

# DThe Baily Star DUSINESS



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### Palestinian economists warn

## Fund constraints may hamper peace process in Gaza, Jericho

JERUSALEM, July 16: Palestinian economic experts. keen to rebuild the dilapidated infrastructure of the autonomous Gaza and Jericho areas, warn the peace process could be jeopardised if the necessary funds are not made available, reports AFP.

"The situation is very difficult," said Hassan Abu Libdeh. deputy head of the Palestinian Economic Council for Development and Reconstruction (PECDAR).

The 42 million dollars so far released by aid donors to fund Palestinian self-rule "are not even enough to cover the costs of the next two months."

Donor countries have pledged 720 million dollars in financial aid for the Palestinians for 1994 and about two

billion dollars over a five-year

But they have set conditions for the methods of payment and monitoring how the mo-

ney is spent. The Palestinians regard such restrictions as interference in their economic and even political affairs.

Recently the Palestinians decided to put the management of funds destined for the Gaza Strip and West Bank enclave of Jericho in the hands of a subsidiary of the powerful US merchant bank . Morgan Stanley.

But the aid donors remain

"We have reservations about financing the Palestinians" current expenditure and we are not clear about PECDAR's operations," a Western diplomat said in June, on the eve of a meeting of donor countries in Paris.

The European Union. Japan, Norway, Russia, Canada and the United States are the main donor countries.

Abul Libdeh said the donor countries could decide through which channels the funds would be released, but the Palestinians should decide on spending priorities.

He called on the new Palestinian authority to draw up a development programme "as soon as possible."

Observers say relations between PECDAR and the selfrule authority are strained because both want control over how the aid money is used.

PECDR accuses the authority of delaying implementation

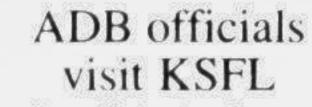
of its recommendations on introducing a financial system and tax collection.

In Jericho, dozens of Palestinian farmers protested Wednesday over the construction of new buildings on agricultural land, which is the enclave's main resource.

And in Gaza, businessmen protested outside the Invest ment and Development Department, demanding special entry permits for Israel and the West Bank and protection for their products against Israeli competition.

Only 20,000 Palestinians in the Gaza Strip are allowed to work in Israel.

The per capita annual gross national product (GNP) of the Strip is 780 dollars, compared with 11,000 dollars in



Peter McCawley, Executive Director, along with N Cinnamon Dornsite. Teoman Kerman, Cohn Pratt Zhou Yuegun and Qazi Shainsul Alam, Alternate Executive Directors of the Asian Development Bank (ADB) and SABR Thalakada of BRO. ADB (Alternate Director of KSFL Board) visited Kader Synthetic Fibres Ltd (KSFL) on Friday, says a press release.

Md Sahabuddin Ahmed, Managing Director of KSFL. received the guests at the factory site and showed them around.

KSFL is the only plant in Bangladesh which has been producing polyester filament varn from PET chips. The plant has been established with process and production technology from "TORAY". Japan.

KSFL, the most modern and the largest plant of this kind in Bangladesh has been financed by Asian Development Bank (ADB). Netherlands Development Finance Company (FMO). Asian Finance and Investment Corporation Ltd (AFIC), Saudi-Bangladesh Industrial and Agricultural Investment Company Ltd (SABINCO) and Bangladesh Shilpa Bank (BSB).

US industrial

output up

weather linked to surging util-

ity outputs sent US industrial

production 0.5 per cent higher

in June, the government re-

use, the Federal Reserve said

production was up a slight 0.1

per cent last month, the same

as the overall increase for May.

mines and utilities plants has

risen for the past 13 consecu-

cent capacity for the month,

tive months.

up 0.3 per cent.

Production at US factories.

Plants operated at 83.9 per

Without the higher utilities

ported Friday, says AFP.

WASHINGTON, July 16: Hot

#### Puerto Rico rations water SAN JUAN, Puerto Rico,

July 16: A new, tougher rationing pan was announced for this US commonwealth Friday that will leave half of the Caribbean island's residents without water for up to 32 hours at a time, reports AP.

