

Business

GATT talks resume in Geneva

GENEVA, July 12: Long stalled talks aimed at liberalising world trade are to resume here today with a glimmer of hope that an accord will be reached by the end of the year, reports AFP.

The negotiations, held under the auspices of the General Agreement on Tariffs and Trade and involving 111 nations, have been deadlocked for nearly two years.

But at the talks resuming today delegate from the world's major trading powers are ex-

pected to inform negotiators from elsewhere of progress achieved several days ago at the Tokyo summit of the seven leading industrial nations — the United States, Japan, Britain, France, Germany, Canada and Italy.

At the summit, the United States, the European Community, Japan and Canada unexpectedly reached agreement on a series of measures to reduce or eliminate customs duties in 18 product categories, most of them industrial.

But the breakthrough will be

put to the test here, where its provisions must be accepted by the rest of the participants in the GATT talks.

GATT sources have warned that some newly industrialised nations could raise objections.

In addition the draft agreement worked out in Tokyo does not cover all trade questions, several of which — notably agricultural trade — are still capable of provoking deep disagreements.

Other potential flashpoints, according to experts here, in-

clude the finance, maritime transport, audiovisual and textile sectors.

Negotiators must also reach agreement on reforms to GATT as well as strengthening producers under which trade disputes can be settled.

A number of countries, notably members of the European Community want the United States to overturn legislation that allows it to impose severe unilateral measures against any country deemed to be an unfair trading partner.

Negotiators relaunch efforts to conclude world trade treaty

GENEVA, July 12: Negotiators from 116 countries this week relaunch efforts to conclude an international trade treaty billed by economists and political leaders as offering world prosperity for the 21st century, reports Reuter.

Fired by a tariff-cutting accord between the four major trading powers in Tokyo last week, diplomats involved in the seven-year-old Uruguay Round negotiations gather to plan how they can complete an agreement by the end of the year.

But although the Tokyo decision appeared to rescue the round from shipwreck on the rocks of recession amid rising protectionism, major problems remain and there appears little chance of a real break though in the next six months.

Officials at the world trade watchdog GATT, the forum for the troubled negotiations whose original target date for completion was December 1990, said intensive efforts to shape a deal would be pursued throughout July.

But there seems little doubt that despite the signal they

flashed from the Tokyo G-7 summit, leaders of the United States, the European community and Japan would not go for the final push for some months.

"Domestic political concerns make it difficult for any of the big three to do more than prepare the groundwork before September," said one trade analyst in Geneva, headquarters of GATT - the General Agreement on Tariffs and Trade.

The round, opened in September, 1986, aims to bring world trade in farm produce, services, patents and textiles under multilaterally-agreed GATT rules for the first time along side traditional industrially-produced goods.

A final accord has to balance interests of producers and service providers across this entire spectrum in all 116 countries involved in the marathon discussions, effectively stalled for the past 18 months.

International trade experts say a treaty could within 10 years be injecting an extra 200 billion dollar into the world economy by stimulating export production as barriers come

down and boosting consumption as imports become cheaper.

They say the earlier seven trade liberalisation rounds since GATT's creation in 1947 were largely responsible for the post-war international economic boom, and a failure could return the world to the trade wars and depression of the 1930s.

Announcing the Tokyo accord, US President Bill Clinton and Britain's Prime Minister John Major said it opened the way through the round of creating millions of new jobs worldwide and putting millions back in employment.

But Major hurdles remain to a treaty, for which negotiators face a deadline of December 15 imposed by the US Congress when it set that date for Clinton to present a final text for approval as a whole.

In Tokyo the so-called "Quad" powers — the United States, the European Community, Japan and Canada — agreed to abolish tariffs entirely under a round treaty over eight major industrial sectors and to cut them by up to 50 per cent

in four others.

Even in these areas, problems still abound — especially in textiles where the US apparel industry is determined Clinton should not give too much without pledges from developing states to open their markets wide to American clothing products.

But the Quad did not touch the issue of agriculture, where France threatens to sink a vital agreement on cutting subsidies to farmers reached between the EC and the United States last November. Paris says it wants the accord renegotiated.

Japan insists it cannot open its rice market to foreign competition but now faces elections that could reshape its entire political system and either strengthen or diminish the clout of the rice farmers.

Opposition Parliamentarian George Fernandes says the plant, proposed by international trading giant Cargill near the Port of Kandla in Gujarat state, would rob India of jobs and sovereignty.

"In the first week of October we shall start a blockade of Kandla Port," he told reporters last week, stepping up an eight-week-old civil disobedience campaign which models itself on Mahatma Gandhi's fight against British colonial rule.

