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First with the news,
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Sarvari opens
musical
instruments
exhibition

State Minister for Women
and Children Affairs Begum
Sarvari Rahman yesterday in-
augurated an exhibition of local
musical instruments at a local
hotel, reports BSS.

In observance of Tourism
Month-94, the 25-day exhibition
was organised by Sonargaon Pan
Pacific Hotel. It will help increase
foreign tourists attraction in Bangladesh.

State Minister for Civil Aviation
and Tourism Abdul Mannan and
General Manager of the hotel, Yofi Hamano were
also present on the occasion.

The Musical instruments
displayed in the exhibition include
96-year-old harmonium and
different kinds of flute, sitar,
ekrara, dotara, guitar, dhol,
dugi, dhak, tabla and nupur.

Begum Rahman also inaugu-
rated a sight seeing tour pro-
gramme from Sonargaon Hotel
in Dhaka to historical place
Sonargaon under Narayanganj
district.

Rly snacks,
drinks for
Parabat
passengers

Bangladesh Railways will
serve cold drinks and snacks
among the passengers of the
intercity train 'Parabat' that
py between Dhaka and Sylhet, re-
ports BSS.

The arrangement will be
effective from November 21, a
press release of Bangladesh
Railway yesterday said.

Passengers travelling in air
conditioned and first class
will be given a bottle of cold
drink, a bottle of mineral wa-
ter, one piece of cake and a
piece of tissue paper. Passen-
gers travelling in 'Shovon'
class will be given a bottle of
cold drink and a packet of biscuit, the press release added.

Kuwaiti oil
minister starts
Asian tour

KUWAIT, Nov 16: Kuwaiti
Oil Minister Abdul Mohsen al-
Mudej left for Thailand on
Tuesday on the first leg of a
five-nation Asian tour, the
Kuwait news agency reported.
reports Reuter.

Mudej visits Indonesia from
November 18-24 for a meeting of
the Organisation of Petroleum
Exporting Countries (OPEC) and will also travel to
Singapore on November 24-
26. Japan on November 26-30 and China from November 30
to December 3.

Twelve-member OPEC will
decide 1995 output policy at
the meeting in the Indonesian
resort island of Bali.

Steps underway to intensify tea export campaign abroad

From Nurul Alam

CHITTAGONG, Nov 16: Au-
thorities are planning to step
up campaign abroad for boost-
ing exports of Bangladesh tea.
sources said.

Already Bangladesh sent a
tea delegation to some foreign
countries to explore tea mar-
kets. The four-member team
headed by a Joint Secretary of
Commerce Ministry, which left
for abroad on October 29, re-
turned on November 6 after
visiting Pakistan, Poland, and
CIS countries, the major buyers
of Bangladeshi tea.

Meanwhile, Bangladesh also
took steps to activate its trade
missions abroad to campaign for
raising tea exports, sources
informed.

Continuous depressing tre-
nd both in prices and export
sales in the auctions held here
every week, prompted the
authorities to take steps for
such campaigning, officials
informed.

Due to absence of most for-
eign traditional buyers in the
auctions of the current season,
the tea exports of Bangladesh
in July to September (94-95
fiscal) came down to five mil-
lion kilograms from seven mil-

lion kilograms in the same
period of previous fiscal show-
ing a fall of 2 million kilo-
grams, official reports said.

The average price of tea
also fell to Tk 38 per kg in the
auction markets while in the
previous season the average
price recorded at around Tk
50 per kg, reports added.

The average cost of produc-
tion per kg tea stands at Tk
45. Brokers and officials in-
formed that the tea growers
might sustain a huge loss for
selling tea at such a lower
price this season.

A British owned company
James Finlay's General Manager
Qamrul Islam echoing the
sentiment said "our losses
against tea may cross Tk ten
crores at season's end if the
present trend persists." Finlay
produces yearly about 11 mil-
lion kgs of tea in all 30 gar-
dens owned by it, Islam added.

Most of the Bangladeshi tea
planters are now facing severe
economic constraints due to
dull trading this time forcing
them to cut their gardens' de-
velopment and other inciden-
tal expenditures, growers' sources
said.

Country can shift from rice production to cash crops

Bangladesh has the eco-
nomic potential to shift out of
rice production into other food
and cash crops, speakers at a
day-long workshop said, re-
ports UNB.

They felt that farmers will
be better off by diversifying
their agricultural activities.

Experts said crop diversification
has emerged as priority
because the country has
approached rice self-sufficiency
and domestic rice production
has grown up to an extent that
domestic prices are now below
import parity levels, and rice
imports have virtually ceased.

The workshop on "Bangla-
desh Agricultural Diversification:
Issues and Prospects" was
jointly organised by the
Ministry of Agriculture and the
World Bank at BARC auditorium
in the city yesterday.

