

Wall-Mounted Split Air Conditioner
SANYO
 Tk. 90,000
 Sole Distributor in Bangladesh
Transfin Trading Limited

The Daily Star BUSINESS

HYUNDAI
 CARS THAT MAKE SENSE

DHAKA THURSDAY, NOVEMBER 16, 1995

Mandela to urge US, UK for oil ban on Nigeria

WELLINGTON, Nov 15: South African President Nelson Mandela said here today he would appeal directly to Britain and the United States to impose sanctions on Nigeria against Nigerian oil, reports AFP.

Last week the military regime of General Sani Abacha executed nine members of the Ogoni tribe despite the pleas of Mandela and other Commonwealth leaders that they be given clemency. After the killings, the Commonwealth heads of government meeting last week in Auckland suspended Nigeria's membership.

Mandela, who attended the meeting and is now on a state visit to New Zealand, told the South African Press Association travelling with him that he would telephone British Prime Minister John Major and US President Bill Clinton and ask them to apply oil sanctions.

"I am not satisfied with the fact they are not applying oil sanctions," Mandela said. "I will urge them to apply oil sanctions."

"We can see we are dealing with a very irresponsible fellow," Mandela said, referring to Abacha.

Mandela said a "hardened man" like Abacha would be unmoved by Commonwealth suspension and sanctions were needed to hurt him.

Ninety per cent of Nigeria's earnings come from oil, and the country suffers from an inflation rate of 57 per cent.

Mandela said Abacha's plan to restore democratic rule in Nigeria over three years was not acceptable to South Africa. He called for an independent structure in Nigeria, comprising mainly civilians, to oversee democratic changes and plot Nigeria's return to democracy.

UNDP consultant visits BARD

COMILLA, Nov 15: Senior consultant of Sub-regional Project of UNDP for Organizational Development in SAARC countries Soeb Sultan Khan visited Bangladesh Academy for Rural Development here on November 4, reports UNB.

He was accompanied by country coordinator of the project Badiur Rahman. They exchanged views with the faculty members of BARD on various aspects of the organization.

Director General of BARD Dr Salehuddin Ahmed apprise them of present activities and also the future plan of the Academy.

The UNDP officials also visited Joypur and KTCCA Ltd and exchanged views with the members of the samities.

UAE entrepreneurs urged to invest in Bangladesh

Bangladesh Ambassador to the UAE Ziaus Shams Chowdhury has called upon the entrepreneurs from the emirates to invest in Bangladesh, taking the benefit of low labour and utility costs, reports BSS.

He highlighted the congenial investment climate and a host of facilities available in Bangladesh for investment. The incentives provided by the government has already attracted investors from a number of countries, Chowdhury mentioned.

The ambassador spoke at a meeting held at Sharjah Expo Centre on Sunday between the visiting Bangladesh businessmen's delegation and UAE businessmen, according to a message received here yesterday.

The Chairman of the Federation of UAE Chambers of Commerce and Industry Hassan Abdulla Al Noman and some board members of the Sharjah Chambers of Commerce and Industry were present in the meeting.

Bangladesh businessmen dealing in handicrafts, garments, foodstuffs, perfumes and rice participated in the discussion.

Ambassador Chowdhury while asking UAE entrepreneurs to invest in areas like agro based industries, fisheries, chemicals, leather, textiles, minerals, tourism, telecommunications, natural gas and oil exploration informed the UAE businessmen that investors from countries such as Korea, China, Japan, Malaysia and UAE are already in Bangladesh, the message said.

Commercial Counsellor of Bangladesh Embassy in Abu Dhabi requested UAE businessmen to take part in the Dhaka International Trade Fair 96 to have a first-hand knowledge about Bangladesh and also to look into the investment possibilities.

UAE chamber President Noman urged businessmen from both countries to work for the promotion of trade and business between the two which, he said, would add new dimension to the existing warm and close relationship between them.

Salim Uddin Haider, President of Bangladesh Handicrafts and Exporters Association, focused on the comparative advantage available to investors in Bangladesh.



