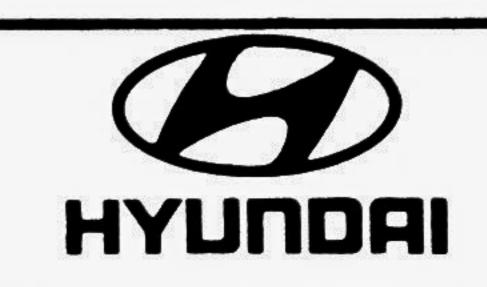


DThe Paily Star DUSINESS



CARS THAT MAKE SENSE

EU accused of taking free ride on US back into Asian markets

BRUSSELS, Feb 9: The outgoing United States ambassador to the European Union vesterday accused the bloc of taking a free ride on Washington's back into Asian markets, reports Reuter.

"If there is a major disappointment in the trade area it has been our inability to elicit the support of the EU in an energetic effort to open up Asian markets, particularly China and Japan," envoy Stuarteizenstart told a busi-

ness meeting. We find ourselves out in front, alone, negotiating everything from intellectual property agreements with China to a set of sectoral agreements with Japan, extending them on an MFN basis to the rest of the world, and finding European companies walking into the doors we open," he said.

Eizenstat made no comment on the March 1-2 EU-

Japan likely to

pay for fuel

TOKYO, Feb 9: Japan is

oil for DPRK

likely to meet an American

request that it pay for some

of the oil shipments to

North Korea required under

ernment spokesman said

Seiroku Kajiyama said he told

US National Security Adviser

Anthony Lake on Thursday

"exceptional" case, Kyodo

eign Ministry were answered

Mondale has urged Japan to

contribute 12 million dollars

to pay for some of the oil be-

cause the budget battle in

Washington has left the US

ment, the United States is to

provide North Korea with

500,000 tons of oil each year

to cover its energy needs.

Washington is required to

ship 80,000 tons of oil to

North Korea by the end of

nist country is required to

give up its nuclear pro-

gramme, which was sus-

pected of producing wea-

pons. Pyongyang will also get

two light water reactors, to

suspected nuclear weapons

development is a serious is-

sue in Northeast Asia and

must be checked, urging

Japan to cooperate with the

United States, Kyodo re-

Wednesday that Japan is

planning to offer 12 million

dollar for the fuel oil assis-

tance by setting aside the ex-

penditure in the budget, the

CNN's earnings

ATLANTA, Feb 9: Turner

rise 5 times

Broadcasting System Inc's

fourth quarter profits slipped

as the costs of covering the

war in Bosnia and starting up

a business news network off-

set an overall strong perfor-

mance by its cable television

lanta-based media company

said Tuesday its earnings

rose five times above the per-

quarter, Turner had net in-

come of 19 million dollars, or

7 cents a share, compared

with 26 million dollars, or 9

cents per share, in the same

were 923 million dollars,

compared with 825 million

dollars in the same quarter of

During the quarter.

Tuner's Cable News Network

put more resources into cov-

ering the Bosnian war as US

involvement increased. The

company also spent 2 million

dollars to launch the CNN Fi-

come was 103 million dol-

lars, or 36 cents a share,

compared with 21 million

dollars, or 8 cents a share, in

1994. Revenues were 3.4 bil-

lion dollars, compared with

2.8 billion dollars in the pre-

nancial performance in 1995

is found at our basic cable

networks, where on a com-

bined basis, these services in

1995 attracted their largest

audience ever," said TBS

mance in some divisions,

such as production and dis-

tribution, those segments of

the company are poised for

better results in the long

acquired by Time Warner Inc

in a stock deal valued at about

7.5 billion dollars. Federal

regulators have not yet

cleared the transaction, how-

Turner has agreed to be

Despite weaker perfor-

Chairman Ted Turner.

term. Turner said.

"The company's strong fi-

For the full year, net in-

nancial Network.

vious year.

Revenues for the quarter

For the full year, the At-

For the October-December

networks, reports AP.

formance in 1994.

period a year earlier.

news service said.

Government sources said

Lake told Kajiyama that

be build by 2003.

In exchange, the commu-

Under the 1994 agree-

government short of money.

Calls to the Japanese For-

US Ambassador Walter

that Japan will pay as

Chief Cabinet Secretary

a 1994 accord, a top gov-

Thursday, says AP.

"temporary"

News reported.

Thursday night.

February.

ported.

Asia conference in Bangkok which aims to boost ties between the bloc and 10 Asian nations including China and Japan in an attempt to catch up ground lost to the United

States in the region.

