The Export Promotion

Bureau (EPB) of Bangladesh

will provide financial help to-

the new entrepreneurs under

the Export Promotion Fund

meeting of the EPF committee

allocated Taka five crore for

the fund to help increase ex-

committee is planning to pro-

vide money from the fund to

those new export-oriented en-

terprises which have appropri-

ate technology but suffering

ports from the country.

The government has already

According to sources, the

on Sunday.

Biman BANGLADESH AIRLINES

Zia international Airport, Kurmitola, Dhaka, Phones, \$94771-9, 894730-4, Cable, Airbangia

Tix: 642649 DABG BJ

Stores & Purchase Directorate

International Tender

Sealed tender is hereby invited by Biman Bangladesh Airlines

from Manufacturers/Local agents/Suppliers/Indentors for supply

Description

High Lift Plat Form for maintenance of

Tender schedule with detailed specification/terms and condi-

tions will be available at a cost of USD 20/- (USD Twenty) or

BDT 800/- (Tk Eight hundred) only per set with Accounts Officer,

Cash & Banking, Biman Admin Building, Zia Int'l Airport, Dhaka as

well as with Finance Manager, Biman, Singapore, Amsterdam

Hong Kong, Frankfurt, London, New York and Tokyo on cash

payment (Non-refundable) on all working days up to 29-11-1994

The last date of tender submission is 30-11-1994. Bimar

management reserves the right to accept/reject any or all the

tender, increase the quantity of item without assigning any reason

Government of Bangladesh

Office of the Executive Engineer, (RHD)

Phone: 20678

Road Division, Khulna

**Notice Inviting Tenders** 

General Manager (S&P) ACTG

50 of 1994-95 of Khulna Road

Construction of boundary pillar

at 33rd KM to 65.00 KM of

Betgram-Tala-Paikgacha-Koyra

Road under (RHD), Road

Division, Khulna during 1994-95.

"A" to "E" General category

Superintending Engineer

(RHD), Road Circle,

Executive Engineer, (RHD),

Executive Engineer, (RHD)

Executive Engineer, (RHD)

Road Division, Satkhira.

Road Division, Bagerhat

AND

Road Division, Khulna.

Executive Engineer, (RHD)

Road Division, Khulna/Satkhira/

Bagerhat and all Sub-Divisional

Engineer's offices under (RHD)

Road Division, Khulna.

266-Janaguruttapurna.

25 (Twenty five) days.

Up to 12-30 PM on 2-11-94.

At 12-45 PM on 2-11-94.

Tk 1,41,347/-

Tk 2,827/-

contractor.

DC-10 Aircraft

Ref: DACPB/Int'l Tender/005/94 Fax: 880-2-893028 Dtd: 12-10-1994

The decision was taken at a

DHAKA TUESDAY, OCTOBER 25, 1994

Best with the views

#### Arab League to participate in ME econ summit

CAIRO, Oct 24: The Arab League will participate in a three day Middle East economic summit opening in the Moroccan city of Casablanca on October 30, Egypt's Middle East news agency reported Sunday, says AFP.

Arab League Secretary General Esmet Abdel Meguid will head the League's delegation to the summit, and will also hold talks on Arab issues with Morocean officials and other delegations, MENA said.

The 22-member League based in Cairo imposed an economic boycott on Israel in the early 1950s, but recently the six-nation Gulf Cooperation Council (GCC) lifted the indirect boycott of companies doing business with Israel.

Israeli Foreign Minister Shimon Peres said in Cairo Sunday the conference would " represent an approach towards a new Middle East economy.

It would be the first economic summit to bring together Palestinians, Israelies, Arab States, Americans, Asians and Europeans. Peres said.

## 47th auction of BB bill held

Eighteen bids for a total amount of Tk. 620 crore were received at the 47th auction of the 91-Day Bangladesh Bank Bill held yesterday, says a press release.

Three bids were accepted. Face value of the bids accepted was Tk. 100 crore. The weiaverage price of the accepted bids was Tk. 99.71 per 100 Taka. The corresponding yield is 1.9 per cent per annum.

of following item:

Item No

whatsoever

DFP-7757-19/10

Tender Notice No.