DCCI President Rashed Maksud Khan handing over a cheque for Taka three lakh for the flood victims to Prime Minister Begum Khaleda Zia at her office yesterday. Commerce and Information Minister M Shamsul Islam was present. — PID photo

APEC ministers' make-or-break talks on free farm trade

OSAKA, Japan, Nov 15: Asia-Pacific ministers began hard talking today about how far and how fast to open up the world's fastest-growing economies — and whether to start concerning themselves with keeping regional peace, reports Reuter.

Ministers from the Asia-Pacific Economic Cooperation forum started make-or-break talks on freeing farm trade, the most contentious issue to be settled before this weekend's summit.

In an indication of how high the stakes are, an APEC report forecast the group's economies could grow by a massive 20 per cent by the end of the century — the highest regional rate in the world — if several obstacles were overcome.

US Defence Secretary William Perry set the meeting buzzing with his suggestion in a Japanese newspaper interview that APEC should consider banding together to ensure the region's security.

And Japanese Prime Minister Tomichi Murayama, host of the third annual APEC summit, declared: "The time is past when Asian markets could be seen as tightly closed to protect indigenous industry from the threat of Western competition."

APEC, founded in 1989, groups Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Malaysia, Mexico, New Zealand, Papua New Guinea, the Philippines, Singapore, South Korea, Taiwan, Thailand and the United States.

US Trade Representative Mickey Kantor, carrying a heavier load since President Bill Clinton was forced to cut his visit to just two days because of the US budget fight, said APEC had done much in only a short time.

"We have come a very long way in APEC. It represents the fastest growing and largest market in the world," Kantor said.

But they are still stymied by the farm trade dispute, the main issue ministers will debate over the next two days before the summit at the weekend.

Japan, China, Taiwan and South Korea want their heavily protected farm sectors to get special treatment under the free-trade.

Algerian polls Trading closed amid fear of violence

ALGIERS, Nov 15: Algeria's economy began to grind to a halt yesterday as businesses shut down amid tight security ahead of the country's first free presidential elections, reports AFP.

The authorities closed weekly markets and ordered large supermarkets to shut up shops after threats of violence from Islamic extremists fighting a civil war that has left more than 30,000 dead since 1992.

Newspapers said many companies and public buildings had closed until after the election on Thursday for security reasons. Smaller shops and fruit and vegetable markets, however, were allowed to remain open.

Shoppers began stocking up and motorists filled their petrol tanks ahead of the expected shutdown as 16 million people prepare to go to the polls.

Some 200,000 members of the security forces, who began voting on Monday, continued filling into polling booths in their barracks on Tuesday so they would be free on election day.

Incumbent President Liamine Zeroual is widely considered to be the front-runner in an election in which all four candidates have pledged to work to end the civil strife.

Wise men see no economic recovery in Germany soon

BONN, Nov 15: The German government's Council of Economic Experts, popularly known as the "five wise men," yesterday said they saw no likelihood of an economic recovery either this year or next, reports AFP.

Presenting the council's much awaited annual report, member Herbert Hax said gross domestic product was unlikely to grow by more than two per cent this year, "which will not be enough to help the labour market."

In the previous year's report the council had predicted GDP growth of three per cent for this year.

"What worries us most is the unemployment, and the expected fall in investment," said Hax.

What investment there was would mostly be devoted to rationalisation, to the detriment of output, he added.

The report said German unemployment was likely to remain over 10 per cent of the labour force, or over 3.5 million people.

It explained the disappointing result by the unexpected appreciation of the Mark against major currencies, and a round of wage increases that had exceeded rises in productivity.

Prospect of exporting manpower to be studied 'Facts finding mission' to visit Mali next month

By Reaz Ahmad

A high-level official facts finding mission will visit Mali early next month to study the prospect of exporting manpower to the African country.

The mission, to be led by the Secretary, Ministry of Labour and Manpower, will study and collect facts about the agro-sector of the north-western African state, which offered to employ 30,000 Bangladeshi workers in the agricultural sector.

The visit of the mission is a follow up of an earlier visit to Mali by Labour and Manpower Minister Mir Shawkat Ali.

During his three-day state visit to Bangladesh in August last, President of Mali, Alphaoumar Konare, also renewed his country's offer to employ workers from Bangladesh.

