Pakistan

govt to sell

5 more

banks

Pakistan is to sell five more

state owned banks to private

buyers it was announced

individuals consortia and com-

panies to bid for the United

Bank Limited, Habib Bank

Limited, National Bank.

Industrial Development Bank

and National Development

on November 30 by a privatisa-

tion commission handling the

governments' programme of

divesting state run industrial

units and nationalised com-

banks

Commercial Bank and Alted

Bank were transferred to pri-

vate ownership recently in the

first sale under the privatisa-

including fertilizer factories,

cement plants and edible oil

On Monday, the govern-

Bids for another 77 units

ment finalised deals to sell

24 public sector units to the

which are also up for sale were

found to be lower than an

undisclosed reference, price

Aziz said the privatisation

commission would hold nego-

tiations with the bidders to in-

crease their bids to facilitate

'EFTA-EC deal

a step towards

EC expansion'

The agreement to set up a

giant new common market in

western Europe would help

prepare some of the countries

involved to join the European

Community, European

Commission President Jacques

Parliament that the effort re-

quired of European Free Trade

Association (EFIA) countries to

adapt to EC rules from 1993

would represent a good part of

the road which should lead

some countries to EC mem-

Agreement was reached in

Luxembourg early Tuesday on a

pact merging the EC and EFTA

into the world's biggest com-

mon market; comprising 19

nations from the arctic to the

European Economic Area

(EEA) had not been conceived

as a device to delay full EC

membership by countries

which sought it Austria and

Sweden have already applied

Delors said the EEA was

part of the EC's aim to put in

place the structure of a greater

Europe which omitted nobody

and would be ready to cope

to join the community.

Delors said the resulting

Mediterranean.

He told the European

Delors said, reports Reuter.

SIRASSBOURS, Oct 24

sale of the remaining units.

Financial Minister Sartai

The sale of industrial units

Muslim

The bids would be opened

Finance Corporation.

mercial institutions.

tion programme.

highest bidders.

officials said

mtils is also underway.

Two

The announcement invited

Wednesday, reports AFP.

ISLAMABAD, Oct 24:

### Iraq returns bulk of treasures to Kuwait

KUWAIT CITY, Oct 24 : Iraq has returned the bulk of the treasures it took away from Kuwait's National Museum during its occupation of the emirate, a museum official said yesterday, reports Xinhua.

"Around 80 per cent of the ftems have arrived," Fahd Al Wohaibi, the museum's director said. "We are expecting some more within a week, including archaeological objects traditional gold jewellery and archives.

He said the fragis also have returned around 90 per cent of the 17,000 pieces in the museum's Islamic art wing, which are owned by Sheik Nasser Al-Sabah, a member of the royal family, and his wife Sheikha Hussa.

Kuwait has accused lraqis of plundering everything of value in the country after the August 1990 invasion.

it said Irag's booty included a large amount of industrial products and consumer goods, up to 2 billion Dollars of money, 2 billion Dollars worth of gold bars and treasures housed in the National Museum which is said to rank the fifth in the world before the Gulf erisis for its Islamic collections.

The return came under the terms of a ceasefire resolution adopted by the United Nations Security Council in early march, calling for return of all property Iraq stole from Kuwait.

Some items, such as gold bars, two passenger planes and some manuscripts, have already returned.

Wohaibi stressed that some items are missing, suggesting they might have been hidden, robbed and burned during the war, or gone to the market.

"We are addressing letters to the United Nations to inform them about it," Wohaibi

### Dollar rises

NEW YORK, Oct 24: The Dollar rose in quiet trading. despite a negative report on the US economy from the Federal Reserve, as technical factors buoyed the Dollar, reports Reuter.

"It was very technically driven. Certainly the Fed's beige book report didn't spur Dollar buying," said Bob Hatcher, a dealer for Barclays Bank. The Dollar's breach of technical resistance at 1.7070 Marks spurred stop-loss buy ing, traders said. Mark sales for Yen also lifted the Dollar against its German counterpart, said Linda Mclaughikin of Aig Trading.

The Dollar closed a 1.7112/17 Marks, up from the openings of 1.7068/73 Marks and Tuesday's finish of 1.6975/85 Marks.