Water authorities, facing dry skies and dwindling supplies, said the restrictions are meant to stretch eight days worth of water left in the Carraizo reservoir, the major reservoir for San Juan area, to last 14

"When you have less, you have to make do with less. It's no longer a matter of choice," said Emilio Colon, Executive Director of the Aqueducts and Sewers Authority.

their efforts for speedy devel-

opment. "Our workers are

proud, intelligent and quick

to learn," he said adding that

they are also the cheapest in

Ahmed, Chairman of Sensam

ewah Company, said that

Malaysia always looked upon

Bangladesh as an important

source of manpower in their

efforts for development and

Dato Radzi Bin Sheikh

the world.

industrialisation.



WASHINGTON. July 16: Federal Reserve Chairman Alan Greenspan Friday said the United States is experiencing "ideal" economic times but warned that future prosperity was jeopardising the country's still huge budget deficit, reports Reuter.

Members of the Board of Directors of Asian Development Bank (ADB) led by Peter McCawley,

Executive Director of ADB, visited Kader Synthetic Fibres Ltd. (KSFL) on Friday.

"The US economy has recently been experiencing the ideal combination of rising activity, falling unemployment and slowing inflation." Greenspan told a dipartisan commission on government spending and tax reform.

But he made clear that the country must not let good economic ties create an atmosphere in which policy makers take the view that the deficit, despite some recent improvement, is no longer a critical problem.

"We cannot let this good behaviour lull us into neglecting the underlying problems of our economy," Greenspan told lawmakers.

At the same, he said he detected a dramatic shift in the public's attitude toward the deficit and a willingness to make the hard choices necessary in bringing the economy

more into balance. "I hope and really do believe (that progress will be made). Greenspan told the commission, adding that improvement will show up in the levels of in-

terest rates. But Greenspan made it clear than the United States really has no choice but to deal with the deficits since eventually they will produce eco-

nomic instability and very hard "There is no alternative to scaling back growth in federal spending if we are to avoid

growing deficits as we move into the next century," he said. Greenspan dodged questions about tax policy and specific revenue cuts, saying as he choices are political in nature and he would rather not add his voice to the debate. At the same time, he said the deficit in the years ahead

is mostly the creature of health

has in the past that such

care costs, expected to balloon as American society increasingly ages. "Entitlements are programmed to grow at a rate that will surely exceed growth in

the tax base, threatening a destabilising escalation of deficits," he said.

#### US dollar dips in New York

NEW YORK, July 16: The dollar dipped in New York Friday on investment funds' profit-taking, reports.AFP.

Gold picked up 1.60 dollars to trade at 385.40 dollars per

ounce. The US currency was trading at 1.5522 German marks. down from 1.5547 late Thursday, against the yen, it was trading at 97.97, down

from 98.55. The greenback also slipped against other major European currencies to trade at 5.3275

French francs from 5.3295 and at 1.3095 Swiss francs from 1.3110. But the dollar edged higher

against the pound sterling to 0.6410 from 0.6408. Profit-taking by investment

funds followed remarks by Treasury Secretary Lloyd Bentsen Thursday, and was weighing on the greenback. It was moving in a narrow range, between 1.5495 and 1.5530 German marks, a trader with a European bank here said.

Dollar purchases by investment funds Thursday sent the dollar somewhat higher after Bentsen said the United States wanted a strong dollar, the trader added.

passenger

#### Zahir visits Dhaka Leather Complex By Staff Correspondent

Industries Minister A M Zahiruddin Khan yesterday said that the government was determined to accelerate the process of industrialisation through establishing a series of

export-oriented industries in

the country. While visiting the newly constructed export-oriented Dhaka Leather Complex in Savar, the minister expressed his satisfaction at the performance of the complex which is currently undergoing trial operation and asked concerned officials to immediately go into commercial operation on

"contract processing" basis. The Industries Minister was accompanied among others by industries secretary AHM Ab dul Hye. local MP Niamutullah Sabu and BCIC Chairman Waseg Al Azad.

The Dhaka Leather Complex is set up at a cost of Tk 61 crore by the Bangladesh Chemical Industries Corporation (BCIC) with the techno-financial assistance from the Czech Republic.

Located on an area of 16 acres on the bank of River Bangshi, the leather complex is designed to process 600 pieces of cow-hide and 5000 pieces of goat skin per day. The annual production capacity of the plant is 9.26 million square feet leather. It is expected that the factory would fetch foreign exchange of 16 million US dollar annually.