It is learnt that Dhaka sent a set of a quarries to Bamako requesting basic information about the nature of the land.

A top official of the Manpower Ministry disclosed that in Mali, a country with a

huge area of cultivable land around the Niger basin, has a relatively low population density. All lands are owned by the government. The government provides land whenever someone approaches but, takes back if not cultivated, added the official.

The mission's visit would primarily be aimed at finding out what type of land the Bangladeshi workers would be provided with and whether the Malian government would provide financial assistance to them.

"We will also study what will be the rate of return and the irrigation facilities," said an official of the ministry.

In its final preparation for the visit, the ministry is now looking for a number of interpreters as the language spoken in Mali is French.

Talking to this correspondent, Secretary of the Manpower Ministry, M Haroon Rashid, said Bangladesh would consider exporting upto 5,000 workers per annum to Mali if the conditions are favourable.

Pakistan eases visa policy for investors

ISLAMABAD, Nov 15: Pakistan on Tuesday announced a new liberal travel visa policy for investors and business executives, particularly from Canada, Britain, Japan, South Korea and Malaysia, reports AFP.

Foreign investors can now obtain a three year visa instead of the previous three months, the Secretary of the government Board of Investment (BOI) Mohibullah Shah, told a news conference.

Shah said Pakistan was attracting a steady flow of foreign investment because of an "investment friendly" climate due to the economic liberalisation policies of the government.

Since the start its new financial year from July Pakistan had received foreign investments worth 250 million dollars in energy and other sectors, he said.

Ford, Mahindra to build auto plant in India

BOMBAY, Nov 15: Mahindra & Mahindra Ltd. of India and Ford Motor Co of the US will announce within weeks the site of a new multimillion dollar auto plant in India, Wall Street Journal.

"By the third week of November we will have a decision," said Anand Mahindra, Deputy Managing Director of the Indian company, which has signed a joint venture agreement with the U.S. car giant.

Ford and Mahindra & Mahindra are to choose between the western state of Maharashtra and the southern state of Tamilnadu as home for a plant producing compact cars. The governments of both the states have been aggressively courting the joint venture partnership on the matter.

The Mahindra & Mahindra official said both companies are having final discussions with the leadership of both the states, with a view to secure the most attractive terms for establishing a manufacturing base. "We are seeking the best conditions," he said.

The state of Maharashtra, home to India's biggest city, Bombay, has been tarnished by a decision in August to freeze development of a \$ 2.8 billion power plant being built by a U.S. consortium. The state recently re-entered negotiations with the Houston based Enron Corp. to revive the project.

Ford and the Indian company which specialises in utility vehicles, will invest \$ 800 million over the next seven years in 50-50 partnership to build cars in India.



Ambassador of the Netherlands in Bangladesh Robert A. Vornis called on State Minister for Industries Lutfur Rahman Khan at his office on Monday. — PID photo

Envoy calls on Khaleda Enhancing Dhaka-Ankara trade ties underscored

Prime Minister Begum Khaleda Zia today underlined the need for further enhancing the trade relations between Bangladesh and Turkey, reports BSS.

The Prime Minister said this when the outgoing Turkish ambassador to Bangladesh Kutlu Ozguven made a courtesy call on her at her office.

Referring to the setting up of the joint chamber of commerce and industry between Bangladesh and Turkey, the ambassador, who was here for the last two and a half years, hoped that the existing

trade and economic relations between the two countries would be further expanded and diversified in the years to come.

The Prime Minister thanked the outgoing ambassador for his efforts to strengthen the bilateral ties between the two friendly countries during his tenure in Bangladesh.

Describing the relation between Bangladesh and Turkey as "good" Begum Zia said the relation had been strengthened since the establishment of diplomatic ties between the two countries in 1977.