Name of work

Charge to

Estimated cost

Time allowed

2% Earnest Money

Eligibility of contractor

Last date and time of

receipt of the tender

Date and time

opening of the bid

opening of the bid

10. Date and time

# Entrepreneurs under EPF to receive EPB help

By Staff Correspondent

The capital would be given on the basis of equity participation which means the fund will bear certain portion of the paid up capital of the company and get profit according to the share. The company is required to be enlisted with the joint stock exchange.

The committee is now finalizing the rules and procedures in this regard.

"The programme may begin from January next, if our recommendations are approved by the Ministries of Commerce and of Finance, a close source of the EPB told The Daily Star.

The committee has divided the new enterprises into four

categories: micro, small, medium and large. The enterprises which have capital from Taka one to five crore have been marked large while others with Taka 5 to 25 lakh capital micro. Under the programme, the

fund may provide up to 90 per cent share of the capital.

The next meeting of the committee is scheduled to be held on Thursday. According to an informed

source, the amount of this fund is too small for the purpose. More money is needed to expedite our export sector. The government should give more attention in this regard.



The Vice-President of Chinese Textile Corporation for Foreign, Economic and Technical Cooperation Qian Wei Yi called on Industries Minister A M Zahiruddin Khan at the latter's office in the city on Sunday. -PID photo

## New super rice likely to boost output by 25 pc

WASHINGTON, Oct 24: A new super rice strain could boost rice production by 25 per cent, enough to feed an additional 450 million people a year, the International Rice Research Institute reported.

says AFP. Rice, the major crop for developing nations, feeds half of the world's population. However, demand is slowly outstripping production.

The "super rice" has the potential to increase production while using the same amount of land as current strains, an important factor in rapidly developing Asian nations, experts

01 unit

"This rice will go a long way toward feeding the world's people through the next century, especially in Asia where rice is the staple,", said Ismail Serageldin. Chairman of the Consultative Group on International Agricultural Research (CGIAR), which the IRRI and 16 other scientific

centres are part of. Super rice and other global agricultural research projects are being discussed at the CGIAR international centres week in Washington from October 24 to 28.

Development of the new variety also comes as rice production faces a host of pres-

"It's not possible to step up rice production dramatically by planting on new land, Serageldin said.

."Some of the best rice land is being lost to population growth and rapidly expanding urban centres, while remaining virgin lands are not suited for rice," he added.

In addition to these factors, some 10 per cent of traditional rice farming land is showing signs of fatigue from monoculture farming practices.

According to IRRI figures, super rice production could reach 12.5 tonnes per hectare (2.47 acres) up from conventional strains producing 10 tonnes per hectare.

If the super rice were planted widely it could produce 100 million more tonnes per year, providing some 450 million people with the annual average consumption of 200 kilograms (440 pounds), the IRRI said.

With population figures predicted to hit 8.3 billion people by the year 2025 from the present 5.5 million, the new variety may prove pivotal

"We don't know yet how many people will live on earth in the middle of the next century, but we know that we have to produce at least more than twice the food we harvest today," said Klaus Lampe, Director General of the

Philippines-based IRRI. "We don't have the technology yet to make that happen. The new generation of rice, however, is a very important building block to achieve this goal," he added.

The new super rice comes from strains selected from some 80,000 rice samples the IRRI maintains.

After five years of development, the end yield produced prototypes with thick and sturdy stems as well as thicker, darker green and erect leaves to achieve the increased yield.

Researchers will now try to breed enhanced resistance to pests and disease as well as culture different tastes and cooking qualities.

## Canadian aid for poverty alleviation in Bangladesh to continue

Canada would continue to help Bangladesh in its bid to alleviate poverty, said the Canadian High Commissioner in Dhaka, reports UNB.

Jon. J. Scott was speaking at a seminar on "The role of the UN in Poverty Alleviation' in the city on Sunday. It was jointly organised by the "Bangladesh 2000" and the United Nations Information Centre.

He said Canada's support for poverty alleviation programme in Bangladesh has several aspects. The largest Canadian contribution is channelised through the Rural Maintenance Programme which benefits poor women in rural areas. This is one of the largest projects of its kind in the world and is administered for Canada by CARE.

