and four suicide bombers were killed.

Officials had projected a record 4.3 billion dollars in in-

come from foreign tourism in 1996. That projection has now fallen below four billion dollars, said Tourism Ministry spokeswoman Orly Doron.

Doron reported a current hotel room cancellation rate of about 30 per cent among foreign tourists and of 15 per cent on incoming flights of El Al, the national airline.

Israelis have also cut down travel to neighbouring countries like Egypt and Jordan. apparently for fear of violence by Arabs.

Israel launched "Operation Grapes of Wrath" to end Hezbollah rocket attacks. The fighting has killed at least 136 people, most Lebanese civilians, and wounded more than 300 on both sides, according to Lebanese. UN and Israeli . figures. About 400,000 Lebanese have fled their southern villages for safer areas.

Dromi said that since the fighting began, 20,000 people have fled homes in northern Israel - about a sixth of those who live within range of the Katyusha rockets. Many are now living in army bases or government funded hostels.

In the town of Kiryat Shemona, which has taken the brunt of rocket attacks, some 1,500 homes have been damaged and 16,000 people more than two-thirds of the town's population - have fled.

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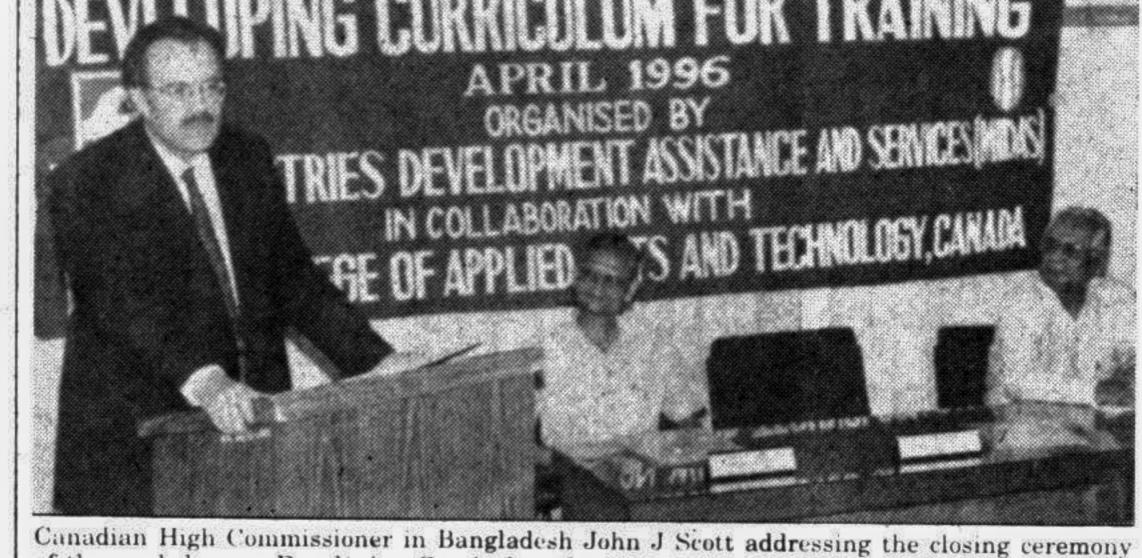


বিসিআইসি'র পণ্য শিল্পায়নে জাতীয় অগ্রগতির প্রতীক

. Khulna Newsprint Mills Ltd, Town Khalishpur, Khulna invites sealed Tender Vide No PD-21.705/95-96 dated 14-04-96 for supply of SKILLED & SEMI-SKILLED LABOURS for annual overhauling for a period of 1 (one) month (approx.) from the bonafide/genuine contractor/supplier in this line. The tender documents will be available in 1) BCIC, 30-31, Dilkusha, Dhaka, 2) BCIC, Branch Office, 6, Agrabad, Chittagong & 3) Accounts Deptt, KNM Ltd, Khulna at the cost of Tk 25.00 (twenty-five) only (non-refundable). The tender will be opened on 02-05-96 at 11.30 AM in the office of Dy Commissioner of Police (North), Khulna and simultaneously at the same time in the Purchase Deptt. of KNM, Khulna. No tender documents will be sold on the date of opening the tender. KNM authority reserves the right to accept or reject the tender partially or as a whole.

BCIC 352-17/4/96 DFP-8448-20/4 G-516

M H Fakir Manager (Commercial) for Managing Director



of the workshop on Developing Curriculum for Training. Samson H Chowdhury, Chairman of MIDAS Board (right), and Abdul Karim, Managing Director of MIDAS, also seen in the

Asian units mixed against dollar over the week

HONG KONG, Apr 22: The yen firmed against the dollar as Asian currencies ended the week mixed against the greenback, reports AFP.