## Foreign arrivals

in India rise

NEW DELHI, July 16: Foreign tourist arrivals in India rose 19.5 per cent during the first six months of the year over the same period in 1993. Tourism Minister Ghulam Nabi Azad said yesterday, reports

#### LGRD and Cooperatives Minister Barrister Abdus Salam Talukder presided over the 53rd meeting of the Board of Governors of Bangladesh Academy for Rural Development (BARD), Comilla at the Conference Room of the Ministry of LGRD and Cooperatives yesterday. 5837 get BARD training

Bangladesh Academy for Rural Development (BARD). Comilla, conducted a total of 171 training courses, workshops and seminars during the fiscal year 1993-94 and provided training to 5837 national and foreign officials and undertook 18 research projects, says a press release.

All these programmes have been directed towards the benefit of rural poor and human resource development.

This was disclosed in the 53rd meeting of Board of Governors of the Academy held vesterday at the conference room of the Ministry of Local Government, Rural Development and Cooperatives. LGRD and Cooperatives Minister Barrister Abdus Salam Talukder presided over the meeting.

The meeting reviewed the BARD's activities during the vear 1993-94 and took a number of decisions relating to management and administrative affairs.

It was mentioned in the meeting that the international training courses conducted by

the academy were on poverty focussed rural development for the officials of Commonwealth countries: monitoring and evaluation; local level planning and management, gender analysis and development for Nigerian government officials and preparedness and management of disaster for SAARC

countries officials. Apart from these, BARD also conducted training courses and workshops on poverty alleviation, enhancement of production and employment, women development, health and nutritions, research methodology, foundation course for cadre officials, environment, etc. for Bangladesh government officials and other

participants of the country. The meeting also disclosed that besides several research, experimental and technical assistance projects, the academy had been implementing two important investment projects of the government known as Small Farmers Development Project and Comprehensive Village Development Project.

73,000, ringgit.

The plan has worked. Fo-

#### Nuclear workers in Russia stay underground to demand wages KRASNOYARSK, Russia, July

16: About 30 workers at an underground nuclear plant near this Siberian city refused to come out when their shift was up Thursday and say they will stay until they receive their wages, reports AP.

The reactor at the plutonium production plant is shut for scheduled repairs, and plant officials told the ITAR-Tass news agency there was no threat to safety.

The plant's workers have not been paid since May, the news agency said.

Russia's energy sector has been crippled by a cycle of non-payments: Industrial consumers that used to get statesubsidized energy now have difficulty paying for it, which means the government has trouble paying workers.

Nuclear industry officials in particular have been clamoring for more funds.

#### Malaysian firm opens manpower training centre in city Bangladeshi workers would be Sensamewah Company Ltd. useful in helping Malaysia in

a top manpower recruiting agency of Malaysia, yesterday opened a liaison office and training centre here to facilitate recruitment of Bangladeshi workers, reports UNB.

Food Minister Lt Gen (Retd) Mir Sawkat Ali formally unveiled the plaque of the new centre at Gulshan which will provide Basic training for inbound Bangladeshi workers in the industrial, construction and plantation sectors of Malaysia.\*

Welcoming the Malaysian company. Mir Sawkat Ali held out the assurance that the Bangladesh government would extend all cooperation to foreign investment.

"We would like to see more of Malaysia in Bangladesh and more of Bangladesh in Malaysia," the Minister said underlining bilateral cooperation.

He hoped that the

He said his company and its new training centre aimed at meeting Malaysia's demand for quality manpower. The training curriculum of

the centre includes, besides upgrading trade skills, orientation programme to provide the inbound Bangladeshi workers with insights into Malaysian culture, tradition and industrial and labour laws.

#### Malaysian car gearing up for overseas sales drive Proton has increased from less than 20 per cent in 1985 to about 80 per cent. The number, of Malaysian suppliers has

ponent manufacturers. "The vendors have grown with us," Kisai said. "The numbers are quite encouraging but we don't want to stop there."

marketing company an com-

Through continual technical assistance and training facilities, particularly to the many small suppliers with limited resources. Proton hopes the vendors will continue to expand alongside the company. he said.

While the national car has been an industrial success it has also been able to produce good bottom line results. Proton rang up pre-tax losses of 136.5 million ringgit in first three fiscal years but the com pany has posted total pre-tax profits of 1.2 billion ringgit in the past five years.