Transatlantic summit US, EU business leaders set trade agenda

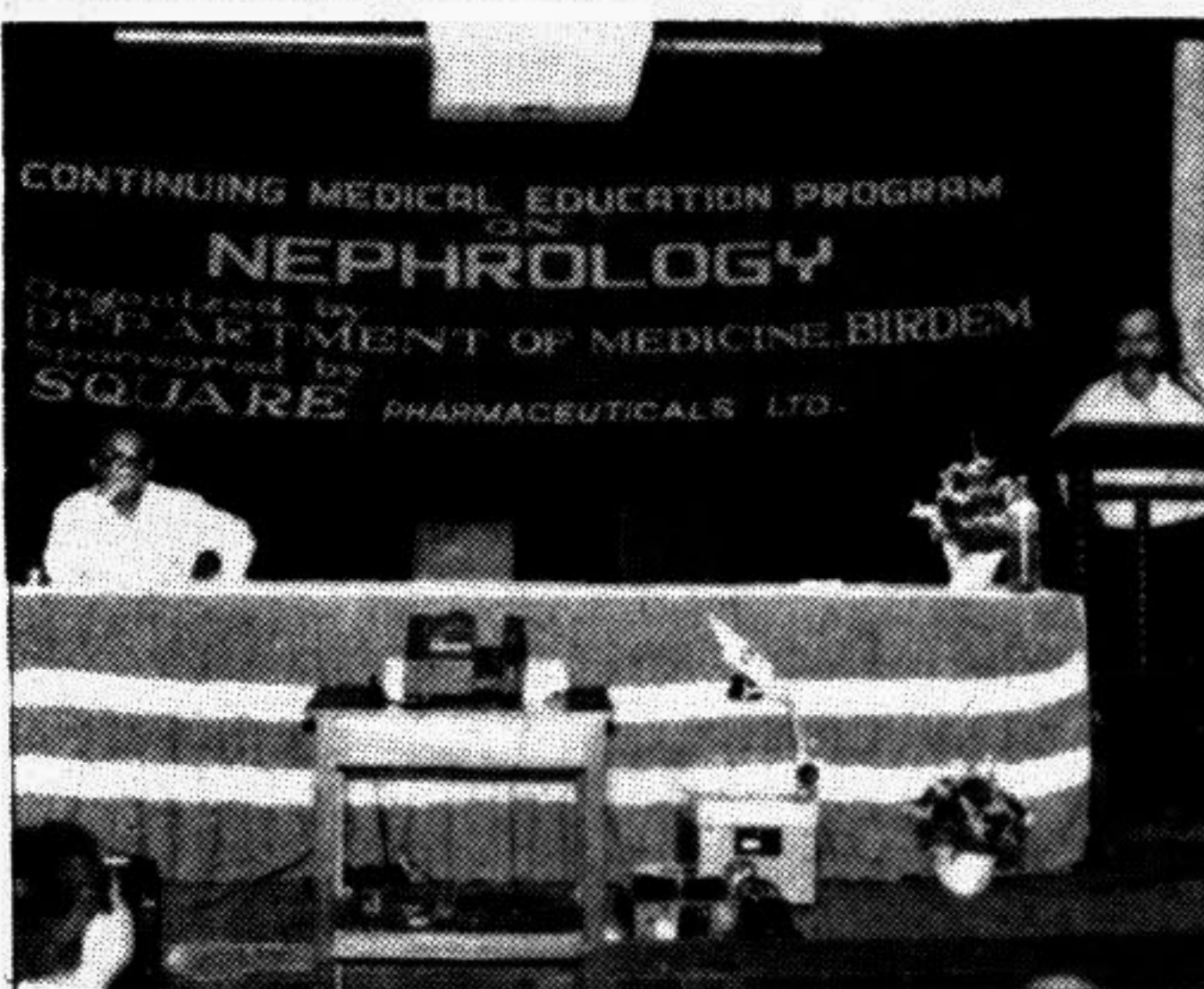
SEVILLE, Nov 15: Top business leaders from the United States and Western Europe have developed an ambitious set of trade policy recommendations for consideration by the December 3 Madrid summit meeting of President Clinton and top European Union (EU) leaders, says USIS.

The wide-ranging proposals were agreed at the November 11-12 Transatlantic Business Dialogue meeting in Seville.

The final report issued by the conferees stresses that their objective is "to keep Europe and the US competitive in the world Economy." The report charges excessive regulation is hampering competitiveness, and calls upon political leaders "to make every effort" to support and develop the growth of the transatlantic marketplace and build a strong framework within which trade, investment, capital and technology can flow freely across the Atlantic.

