

FINANCIAL RATIOS

	YEAR-1	YEAR-2	YEAR-3	YEAR-4	YEAR-5	YEAR-6	YEAR-7	YEAR-8	YEAR-9	YEAR-10
Gross Profit to Sales	34.38	35.37	36.22	37.52	37.76	37.18	36.86	36.46	35.99	35.64
Operating Profit to Sales	33.65	34.72	35.63	37.00	37.27	36.72	36.41	36.02	35.57	35.24
Net Profit to Sales	19.97	24.45	27.09	30.92	33.48	34.91	28.74	22.08	22.53	23.22
Net Profit to Paid-up Capital	25.32	34.59	42.84	55.86	64.28	69.41	59.10	46.92	49.41	52.52
Net Profit to Equity *	19.28	23.70	25.39	27.24	25.84	23.28	16.79	11.44	10.46	9.72
Earnings per Share	25.32	34.59	42.84	55.86	64.28	69.41	59.10	46.92	49.41	52.52
P/E Ratio **	3.95	2.89	2.33	1.80	1.56	1.44	1.69	2.13	2.02	1.90
Dividend per Share	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00

AVERAGE FOR 10 YEARS:

Gross Profit to Sales	36.42									
Operating Profit to Sales	35.92									
Net Profit to Sales	26.87									
Net Profit to Paid-up Capital	50.01									
Net Profit to Equity									16.83	
Earnings per Shares (Tk.)									50.01	
Dividend per Share									20.00	

* Equity refers to Paid up Capital and Reserves & Surplus

** "P" denotes per value of share

ASSUMPTIONS

	YEAR-1	YEAR-2	YEAR-3	YEAR-4	YEAR-5	YEAR-6	YEAR-7	YEAR-8	YEAR-9	YEAR-10
1. Production (Kg)										
Expansion	650000	731400	823800	944800	1010800	1048640	1086480	1124320	1162160	1200000
Existing	51200	51200	51200	51200	51200	51200	51200	51200	51200	51200
Total	701200	782600	875000	996000	1062000	1099840	1137680	1175520	1213360	1251200
2. Sales Revenue:										
Sales Price/Kg	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235	Tk. 235
Total (in thousand)	164782	183911	205625	234060	249570	258462	267355	276247	285140	294032
3. Larvae:										
Target Size (Pcs/Kg)	32	32	32	32	32	32	32	32	32	32
Total output (Pcs)	22438400	25043200	28000000	31872000	33984000	35194880	36405760	37616640	38827520	40038400
Survival Rate	70%	70%	70%	70%	70%	70%	70%	70%	70%	70%
Larvae Input (Pcs)	32054857	35775000	40000000	45082308	48548571	50278400	52008229	53738057	55467886	57197714
Larvae Price (Tk/Pcs)	0.35	0.36	0.37	0.39	0.40	0.42	0.43	0.44	0.45	0.46
Total Cost (in thousand)	11219	12879	14800	17586	19419	21117	22364	23645	24961	25739
4. Feed:										
FCR	1.81	1.81	1.81	1.79	1.79	1.80	1.80	1.80	1.80	1.80
Feed Required (Kg)	1267048	1414791	1583000	1782800	1901600	1979712	2047824	2115936	2184048	2252160
Feed Price (Tk/Kg)	42	43	44	45	45	45	45	45	45	45
Total Cost (in 000 Tk)	53216	60836	69652	80226	85572	89087	92152	95217	98282	101347
5. Electricity:										
Daily Requirement (KW)	4230	4230	4230	4230	4230	4230	4230	4230	4230	4230
Yearly Requirement (KW)	1522800	1522800	1522800	1522800	1522800	1522800	1522800	1522800	1522800	1522800
Average unit cost	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50
Total Cost (approx.)	9900	9900	9900	9900	9900	9900	9900	9900	9900	9900
6. Other Overhead:										

Other overhead includes repair & maintenance of ponds, dykes, machineries, insurance, fuel, conveyance and other miscellaneous expenses and is expected to be within the range of 57%-61% of direct labour.

7. Salary & wages (For 1st year)

Category	No	Salary Per month	Annual Salary
Project Manager	1	17500	210000
Biologist	16	7000	1344000
Accountant	1	8750	105000
Asstt. Accountant	1	3500	42000
Store Keeper	1	3500	42000
Engineer	1	10500	126000
Asstt. Engineer	6	2800	201600
Foreman	2	5250	126000
Technician	6	3500	252000
Labour	221	1750	4641000
Driver	2	2625	63000
Peon	2	2100	50400
Guard	22	2100	554400
Salary & wages for pilot Project			600000
Total			8357400

Salary & wages has increased by 10% every year for annual increment.