"Its been a more successful venture than anyone expected," one auto industry observer said. "They were criticised at first for going with a joint venture but it was really the only way for them to get

where they are this quickly." Not everybody is full of praise for Proton. A salesman who would only give his name as Chow, said the vehicle has no power, no status and would offer no protection in an acci-

dent, becoming "a cardboard car" and folding all around the "It's the Malaysian govern-

ment's pet so they give it any help they can," Chow said. The only reason people buy them is because of the cheap

But it is clear the Proton concept has more admirers than critics. A second national car, appealing to the small, low-end auto market with a price of about 25,000 ringgit, is scheduled to be launched later this year by a private sector group including Malaysian companies and Japanese automaker Daihatsu. Mahathir recently said that US automakers have shown interest in manufacturing cars in Malaysia and French Citron cars may also be produced in the country.

And buoyed by the reception of Proton, the Malaysian government is introducing a national boat in June. Public Enterprises Minister Yusof Noor recently made it clear to reporters there are great expectations for that scheme too.

"We are confident that the project will follow the success of the national car project where the boats will be sold locally and abroad." ... Gemini News Exchange rate: One dollar=

2.7 Malaysian ringgit.

(Daniel Girard, is a reporter with The Toronto Star currently on a one year internship with Gemini News Service sponsored by the Ottawa-based International Development Research Centrel

#### Proton cars are on a roll. With two-thirds share of an increasing domestic automobile market, record turnover and five straight years of profitability, the makers of Malay-

make a bigger splash overseas. Later this year the factory in Shah Alam, about 40 kilometres south of Kuala Lumpur, will begin producing left-hand drive vehicles to cater to Europe and South America. The goal is to increase the overseas component of total sales from the current 18 per cent to about 30 per cent.

sia's national car are looking to

And at the same time, Perusahaan Otomobil Nasional Berhad of Proton, the company overseeing the national car's operations, has been granted a ficence by Hanoi to set up a 50 million dollar joint venture with Japanese giant Mitsubishi Corp. to produce mini buses in Vietnam. "It has always been our ap-

proach to sell in the domestic and export markets and we are looking at increasing our plant capacity now to do more of both," said Kisai Rahmat, Deputy Managing Director of the company.

More than 84,000 righthand drive Protons have already been sold in 14 countries since the first car came off the assembly line in 1985. with Britain and Ireland the largest buyers.

Increasing its overseas business is the latest challenge for a company that in a decade has progressed from being the idea of a national leader with huge aspirations for his country, to a model of technological growth in the developing world.

#### The concept of producing a national car was the brain-chi-Wira is about 55,000 ringgit ld of Malaysian Prime Minister while the Toyota Corolla and Mahathir Mohamad, as part of Honda Civic come in at about his goal to take the rubber,

palm oil, tin and timberproducing country to the status of a fully-industrialised nation by the year 2020. Malaysia was in the automobile industry as early as 1987 but largely as an assembler of foreign vehicles. Manufacturing its own cars would allow the country to increase

industrialisation through the

development of a domestic

parts supply sector and technological transfer from foreign The shortest route to Mahathir's dream of a national car was a joint venture with Japanese giant Misubishi Corp. Proton was officially launched on September 1, 1985, in an assembly line ceremony presided over by the Prime Mi-

Malaysian television. Today, two Malaysian government agencies own 45.1 per cent of Proton, with Mitsubishi holding 17 per cent and the rest in the hands of local and foreign investors.

nister and broadcast live on

The government's ownership stake has resulted in many benefits for the company. Tariffs on imported parts that are dramatically lower than competitors result in the Proton Saga selling for about 31,00 to 33,000 Malaysia ringgit compared to 39,000 ringgit for its rivals from Ford or Nissan. The sportier Proton Daniel Girard writes from Malaysia

llowing recession-battered sales in 1986 and 1987, the vehicle's fortunes turned with the Malaysian economy, topping 40,000 in 1988. Sales have increased steadily sine, with forecasts of domestic sales hitting 95,000 this year, giving it a 69 per cent share of all cars sold in the country.

And with increasing affluence across Malaysian society, the local market is expected to

continue growing.

grown from 17 in 1885 to 125. The national car project employs about 15,000 people na-tionwide at Proton, its related Domestic content of the

# Proton: A Malaysian success story