The report also calls for removal of all obstacles and public policy impediments so that business can operate on either side of the ocean without any unfair constraint or discrimination.

To help countries "acquire full and open access" to the benefits of the world free market trading system under established most favored nation (MFN) principle and to develop "a secure framework for international investment" have also set by the report as goals for the western economies.



Dr Samir Kanti Saha, Manager, MSD, Square Pharmaceuticals Ltd., addressed the CME programme of Square at BIRDEM in the city recently.

Square's CME programme on Nephrology held

The second Continuing Medical Education (CME) programme of Square on Nephrology was held recently at BIRDEM auditorium in collaboration with Department of Medicine, BIRDEM, says a press release.

The programme includes lectures on Aetiology and Management of Chronic Renal Failure, Treatment of Membranous Nephropathy, Haemolytic Uraemic Syndrome, Management of UTI, Pathology and Pathogenesis of Diabetic Nephropathy, BP ACE Inhibition and Diabetic Nephropathy and Management of Diabetic Nephropathy.

The speakers included Prof Matur Rahman, Prof K M Nazrul Islam, Prof Harun-

ur-Rashid, Assoc. Prof Habibur Rahman, Dr M G Kibriya, Dr Brig Ziauddin Ahmed, Dr N Islam and Dr Samir Kanti Saha, Manager, Medical Services Department, Square Pharmaceuticals Ltd.

China's foreign trade up

BEIJING, Nov 15: China's total import and export volume exceeded 220 billion US dollars worth in the first 10 months of this year, with exports up 32.8 per cent and import rising 31.1 per cent, compared with the same period of last year, says Xinhua.

স্বদেশী পণ্য কিনতে হও ধন্য
বাংলাদেশ ক্ষুদ্র ও কুটির শিল্প করপোরেশন
 ১৩৭/১৩৮, মতিঝিল বাণিজ্যিক এলাকা, ঢাকা-১০০০

টেন্ডার নোটিশ

নিম্নবর্ণিত কাজসমূহের জন্য সীলমোহরকৃত বামে বিসিক এর তালিকাভুক্ত ১ম, ২য় ও ৩য় শ্রেণীর ঠিকাদারগণের নিকট হইতে দরপত্র আহ্বান করা যাইতেছে। উক্তগণ যে, যাহাদের ভাট নিবন্ধন সার্টিফিকেট রহিয়াছে শুধুমাত্র তাহাই সিডিভিল কন করিয়া দরপত্র অংশগ্রহণ করিতে পারিবেন।