But he appealed for the US and the EU to stand shoulder-to-shoulder in the bid to cut global trade barri-

"It would be both more effective and fairer if together we sought to eliminate the barriers which equally impact on our ability to export our products and create jobs in the process." Eizenstat added.

He said that for the most part cooperation on international trade issues between Washington and Brussels worked smoothly - although he did described the EU's audiovisual quotas as "pernicious" and its banana import rules as "egregious." East German evicted owners can

BONN, Feb 9: East Ger-

mans whose property was

seized to make way for the

communists' Berlin wall and

for the death, strip on the

German-German border can

buy it back at bargain prices

under a parliamentary bill

passed late Thursday, reports AP.

blasted by some who were

forced from their land during

the Cold War and who argue

it is immoral to have to pay

Chancellor Helmut Kohl's

government anything to get it

twice: once when we had to

leave our properties and now

because we're not getting it

back," said Georg Wagner, a

70-year old whose lot along

the former German-German

border was seized by the

wants the return of a lot upon

which part of the Berlin Wall

was erected, said he's going

to take his case to Germany's

Russian Zil Truck

Plant workers

hold warning

strike

at the huge Zil Truck Plant

staged a brief "warning stri-

ke" Thursday to press their

demands for the payment of

. Zil union leader Mikhail

Alliluyev said the hour-long

walkout was aimed at attract-

ing attention to the plight of

workers, who have not been

paid since November, the In-

terfax news agency reported.

The struggling Zil Plant,

which suffered a 60 per cent

drop in production last year.

billion rubles (about 6.5 mil-

one of the most acute prob-

lems faced by the Russian

government and President

Boris Yeltsin is wary of elec-

caused two major strikes, by

coal miners and teachers.

this year, and Yeltsin has

ordered the government to

Sony's profit

jumps by 47pc

said Thursday that its net

profit jumped 47 per cent in

the third quarter thanks to

broad advances in sales

across the globe and the

lower value of the yen, re-

cent in the three months

ending in December 1995 to

1.343 trillion yen (12.55 bil-

lion dollars) from 1.43 tril-

the same period a year ago.

lion (10.68 billion dollars) in

Net profit was 37.14 bil-

lion yen (347.1 million dol-

lars) compared to 25.26 bil-

lion yen [236.1 million dol-

lars). Per depository share,

earnings were 90.3 yen (84.4

cents) versus 61.8 yen (57.8

the yen against other cur-

rencies also helped boost

profits at the giant consumer

electronics maker. A weaker

yen means that Sony's over-

seas earnings are worth more

when converted into Japa-

per cent drop against the

dollar and 10 per cent fall

against the German mark

compared to the same period

a year ago translated to an

additional 39 billion yen

(36.4 million dollars) in prof-

gains in sales were seen in

Sony's core electronics busi-

ness, which grew 20 per

companies rose seven per

By product, the greatest

The yen's roughly three

The weakening value of

Sales were up 17.5 per

ports AP.

cents).

nese currency.

its, Sony said.

TOKYO, Feb 9: Sony Corp

get a grip on the problem.

Back wages already have

tion-year labour unrest.

lion dollars).

owes the workers about 30.5

Non-payment of wages is

back wages, reports AP.

MOSCOW, Feb 9: Workers

Joachim Hildebrandt, who

Communists in 1959.

highest court.

"We've been punished

But the legislation is being

He noted that the two had agreed mechanisms for resolving their mutual trade differences - such as going through the World Trade Organisation - and added that the transatlantic dispute temperature had cooled markedly during his two and a half years in Brussels.

But he stressed that their differing approaches to opening up key Asian markets left much to be desired. "What we are looking for is public support for specific

objectives in specific sec-tors," he later told reporters. "The tendency is for some of these countries to try to play Europe off against the United States," he added.

He warned that unless the US administration could be seen to be getting support and results in persuading other countries to open up their markets, the American people could swing behind

buy back Berlin Wall lots

to make a profit at our ex-

ited the Berlin Wall and the

death strip along the 1.393

kilometer (862 mile) border

when the two German na-

lost building lots rather than

homes to the Communists.

But thousands more were

forced by East German sol-

diers out of their houses at

gunpoint. Their homes were

razed and the owners were

forced to find other places to

the evicted owners have

died or given up hope of ever

getting their lots back. But

are leaders of two separate

organisations with a total of

2.500 members who, since

unification, have been de-

manding restitution of their

Still, the bill which was

Hildebrandt and Wagner

not all of them.

properties.

Over the years, many of

Wagner and Hildebrandt

tions united in 1990.

pense," Hildebrandt alleged.