8. Operating Expenses:

Operating expenses include head office charges and has been kept unchanged over the period.

9. Trustee Fee:

Trustee Fee is estimated to be 1% on outstanding debenture amount at the beginning of the year.

10. Other Income:

Surplus cash will be invested in short term securities and is expected to earn @ 5%.

11. WPPF:

WPPF will be 1/21th of the profit before WPPF.

12. Tax:

The company is exempted from income tax until year 2000 being a farming project under S.R.O. No. 235-L/89 dated 01.07.89 and S.R.O. No. 309-L/91 issued by the National Board of Revenue.

13. Depreciation Schedule:

	Project Life	Cost	Annual Depreciation
Building & Other Construction	10 Years	38777	3878
Machinery & Equipments	10 Years	60255	6026
Electrical Network	10 Years	20055	2006
Furniture & Fixture	10 Years	1273	127
Vehicles	10 Years	10804	1080
Water Installation	10 Years	10804	237
Others	10 Years	37	4
TOTAL ANNUAL DEPRECIATION OF FIXED ASSETS			13357

14. Amortization of lease land & land development:

	Project Life	Cost	Annual Depreciation
Lease Land & Land Development	10 Years	73577	7358

15. Amortization of Preliminary Expenses & IDC:

	Cost	Year	Annual Amortization Year 1-5	Annual Amortization Year 6-10
IDCP	12600	10	1260	1260
Preliminary Exp-Floation Cost	750	5	1500	0
Preliminary Exp-Revenue Expense	1300	10	130	130
TOTAL			2890	1390

Highlights:

- The project is designed on the basis of Beximco's long experience in shrimp culture and on the technical know how gathered from CP Group of Thailand & Asian Institute of Technology of Thailand.
- The project is located in a place which is the most ideal for Shrimp Culture in terms of water and soil quality, two most critical factors for Shrimp Culture.

- The products of the project will be processed & sold through Beximco's 16 years established marketing network. This provides the Company competitive edge over others.

- Bangladesh has comparative cost and quality advantage over its competitors. The project will thus be able to penetrate into the world markets easily.

- The IRR of the project is 32%.

Risk Factors:

- Since the project is located in an area which is prone to natural disasters there is a possibility of losing a particular crop in case of such an event.
- Global decline in Shrimp price, if any, may affect the profitability of the project.

Material Contracts

The following are all material contracts not being contracts in the ordinary course of business which have been entered into by the Company.

- Five Deeds of Agreement dated 31-03-93, 31-05-93, 31-07-93, 30-08-93 and 31-10-93 executed between Beximco Fisheries Limited and various land owners, being the contract of lease for the lease hold lands.
- Trusteeship Agreement dated 16-04-94 relating to appointment of Trustees to the debenture issue of Tk. 120 million, between the Company and Pragati Insurance Limited.
- Underwriting Agreement dated 12-04-94 between the company and Beximco Investment Company Ltd.

Copies of the aforementioned contracts and documents may be inspected on any working day during office hours at the Company's Registered Office.

AUDITOR'S REPORT
TO
THE SHAREHOLDERS

We have examined the annexed Profit and Loss Account for the period from 1st January, 1994 to 31st January, 1994 and also the annexed Balance Sheet as at 31st January, 1994 together with annexed notes thereto of Beximco Fisheries Limited and state that we have obtained required information and explanations and after due verification thereof, we report that:

- in our opinion, proper books of account have been kept by the company as required by the Companies Act, 1913;
- in our opinion, the Balance Sheet and the Profit and Loss Account have been drawn up:
 - in conformity with the Companies Act, 1913; and
 - in accordance with the requirements of the schedule to the Securities and Exchange Rules, 1987 made under the Securities and Exchange Ordinance, 1969;

AND

- in our opinion and to the best of our information and according to the explanations given to us:
 - the balance Sheet and the Profit and Loss Account which are in agreement with the books of account read in conjunction with the annexed notes and schedules, exhibit a true and correct view of the state of the Company's affairs;
 - the expenditure incurred was for the purpose of the Company's business;
 - the provisions of the Securities and Exchange Ordinance, 1969 as amended in 1993 have been complied with.

Dated 5th April, 1994.

Dhaka.