ক্রমিক নং	কাজের নাম	প্রাক্কলিত মূল্য টাকা	স্বাক্ষরিত টাকা (যে কোন উকিল বা ক্রেতা হইতে)	টেন্ডার ফরমের মাম (অফেরতযোগ্য)	কাজের সময়সীমা	টেন্ডার গ্রহণ			টেন্ডার খোলা		
						স্থান	তারিখ	সময়	স্থান	তারিখ	সময়
০১	মাটি ভরাট (২য় পর্য) পিন্ন নগরী হোসিয়ারী নারায়ণগঞ্জ পুরকৌশল-৫৬/১৪	১,৬০,১১,১৬২/০০	৩,২০,২২০/২৪	২০০০/=	৮ মাস	পরিচালক (অর্থ) বিসিক প্রধান কার্যালয় (৪র্থ তলা) ঢাকা ও আঃ কার্যালয়, বিসিক আঃ অফিস, ১২৮, মালেক ম্যানসন (৯ম তলা), মতিঝিল বা/এ, ঢাকা।	২৭-১১-৯৫ইং	সকাল ১১.০০ টা পর্যন্ত	পরিচালক (অর্থ) বিসিক প্রধান কার্যালয় (৪র্থ তলা) ঢাকা।	২৮-১১-৯৫ইং	সকাল ১১.০০ টা
০২	মাটি ভরাট পিন্ন নগরী, কিশোরগঞ্জ পুরকৌশল-২৪৩/১৫	৬৬,৬০,০০০/=	১,৩৩,২০০/০০	১০০০/=	৫ মাস	-ই-	-ই-	-ই-	-ই-	-ই-	-ই-
০০১	মাটি ভরাট (৩য় পর্য) পিন্ন নগরী, সঙ্গীপুর পুরকৌশল-২০৪/১৫	৫২,৪৮,০০০/=	১,০৪,৯৬০/০০	১০০০/=	৫ মাস	পরিচালক (অর্থ) বিসিক প্রধান অফিস, ঢাকা ও আঃ পরিচালক, বিসিক আঃ অফিস, ১৭, আগাবাদ বা/এ, চট্টগ্রাম।	-ই-	-ই-	-ই-	-ই-	-ই-
০৬	রাফা কার্পেটিং পিন্ন নগরী, নাটোর। পুরকৌশল-২৬৭/১৫	২৫,৫৭,৯২০/৬৫	৫১,১৫৯/৬৫	১০০০/=	৩ মাস	পরিচালক (অর্থ), বিসিক প্রধান অফিস, (৪র্থ তলা), ঢাকা ও আঃ পরিচালক, বিসিক আঃ অফিস, সপুয়া, রাজশাহী।	২৯-১১-৯৫ইং	-ই-	-ই-	০০-১১-৯৫ ইং	-ই-
০৫	রাফা কার্পেটিং (২য় পর্য) পিন্ন নগরী, লালমনিরহাট। পুরকৌশল-২৬৬/১৫	১৮,২৮,৯৯৯/৯৬	৩৬,৫৮০/-০০	১০০০/=	৩ মাস	-ই-	-ই-	-ই-	-ই-	-ই-	-ই-
০৬	রাফা কার্পেটিং (২য় পর্য) পিন্ন নগরী, চাঁদপুর পুরকৌশল-৮৬/১৩ (৩য় পুনঃ দরপত্র)	৪,০১,০১৯/৪৭	৮,০২৬/৩৯	৪০০/=	২ মাস	আঞ্চলিক পরিচালক, বিসিক আঞ্চলিক অফিস, ১৭, আগাবাদ বা/এ, চট্টগ্রাম ও প্রধান প্রকৌশলী পুরকৌশল বিভাগ, বিসিক, ঢাকা।	-ই-	-ই-	আঞ্চলিক পরিচালক, বিসিক আঞ্চলিক অফিস, ১৭, আগাবাদ বা/এ, চট্টগ্রাম।	-ই-	সুপ্ন ১২.০০ টা

সকল কার্যবিধি বিসিক চাকারীসমূহের সময়ের কাজ সম্পর্কিত বিস্তারিত বিবরণ প্রধান প্রকৌশলী, পুরকৌশল বিভাগ, বিসিক প্রধান কার্যালয়, ১৩৭/১৩৮, মতিঝিল বাণিজ্যিক এলাকা, ঢাকা, সর্বশ্রেষ্ঠ আঞ্চলিক পরিচালক এর অফিস ও সর্বশ্রেষ্ঠ শিল্প সহায়ক কেন্দ্র প্রধান অফিস হইতে জানা যাইবে।

০১। উল্লিখিত অফিস হইতে সর্বশ্রেষ্ঠ কাগজপত্র দেখাইয়া নির্ধারিত মূল্যের বিনিময়ে টেন্ডার ফরম পাওয়া যাইবে। টেন্ডার ফরম কয় করিবেন অন্য নির্মলিত কাগজপত্রের মূল কপি অবশ্যই দেখাইতে হইবে।

১৯৯৫-৯৬ আর্থিক সালের তালিকাভুক্ত/নবায়ন সদস্যগণ।

০২। উল্লিখিত কাজসমূহের সত্যায়িত কপি টেন্ডারের সাথে অবশ্যই দাখিল করিতে হইবে অন্যথা দরপত্র বাতিল বলিয়া গণ্য হইবে।

বিসিক/সংসারি৩০/১৫(৪৮)
 ডিএফপি-২৮১৬৯-১০/১১
 ডি-১২২০

প্রধান প্রকৌশলী
 বিসিক, ঢাকা।