The government is trying

Kohl's government inher-

the protectionists at home. "This is not only about dollars and cents. There is a genuine problem with rising protectionist sentiment in the United States," Eizenstat

Echoing the French line, he also voiced concern about the growing number of what he termed "partial preferential" trade agreements between EU and countries in the Mediterranean and Latin America.

"This tendency, if carried too far, would have a corrosive effect on the multilateral trading system ... it must be resisted, he said.

"It is very important that as these agreements are being negotiated, the commission makes sure they do not contravene ... either the letter or the spirit of the World Trade Organisation's rules," he said.

passed by the lower house of

parliament by Kohl's majority

- and which could be soon

signed into law - doesn't

back their lots at one-quarter

of their current value. The

government could decide to

keep lots if that serves "the

public interest." But the orig-

inal owners would be given

75 per cent of the land's cur-

Kohl's government would

Justice Minister Edzard

like to sell some of the seized

lots, especially prized real

Schmidt-Jortzig said a num-

ber of evicted owners have

complained to him about the

bill. But others are pleased

The Berlin Wall went up in

1961. Construction of the

border fortifications - which

included electric fences.

guard towers and land mines

with its terms, he said.

- began in the 1950s

US Treasury Secretary Robert Rubin speaks to members

of the House of Banking Committee on Capitol Hill in

Washington, DC on Thursday. Rubin urged Congress to

pass a straight-forward, one-year increase in the

swells to 10.9 pc

stat said.

training.

- AFP/UNB photo

rate of 8.6 per cent for the

former West Germany. It did

The EU's highest unem-

Luxembourg continued to

Unemployment in the EU

ployment rate was Spain's

22.2 per cent, followed by

Finland's 17 per cent, Euro-

have the lowest rate with 4

per cent, followed by Den-

remains much higher than in

the bloc's main trading part-

ners. The jobless rate in the

United States stood at 5.7

per cent in November, while

Japan's rate was 3.2 per cent

in October, the last month

for which figures were avail-

sion President Jacques San-

ter called on governments.

industry and labour unions to

work together to fight unem-

ployment through job-cre-

ation programmes, increased

labour market flexibility.

wage controls and better job

Last week, EU Commis-

mark with 6.1 per cent.

not give figures for the east.

government's 4.9 trillion US dollar debt ceiling.

BRUSSELS, Feb 9: In

more bad economic news for

the European Union, unem-

ployment swelled to 10.9 per

cent in December, the EU's

statistics agency reported

from 10.7 per cent in

November, a figure that led

the EU Executive Commis-

sion to declare fighting

unemployment the EU's top'

only a very small one, is very

regrettable," said EU Com-

mission spokesman Klaus

rostat said 18.1 million peo-

ple were out of work in De-

cember. The 10.9 per cent

figure was the same as that

registered in December

concern was steadily rising

ures released there Thursday

showed unemployment surg-

The EU report showing

joblessness in Germany. Fig-

The greatest cause for

In its monthly report, Eu-

"Any increase, even if it's

priority.

1994.

cent over last year, while ing in January to 10.8 per

sales at its entertainment | cent, the worst in Germany's

Van Der Pas.

postwar history.

The jobless rate was up

Thursday, according to AP.

estate in Berlin.

rent value as compensation.

Former owners can buy

seem like a bad deal.

bank chief LONDON, Feb 9: Russian fired the chairman of the for-

It quoted a presidential spokesman as saying Nosko had been relieved of his post "following his transfer to another post," but gave no other details in the report monitored by the BBC.

The main functions of Vnesheconombank - the state-run successor to the Soviet bank of the same name - are to service the debts and assets of the former Soviet Union and intergovern-

Nosko had held the post

Ethics in workplace NEW YORK. Feb 9: The

place, a touchy enough subject to deal with in the

complex in today's global market, says AP. "There is no universal consensus on morality," said William B. Lytton, Vice Presi-

dent and general counsel for Lockheed Martin Corp. "In are some very divisive issues." Lytton was one of the participants at a May conference

was summarised in a report The concept of business ethics began in North America but is becoming increasingly popular in other

Institute in Washington. In 1984, less than 20 per cent of the major corporations in Germany, France and the United Kingdom had a code of conduct. By 1990,

There is less concern for developing codes of conduct in Latin America, Africa and Asia, although a 1994 conference in Hong Kong on developing a model code of ethics attracted representatives

David L. Enfield, vice

For instance, he said, "You may state as a company principal that all employees will be given equal opportunity and will be treated fairly at work, despite what that country's pre-existing tradi-

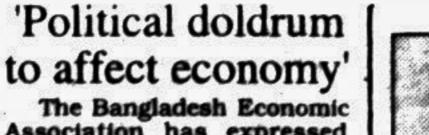
Chinese cos get contract for \$ 97 m to supply ships

KUALA LUMPUR, Feb 9: Three Chinese shipbuilders

 China Shipbuilding Trading and Hudong Shipyard - have signed contracts worth 97 international lending organisation said Thursday in a brief statement.