A study carried out by the
World Bank on the topic was
the main theme of the work-
shop, participated by some 80
representatives from the govern-
ment of Bangladesh, donors,
NGOs and entrepreneurs.

Split into four sessions, the
workshop was addressed,
among others, by Principal
Secretary to the Prime Minister
ANM Eusuf, Agriculture
Secretary M Akhtar Ali, World

Bank mission Chief Pierre
Landell-Mills, WB mission
leader Benson Ateng, Executive
Vice-Chairman of BARC Dr MSU Chowdhury,
Jeffrey Metzel and Lynn
Slinger of WB, former Planning
Minister Dr Fasihuddin Mahabub, Prof
Wahiduddin Mahmud of
Dhaka University, Additional
Secretary of the Agriculture
Ministry Mohammad Ahsan Ali
Sarkar.

The participants of the
workshop said crop diversity
can be assumed to increase the
number of different crops
grown as well as the relative
importance of each crop in
production.

ROK needs 2 lakh more foreign workers

SEOUL, Nov 16: South Korea,
which enjoys virtually full
employment, needs more than
200,000 extra foreign workers
to cover shortfalls in dirty, dif-
ficult and dangerous jobs, a
survey published today found,
reports Reuter.

The Korean Federation of
Small Businesses said it based
its estimate on a survey of
more than 16,000 small and
medium-sized companies.

The survey found the com-
panies preferred workers from
China, the Philippines and
Vietnam. In that order, and
most said their need for extra
labour was greatest in the final
quarter of the year.

About 25,000 migrants
work legally in South Korea,
the majority being ethnic Ko-
reans from China, but the justice
ministry estimates more
than 52,000 people work ille-
gally.

Labour rights' activists say
many work long hours in often
poor conditions and change
their homes regularly to evade
immigration investigators.

Workers from countries like
the Philippines, Pakistan,
Bangladesh and China come in
search of wages averaging be-
tween 400,000 and 500,000
won (500-600 dollars) a
month, far more than they
could expect at home.

Mof labour intensive indus-
tries in South Korea face stiff
competition from other cheaper
Asian producers.

But the prospect of the
further influx of foreign workers
in politically sensitive in
racially homogeneous South
Korea.

Unions and pro-labour
groups oppose the importation
of foreign workers, arguing it
will undermine wages for un-
skilled workers and could lead
to local unemployment.



Mahmoud Bayad, Ambassador of Iran in Bangladesh, called on Salman F. Rahman (R), President of the Federation of Bangladesh Chambers of Commerce and Industry, at the FBCI yesterday. They reviewed existing commercial and economic cooperation between the two countries and discussed various issues for expansion of bilateral trade and opportunities of investment.

Labour minister addresses day-long seminar

Promotion of safety-mechanism in industrial enterprises stressed

Labour and Manpower
Minister Abdul Mannan
Bhuiyan yesterday called for
closer cooperation between
the government, employers
and employees for the promotion
of health and safety mechanism
in the industrial enterprises,
reports BSS.

The minister said the govern-
ment has already initiated a
number of programmes for
improving the health and
safety measures in mills and
factories in the fourth five year
plan. A project on occupational
health analysis and accident
prevention training centre has
started functioning while pro-
grammes have been taken up
for strengthening the labour
inspection machinery of the

government, he said.

The minister said he has
been proved that the country's
industrial workers are not less
productive compared to any
standard. What is really needed
is a clear mechanism and a
good environment which can
ensure reward to the disciplined
and productive workers.

Mannan appreciated the ar-
rangement of the seminar and
expressed the hope that the
participants will get sense of
direction and necessary guide-
lines towards promotion of in-
dustrial safety and health.

APEC sets 3-year timetable to improve product standards

JAKARTA, Nov 16: The
Asia-Pacific Economic Cooperation
(APEC) forum has set an
ambitious three year timetable
to improve regional product
standards under an internal
framework adopted by APEC
ministers.

A declaration on the frame-
work for APEC standards and
conformance, obtained by AFP,
was to receive further backing
from leaders of the 18-mem-
ber group at their informal
summit in Bogor near here on
Tuesday.

Greater commonality of
approach to standards and
conformance arrangements
will facilitate more rapid trade
flows, reduce costs and en-
courage greater integration of
production networks," the
declaration said.

APEC leaders identified
standards issues — such as the

requirements do not create
unnecessary obstacles to in-
ternational trade," the declaration
said.

No member should be pre-
vented from taking measures
to ensure export quality or
protect human, animal or plant
life or health and the environ-
ment. Nor should the avoidance
of deceptive practices be
prevented.

Jiang's proposals
supported

Another report from Hong
Kong adds: Many Asia Pacific
economic cooperation forum
members expressed support
for proposals by President
Jiang Zemin at the two-day in-
formal summit in Indonesia,
the official Chinese news
agency Xinhua said.



