

### Trade Associations

Continued from page 8

**METALWORKING INDUSTRIES ASSOCIATION OF THE PHILIPPINES, INC.**  
55 Karlaon St, Mandaluyong, MM  
Tel 70-04-13, 77-53-91  
Mr Benjamin M A Aycardo—President

**PHILIPPINE CEMENT MANUFACTURERS CORPORATION**  
Phil Cement Center Bldg,  
4 EDSA Cor Connecticut St  
Greenhills, San Juan, MM  
Tel 79-28-27, 77-38-21 to 24  
Magdateno B Albarracin, Jr—President

**PHILIPPINE ELECTRICAL, ELECTRONICS & ALLIED INDUSTRIES FEDERATION**  
3/F Union Ajinomoto Bldg,  
331 Sen Gil Puyal Ave, Makati, MM  
Tel 8760-81 to 89 loc 271,  
88 85-61, 85-87, 51  
Raul T Concepcion—Chairman

**PHILIPPINE ELECTRICAL SUPPLIERS & MANUFACTURERS ASSOCIATION, INC.**  
Rm 213, EBA Bldg, 239 Juan Luna St,  
Binondo, Manila  
Tel 40-86-08

**PHILIPPINE IRON AND STEEL INSTITUTE**  
Rm 518, Ortigas Bldg, Ortigas Ave,  
Pasig, Metro Manila  
Tel 631-3065, 631-2745  
Mr Rolando Jaunigue—President

**PHILIPPINE IRON AND STEEL TRADERS ASSOCIATION**  
Suite 304 Sunrise Condominium  
Ortigas Ave, Greenhills, San Juan, MM  
Tel 70-11-06 to 07, 70-09-13/52  
Mr George Tiu Ka Siong—President

**PHILIPPINE PLASTICS INDUSTRIAL ASSOCIATION, INC.**  
Real Block Solidbar Bldg  
317 Rizal Ave Ext Grace Park, Caloocan  
City  
Tel 361-11-60  
Mr James Tan—President

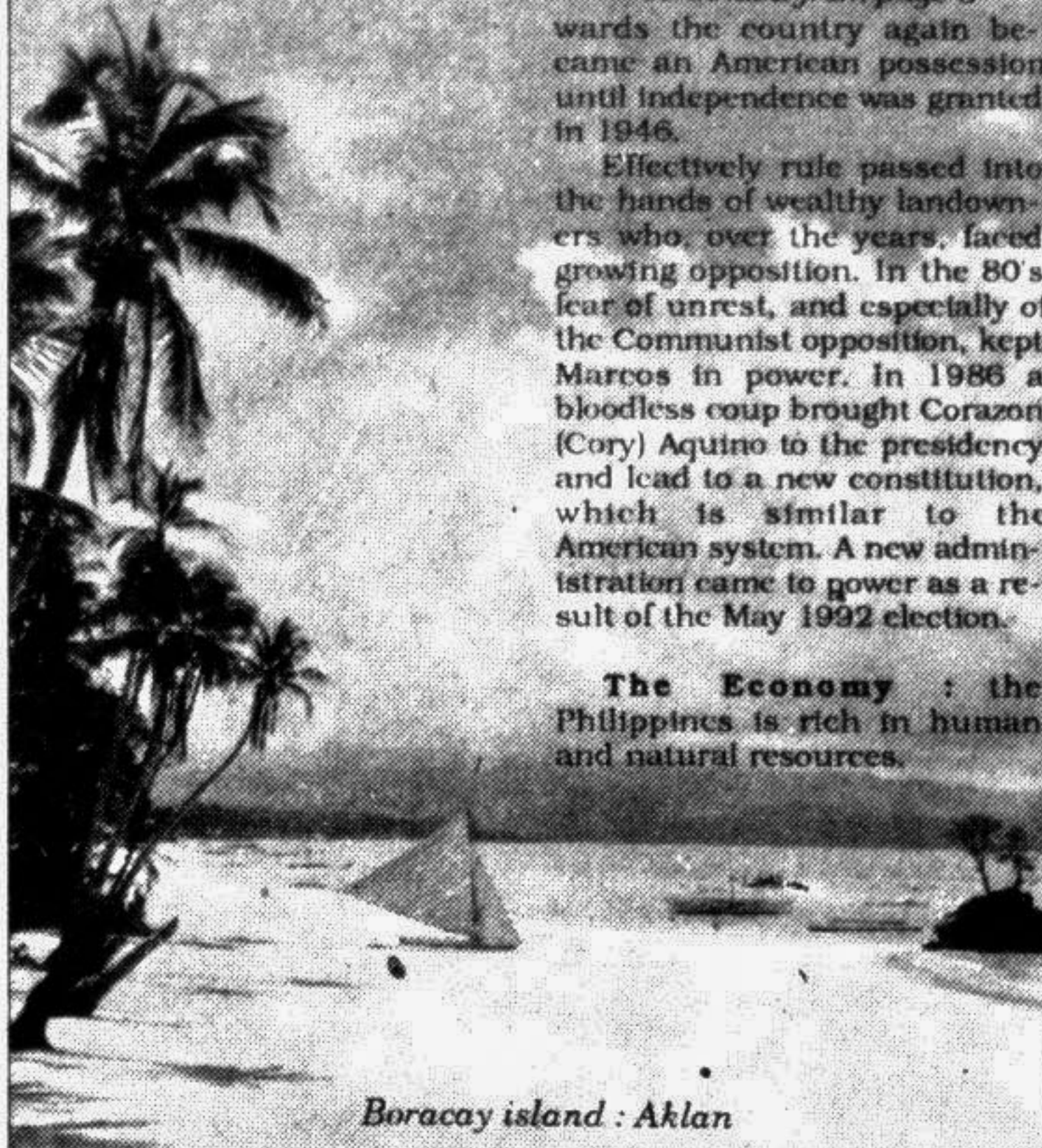
**PHILIPPINE RUBBER INDUSTRIES ASSOCIATION, INC.**  
48 Sgt. Rivers St, San Francisco del Monte  
Quezon City  
Tel 35-44-30  
Mr Anthony Sy—President