### Price Barometer: Essentials

### October -24

(Taka per kg) 20.50-21.00 Aman (Very fine) 15.50-17.00 Aman(fine) 14.00-15.00 Pajan 14.00-15.00 VEGETABLES (Taka per kg) Potato(White) 7.50-8.00 12.00-14.00 20.00-22.00 Lady's finger 16.00-18.00 21.00-23.00 Karolia Lalshak 11.00-12.00 Pui Shak 9.00-11.00 6.00-7.00 Green Banana (Four Pieces) 6.00-10.00 (Take per leg) 13.00-14.00 11.50-12.00 8.50-9.00 17.00-18.00 (Taka per kg) Ruhi(big) 120.00-130.00 Katta(big) 90.00-100.00 Hilsha 45.00-50.00 Pangas 90.00-100.00 Shrimp(big) 70.00-80.00 75.00-80.00 Singi 65.00-75.00 EGG (4pcs) 12.00 12.00 13.00 PULSES (Taka per kg) 29.00-30.00 Mashur 30.00-31.00 Moogh 29.00-32.00 23.00-24.00 24.00-26.00 MEAT (Taka per kg) Meatless Day Mutton Meatless Day OIL (Taka per Litre) Mustard 50.00-52.00 Soyabean 36.00-37.00 Coconut Colombo 70.00-80.00 Vegetable Ghee 50.00-52.00 (Taka Per kg) SPICES Onion 19.00-20.00 Garlic 40.00-48.00 Chillies 80.00-90.00 Turmeric(Round) 48.00-54.00 " (Long) 52.00-56.00 Green chillies 55.00-65.00 12.00-14.00 Cinnamon\* (10gms) 3.00-3.50 Cardamorn\* (large) 3.00-4.00 Jaira (50gms) MILK (Two kgs) 7.00-7.50 265.00-266.00 Red-Cow 262.00-263.00 254.00-255.00 MISCELLANEOUS

# BCCI made payoffs to Bangladesh leaders?

WASHINGTON, Oct 24: The controversial Bank of Credit and Commerce International (BCCI) made payoffs to various third world politicians to buy influence a former bank officials has alleged, reports PTI.

The payoffs took various shapes - cash, hiring of their relatives, payment of medical bills, funding of favourite charities, concessional loads and project finances, the former official, Abdur Sakhia told the Kerry Sub Committee of the United States Senate, investigating BCCI.

Asked by Chairman, John F. Kerry to confirm his statement to Senate Staff that payoffs were received among others by leaders of India, Pakistan, Bangladesh, Kenya Nigeria, Zambia and Zimbabwe and their relatives, Sakhia merely detailed how the alleged payoffs were made.

He testified that he had seen BCCI officers handing out cash to the staff of the Central Bank of Nigeria in 1985 and that a colleague had told him about presenting gold bars to some politicians from Zimbabwe before it became independent.

But Sakhia did not claim any personal knowledge of transactions alleged in his statement to the Senate staff before appearing for public testimony under oath.

BCCI's global strategy, he

said was to have contacts with everyone of consequence.

AP adds: Former federal budget director Bert Lance told Congress on Wednesday he's convinced the CIA recrutted the founder of the Bank of Commerce and Credit International in 1984 in order to use the bank for CIA pur-

### Detained BCCI officials allowed to see families

ABU DHABI, Oct 24 Several former executives of the disgraced Bank of Credit and Commerce International (BCCI) detained by Abu Dhabi authorities two months ago, will be allowed to see their families, their lawyer said on Wednesday, reports AFP.

"The Acting Attorney General and the Public Prosecutors have agreed to allow those held to meet their families tomorrow," Saleh Farid was quoted by Gulf News Daily as saying. The 18 executives have

been held at the Abu Dhabi Police Club since September 8, when police raided the BCCI head office in the oil-rich emirate and rounded them up. The detainees, most of

whom are Pakistanis, have been under investigation but no formal charges have so far been made.

Lance, testifying before the Senate subcommittee, said BCCI's Pakistani founder, Agha Hasan Abedi, told him in 1983 that he had been on a CIA watchlist since 1981.