But supporters of the salt scheme accuse him of twisting facts for political mileage to woo voters in state elections due late this year in four important northern regions.

"They'll just milk it for what it's worth in the monsoon session of Parliament and then let it drop," one Indian business source said.

Trade sources say the government would be ready to use force to clear any obstruction at Kandla, India's third-biggest port after Bombay and Madras, which handles big fertilizer and scrap metal imports and virtually all the country's grain exports.

Cargill officials declined to comment.

Foreign investors returning to India

SINGAPORE, July 12: Foreign fund managers have begun to tap India's huge stock market after avoiding it in the wake of the country's biggest financial scandal last year, analysts in Singapore said, reports Reuter.

They said the recent launch of offshore equity funds in Singapore and Hong Kong and the inflow of foreign portfolio investment underscored renewed confidence of investors.

The scandal was very positive for financial regulations," said Tristan Clube, Director of the Edinburgh-based Martin Currie Investment Management Ltd.

Recent market regulations and good economic fundamentals have brightened the investment climate. We believe that India represents a tremendously exciting investment opportunity at the present time.

Earlier this week Clube announced 50-100 million US dollar Indian Opportunities Fund (IOF), managed by Martin Currie and India's merchant bank Indbank, to tap institutional funds.

IOF was the first ever off-

shore-managed open-ended investment fund and a first tax-free vehicle, Clube said.

The Hong Kong based Carr Indosuez Asia and Barclays de Zoete Wedd Investment Management (Hong Kong) Ltd also announced in Singapore this week a 50 million US dollar Bombay fund.

The survival of Prime Minister Narasimha Rao's minority government in the face of the 1.28 billion dollar securities

scandal and a recent charge of bribery levied against Rao himself helped to restore investors' confidence, analysts said. Rao has denied the charge against him.

Analysts said foreign portfolio investment, although approved in September, totalled over 30 million dollar, all in the past three months, licensed foreign institutional investors, who are allowed to buy local shares now total 39.

The Indian government has approved direct foreign investment totalling 900 million dollar in the first four months of this year, up from just 300 million dollar in the same 1992 period.

The Indian government has

increased sales taxes and

tourism.

The visa fee has been raised

100 per cent to 40 dollar for 30 days.

Similarly, an additional 100 rupee has been added to the 550 rupee embarkation tax. Earnings from the added embarkation tax will be used to tackle environmental problems.

Acharya also announced increased duties on cigarettes, roasted tobacco, beer and liquor.

Duties have been lowered on goods from India, Tibet and the South Asian Association for Regional Cooperation (SAARC) to make imports from these countries cheaper than those imported from European and other Asian countries like Japan, Hong Kong, Thailand and Singapore.

One of the significant points announced by Acharya included the abolition of controls on imports of items like zippers (fasteners), cosmetics, imitation

dar 1993 against a construction of 0.8 per cent in the same 1992 period. India's one-year inflation rate fell to 6.5 per cent in April from 14 per cent a year ago due to tighter monetary policy, he said.

Clube said the Indian stock market was attractive with more than 6,000 listed securities across some 20 stock exchanges and a total market capitalisation of over 60 billion US dollar.

Allison Blasch, analyst at Merrill Lynch, said the Bombay stock exchange (BSE) index price earnings ratio has come down to a more acceptable level of around 21 times estimated 1994 earnings against 32 times a year earlier.

We maintain a positive outlook on the market because we expect the BSE-30 sensitive index to rise by up to 30 per cent by mid-1994," she said.

Other attractions include a 25 per cent national savings rate, a huge consumer market of more than 150 million middle class Indians and an expected 25 per cent growth in corporate profits for the next three years.

Kathmandu announces \$724.8m aid dependent budget

NEW DELHI, July 12: Campaigners protesting against plans by a US-based multinational to build a salt plant in western India are threatening to blockade the country's third-biggest port, reports Reuter.

Opposition Parliamentarian George Fernandes says the plant, proposed by international trading giant Cargill near the Port of Kandla in Gujarat state, would rob India of jobs and sovereignty.

"In the first week of October we shall start a blockade of Kandla Port," he told reporters last week, stepping up an eight-week-old civil disobedience campaign which models itself on Mahatma Gandhi's fight against British colonial rule.

But supporters of the salt scheme accuse him of twisting facts for political mileage to woo voters in state elections due late this year in four important northern regions.

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Cargill officials declined to comment.

Number of immigrants in Australia falls

CANBERRA, July 12: Australia's sluggish economy has pushed immigrant numbers to a 17-year low, official figures released on Monday showed, reports Reuter.

