**Snippets** 

German trade hits

26-year low

WIESBADEN (Germany), July 8: Germany's trade bal-ance was in deficit in May for the second month running, marking the worst German trade performance in almost 26 years, the Federal Statistics Office reported Friday, says AFP.

#### Humanitarian mission of IEC due soon

APELDOORN (The Netherlands), July 8: European Community (EC) cooperation and development ministers, meeting here on Sunday, cliscussed a proposal on a ending a humanitarian mission to Bangladeish in Statember or October, reports AFP.

The ministers and supports the control of the ministers and the control of the ministers and the control of the ministers and the control of the c

AF P.

The ministers reviewed a proposal by community foreign min listers to have an EC 1 rolka car ry out urgent missions to developing countries in need of himmanitarian aid.

Should the proposal receive form al approval, the Trolka should be able to go to Ethiopia in August and Bang ladesh in September or October, said the Netherlands Cooperation Minister Jan Pronk, who chaired the inecting.

Pronk, who chaired the meeting.

The current EC Troika consists of the Netherlands, Luxembourg and Portugal.

The EC ministers discussed setting up a humanitarian aid agency that would streamline relief procedures.

Informal talks centered on a proposal by EC Cooperation and Development Commissioner Manuel Marin of Spain that community members better coordinate their aid efforts, according to Yvonne Van Hees, spokeswoman for the Netherlands Cooperation and Development Ministry.

Deer colorage Poonle

#### Bangladesh Bank opens 2 VAT accounts

Bangladesh Bank said on Sunday that two more new accounts have been opened from July 2, 1991 under the No-10 (Internal Resource Division) account of the Government with Bangladesh Bank, reports

The new accounts are 14-Ka value added tax (VAT) and

Ka value added tax (VAT) and 14-Kha-supplementary duty. Under these two major heads, the names of the new minor heads are imported goods and indigenous goods and services. All branches of Bangladesh Bank have been directed through circulars from the Head office on July 2 to accept money from the tax payers under these new Government heads.

Sonali Bank was also asked to give similar directives to its branches which operate as

#### Sharp fall in share trading

Star Economic Report

Dhaka Stock Exchange (DSE) witnessed a sharp decline in trading on Monday.

In all 2,376 shares changed hands compared with Sunday's 5,103. Traded issues valued Taka 2,41,735.25 against Sunday's Taka 3,54,533.00.

Taka 2,41,735.25 against Sunday's Taka 3,54,533.00.
Advancers were less in number. But they involved more transactions in value terms. As a result the All Share Price Index of DSE, which is the broad indicator of price movements of all the listed stocks, moved up slightly to 307,0109 points from Sunday's 306,7505.
Transactions involved ten stock s. Of them two gained five lost sind three remained unchanged at their previous quoted prices.

Bangladesh Thai Aluminium

Ban gladesh Thai Aluminium and IFIC Bank moved up Taka 8.86 a nd Taka 6.43 to Taka 99.19 and Taka 186.43 re-

Tallul Spinning declined
Taka 1.837 to Taka 114.45.

Green Delta Insurance, 6th ICB Mu tual Fund, Ambee Pharma and Savar Refactories lost within the range between Taka 0.25 and Taka 1.00.

#### Quoted Prices of Tracled Stocks

U	uny	0	
	*FV/ML	Closing	** Changes
		(Taka)	(Taka)
Banks			
IFIC	100/5	186.43	(+6.43)
Investment	A		
6th ICB M Fund	1 00/10	90.00	(-0.44)
Insurance			
Green Delta	1120/10	117.50	(-0.28)
Engineering			
Atlas Bangladesh	1.0/50	40.00	unchanged
B Thai Aluminium	10 0/10	9.19	(+8.86)
Pharma & Chem			
Ambee Pharma	10/50	14.00	(-0.25)
Textile			
Tallu Spinning	1001/10	14.45	(-1.87)
Miscellaneous			
Chittagong Cemen	t 1010/5	160.00	unchanged
Monno Ceramic	10/0/5	142.00	unchanged
Savar Refectories	10 0/5	104.00	(-1.00)

\*FV=Face Value, ML=Market Lot \*\* Changes: Plus signs mean gain and (-) signs losses.

# Rapid, effective trade reforms needed

Chief of the World Bank (WB) Resident Mission in Dhaka Christopher R Willou-ghby said on Monday that "sufficiently rapid and ef-fective" trade reforms were needed in Bangladesh to strengthen the functioning of

in both public and private sectors will initially suffer. This is the inevitable consequence of the policies previously followed and, in other parts of the world, now being almost universally rejected," he felt.