But within a year after detailing his "grave concern" about incidents of harassment by US authorities, Abedi's attitude toward the CIA changed and he never mentioned any problems again, Lance said.

"In 1984, I felt there was obviously an overt effort by our intelligence agency ... to co-opt Abedt and BCCI in an effort to turn them into the bank of the CIA," Lance told the subcommittee on terrorism, narcotics, and international operations.

Lance's statements buttressed testimony Tuesday by Abdur Sakhia, a former top BCCI official who told the subcommittee that Abedi apparently had been taken off the CIA watchlist around 1984.

Lance, who resigned as budget director in the Carter administration and later was tried and acquitted of bank fraud charges, is cooperating with the subcommittee's investigation of BCCI.

The Luxembourg-based bank and its two top executives were accused last summer by a New York grand jury of fraud and theft of more than 30 million dollars from deposi

# Dr. Patrick T. Kehoe, Executive Director, Trade Development Institute of Ireland and

consultant of the EEC called on Masudur Rahman, Acting President, Dhaka Chamber of Commerce and Industry (DCCI) on Tuesday. They discussed about the proposed two-day seminar on "Europe by 1992" to be held in Dhaka. Kehoe sought the assistance and cooperation of the DCCI in this regard. Ismail Hossain Miah, Vice-president, DCCI and S. Zakir Husain, Secretary, DCCI also present at the occasion.



Sritharan Natesan, Manager, Information Technology, DHL Sri Lanka conducted a training course from October 19-22 on Information Technology at DHL Country Office, Dhaka. Roger Lye, Technical Advisor, Showket Hossain, Country Sales & Marketing Manager also in the picture along with its staff.

### INRO talks over pact deadlocked succeeded in stabilising prices groups five exporting and 20

KUALA LUMPUR, Oct 24: Consumer and producer countries were deadlocked in a debate Wednesday on the need for early renegotiation of the current natural rubber price stabilisation pact which consumers insisted was working well, officials said, reports AFP.

Talks resumed on the third and final day of the International Natural Rubber Organisation (INRO) council meet but were adjourned until later in the day for producers to hold a caucus INRO's Deputy Executive Director Jurgen Knote said

Several delegates meanwhile, said they were doubtful that producers and consumers could reach a consensus on the need for an early renegotiation of the current second five year International Natural Rubber Agreement (INRA 11) at the end of this council meet.

They would most likely vote for deferment of a decision until INROs next semi-annual council meet sometime in July next year, one delegate from the consuming member nation

The INRO council, which

BUENOS AIRES. Oct 24:

The Soviet oil industry's annual

lion tons, or 10 million barrels

per day (BPD), and has the ca-

pacity to rise to 580 million

tons a year, or 11.6 million

BPD, Soviet Deputy Minister

for Oil and Gas Industry Vagit

Alexperov said here, reports

Alexperov, who did not

specify in how much time that

output rise could take place.

added that the USSR's poten-

tial oil reserves top 100 billion

that besides the political

upheavals the Soviet oil indus-

try faces, it also needs foreign

capital and technology to de-

In a news conference after

his address, Alexperov said the

Soviet oil industry needs huge

capital investments to develop

and modernise its major oil-

fields mentioning figures be-

tween two billion to 10 billion

government will soon pass

laws specifically covering for-

eign investments in the oil

"In the near future, our

Alexperov said the Soviet

velop its resources.

industry.

(Taka)

80.00-90.00

28.00-28.00

22.00-24.00

8.00-9.00

220.00-230.00

Tea (Dust)

Source: Department of Agricultural Marketing

The official acknowledged

Reuter.

crude output is over 500 mil-

importing countries and the European Community com menced meeting Monday but only began serious debate on a paper drafted by the secretariat on preparations for INRA

talks Tuesday. Producers are pressing for a decision for an early renegotiation of INRA 11 but consumers are adamant that the 1987 pact is working very well and that it is too early to even talk about renegotiating.

The spokesman for the producers Ahmad Farouk who is controller of the Malaysian Rubber Research and Development Board, said "what we want is only a decision by the council to begin early preparations.