Only 15,914 immigrants came to settle in Australia in the three months to March, down 36 per cent from 24,756 in the same period of 1992, the Bureau of Immigration Research said in a report.

This is the lowest quarterly figure since 13,817 settlers arrived in the three months to September 1976, it said.

A lot of people, particularly in the professional fields, are not choosing Australia because they've heard how bad the economic situation is," said Richard Dorewany, of Immigration Consultants Ray Brown Migration Services.

The Bureau said that between July 1992 and March 1993, settlers from Hong Kong, Britain and Vietnam recorded the biggest falls.

Things are not going well and I would not be surprised if they came to a complete stand still," said one source close to the talks who spoke on condition of anonymity.

The Iraqi team, led by

pre cent of the world's proven crude reserves, have attacked the tax on the grounds it will hit demand for oil and depress their incomes.

They accused the EC of trying to tackle budget deficits by seeking additional revenue from the tax, which will add three dollar to the price of a barrel of oil, to rise gradually to 10 dollar by the year 2000. But the EC says the tax is intended to contain the emission of carbon dioxide.

The row has marred GCC-EC relations and cast a shadow on negotiations for a free trade agreement, long sought by GCC nations to ensure free access of their petrochemical exports to the European market.

At talks in Muscat on Saturday, GCC energy officials

discussed the tax and a common strategy ahead of the meeting with the EC the region's main economic partner.

The imposition of the carbon tax with such excuses amounts to a trade war through a diplomatic style," the chairman of the Abu Dhabi Chamber of Commerce and Industry, Al-Hajj Ibn Abdullah Al-Muhaibat, said.

The EC should not risk the loss of 33 billion dollar worth of trade with the GCC."

If enforced, the tax will undermine plans by GCC states — Saudi Arabia, Bahrain, Oman, Qatar, Kuwait and the United Arab Emirates — to expand their oil production capacity and cost them between eight and 14 billion dollar a year.

Gulf Arabs, EC will meet again to discuss energy tax

ABU DHABI, July 12: Gulf Arab states and the European Community will meet again in Brussels next week to discuss a controversial energy tax proposed by the EC to help protect the environment, Gulf officials said, reports AFP.

The July 16 meeting was recommended by the foreign ministers of the two groups when they discussed the carbon tax in May and agreed to pursue talks through their experts to reach a compromise.

The coming talks will cover energy cooperation and other issues, including the carbon tax," a Gulf oil official told AFP. "We will try to reach a common ground for resolving the tax problem, which affects our ties.

Only the coming talks will be held in the coming weeks, the EC said.

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Diplomats said the negotiations, conducted by UN Undersecretary General Carl-August Fleischhauer, had concentrated on a UN paper prepared in Vienna last year, which Iraq came close to accepting.

The trainees are expected to pass the knowledge on to farmers.

According to the Vietnam news agency, the courses were funded by the Association of Overseas Training Services of Japan, with the help of Mitsubishi, Meiji and Kubota companies of Japan.

Training course on Japanese wet rice cultivation

HANOI, July 12: Training courses on Japanese wet rice cultivation and farm machinery maintenance were attended here recently by 123 Vietnamese officials and technicians in charge of agricultural production, reports Xinhua.

The trainees are expected to pass the knowledge on to farmers.

According to the Vietnam news agency, the courses were funded by the Association of Overseas Training Services of Japan, with the help of Mitsubishi, Meiji and Kubota companies of Japan.

US dollar gains ground against yen, other Asian units

HONG KONG, July 12: The US dollar gained some ground against the yen after leaders of the Group of Seven industrial nations did not specifically press in their economic statement for the Japanese currency to get stronger, reports AFP.

The Greenback was mostly stronger against other Asian currencies during the week on prospects of improvements in the US economy.

Only the Australian, New Zealand and Malaysian dollar rose during the week.

Japanese yen: The yen lost ground moderately to close at 108.33 yen to the dollar on the Tokyo foreign exchange market this week, down 0.40 yen from the 107.93 yen finish of the previous week.

Malaysian ringgit: The ringgit closed higher against the US dollar this week at 2.5687 from 2.5735 previously.

Added commercial demand helped boost the ringgit which had been overwhelmed by the Greenback's strength for two weeks, money market dealers said.

Taiwan dollar: The Taiwan currency slid to close Friday at 26.529 to the US dollar on hectic trading, down 11.5 Taiwan cent from the previous week's finish of 26.414.

Further rise in exchange value of the yen is not expected as Japan is ready to make fur-

ther efforts to boost domestic demand for imports, they said.

Australian dollar: Solid onshore support helped the Australian dollar to a firmer weekly finish here Friday, with dealers confident the currency will push higher next week.</p