Scott told the seminar that over the past 10 years Canada had provided 145 million dollars to this programme through the monetisation of food

Canada has also supported the Grameen Bank in its formative stages for some 10 million dollars and Proshika Kendra for up to 25 million dollars over the past 20 years. BRAC has also been a major beneficiary of Canadian aid, the envoy said

The government of Bangladesh also receives Canadian aid in its rural development programme. The target group of one such programmes Rural Development 12, is landless women and men.

Scott said his country was also working with UN agencies such as UNDA, UNICEF. UNHCR, WHO, UNFPA.

#### Pakistan agrees to open ter \_e market to US

WASHINGT .. Oct 24: For the first time in at least 20 years, US textile and apparel products will be allowed into Pakistan, says US Trade Representative Mickey Kantor. says USIS.

Kantor announced October 19 that a tentative agreement had been reached between the United States and Pakistan that calls for Pakistan to remove all prohibitions on the importation of fibers, yarns, fabrics, home furnishings and clothing by July 1, 1995, and to not raise tariffs on these products from agreed upon levels. The agreement must still be ratified by Pakistan's cabinet.

"This is a landmark agreement," Kantor said.- "It is a victory for American textile and clothing workers." he

## Sangbadik Oikya Andolan greets Salman

Sangbadik Oikya Andolan, a forum of working journalists, congratulated Salman F Rahman on his election as President of the Federation of Bangladesh ...ambers of Commerce d Industry.

In a statement today (Monday), Andolan President Mahfuzul Huq Khan and General Secretary Nazrul Islam hoped Rahman would play an effective role in strengthening the national economy.

The journalist leaders also expressed the hope that the business community, by creating job opportunities, would ensure social security for all ci-

## Biswas tells IJO seminar

# Revitalise jute sector

President Abdur Rahman Biswas yesterday asked all concerned to strengthen research and technology development efforts and market promotional activities for revitalising the jute sector, reports

New avenues of bulk use of jute need to be identified and pursued vigorously alongside the production of traditional jute goods, he said inaugurating a seminar at a local hotel.

President Biswas noted that the recent global environmental consciousness had strengthened the position of jute as a natural commodity which. he said, is going to have a longterm bright future.

International Jute Organisation (IJO), the Dhaka-based association of Jute producers and users, organised the daylong seminar on "Jute and IJO" to mark the completion of ten years of its operation.

Pointing at the decline in demand for jute, the President stressed the "need to consider as to why the jute sector has not progressed as per our expectations."

He said the technology, for both agricultural production and industrial manufacturing. remain largely old and traditional, and no significant efforts had been made to develop new processes and products.

The technology for the development of the commodity, facing stiff compe-

tition from various substitutes. has not developed in the jute industries necessary for the modern world economy he

ROK pledges \$ 4b to promote projects in Pakistan

SEOUL Oct 24: A visiting Pakistani business delegation said it had obtained South Korean pledges to promote projects worth four billion dollars, including two power plants, newspapers reported Sunday, says AFP.

Memoranda of Understanding were signed with South Korean businesses to promote 15 projects in Pakistan, Asif Ali Zardari, delegation leader and husband of Pakistani Prime Minister Benazir Bhutto, told a news conference before winding up his mission here.

The memoranda covered two power plants worth 900 million dollars between south Korea's Saethan Consultants Co. and Pakistan's Akhtar Group, and an 800 million dollars off refinery between Hyundai Engineering and Construction Co. and Pakistan's State Oil Co.

South Korea was the second largest investor in Pakistan last year, following the United States." Zardari was

quoted as saying He also offered to provide favourable treatment to South Korean investors in Pakistan.

Lauding the IJO role in catalysing meaningful international cooperation for jute development, he said the organisation might work out policies. programmes and priorities for overall development of jute. kenaf and allied fibres.

President Biswas mentioned the measures to be taken under the 250 million US dollar Jute Sector Reform Programme and said these are expected to create a viable jute industry essentially in the private sector to run on commercial basis in a reformed environment

Besides, measures have been taken to intensify jute cultivation as well as local consumption through bulk use such as the production of paper pulp from green lute.

Recalling the past glory of the golden fibre, the President urged all related with jute and jute industries to augment production in the fields, mills and factories to make it a viable and profitable sector. "To achieve this, we are to

ensure fair price to the growers, efficient management, higher productivity and no stoppage of work under any circumstances." he said.

