ment means "profits for you.

development for us". One indi-

cation that investors are taking

Sri Lanka seriously is the deci-

sion of AT&T, the giant

American telecommunication

company, to install one of its

latest transportable communi-

cation containers as an addi-

tional overseas exchange in

future has led to a surge of in-

vestments in industries. Prices

of shares soared at the

Confidence in the country's

Colombo in October last year.

## High Commissioner's | Shri Lanka's Bright Economic Future National Day Message

From Page 8

solution based on consensus. Shri Lanka's foreign policy is deeply committed to the principles of the UN Charter and the Non-Aligned Movement. We want to maintain friendly relations with all countries. The past year has seen Shri Lanka forging closer links with her neighbours in South Asia. Shri Lanka successfully hosted the Sixth SAARC Summit in Colombo and has assumed the Chairmanship of SAARC. A number of important decisions were taken at the Summit covering vital areas of regional concern such as ronment, shelter, the suppresservices. The Summit also de-

poverty alleviation, the envision of terrorism, child welfare and trade, manufactures and cided to work towards the establishment of a South Asian Preferential Trade Area (SAPTA) by 1997. Shri Lanka also hosted the Fifth South Asian Federation (SAF) Games in Colombo. There was greater participation than in previous Games and higher standards were achieved by the participants. Shri Lanka's sportsmen and sportswomen performed extremely well and we were second in the overall competition. The SAF Games were held in a very cordial atmosphere and brought together the young people of our region in a spirit of friendly rivalry. demonstrating the value of people to people contact that SAARC wishes to promote.

Shri Lanka continues to maintain very close ties with Bangladesh. Prime Minister Begum Khaleda Zia paid a state visit to Shri Lanka in the first week of November. She also at tended the Sixth SAARC Summit in Colombo on 21st December 1991. Shri Lankan Foreign Minister Harold Herat visited Bangladesh in mid September 1991 in connection with the SAARC Summit preparations. The visits of Begum Khaleda Zia to Shri Lanka generated great enthusi asm and goodwill in Shri Lanka. The presence in Shri Lanka of the Bangladesh leader evoked a spontaneous demon stration of affection for the Bangladeshi people. President Premadasa and Prime Minister Begum Khaleda Zia decided to

Government elections held in Shri Lanka in May last year.

industry and certain development projects.

On this auspicious day, we invite our brothers and sisters in Bangladesh to celebrate with us. My dear friends, in a world which is witnessing dramatic changes, let us work together to promote the welfare of our people through closer co-operation between Bangladesh and Shri Lanka. My dear fellow countrymen, let us dedicate ourselves afresh to



Sea - Beach in Shri Lanka

strengthen economic co-operation between the two countries. They also discussed ways and means of making SAARC more effective as well as questions relating to the Sixth Summit. Co-operation between Shri Lanka in the political field was also evident in the prominent role that Shri Lankans played as members of the SAARC and Commonwealth Observer Groups that were present in Bangladesh during the Parliamentary elections held in February 1991. As a reciprocal gesture, three observers from Bangladesh participated in the Local

HE Island Republic of Sri Lanka is telling the

lar those with money to invest

- that it has a resilient

economy, a strong currency

The economy of Sri Lanka has been amazingly resilient.

with the real growth of gross

domestic product in 1990 be-

ing 6.2 per cent. This was de-

spite the Gulf crisis which led

to repatriation of thousands of

Sri Lankans working in Kuwait

and a bright future.

world - and in particu-

The Second Session of the Bangladesh/Shri Lanka Joint Committee for Economic Cooperation held in Dhaka in the 1st week of September 1991 reviewed the existing bi-lateral co-operation and explored new areas of co-operation. The meeting decided to promote closer economic co-operation in fields covering trade, industry, tea industry, agriculture, shipping, civil aviation. tourism, culture and technical co-operation. The Bangladesh and Shri Lanka delegations also recommended that a ministerial level meeting of the Joint Committee be held in Colombo in early 1992. Following the Joint Committee meeting, the national airlines of both countries are giving careful consideration to the establishment of a direct air link between Dhaka and Colombo. In the field of economic collaboration, special mention must be made to the contribution made by Shri Lankan nationals in Bangladesh particularly in the garments

land. The prospects for the medium term ahead look bright with growth projections serve our motherland.

May all beings be happy.

Warmest fesicitations to

Desh Trading Corporation

YOUSUF CHAMBER (3RD FLOOR)
20. DILKUSHA COMMERCIAL AREA

TELEX 632112 DESH BJ

DHAKA, BANGLADESH

TEL 880-2-231657, 283317, 24547

120 MOTUNEEL COMMERCIAL

the government

and friendly

of their NAIIONAL

Mourt Levinie Colombo Stock Exchange and Iraq. The suspension of exports to Iraq, one of the main buyers of Ceylon tea, led to lower prices. The growth recorded in 1990 was a big tump from the dismal 2.1 per cent growth rate during 1987 - 89, due mainly to adverse weather conditions and terrorist problems in parts of the is

indicating an average growth rate of 5.8 per cent in the next five years. The Sri Lankan government is determined to attract foreign investment in all fields. except for a small area reserved for Sri Lankans. The island's investment authority. Greater Colombo Economic Commission (GCEC), held an investment seminar in Colombo last The Sri Lankan Government November which attracted about 250 potential investors. Held in cooperation with United Nations development gencies, the seminar was part of a drive to attract investment to the island. President Ranasinghe Premadasa, who has helped steer the island

towards a free market econ-

omy with pragmatic policies.