While stating that some firms should fold because of the reforms, he expressed the view that Bangladesh "Is in a comparatively good position to absorb these shocks because its garments industry has already demonstrated that its entrepreneurs and workers can be internationally competitive on a large scale, and there are undoubtedly substantial further opportunities awalting Bangladesh in international markets."

He did not, however, elaborate on what were such oppor-

tunities.
The Bank Resident Mission

Chief noted that the alternative to rapid and effective trade reforms would be to continue the almost total stagnation of the last decade in the sectors that should be providing Bangladesh's main new sources of employment.

About the domestic trade reforms, he suggested that the main measures might include progress in the collection of bank debts and creation of a sound credit system, rational-ization of the public sector bodies and enterprises, elimination of investment controls, facilitation of the closure of loss-making enterprises and other bankruptcy arrange-ments, and renewed policies for privatization of public secmanufacturing enterprises

ocould include rapid phase out of import bans and restrictions, sharp reduction in the protection of manufacturing industry, and aggressive faelitation of foreign investment, especially in export industry. The WB annual report this year shows that average tariff levels in Bangladesh are well over double those in other developing regions and about four times those applied by Japan and most other rich countries during their early stage of deduring their early stage of during their early stage of de-velopment, he noted. He main-tained that key reforms in in-ternational trade would have a "crucial impact on the dome tic economy" of Bangladesh

Willoughby mentioned about the conclusions drawn in the world development report 1991. He said, world develop-ment experience strongly urges a dynamic programme of reforms "at this time in Bangladesh." "The report's analysis of the difference be-tween success and failure in development make it clear that the crucial factor has been countries," own policies. The that the crucial factor has been countries' own policies. The projections into the future suggest again that countries' own policies will have much greater impact on their devel-opment than policies of the industrialised countries, weighty they may be in world trade," he added.

He noted that the report concluded that the right strat-egy for the developing coun-tries whether external conditions are supportive or not, should be to invest in people including education, health and population control and to help domestic markets to

work well by fostering competition and investing in infrastructure. Besides, the strategy should cover effective moves to liberalise trade and foreign investment and to avoid excessive fiscal deficits and high inflation, he said.

About the situation in Bangladesh in the context of such a strategy, he observed that the country generally followed cautious macroeconomic policies and avoided high inflation. "The nation is also on the way to gradually catching up the huge backlog in investment in primary education and health," he pointed out while adding Bangladesh 'still has a very long way to go" on development of a more competitive domestic economy and opendomestic economy and open-ing up to international trade and investment.

## Foreign investors get same rights in USSR MOSCOW, July 8: The Supreme Soviet of USSR Friday approved the legislative principles for foreign invest-ment law granting foreign in-vestors the same rights as Soviet enterprises enjoy, re-ports Xinhua.

The legislative document allows establishment of solely-owned foreign enterprises in the Soviet Union and grant of royalty over natural resources to foreign investors. Under the document Soviet

Under the document Soviet foreign joint ventures or foreign enterprises are exempted from import duties and joint ventures with no less than 15 per cent of foreign investment have the right to import and

#### Dollar down, Sterling gains

LONDON, July 8: The Dollar was well down on the day Friday, losing a full penning following the 'announcement of disappointing unemployment figures in the United States, reports AFP,
News of a seven per cent jobless rate in June — the highest since October 1986 — saw traders ease off the Dollar which finished at 1.8425 German Marks compared with 1.8330 at Thursday's close.
The German Mark was also on a downward trend due to the situation in Yugoslavia and a further deterioration in the German balance of trade an-

German balance of trade an-nounced during the day.

#### \$9.3m Pak-Japan agri project

ISLAMABAD, July 8:
Japanese and Pakistani officials
here Sunday finalised plans for
a 223 million Rupee (9.30 militon Dollar) agricultural research project, the state-run
Associated Press of Pakistan
(APP) said (APP) said.

Work on the project called

Work on the project called genetic resources laboratory is to start after the two government give their formal approval, the agency said.

A five-member Japanese team led by an Agriculture Ministry official and the head of Pakistan agricultural research council settled the details in talks during the past two weeks, the APP said.

Pakistan Prime Minister Nawaz Sharif abruptly postponed a scheduled official visit to Japan at the start of the

poned a scheduled official visit to Japan at the start of the month because of law and order problems in the country.