The inaugural session of the seminar was also addressed by Jute Minister ASM Hannan Shah, International Jute Council Chairman H De Brabander and IJO Executive Director KM

## Seminar on quality management for export promotion begins

A two-day seminar on 'total quality management for export promotion' began here yesterday with a call to the entrepreneurs to raise the quality of their products to international standard to promote export, reports BSS.

The speakers at the seminar said quality contains not only physical property but also cost and delivery. If the manufacturers consider to satisfy only the domestic market without developing quality then they will lose the market when competitors with better products will come up, they opined.

They said promotion of industrial quality control is very essential for management personnel in any country, particularly a developing country like Bangladesh to get international market. 'TQC (Total Quality Control) management is the key to cope with the various

requirements from the world market and expand trade. The seminar was organised

by the Association for Overseas Technical Scholarship (AOTS) in cooperation with Japan External Trade Organisation (JETRO), Bangladesh AOTS Alumni Society (BAAS) and the Institution of Engineers. Bangladesh (IEB).

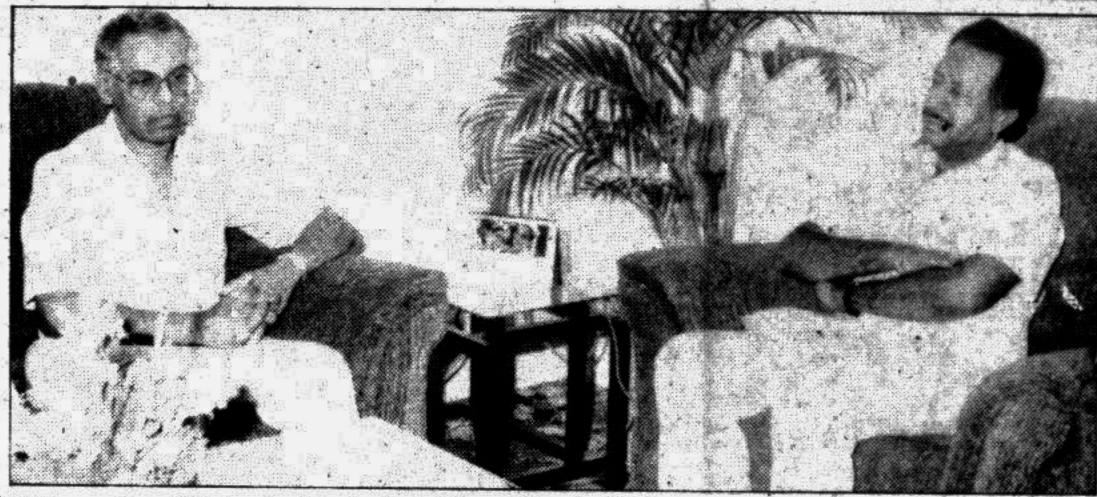
Held at the IEB, the inaugu ral ceremony was attended by Prof M Shahjahan, Vice Chancellor of Bangladesh University of Engineering and Technology (BUET) and President of the Institute as the chief guest. Jetro representative in Bangladesh Katsumi Hara, AOTS represen tative in Bangladesh Dr. A K M Moazzem Hussain, IEB Vice President MAK Azad and Steering Committee Chairman Ashraful Haque also spoke while Steering Committee Member-Secretary AMM

Khairul Bashar gave the vote of thanks.

Thirtynine executives including chairmen, managing directors, general managers and production managers representing various industries and business houses are taking part in the seminar. Taiki Akimoto, Senior Management consultant of the Central Japan Industries Association, is conducting the technical sessions of the seminar.

· Dr M Shahjahan said as quality is the key to the promotion of export the management personnel should be acquainted with various theories and concepts of TQC management for more quality products. "The more you can market, the cost will be less," he

The BUET Vice Chancellor. hoped that the seminar on TQC would be extremely beneficial for participants.



Ambassador of Qatar in Bangladesh Atique Nasser Al-Bader called on State Minister for Civil Aviation and Tourism Abdul Mannan at the latter's office in the city on Sunday. -PID photo

## China running up against hostile foreign markets Lu Xiaoming writes from Beijing

#### China is running up against hostile foreign markets as it tries to double its export volume to 200 billion dollars by the end of the decade. A surge in antidumping charges against Beijing has Chinese officials claiming trade protectionism by Western governments.