believes that foreign invest-

especially of blue-chip companies, and in recent months. every new share or rights issue has been oversubscribed. In October 1991 the biggest ever deal of the stock exchange occurred when 15.3 million 10 rupee shares of Lanka Milk Foods Ltd were sold for 34.50 rupees each. The state-owned Cooperative Wholesale Establishment was divesting itself of its controlling interest of 51 per cent as part of the government's policy of privatization. Bonlac of Australia, the New Zealand Dairy Board and a consortium of Dutch investors bid for the company. which claims to have the largest and best milk packaging plant in Asia, but the successful bidder was a Sri Lankan company, the Stassen Group.

has introduced a new programme known as "peoplisation" under which 10 per cent of the shares of stateowned enterprises are given to the workers, the controlling interest of up to 60 per cent is sold to corporate investors through tenders and 30 per cent is sold to the public through a share issue. The preliminary concern of the government is that each State enterprise, which is peoplised. should be expanded and developed after peoplisation. It is with this end in view that the majority tranche of shares are being offered for sale to corporate investors who have the necessary financial capability. technology and market access to expand the enterprise. Ceylon Oxygen, two textile factories and a porcelain factory have already been disposed of and there are about 40 more on the list including three five SHRI LANKA
on the occasion
of the star hotels. President Premadasa says that the policy of his government is to have a "share-owning democracy". If the number of people who are playing the share market game today is an indication, the island is certainly moving towards that ideal

The ripple effect of the new economic policies and the growth of interest in Sri Lanka has created a greater demand for airline seats and has led Air Lanka to order five new atr buses. LTU of Germany. UTA of France, Emirates, Gulf Air, Royal Jordanian, Saudi and Singapore Airlines have increased the frequencies of their flights to Colombo. Air Lanka has began flights to a number of new destinations. including Jeddah, Helsinki and Brussels, and has introduced a second flight to Australia.

## The Need for Foreign Investment

rate of 5.5 per cent is predicted in the next five years. this may be inadequate to meet the demands for jobs and improve income levels. With per capita income currently at \$418 and unemployment at 18 per cent, the GDP must grow at an average of 8 per cent in real terms over the next decade if per capita income is to be doubled and unemployment reduced to about 6 per cent. The government's view is that since it is difficult to raise national savings levels of about 16 per cent, the key to development is in the inflow of pri vate foreign investment.

Economists estimate that an

average investment of about 32 per cent of GDP is required, about 9 per cent more than the average over the last five years. To achieve this, the government has been working closely with the World Bank and the International Monetary Fund for an improvement in fiscal and monetary balances. the privatization of publicly owned commercial enterprises, the restructuring of the public administration and the provision of incentives for pri-

vate industrial investment. One of the major tasks has been to dismantle exchange controls and other constraints and to move towards a convertible rupee. In an island where imports play a key role, the task is a delicate one, especially as prices of essential goods must not be allowed to rise dramatically.

The Secretary to the Ministry of Finance, R. Paskaralingam, says there are certain issues that have to be finalised before relaxing exchange controls. He identifies two of these as ensuring that there are adequate funds for defence and controlling how much Sri Lankans may take overseas. He says the government anticipates an increase in outflow of foreign cash when exchange controls are lifted, but judging from the experience of other countries, "this happens only for two or three months".

The IMF, meanwhile, provided Sri Lanka with \$ 455 million in September as bal-ance of payments support through its enhanced structural adjustment facility.

The government has also begun to reduce expenditures to provide more resources for private investment, and as earlier expected the budget in mid-November 1991 provided a maximum income tax of 35 per cent as an inducement for investment, while widening the tax base of direct and indirect taxes and improving the efficiency of the tax adminis-

The civil service is being streamlined. A freeze on new recruitment is in force, and government cadres will be reduced by 15 per cent to 20 per cent over the next five vears. State-owned commercially oriented ventures are being divested through "peoplisation".

Another major policy decision has been to strengthen the infrastructure develop-

railway line from Matara in the south to Kataragama and a highway from Colombo to the international airport at ment of the country. Foreign Katunayake. investment is being invited for the improvement of roads. electricity, water supply and

telecommunications. Other

projects include the building

of a second international air-

port, modernisation of the

Port of Galle, construction of a

highway from Colombo to Galle

in the south, extension of the

The aid sought at the Aid-Lanka meeting in Paris in February organised by the World Bank/IMF with a consortium of donors amounts to \$1 billion. The government is also looking at the restructuring of its vast plantations and the commercialisation of stateowned banks.

The government has had endorsement of its economic policies at recent provincial council elections, in which it swept the polls in many areas of the country, an encouraging sign for the success of its programme. The minister of industries, Ranil Wickremasinghe, confidently predicts that "when we conclude our process of liberalisation, Sri Lanka will have one of the best investment environments in this part of the world."

Warmest felicitations to the government and friendly people of
SHRI LANKA
on the occasion of their
NATIONAL DAY

We promise maximum efficiency at no extra cost



**ROAD-13 HOUSE-45** BLOCK-D BANANI, DHAKA, BANGLADESH TELEPHONE: 601956, 881478 TLX: 671221 ABC BJ, FAX: 880-2-883452



FAST, SAFE & SURE WITH THE NATIONAL CARRIER

hearty felicitations to the friendly people of SHRI LANKA



General Agents :

## AQUAMARINE LIMITED

Chittagong 59, Agrabad C.A. FAX: 225292 Ph: 505911-2, 503170

Dhaka 24, Santinagar FAX: 833929 Ph: 401101, 406297

Khuina 2, P. C. Roy Road FAX: 61205 Ph: 61204, 21136