Delta Life Insurance Company Ltd arranged a cultural show on the occasion of reception to Shafat Ahmed Chowdhury, Managing Director & Actuary of the company at its office at Sadar Road in Barisal recently.

— Star photo

Reform vs unemployment: How Bangladesh is reshaping its future

This article, based on an interview with Finance Minister M Saifur Rahman, was published as a cover story in the November issue of Asia Today, a monthly business magazine published from Australia. The Finance Minister was interviewed by Florence Chong, Editor of the magazine, during the annual meetings of the International Monetary Fund and the World Bank — which Rahman chaired as the immediate past governor of the boards of the two Brettonwoods sister institutions — in Madrid, Spain, last month.)

Saifur Rahman understands
all about the pain caused by
economic reform.

In Bangladesh, one of the
world's poorest countries, the
pains are especially acute. But
it is a necessary task if
Bangladesh is to keep in step
with its neighbours, which
have also discovered the urgency
of economic reform.

As Minister for Finance,
Rahman is confident that
Bangladesh will not turn back,
despite the considerable social
costs — notably unemployment.
For the bottom line is that
Bangladesh simply must be
competitive in the world market.

The commercial arm of the
World Bank, the International
Finance Corporation (IFC), and
another organisation, says Rahman,
are investing in a com-
prehensive integrated textile
mill. The idea, he says, is to
provide "backward linkages" to
the garment factories. Until
now, he says, almost 80 per
cent of raw material for the
garment industry — the largest
export earner — has been
imported. The mill will be able
to start with spinning, and
produce fabrics ready for use
in garment factories.

Currently, Bangladesh ex-
port earnings total around
US\$3.5 billion. By the year
2000, says Rahman, he cer-
tainly hopes the figure will be
US\$6 billion, if not more.

"We have achieved excellent
macro-economic reform. Our
currency is stable, and the
current account deficit is just
two per cent. Inflation is down
to two per cent," Rahman says.
Foreign reserves have im-
proved to a level equal to seven
months of imports. Bangladesh
receives about US\$1 billion

exporting countries.

Bangladesh wants to broaden
its industrial — and export —
base by encouraging investors
to build up a consumer elec-
tronics and computer industry.
As well, there is an urgent need to
increase the number of traditional
industries — ceramics and leather.

Sectors once held by the
public sector — telecommuni-
cations and energy — are being
privatised. Rahman says the
government has divested its
interest in the energy sector.
Australia's BHP Ltd is investing
around US\$500 million in the
oil and gas sector. US compa-
nies are looking at exploration
opportunities.

"Telecommunication is one
area that we (the government)
ought to get out of. It won't be
easy because unions are pro-
tecting jobs," says Rahman.
Still, the government has given
three contracts to foreign
investors, including one for cel-
lular telephones of the Hong
Kong-based Hutchison group.
In time, he says, Bangladesh
will go down the same route as
Pakistan and India in opening
up state-owned telecom ser-
vices to the private sector.

The Zia government has
removed restrictions on for-
eign investment, allowing total
foreign ownership. It has also
floated the taka to make it
much easier for the foreign
investor. The currency is, now
fully convertible, inflation is
under control and, more sig-
nificantly, the momentum for
economic growth is expected
to be sustained.

Rahman told Asia Today
that Bangladesh is aiming for
six per cent growth in the cur-
rent financial year — "the
highest in recent times". It

would be export-based growth.
Once Bangladesh almost totally
relied on the former Soviet
Union to take its exports, but
since 1991 has diversified its
markets to include Japan, Eu-
rope and the United States.
With the economies of these
countries improving, he hopes
demand for Bangladesh agri-
cultural and marine products,
leather goods, ceramics, garments
and handicrafts will in-
crease.

Rahman sees government
involvement as the biggest
"misuse of resources" which would
otherwise be used for the
promotion of economic
growth in general. Over the
years, the only product of govern-
ment involvement has been
the employment of hundreds
of thousands of people in the
public sector.

Bangladesh hopes to get
about US\$600 million in loans
from the World Bank this year.
This is a 25 per cent increase
on last year's US\$450 million.

In most years, Bangladesh
receives up to US\$1 billion in
aid from multi-lateral agencies
and bilateral arrangements.
Debt servicing, he says, is down
to 15 per cent of export
income (from 25 per cent in
the early 1990s).

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intervention — or more appro-
priately planning policies —
have been successful in countries
such as South Korea and
Singapore. But in Bangladesh,
he says, what is desperately
needed is (private) ownership
and marketing skills — these
can only come from the private
sector. For many years, he
says, the government has tried
to work on a South Korean
model but "we made a mess of it".

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from worker remittances from
overseas.

Rahman says strong invest