Global Maritime Ventures Ltd (GMV) and Wawasan Shipping Pty Ltd placed the order through their joint venture companies Ratna Navigation Pty Ltd. Sari Navigation Pty Ltd, Ayu Navigation Pty Ltd and Tiara Navigation

Wawasan Chairman Frederick Tsao said in a statement Thursday the contracts are for the construction of two chemical-product tankers for delivery in 1998-1999 and two other ships. identified as dry bulkers, for delivery in 1998 with an op-



The Bangladesh Economic Association has expressed deep concern at the disastrous effects that the current political confrontation will inevitably have on the economy, says a BEA press release.

The BEA reckons that absence of a representative and effective government will further jeopardize the country's prospects of social and economic development.

The BEA urges a meaningful election with participation of all parties.

Yeltsin sacks foreign economic

President Boris Yeltsin has eign economic bank (Vnesheconombank), Anatoly Nosko, interfax news agency monitored here reported yesterday night, according to AFP.

mental loans.

of chairman of the bank since being appointed by Yeltsin in June 1994.

issue of ethics in the work

United States, is even more

the United States alone there

on business ethics. The dialogue among executives, academics and ethics experts being released Friday by the Conference Board, a not-forprofit research group.

countries, said Lori A. Tansey, president of the International Business Ethics

half of them did, Tansey

from more than 2,000 companies, Tansey said.

president of global business practices for Colgate-Palmolive Co, said his company encourages local adaptation of codes, with two stipulations: The adaptation must not stray from the overall corporate vision and values, and it must be approved by management and the corporate ethics office.

tions are."

Company, Dalian Shipyard million dollars to supply two chemical-product tankers and two other ships to Malaysian companies, reports

Pty Ltd.

tion for two other vessels.



Professor M A Mannan (R), Chairman of the Social Investment Bank (SIB), seen introducing a number of new schemes of the bank in the city yesterday. M Azizul Huq, Managing Director of SIB looks on. - Star photo

Japanese economy heading for recovery after 4-yr recession

TOKYO, Feb 9: The Japanese economy is heading toward recovery after a fouryear recession, with encouraging signs found in rising capital investments and housing construction, the government said Friday, reports

"The economy is beginning to show a movement toward recovery again. though it's gradual," the Economic Planning Agency's monthly report said. The report used the world "recovery" for the first time in six months.

Such changes carry weight in Japan, where carefully worded reports may reflect shifts in policy. But despite the report's

optimism. Japan continues to face a series of economic woes, including a continued record unemployment rate. which remained at 3.4 per cent in December.

A massive bad loan problem leftover from the specu-

lative, asset-inflated lending of the late 1980s and early 1990s is also expected to be a drain on the economy. In the latest report,

Japanese officials welcomed some recent economic indicators as pointing to a recov-

The plunge in exports has been curbed, mainly by the dollar's recovery. The US currency, which at one point fell below 80 yen last year, has hovered around the 105 to 107-yen level recently. A weaker dollar discour-

ages Japanese exports by making products sold abroad more expensive. A similar government report last month had noted that exports were declining; the new report says that fall has ended.

Housing starts are showing continuing increases. Production has been boosted by rising private-sector and government capital investments.

Some reacted with skepticism to the report. Trade Minister Shunpei Tsukahara warned Friday that the economic recovery for small manufacturers was lag-

Small companies are reporting a "deterioration in business sentiment. Tsukahara told reporters.

ging behind that of the big

An EPA official acknowledged that Japan has been in a recession for the past four and a half years because the economy has shown little or no growth.

Previously, the agency announced Japan's recession had ended in October 1993. That fragile recovery.

however, was stamped out by the strengthening yen, a slowdown in the US economy and the Robe earthquake in western Japan. The January 1995 quake killed more than 6,000 people and caused ex-tensive damage.

Toyota plans to enter ROK auto market

TOKYO, Feb 9: Toyota Motor Corp. said Thursday it plans to enter the promising South Korean automobiles market by selling its US made passenger model on a trial basis over the next year. reports AP.

A Toyota spokesman said sales of the model will be made through Jinsei Trading Co. a medium sized trading company based in Seoul, as early as May, pending the South Korean government's approval.