#### Britain win 61 **Kuwaiti** contracts

LONDON, July 8 : British companies have won at least 61 contracts worth 200 mil-lion Pounds (380 million US Dollars) for the rebuilding of Kuwait following the Gulf war,

says the department of trade and industry, reports Xinhua. They have also clinched a 300 million Dollars share of a deal to supply the country's airline with new airbus airlin

arrine with new airbus airliners.

The department said the contract were being won in direct dealings with Kuwaiti ministries, as well as through the private sector and project

About 200 British compa

New revenue measures

### likely in Philippines

likely in Philippines

MANILA, July 8: President
Corazon Aquino said Sunday
she would ask the Philippine
Congress to pass new revenue
measures to help finance the
cost of reconstruction from
the eruption of Mount
Pinatubo, reports AFP.
Finance Secretary Jesus
Estansisao said in Mrs Aquino's
regular talk show on government radio that Manila needed
15 billion Pesos (540 million
Dollars) just to feed the tens of
thousands of displaced people
and rebuild damaged infrastructure over the next six
months.

# velopment." Dilating on the conclusions of the report in the particular context of Bangladesh's experience, Willoughby observed that reforms should cover both domestic and international trade because "their effectiveness depends on one another." If the reforms are sufficiently rapid and effective, many firms Negative effects of palm oil refuted

## \$30m can be saved

He stated this on Monday at

the mission office at a press briefing on the occasion of the release of the annual report 1991 of the WB with its theme, "the challenge of de-velopment."

Bangladesh could have saved 30 million Dollar a year if palm oil was used in the country with greater intensity than that of the soyabean.

This was stated by Dato Murad Hashim, Chief Executive, Malaysian Palm Oil Promotion Council at a luncheon discussion at a local hotel in Dhaka on Monday. The discussion was arranged in order to explain aspects arising out of unfair and erroneous allegations in the local press regarding palm oil.

Ms Tunku Nazihah Mohammad Rus, High Commissioner of Malaysia in Bangladesh made introductory remarks in the meeting.

Refuting the negative ef-

The new industrial policy is likely to be announced within a week, Industrial Minister Shamsul Islam Khan said this in a meeting with the Bangladesh Chamber of Industries on Monday.

The policy would contain five principles. The most important principle would emphasise that the problems of all the industries either sick or not should be carried out with the support from World Bank and Astan Development Bank. These organisations have agreed to bear the cost of the study.

The policy would also emphasise the development of small, medium and cottage industries. The policy aims at attracting foreign investment and know how through market economy and incentives to the private sector.

A M Subid Ali, President of

fects of palm oil use, Dato said palm oil is now one of the world's most widely consumed edible oil. Historical records show that it was traded as a food commodity over 5000 years ago. In human feeding experiments, it was found that diets containing palm oil, caused a reduction in blood cholesterol to a certain level. he added.

perments indicate that palm oil inhibits arterial thrombosis, does not promote atherosele-rosis, increases coronary blood flow and has no effect on blood

pressure.

He said charges brought against palm of was on ac-

without taking any steps to acquaint the people with the system. He stated that VAT system should be introduced as a pilot project in a selected field. Subid Ali said as VAT is a substitute for sales tax and excise dut; it should be imposed.

substitute for sales tax and ex-cise duty, it should be imposed on those iters which were entitled these two duties. He said the steps taken by the Government. In respect of defaulting loans is not conge-nial for industrial develop-ment. He demanded that those industries which became sick due to policies and actions of the government subservient to the development of industries should be considered differ-ently.

**Industrial policy** 

in a week

Star Economic Report

Bangladesh had imported two lakh tons of palm oil in 1986 but the imports came down to 80,000 tons in 1990. The duty on palm oil has been increased manifold as compared to soyabean. The present duty on soyabean import is 30 per cent while 70 per cent duty has been imposed on palm oil.

Dato led the three-member delegation from the Malaysian Palm Oil Promotion Council. Other members are Dr Augustin S H Ong and T Thiagarajan, Head of Technical Advisory Unit, Palm Oil Research Institute of Malaysia.

Replying to a question, Dato said some particular varieties of palm oil could be processed through the soyabean refinery units and the conversion cost will be minimum in Bangladesh.

In reply to another question. Dato said there was little price-gap between the crude palm and refined palm oil.

He hinted that misconception about palm might have been created by propaganda of a certain quarter.