But one delegate from a major consuming country who requested anonymity said "consumers want to know what producers consider are fundamental flaws in the agreement that should be renegoti-The delegate said both pro-

ducers and consumers had agreed at the last council meeting that INRA 11 had

Soviet oil output pegs at 10m BPD

country will be able to invite

fereign partners on interna-

tionally accepted basis," he

Supreme Soviet would soon

debate a bill of law on property

of land that will determine

whether the Federal

Government or the republics

will own the oil, a step that

will allow the governments to

Soviet Union's crude is pro-

duced in the Russian

Rouble falls to

record low

Rouble had fallen to a record

low of 72.3 to the Dollar on the

central Gosbank's currency

market compared with 61

Roubles on October 15, the

unofficial Interfax news agency

reported on Wednesday, re-

the Dollar was in response to

frequent references recently

to a possible reform of the

Russian economy and intro-

duction of a Russian national

Experts said that the rise of

ports AFP.

currency.

MOSCOW, Oct 24: The

Ninety per cent of the

said the

Alexperov

award concessions.

well above what they would have been if their had not been a buffer stock.

Under the INRA rules, the current agreement can still be extended for another two years, and if producers feel that the agreement should be renegotiated, discussions could still begin during the extension period, he said. "It is too early to begin

Farouk said the agreement.

expiring in December 1993, was designed for five years and not perpetuity. Industry analysts said con-

sumers were likely to block any efforts for early renegotiation because producers, who are demanding that consumer pay higher prices were now in a more commanding position.

Producers now have better bargaining power as INRO's buffer stocks were now holding at 40,000 tons versus some 3,47,000 tons when they negotiated for INRA 11, they

Consumers on the other hand, are benefitting from the current depressed prices.

Federation, the largest repub-

lic, Alexperov said. Nine other

republics are oil and gas pro-

government was still entering

new agreements with foreign

companies despite the unsta-

ble conditions, but complained

that foreigners use the politi-

cal situation to try to secure

things more difficult when

they start talking about politi-

posed by the change from a

centrally planned regime to a

market economy, Alexperov

said the Soviet government

had set up 40 joint-ventures

for oil and gas exploration and

will approve 60 more this

benefit from the creation of

vertically integrated oil com-

oil's industrial cycle, from ex-

endowed with forms of prop-

erty promoting favourable con-

ditions for foreign partners,"

ploration to marketing, he

"Such companies would be

panies including every stage of

The Soviet oil industry will

"Foreign companies make

Despite the uncertainties

more favourable terms.

cal risk," he said.

Alexperov said the Soviet

### Strike halts transaction in Delhi banks

NEW DELHI. Oct 24: Banking transactions came to a standstill in the Indian capital Wednesday in response to a bank officers strike to push for the release of a fellow banker held for six weeks by Kashmiri militants, reports AFP.

The all India Bank Officers' Confederation, which called the one-day strike, sent a letter to federal Home Minister S B Chavan calling for his personal intervention to secure the freedom of the abducted officer, K C Gupta.

Gupta, an official of the Punjab National Bank, was kidnapped on September 9 in the Kashmir summer capital of Srinagar by Muslim militants fighting to secede the state from India, which charges neighbouring Pakistan with aiding the revolt.

The memorandum to Chavan also called for increased protection to bankers "in view of the rising incidents of terrorism in the country."

### Israel ready to help Indian irrigation

NEW DELHI, Oct 24: A former Indian minister said on Wednesday that Israel had offered to help New Delhi in a project to improve its irrigation network by linking rivers, the Press Trust of India (PTI) reported, says Reuter.

It quoted former commerce minister Subramanjam Swamy as saying Israeli Housing Minister Ariel Sharon made the offer in Paris last week.

Swamy, a campaigner for improved Indian ties with Israel, said Prime Minister Narasimha Rao had seen the proposal and had sought the irrigation ministry's views.

Drought-prone states in southern India have been planning to build a network of canals by linking their numerous rivers. Swamy said he hoped India

would soon established diplomatic ties with Israel. Indian recognised the Jewish state soon after its foundation in 1948 but never established diplomatic ties, partly because of local Muslim pressure.

### Single capital market in Gulf sought now more willing to put money

MANAMA(Bahrain), Oct 24: Gulf Arab states should merge their infant stockmarkets, introduce unified company laws and allow foreign participation to develop a genuine capital market, an Arab financial expert said in an interview.