**PHILIPPINE STEEL ROLLING MILLS ASSOCIATION**  
Rm 208, Grace Bldg, Ortigas Ave,  
Greenhills, San Juan, MM  
Tel 721-38-09/53  
David Chua Unsu—President

**SEMICONDUCTOR ELECTRONICS INDUSTRY FOUNDATION, INC (SEIFI)**  
C/O ECCP/SEIFI, 5/Floor King's Court II  
Pasong Tamo Cor. de la Rosa St  
Makati, Metro Manila  
Tel 87-97-38, 85-47-47, 86-69-95  
Fax 815-2688  
Villamor S Torres—Secretary General

**TRUCK MANUFACTURERS ASSOCIATION**  
EDSA 222 Rodriguez Sr Blvd, Quezon City  
Tel 70-11-31  
Mr Joey Jacinto—President

### Background to the Philippines



The natural resources include fertile soil, forests, extensive mineral wealth, including energy resources, and large, rich marine resources.

**Business** : during the Marcos regime, many of the major corporations were in the public sector and tended to be inefficient. Since then the major aspect of government policy under a 6-year development plan is to reprivatise many government monopolies.

**Leisure** : within Manila itself bars are common and there are nightclubs and discos. The hotels generally have resident bands, bars and lounges. Theatre, concerts and ballet are also available. Good beaches are to be found about an hour's drive away and 4 hours drive will take the visitor into the cool of the Cordillera mountains. There are a variety of tourist attractions both in Manila and through the islands.

**The Economy** : the Philippines is rich in human and natural resources.

Boracay island: Aklan

### Export Promotion Organisations

Continued from page 8

**Regional Chambers of Commerce** : have grown rapidly and now number 85. Membership is not compulsory. The larger chambers offer independent trade opportunities/buyer-seller matching services and are involved in outward and inward missions.

**European Chamber of Commerce in the Philippines (ECCP)** : is the only European bilateral Chamber represented in the Philippines and represents the interests of all European countries as well as those of its Filipino members. ECCP has offices in Manila and

Cebu

**Sectoral Trade Associations** : are numerous in the Philippines with more than 100 claiming to be involved in export promotion activities. The size and effectiveness of these Associations varies greatly.

**Foreign Buyers Association of the Philippines (FOBAP)** : has 72 regular and 14 associate members. Direct purchases of the principals of FOBAP members in the Philippines amount to around US\$ 1.2 billion per annum. The Association provides both pre and post order services to foreign buyers.

**Board of Investments (BOI)** : promotes foreign investment and other forms of industrial co-operation and should be contacted by foreign companies seeking more than a simple trading arrangement. Exporters have to be registered with BOI to receive certain incentives.

## Greetings

to the  
Government and the people  
of

## The Philippines

on the occasion of their  
**National Day**

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people of the Philippines on their  
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Heartiest Felicitations  
on the occasion of 95th  
**Independence Day**  
of  
**The Philippines**



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125/A, Motijheel Commercial Area

Dhaka-1000, Bangladesh

Tel: 862521-3, 862610-1, 865994

Fax: 8802 863476 ISLAM GROUP, TLX. 632349 IGR BJ

Warmest felicitations to the  
Government and the people of  
the Philippines on the occasion  
of the 95th anniversary of  
**Independence**



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★ Sonargaon Hotel

★ Concord Centre, Gulshan

**Chittagong**

★ 31, Agrabad C/A

★ Khatunganj