We are confident that the future of Malaysian palm oil, its production and marketing potentials are also increasing. he

We consider Bangladesh as an important country which has great potentials for palm oil, he added.

Ambassador of Saudi Arabia to Bangladesh, Later, he was appointed the Assistant Secretary General of the Oil.



## New IAIB Secy-Gen

Sheikh Fouad Abdul Hameed Al-Khateeb of Saudi Arabia one of the Sponsor-Directors of Islami Bank Bangladesh Limited was elected Secretary General of International Association of Islami Banks (IAIB) recently.

He took over the charge

Islami Banks (IAID) recently.

He took over the charge from the outgoing Secretary General Dr Ahmad Al-Naggar.

Soudi Citizen Sheikh Fouad Saudi Citizen Sheikh Fouad Abdul Hameed Al-Khateeb is a career diplomat. He was the Ambassador of Saudi Arabia to

July - 8

SELLING AND BUYING RATES, offered by Commercials Banks, for Bank Cheques, (BCs) and Overseas Drafts (ODs)
One Unit of Foreign Currencies (FCs) for Taka
FCs Selling Buying

US Dollar	36.6226	36.1390		
UK Pound Sterling	59.1312	58.4152		
German Deutsche	20.0672	19.7968		
Mark				
French Franc	5.9217	5.8416		
Saudi Riyal	9.7974	9.6680		
Dutch Guilders	17.8212	17.5773		
Pakistan Rupee	1.4692	1.4553		
(AMU°)				
Singapore Dollar	20.7977	20.5230		
UAE Dirham	10.0053	9.8732		
Kuwait Dinar	N	ot availab		
Indian Rupee				
AMU	1.3902	9.8732		
S. Kroner	5.5501	5.4727		
*AMU-Asian Moneta	iry Union			

Dhaka Stock Exchange Market Profile

July - 8

134 Listed Stocks 127: Unch 2 Gains

2 Gains
12 Unchanged stocks include three traded on the disprevious quoted prices.
DSE All Share Price Index = 307.0109
Issued Capital=Taka 5,439,680,590
Market Capitalisation = 8,772,915,175
Turnover = Taka 32,41,735.25 (Value) 2,376(Volume).

# should be considered differently. Many of the industrialists in the meeting expressed their concern at the suspension of operation of Bank of Credit and Commerce International (BCCI) in Bangladesh. They said many of the industrialists had letters of credit opened with the bank which have become useless. They said this situation is hampering their business. However, a banker said that different other private banks are coming forward to the rescue of these business and trying to open LCs in their banks.

HONG KONG, July 8: Most Asian currencies fell during the week on signs of im-provement in the US economy

provement in the US economy and amid share scandals buffeting Tokyo's financial markets, reports AFP.

The Japanese Yen, the Indonesian Rupiah, the Malaysian Ringgit, the Thai Baht, the Korean Won and the Hong Kong, Australian and New Zealand Dollars all fell while the Singapore Dollar remained the same.

Only the Philippine Peso and the Taiwan Dollar strengthened during the week.

Japanese Yen: The Yen lost ground in Tokyo after a brief

rally on a cut in Japan's dis count rate at the outset of the week. It closed at 139.23 Yen to the Dollar slightly off from 138.15 Yen a week earlier.

Iso. 15 ren a week earlier.
It opened the week off at 138.37 Yen but rallied to 137.65 Yen Monday when the Bank of Japan out its key lending rate by 0.5 per cent to 5.5 per cent.

Australian Dollar: The Australian Dollar slid against the US Dollar during the week as the Greenback gained against most major currencies.

Hong Kong Dollar: The
Hong Kong Dollar closed the
week at 7.7655-7. 7675 to the
US Dollars down from last week's position of 7.7275-7.7285.

The Hong Kong unit has been pegged at about 7.88.

Indonesian Rupiah: The adonesian currency fell this eek to close at 1,956 Rupiah of the Dollar, a record low, gainst 1,953 Rupiah a week

Malaysian Ringgit: The Malaysian Ringgit weakened to 2.7935 Friday against the US Dollar compared with 2.7852 the previous week.

New Zealand Dollar: The New Zealand Dollar closed the week worth 56.64 US cents, down on last week's 57,60



The Fifth Annual General Meeting of the Phoenix Insurance Company Ltd was held recently at the Company's Head Office. The meeting was presided over by the Chairman of the Company Major General Abdul Mannan Siddiqui (Retd.).

cents.