Khalid Al-Fyez, Chief Executive of the Kuwait-based Gulf Investment Corp, said while the investment climate in the area had improved, regional capital markets had a long way to go.

"The area cannot support indigenous capital markets the number of listed firms in any one country without exception could not support a genuine capital market," Fayez told Reuter. "If we could pool the re-

sources of various countries we could allow one genuine market to trade all the paper available — this would be my personal preference," he said.

Fayez, who heads one of Kuwait's soundest financial institutions, said he believed cash-rich Gulf investors were into domestic projects than before the Iraqi invasion of Kuwait in August 1990. This was because events

had removed some of the uncertainties caused by the Iraqi threat to Kuwait and led to the settlement of unresolved problems between Iran and Iraq left over from their eight-year conflict, he said. But Fayez said that the oil-

rich countries in the area -Bahrain, Kuwait, Saudi Arabia, Oman, Qatar and the United Arab Emirates - would have to take many steps before they could create sophisticated capital markets, he said. Commercial company laws

and accounting systems would have to be developed and unified to allow for similar reporting. Firms should be encouraged to issue debt instruments to local investors rather than just borrowing from banks. Laws should be liberalised

to allow foreign shares to be traded and foreign investors and companies to participate.

# China using funds for merger: Taiwan

TAIPEL Oct 24: China is using its rapidly growing economic links with Taiwan to press for political reunification of the two sides separated since the end of the Chinese civil war in 1949 according to a Taiwanese government report, says Reuter.

Beijing's economic policy towards the island is changing from merely attracting Taiwanese capital and technology towards involving Taiwan in a close economic relationship that will make political union inevitable, the report

China aims to create an interdependent relationship that will mean the two sides cannot separate and will eventually pull them towards political unification, it says.

Taiwan has received reports that China is secretly sending funds to the island to invest in local companies as part of its new economic policy, the report says government officials have said such investment world be illegal. China also believes the

creation of direct air links with Taiwan is just around the corner and is preparing its airports, ports and banks to handle direct trade its says.

that it will not allow direct trading or transport links until Beijing makes political concessions, such as renouncing the use of force against the island and halting attempts to isolate Taipei diplomatically.

The report by the Board of Foreign Trade was delivered by the Board's Deputy Director General Lin Yi-Fu to an economic seminar on Tuesday as part of government efforts to explain its policy towards China to local businessmen.

The report defends Taipei's restrictions on business with China. The government is under strong pressure from both local businessmen and Beijing to ease the restrictions. Because of national security

considerations economic links between the two sides should not be expanded too much so restrictions are necessary, the report says.

### with unfolding events. **Exchange Rates** Taiwan's official policy is

US Dollar

October -24

37.8226

Buying

37.3318

Selling

65.54

38.39

65.59

10.31

SELLING AND BUYING RATES, offered by Commercials Banks, for Bank Cheques, (BCs) and Overseas Drafts (ODs) One Unit of Foreign Currencies (FCs) for Taka

| <b>UK Pound Sterling</b> | 64.6569     | 63.87      |
|--------------------------|-------------|------------|
| German Deutsche          | 22.2815     | 21.97      |
| Mark                     |             |            |
| French Franc             | 6.5318      | 6.44       |
| Saudt Riyal              | 10.1184     | 9.98       |
| Dutch Guilders           | 19,2817     | 19.56      |
| Pakistan Rupee           | 1 5253      | 1.51       |
| (AMU*)                   |             | · monorow. |
| Singapore Dollar         | 22.3155     | 22.02      |
| UAE Dirham               | 10.3332     | 10.19      |
| Kuwait Dinar             | Not availab |            |
| Indian Rupee             | 8.55        | Harris     |
| AMU                      | 1.4415      | 1.44       |
| S. Kroner                | 6.1160      | 6.03       |
| *AMU-Asian Moneta        |             |            |
| SECONDARY EXCI           |             | KET        |

The rates of Pound Sterling are decided every day, based on the crossrates of New York market Source: Sonalt Bank

Wage Earners Fund/ Export

Performance Benefit

**US Dollar** 

**UK Pound** 

Hides & Skin

### (Wet/Salted) October -24

(Taka per100 pieces)