"It is only because China is most vulnerable," says Zhang Yuqing, Director of the Anti-Dumping Division of the Ministry of Foreign Trade and Economic . Cooperation (MOFTEC).

China has grown for the world's 32nd largest exporting nation in 1978 to its current position of 11th. Zhang notes. That growth has been fuelled by 15 years of export expansion at an annual rate of 16 per cent compared to a global average of eight per cent, he adds. "When a hog gets too fat, there comes the slaughterer." Zhang said quoting a Chinese proverb.

Dumping is the international

trade language used when ex-

porters are accused of selling

their goods on foreign markets.

below the cost of manufacturing

According to MOFTEC figures, in the past 15 years up to June, a total of 172 anti-dumping cases were filed against China in 27 countries. After only two cases against China in the 1970s, the frequency increased to six a year in the 1980s and has soared to an annual rate of 22 in the 1990s.

In the first half of this year. 19 anti-dumping cases were filed against Beijing. At 54, the European Union has the largest number of cases against China followed by the United States For the Chinese officials the

charges are not about dumping but trade protectionism. They say that although the completion of the Uruguay Round of the General Agreement on Tariffs and Trade (GATT) promises a freer flow of trade and the GATT members have been obliged not to increase customs duties and import quotas, anti-dumping remains a handy hedge for trade restric-

Zhang points out that antidumping charges are on the rise around the world not just against China. The country's vulnerability comes from the perception that it is not a mar-

ket economy despite the efforts

of economic reform in recent

years, he adds.

Labelled a non-market economy. China is perceived as a country where the state controls electricity cost, commodity prices, salaries, foreign exchange rate and whatever else may affect the cost of a product, and consequently, its domestic price.

The domestic price of a product from a non-market economy is not accepted as fair price in an anti-dumping investigation, which means other socalled surrogate countries are called upon to compare their prices with the exporting price of the product in question to decide whether or not dumping has taken place.

"The surrogate countries

serve as elastic rulers," says Zhou Shijian, Deputy Director of the Beijing-based International Trade Institute. "They are picked up randomly."

Zhou recalls a case while working in the Chinese Embassy in Washington when both China and India were charged with dumping - at the same price - some construction products. The Chinese goods were slapped with a duty of nearly 12 per cent when surrogate countries Japan and France ruled they were dumped while Indian products were left unchanged.

"Two countries with similar development level sell the same product with the same price to the same market at the same time," Zhou says. "One is dumping and the other is not. What would you call this if not prejudice?"

Considered even more outrageous by Beijing was a move by Mexico in April 1993 when 10 categories and thousands of Chinese products were slapped with duties ranging from 18 to

l, 100 per cent. Some of the products involved cannot be produced in Mexico while others have never been exported to the country.

"This is absurd." says Dong Yi, a MOFTEC official who deals with legal affairs in trade with Latin American countries. He explains that an anti-dumping petition normally comes from local industries who feel injured by less expensive imported substitutes. But a country which does not produce a certain product should not be questioning the price, Dong

To the dismay of Chinese trade authorities, China lost most of the anti-dumping cases against its products, with many of the cases undefended due to legal expenses and a lack of ex-\*pert legal counsel.

Export losses are estimated at billions of dollars. A pending petition against China's shoe exports to European Union is threatening to decimate the country's annual two billion

dollars footwear export market.

Faced with mounting antidumping cases and economic losses. Chinese trade authorities have taken some action. Guidelines for responding to dumping charges were brought into effect and within a year regulations for punishing exporters who sell products at lower than production cost will be put in place.

Officials also stress that market elements are rapidly increasing in the economy to the point that more than 90 per cent of commodity prices in the country are already determined by the market. While local manufacturers

and exporters are getting familiar with the procedures of antidumping investigations making them more adept at dealing with the charges, officials say foreign anti-dumping authorities are also gaining a better understanding of the transitional Chinese economy. -Gemini News

Lu'Xiaoming works for China Features in Beijing.

## other Govt. holidays DFP-7774-19/10

11. Name of offices where

tender schedule will be

sold on all working days

except .Fridays and

Quazi Ghulam Mustafa Executive Engineer, (RHD), CC Road Division, Khulna