If approved, Toyota will be the first Japanese automaker to sell passenger cars in South Korea since the company withdrew from the country in the early 1970s, said the spokesman, on condition of anonymity.

South Korea currently bans the import of Japanese passenger cars, with exceptions made for a few models used by the Japanese Em-

The growing trade deficit with Japan has been one of main factors behind South Korea's ban on the importation of Japanese vehicles.

According to Japanese government statistics. South Korea suffered a dirs 13.5 billion trade deficit with Japan in 1994, the latest year for which figures are available.

The Toyota spokesman said the company's decision comes amid South Korean's recent move toward liberalizing its auto market to outside manufacturers.

About 1.1 million passenger cars were sold in South Korea last year, including about 7,000 imports, mostly American-made, according to South Korean industry figures. The rest were all made by South Korean automakers.

The new model in which Jinsei Trading will sell is Avalon, a model with an engine displacement of 3,000 CC produced at Toyota US plant in Kentucky, the spokesman said.

Nissan Motor Co. Japan's second-largest automaker, has said it will strengthen cooperation on a passenger car development project with South Korea's Samsung Motors Inc. Samsung is building an auto plant in the southern coastal city of Pusan, which is slated to start manufacturing vehicles. in January 1998.

Japan's cabinet endorses bill to liquidate jusen

TOKYO, Feb 9: Japan's cabinet today endorsed a bill for a government plan to liquidate debt-ridden housing loan finance companies, that uses more than one trillion ven (9.3 billion dollars) in public funds, reports AFP.

The bill was adopted at a cabinet meeting yesterday and was to be submitted to parliament later in the day, a parliament official said.

Tokyo wants the bill passed at an early date but smooth deliberation is unlikely because of strong public opposition to the use of tax payers' money. Jiji press

The government plan includes use of 685 billion ven (6.4 billion dollars) under the budget for the fiscal year starting in April to help liquidate failed seven housing loan compaines, or jusen.

But it also calls for secondary losses to be split 50-50 between the government and the private sector. Those losses have been estimated by the Finance Minister to total at least 1.2 trillion yen.

The Jusen are burdened with huge and debts because of their heavy lending in the commercial property market in the 1980s.

Under the bill, a new body will be set up by deposit insurance corp. To take over the bad loans, deposit insurance corp, whose staff will include policemen and prosecutors, will be able to inspect assets held by borrow-

Iraq runs out of cash to fund Hajj

BUCHAREST, Feb 9 Baghdad has run out of cash to fund the annual pilgrimage to the Islamic holy site of Mecca in Saudi Arabia, the Iraqi Embassy said here in a statement Thursday, says AFP.

"The embargo against Iraq has made it impossible to ensure the necessary foreign currency needed by the citizens to travel to the holy sites the statement said published by the Romanian agency Rompres.

Any government effort to raise the necessary cash would "put new pressure on the Iraqi currency markets which will lead to a rise in food prices. the statement added. Iraq has already asked

Arab nations to release 50 million dollars in assets frozen since Baghdad's invasion of Kuwait in August 1990 to fund the annual pilgrimages or Hajj, to Mecca in western Saudi Arabia, which is islam's holiest site

EU unemployment December figures from across the Union showed a

IMF okays \$ 1.05 b loan for Russia WASHINGTON, Feb 9: The any hint about when it will International Monetary Fund has approved a 1.05 billion

last installment of a 6.3 billion dollars line of credit the agency approved last year, reports AP. "The IMF's management has expressed its satisfaction with Russia's track record in 1995 of full implementation of the economic stabilisation and reform programme," the

dollars loan for Russia, the

The IMF is a major source of Western financial support as Russia moves from communism to a free-market economy. It approved a 6.3 billion

dollars loan in April 1995 to be delivered in three payments, as long as Russia showed progress in meeting IMF economic targets for such things as controlling inflation and government budget deficits. While praising Russia's

1995 economic performance. the IMF statement did not mention recent developments in the country or gave

make a decision whether to approve a new 9 billion dollars loan that the IMF had been expected to disburse over the next three years. With the June presidential election nearing. President

Boris Yeltsin has been ridding his government of reformers and liberals in response to the success of Communists and Nationalists in December parliamentary elections. Apparently hoping to ap-

pease angry voters. Yeltsin also has approved a series of costly new spending measures, including pension and benefit increases. Anatoly Chubais, the pri-

vatisation chief and the last radical reformer left in the government, quit under pressure in mid-January. He had helped bring inflation to a record monthly low of 3 per cent in December by fighting to cut subsidies and stabilising the ruble.

Yeltsin has insisted the economic reforms will continue despite the rabinet shuffle, but he has indicated the pace will slow