BEXIMCO FISHERIES LIMITED
BALANCE SHEET AS AT 31ST JANUARY, 1994

	Notes	31.01.94	31.12.93
PROPERTY AND ASSETS:			
Tangible Fixed Assets		63,927,516.55	11,471,539.26
At cost less depreciation		11,270,645.81	11,471,539.26
as per schedule annexed		52,656,870.74	—
Lease hold land - At cost	2	92,500.00	92,500.00
Preliminary Expenses		—	52,656,870.74
Long-Term Pre-Paid Lease Money		22,850,511.64	23,992,687.64
Current Assets:			
Stock of Fish at Farm	3	14,960,266.86	14,711,866.86
Investment in Bangladesh		560,000.00	560,000.00
Treasury Bill (At Cost)		4,473,743.24	5,994,786.24
Loans, Advances, Deposits		2,856,501.54	2,726,034.54
& Pre-Payments			
Cash and Bank Balances	4	86,870,528.19	88,213,597.64
Tk.			
Capital and Liabilities:			
Capital and Reserves		84,050,992.52	83,814,086.97
Share Capital	5	2,000,000.00	2,000,000.00
Share Money Deposit	6	48,000,000.00	48,000,000.00
Reserve and Surplus	7	34,050,992.52	33,814,086.97
Current Liabilities:			
Short Term Loan (Secured)	8	2,819,535.67	4,399,510.67
Liabilities for Goods		2,067,998.35	2,067,998.35
Liabilities for Expenses		61,074.75	1,644,724.75
		690,462.57	686,787.57
Tk.		86,870,528.19	88,213,597.64

Note: These accounts are to be read in conjunction with annexed notes.

Subject to our separate report of even date annexed.

Dated 5th April, 1994.

Dhaka.

BEXIMCO FISHERIES LIMITED
SCHEDULE OF FIXED ASSETS AS ON 31ST JANUARY 1994

PARTICULARS	ORIGINAL COST		RATE	DEPRECIATION/AMORTIZATION		WRITTENDOWN	
	AS ON	ADDITION		AS ON	AS ON	VALUE	
	01.01.94	DURING		31.01.94	01.01.94	FOR THE	AS ON
		THE PERIOD			PERIOD	31.01.94	31.10.94
Free Hold Land &							
Land Development	2,920,148.75	0.00	2,920,148.75		0.00	0.00	2,920,148.75
Building	282,289.48	0.00	282,289.48	15%	67,823.21	2,880.83	211,785.44
Temporary Shed	2,338,968.79	0.00	2,338,968.79	20%	1,592,409.79	12,442.65	734,116.35
Embankment	10,704,087.82	0.00	10,704,087.82		10,198,252.69	84,305.86	421,529.27
Sluice Gate	2,460,469.39	0.00	2,460,469.39	20%	1,675,084.39	13,089.75	772,295.25
Mechanized & Engine Boat	4,196,292.72	0.00	4,196,262.72	15%	1,833,611.47	29,533.52	2,333,147.73
Water Pump	281,006.40	0.00	281,006.40	10%	138,480.76	1,167.71	141,337.93
Tube Well	360,221.00	0.00	360,221.00	15%	238,484.61	1,521.70	120,214.69
Calculator	17,690.00	0.00	17,690.00	15%	11,994.14	71.20	5,624.66
Furniture & Fixture	322,906.61	0.00	322,906.61	15%	139,479.83	2,292.83	181,133.95
Crockeries	75,542.06	0.00	75,542.06	20%	59,262.63	271.32	16,008.11
Laboratory Equipment	1,996,333.79	0.00	1,996,333.79	20%	594,504.22	23,530.49	1,388,299.08
Gun	85,427.50	0.00	85,427.50	15%	62,319.94	286.84	22,818.72
Electric Motor	286,800.00	0.00	286,800.00	15%	86,670.80	2,501.62	197,627.58
Electric Installation	81,866.50	0.00	81,866.50	15%	26,435.38	692.89	54,738.23
Generator	606,898.56	0.00	606,898.56	15%	211,807.94	4,938.63	390,151.99
Aerator	1,289,608.47	0.00	1,289,608.47	20%	343,730.16	15,764.64	930,113.67
Axial Pump	316,915.10	0.00	316,915.10	20%	134,372.01	3,042.38	179,500.71
Loose Tools & F. Equipment	153,927.50	0.00	153,927.50	15%	36,629.62	1,466.22	115,831.66
Computers & Accessories	118,819.00	0.00	118,819.00	10%	17,228.76	846.59	100,743.65
Office Equipment	36,651.00	0.00	36,651.00	15%	2,748.83	423.78	33,478.39
Tk.	28,932,870.44	0.00	28,932,870.44		17,461,331.18	200,893.45	11,270,645.81