JAPANESE YEN: The yen firmed against the dollar this week, reversing the previous week's rise to a 26-month high as a German rate cut provided an incentive for yen buying by narrowing the interest rate gap between the two countries, dealers said.

Towards the end of the week's trading, the yen was quoted at 106.87 to the dollar, compared with 108.60 a week

The yen accelerated its upward trend late in the week. particularly after the key interest rates cut by German Bundesbank Thursday, despite growing concerns over possible dollar-supporting interven-tion by the Bank of Japan.

A dealers said yen-dollar trading now appears to have moved into the 106 yen range. TAIWAN DOLLAR: The Taiwan currency advanced to close Friday at 27.145 Taiwan dollars against the US dollar, up 2.1 Taiwan cents from the previous week's finish of AUSTRALIAN DOLLAR: The

Australian dollar dropped almost one US cent over the week, with almost half that ground lost Friday as the currency closed on the day's lows. The Australian dollar fin-

ished at 78.13 US cents compared to 79.10 US cents last "The Aussie was dragged lower today by selling against

the Japanese yen and a weaker gold price." Macquarie Bank's Mark o'Leary said Friday. Commonwealth Bank chief economist Bruce Freeland said that despite the past week's correction, the Aussie dollar

was "still a little overvalued on

a fundamental basis." He said oil prices were likely to subside over the coming months, which could remove some commodity price

support for the local currency in the near term, causing it to move towards the bottom end of its current trading range.

However, he said that looking further ahead, support for bulk commodity prices from a recovering Japanese economy should underpin a gradual rise for the Aussie dollar up to the 80 US cent mark in the first half of 1997.

On the Reserve Bank of Australia's trade weighted index, the local unit closed at 57.1 points, compared to 58.1 points last week.

HONG KONG DOLLAR: The Hong Kong dollar ended this week at around 7.7355 with a little change from the previous week's close of 7.7324-7.7334. NEW ZEALAND DOLLAR:

The New Zealand dollar closed Friday at 68.41 US cents, up from the 67.76 cents closing of a week earlier. The dollar climbed on good inflation news earlier in the

week but by Friday the market

was dull despite news of higher than expected retail sales in February and relatively active markets offshore. Dealers said the currency had traded between 68.37

cents and 68.54 cents in a "relatively quiet day. INDONESIAN RUPIAH: The Indonesian currency closed on Friday at 2,340 rupiah to the dollar or two rupiah weaker

than at closing the previous

MALAYSIAN RINGGIT: The ringgit extended its previous week's gain to end the week higher against the US dollar... The local unit ended the

week 183 points higher to close at 2.4960 from 2.5143 last week. This was the highest against the greenback in nearly seven months when it closed at 2.5140 on September 29 last year. The ringgit was trending

upwards on Thursday, touch-

ing 2.4910 in early trading be-

fore profit-taking set in. Con-

tinued demand for the local

unit on Friday erased the downward consolidation. An inflow of speculative funds pushed up the ringgit, dealers said.

The ringgit also ended the week higher against the Singapore dollar, the Deutsche mark and the pound sterling but weaker against the yen. The local unit gained 100

points against the Singapore dollar to end the week at 1.7727 while against the mark, the ringgit strengthened 130 points to 1.6618. The ringgit also closed

higher against the pound sterling at 3.7897 from 3.8045 the previous week. However, the local unit ended the week weaker against the yen at 2.3338 from 2.3177 last week. PHILIPPINE PESO: The Philippine peso appreciated to

26.185 pesos the US dollar on

Friday from 26.204 pesos to the dollar on April 12. SINGAPORE DOLLAR: The Singapore dollar appreciated

against the greenback, finished Friday at 1.4070 to the US unit from 1.4102 at the end of the previous week.

The US dollar gave up its previous week's gains against the Singapore currency. "Although the medium-term outlook for the greenback against the Singapore unit is bullish, any appreciation would be slow," a forex analyst said.

SOUTH KOREAN WON: The South Korean won strengthened against the US dollar. Closing the week at 780.50 won per dollar. The previous week's close was 782.70 won. THAI BAHT: The Bank of

Thailand's exchange equalisation fund Friday fixed the official mid-rate at 25.26 baht to one US dollar. The greenback closed down slightly against the baht compared to the previous week's close of 25.30 baht because traders had already discounted Thursday's German rates cut, said a dealer at the Thai farmers bank.

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G-515