With the government due to bring in its budget at the end of the week, trading next week is expected to remain slow.

Philippine Peso: The Philippine Peso tosed the week at 27.586 Peso to the Greenback, up on the previous week's 27.75 Peso level.

Singapore Dollar: The Singapore Dollar held steady against the US Dollar closing at 1.7685 Friday, the same level as the previous week.

as the previous week.

Taiwan Dollar: The Taiwan currency picked up steam to close at 27.025 to the US Dollar, up 8.45 Taiwan cents from the previous week's finish of 27.1095.

Thai Baht: The Thai currency fluctuated slightly against the Greenback during the week to close at a mid-rate of 25.79 Baht to the Dollar, down against 25.71 Baht the previous week.

The decline was a result of increased confidence in the US economy, the a Bangkok Bank official said.

South Korean Won: The

South Korean Won: The Won closed the week at 729.41 Won, off against the previous Friday's 725.20 Won level, against a backdrop of a current account deficit South Korea has accumulated this A senior dealer at Barclays

Bank Ple said the exchange rate fluctuated throughout the week as banks and businesses

Office reported Friday, says AFP.

The deficit was 0.8 billion Marks (437 million Dollars) in May, after a deficit of 1.4 billion Marks (765 million Dollars) in April, it said.

In May 1990 — the month before German Economic and Monetary Union on July 1 — West Germany had a surplus of 12.3 billion Marks (6.50 billion Dollars). Dollars).
The last time that West Germany recorded a consecutive two-month deficit in trade was in August and September, 1985. The last annual deficit was in 1951.



JOHANNESBURG: Several thousand supporters of the African National Congress (ANC) held a protest march recently through downtown Johannesburg where the ANC is calling

## 'Public, private sectors' roles determine 3rd world uplift' WASHINGTON, July 8: Relations between the gov-ernment and the private sector in developing countries are the determining factor in those particular security deper cent of growth in the world's labour force over the next 25 years would be in de-veloping countries, with interbank's annual report on world

economic development.

For the 1990s , the World Bank predicted that per capita incomes in developed coun-tries might grow, on average, about 2.5 per cent annually,

He is a prominent Islamic Scholar who authored a number of books on various aspects of Islamic Ideology an Islami Bank press release said

July-8 FOB \* Narayanganj/Daulatpur Varieties [Tk. per 100 Kg] White Tossa Meshta Pucca bales FOB

	Bangla	Tk. per	\$ po	
	White	bale*	MT	
	BW SPL.	3350	555	
ă	BWA	3250	530	
	BWB	3100	480	
ĺ	BWC	2700	430	
	BWD	2400	380	
ġ	BWE	2000	350	
	Bangla			
	Tossa			
	BT SPL.	3400	568	
ĝ	BTA	3350	540	
9	BIB	3200	490	
9	BTC	2750	440	
3	BTD	2450	390	
ij	BTE	2100	360	
White Rejection (WRS)/ Tossa Rejection (TRS):				
	BWR	1700	290	
	BWH	1350	220	

action between government and markets as the center-

"Competitive markets are the best way yet found for effi-ciently organizing the produc-tion and distribution of goods and services," the lending giant said.

Raw Jute

Competitive markets are

ì	BTR	1800	300
ij	BTH	1450	230
	BCR	1300	230
j	White/Tossa:		
j	Cutting		
	BWCA	1500'	235
	BWCB	1350	220
i	BTCA	1650	250
1	BTCB	1550	235
ij	Meshta		
	Spl.	1950	355
ij	A	1900	.345
i	В	1800	330
d	C	1690	295
į	SPL Cuttings	1000	175
	Ord. Cuttings	900	170
9	SMR	1125	200
i	* FOB ready :	= Narayang	anj
	** FOB sight :		
	Mongla Ports	. Indicative	e Price
Н	CONTRACTOR OF THE PARTY OF THE	SERVICE OF SERVICE AS THE RESIDENCE OF SERVICE OF	\$24,000 (1) 42 kg

at witch' sales may be considered for EPC registration.

The \$ prices are exclusive of any selling commission. O. D. (Sight nontraditional/applicable to export bills). One \$ = Tk. 36.1977

\* MT = Metric Ton

Imports/arrivals. of Kutche

Imports/arrivals of Kutcha bales at Narayanganj were five to six thousand mounds while at Daulatpur at four to five thousands thousands mounds. (One manund is equal to 37.32417