14,000.00 - 28,000.0048,000.00 - 53,000.00 Medium 58,000.00 - 63,000.00

65,000.00 - 70,000.00 75,000.00 - 80,000.00 Very heavy Rejected 22,000.00 - 25,000,00 heavy 8,500.00 - 9,800.00 Light & 6,100.00 - 7,300.00Rejected 2,900.00 - 3,600.00 8,000.00 - 8,500.00 52,000.00 - 57,000.00 Source: Department of Agricultural Marketing

## Gold & Silver

6,200.00 6,100.00 200.00

### Canadians most efficient on earth, Japanese 10th TOKYO. Oct 24 : You members of the Organisation government erecting high tarmeans. Perfumed ladies in unimanufacturing efficiency, with Japanese make no clear disiffs or import bans to protect the United States number one.

thought Japanese were the most efficient people on earth? Well, think again, re-

ports Reuter. An exhaustive study by the Japan Productivity Centre found Japan ranked only 10th in the developed world, behind such countries as Spain,

Australia and Italy. Top of the list came Canada with a rating of 134 against Japan's 100, with Belgium second with 132 and the United States third with 131.

The study found that, while Japan's manufacturers rank among the most efficient in the world, its farmers, retailers and wholesalers are among the least productive in the developed world, pulling down the overall average.

The 161-page study, published last month, compared South Korea and 11 leading

of Economic Cooperation and Development (OECD) - the United States, Japan, Germany. France. Britain, Italy. Belgium. Sweden, Spain. Canada and Australia.

The data is from 1988. Staff at the centre said this was the most recent they could find due to the difficulty of gathering comparable information.

In agriculture, forestry and fisheries, Japan ranked last of the 11 OECD countries, having failen even further behind most of the others since 1975 when the last such survey was

Japanese farmers were less than one third as efficient as their fellows in the United States and Belgium and less than half as those in Britain. France, Canada and Australia. This is a legacy of decades

protectionism, with the

local production, and of tiny The average Japanese farm

is only one eighth the size of a typical farm in the European Community. US farms are about 110 times larger. Japan ranks bottom in pro-

ductivity of its retail and wholesale trac. . . scored 100. while Belgium ranked top with 208, followed by the United States (180) and Italy (168). "Japanese consumers want

it this way." one government official said. They want a very wide variety of goods, high quality and personalised service. They do not want their shopping to be reduced to a handful of giant cut-price supermarkets.

A visitor to a Japanese department store knows what he

forms and white gloves wait on him at every turn. offering guidance and three layers of wrapping — but no bargaining. Never a rude word or a scowl - forbidden in the com-

pany manual - and no gossiping over a cigarette in the corner while the customer The downside, foreign companies say, is that Japan's labyrinthine distribution sys-

tem. with thousands of small

firms, a major barrier to their

penetration of the market. There is little in the study to comfort manufacturers abroad who face the cutting edge of Japan's industrial might - such as cars, iron and steel, electronics, electrical appliances, construction

equipment and computers. While Japan ranks sixth in it has improved by 89.4 per cent since 1975, more than all its main rivals. An automobile manufacture.

for example, Japan's labour productivity in 1988 reached 235 from a base of 100 in 1975, against 154 for the United States and 130 for Germany. It is a similar story in iron

and steel. Japan's labour productivity reached 236 from a base of 100 in 1975, compared with 134 for the United States and 123 for Germany. Japan's advantage was further strengthened by longer

1.957 in the United States and 1.629 in Germany. So there is no sign the Japanese juggernaut is slowing.

working time, an average of 2.180 hours a year, against high level of worker participa-

tion in production, low absentecism and a low rate of strikes

tinction between working and non-working hours as do their western counterparts. Koji Matsumoto, a Professor at Saitama University, said. The major difference be-

tween Japan and the West is the "weak link in the western corporate system between workers." Interests and those of the company while in Japan these are intimately connected, he said. \*When a Japanese corpora-

tion faces some serious difficulty, all of its employees feel threatened, they banked together to mobilise their energies to overcome it," he said. Other positive factors that show no signs of waning are a

October -- 24

Gutnea Source: Department of Agricultural Marketing